To investors,

MonotaRO Co., Ltd.
(Security Code: 3064)
IR Contact: TEL: 06-4869-7190
pr@monotaro.com

Monthly Sales Report
May. 2013

◆ Sales

(Million Yen)

	Jan	Feb	Mar	Apr	May	Jun
This year	2,407	2,560	2,771	2,822	2,722	
Previous year	2,044	2,247	2,375	2,314	2,275	2,380
Y on Y	117.8%	113.9%	116.7%	122.0%	119.6%	

	Jul	Aug	Sep	Oct	Nov	Dec
This year						
Previous year	2,468	2,277	2,321	2,724	2,684	2,524
Y on Y						

◆ Customer Acquisition (No. of customer accounts newly acquired during a month)

(Thousand Accounts)

	Jan	Feb	Mar	Apr	May	Jun
This year	17.9	18.5	20.2	20.6	19.4	
Previous year	13.7	14.9	15.3	16.1	15.0	15.9

	Jul	Aug	Sep	Oct	Nov	Dec
This year						
Previous year	17.5	16.5	18.1	18.7	17.4	16.2

◆ Working Days

(No. of days)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
This year	19	19	20	21	21							
Previous year	19	21	21	20	21	21	21	23	19	22	21	19

The figures are non-consolidated.

The figures are preliminary and they are subject to revision.