To investors,

MonotaRO Co., Ltd.
(Security Code: 3064)
IR Contact: TEL: 06-4869-7190
pr@monotaro.com

Monthly Sales Report
Dec. 2012

◆ Sales

(Million Yen)

	Jan	Feb	Mar	Apr	May	Jun
This year	2,044	2,247	2,375	2,314	2,275	2,380
Previous year	1,595	1,641	1,874	1,770	1,693	1,937
Y on Y	128.2%	136.9%	126.7%	130.7%	134.3%	122.9%

	Jul	Aug	Sep	Oct	Nov	Dec
This year	2,468	2,277	2,321	2,724	2,684	2,524
Previous year	1,834	1,754	1,845	2,062	2,135	2,075
Y on Y	134.6%	129.8%	125.8%	132.1%	125.7%	121.6%

◆ Customer Acquisition (No. of customer accounts newly acquired during a month)

(Thousand Accounts)

	Jan	Feb	Mar	Apr	May	Jun
This year	13.7	14.9	15.3	16.1	15.0	15.9

	Jul	Aug	Sep	Oct	Nov	Dec
This year	17.5	16.5	18.1	18.7	17.4	16.2

◆ Working Days

(No. of days)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
This year	19	21	21	20	21	21	21	23	19	22	21	19
Previous year	19	19	22	20	19	22	20	23	20	20	20	19

The figures are non-consolidated.

The figures are preliminary and they are subject to revision.