Results for First Quarter of FY2013 (Ended April 30, 2013)

June 7, 2013

SUMCO Corporation

Notes Regarding the Forecasts

This material is prepared for the purpose of continuous disclosure to general shareholders and investors and will not constitute an offer or solicitation of securities of the Company in any states or jurisdictions.

The estimate, expectation, forecast and other future information is prepared based on the information which is available for the Company as of today and on certain assumptions and qualifications and the actual financial performance or result may be substantially different from such future information contained in the material due to risk factors including domestic and global economic conditions, trend of semiconductor market and foreign exchanges.



Contents

- Market Environment
- 1Q-FY2013 Consolidated Results
  1. Summary of Consolidated Business Results
  2. Analysis of Changes in Operating Income
  3. Balance Sheet
  4. Cash-Flow
- Reference Materials



Market Environment

Mayuki Hashimoto
President and CEO

Market Environment

Silicon wafer market in 1Q-FY2013

✓ Strong demand for smartphone and tablet computer
✓ Slowdown in computer sales
✓ Delayed recovery in consumer and industrial equipment segment

⇒Silicon wafer market has started recovering moderately since February

2013 Outlook

✓ Strong demand for smartphone and tablet computer will continue
✓ Silicon wafer demand for foundry will increase accordingly with Fabless business expansion
✓ 300mm epitaxial wafer demand for application processor will increase and supply and demand will be tightened
✓ Smaller diameter demand is about to recover however, in long term those will continue to decrease and some will transfer to 300mm wafer

1Q-FY2013 Consolidated Results

Michiharu Takii,
Executive Vice President. COO & CFO

1. Summary of Consolidated Business Results

- Net Sales: 46.6 billion yen, Operating Income: 4.1 billion yen, Net Income: 0.5 billion yen

(Billions of yen)	1Q-FY2012 Actual	1Q-FY2013 Actual	Change
Net Sales	52.7	46.6	(6.1)
Operating Income	2.9	4.1	+1.2
Non-operating Income and Expenses	(1.1)	(2.9)	(1.8)
Ordinary Income	1.8	1.2	(0.6)
Extraordinary Income and Expenses	(Note 1) 0.4	(Note 2) (0.1)	(0.5)
Income Taxes and Minority Interests	(0.1)	(0.6)	(0.5)
Net Income	2.1	0.5	(1.6)
Capital Expenditure (Acceptance basis)	3.0	1.5	(1.5)
Depreciation	7.8	5.5	(2.3)
EBITDA (Note 3)	11.0	9.9	(1.1)
Exchange Rate (¥/US$)	80.0	92.7	+12.7

(Note 1) Compensation income from solar business
(Note 2) Loss incurred from business restructuring
(Note 3) EBITDA = Operating Profit + Depreciation + Amortization of Goodwill

2-1. Analysis of Changes in Operating Income (1Q-FY2012 Actual → 1Q-FY2013 Actual)

(Billions of Yen)	1Q-2012 Actual	1Q-2013 Actual	Change
Net Sales	52.7	46.6	(6.1)
Operating Income	2.9	4.1	+1.2
Exchange Rate (¥/$)	80.0	92.7	+12.7

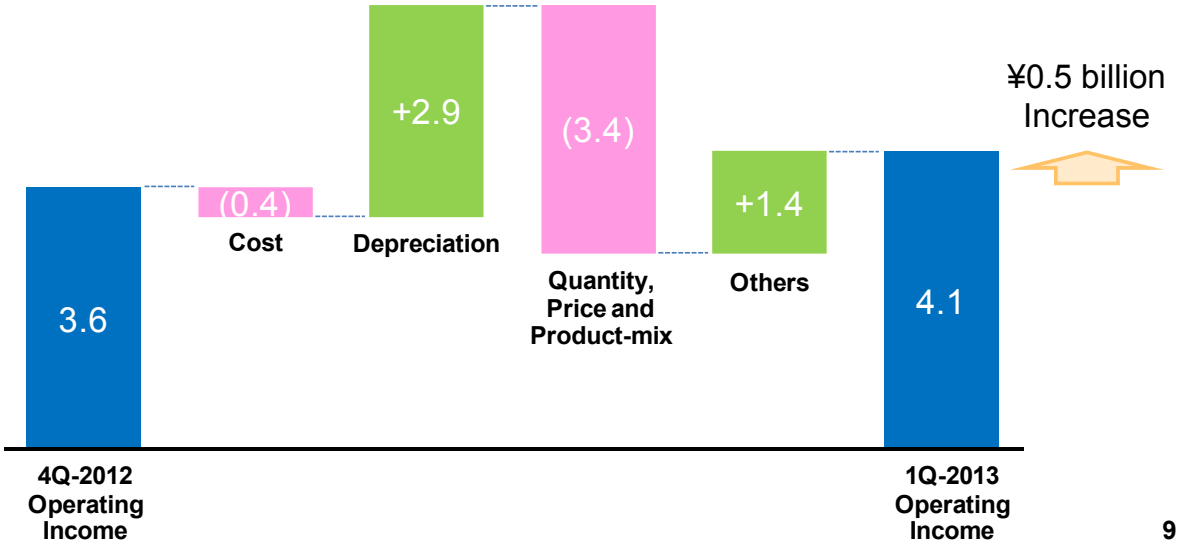
【Analysis of Changes in Operating Income】



2-2. Analysis of Changes in Operating Income (4Q-FY2012 Actual → 1Q-FY2013 Actual)

(Billions of Yen)	4Q-2012 Actual	1Q-2013 Actual	Change
Net Sales	46.4	46.6	+0.2
Operating Income	3.6	4.1	+0.5
Exchange Rate (¥/$)	83.0	92.7	+9.7

【Analysis of Changes in Operating Income】



3. Consolidated Balance Sheet

- Total Assets decreased 3.5 billion yen, Liabilities decreased 6.1 billion yen

(Billions of yen)	End of Jan-2013	End of Apr-2013	Change
Cash and time deposits	72.1	62.3	(9.8)
Inventories	113.0	125.4	+12.4
Tangible and intangible assets	197.2	195.3	(1.9)
Deferred income tax assets	6.0	6.3	+0.3
Other assets	105.0	100.5	(4.5)
Total Assets	493.3	489.8	(3.5)
Debt and borrowings	239.9	234.2	(5.7)
Other liabilities	73.1	72.7	(0.4)
Liabilities	313.0	306.9	(6.1)
Capital stock	136.6	136.6	-
Capital surplus	15.6	15.6	-
Retained earnings	16.8	15.7	(1.1)
Others	11.3	15.0	+3.7
Equity	180.3	182.9	+2.6
Shareholder's equity ratio	32.2%	32.7%	+0.5%
Equity per share (¥)	436.9	444.9	+8.0
D/E ratio (gross)	1.5	1.5	0.0
D/E ratio (net)	1.1	1.1	0.0

4. Consolidated Cash-Flow

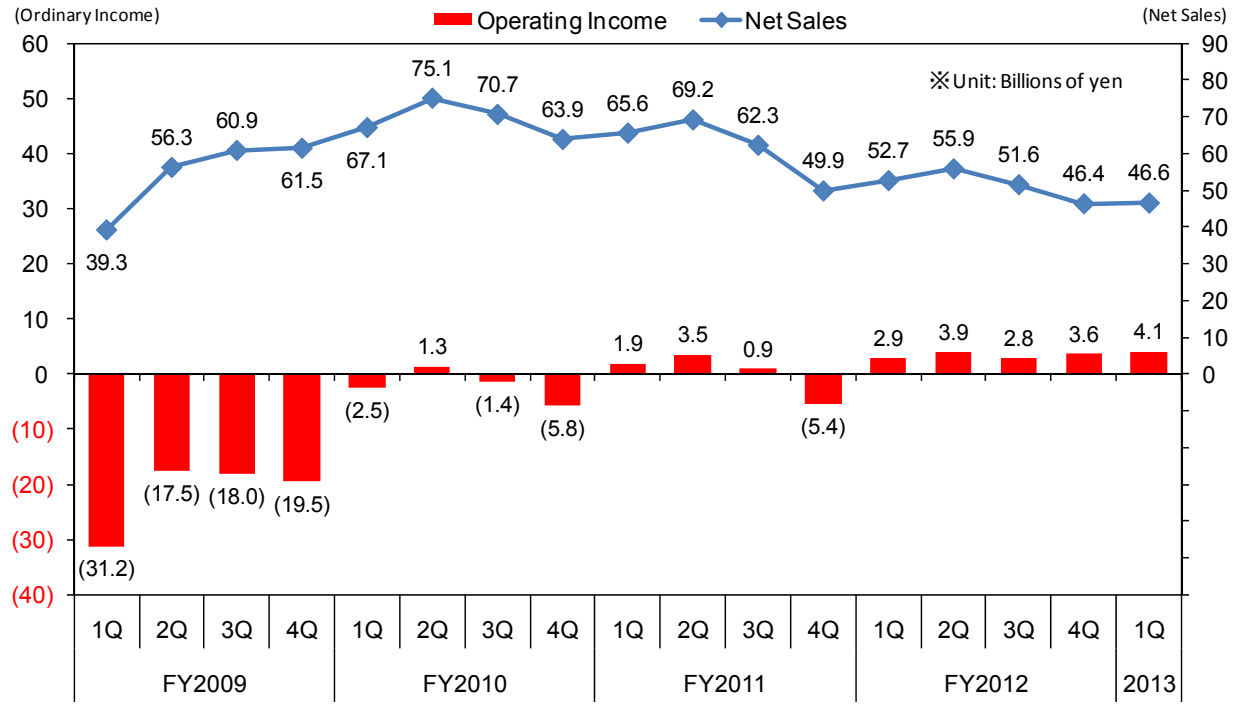
- Net cash provided by operating activities: 0.4 billion yen, Net cash used in investing activities: 2.4 billion yen, Free cash-flow: (2.0) billion yen

(Billions of yen)	1Q-FY2013 Actual
IBITMI (Note)	1.1
Depreciation	5.5
Subtotal	6.6
Increase in inventories	(10.7)
Change in working capital, etc.	4.5
Net cash provided by operating activities	0.4
Capital expenditure (Acceptance basis)	(1.5)
Others, net	(0.9)
Net cash used in investing activities	(2.4)
Free cash-flow	(2.0)

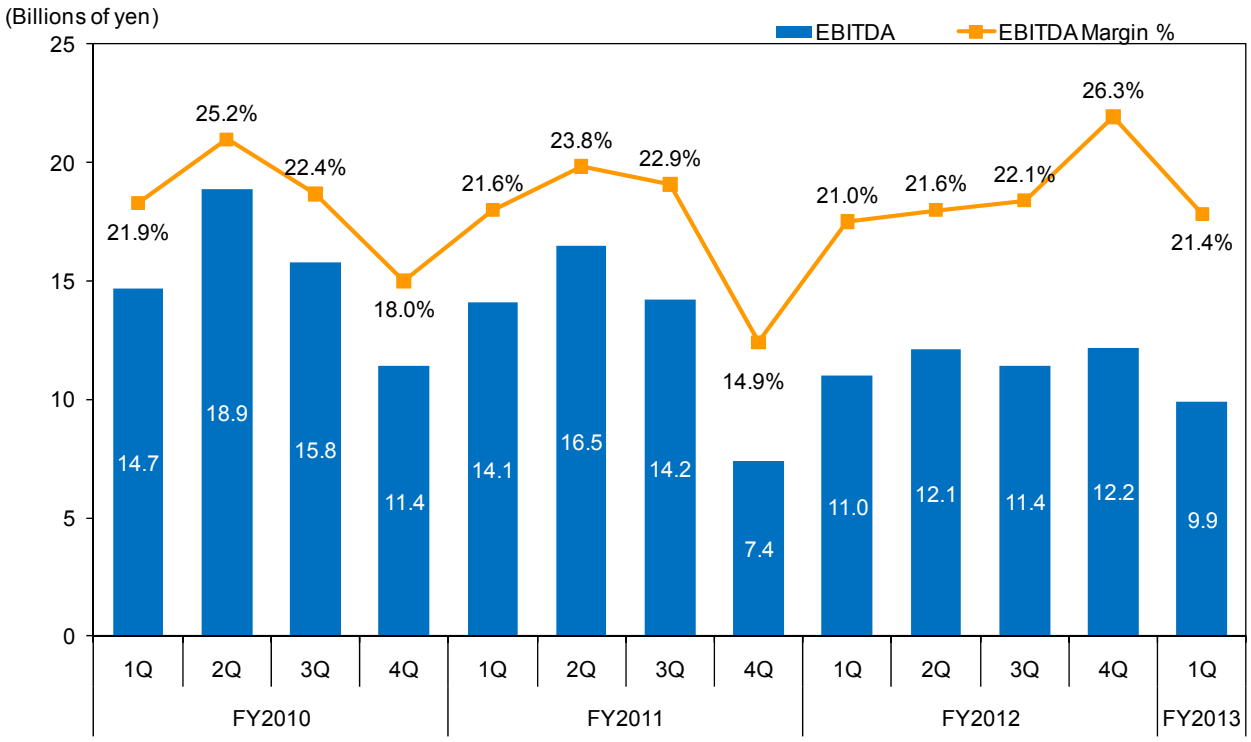
(Note) Income before income taxes and minority interests

Reference Materials

Reference Materials: Quarterly Results



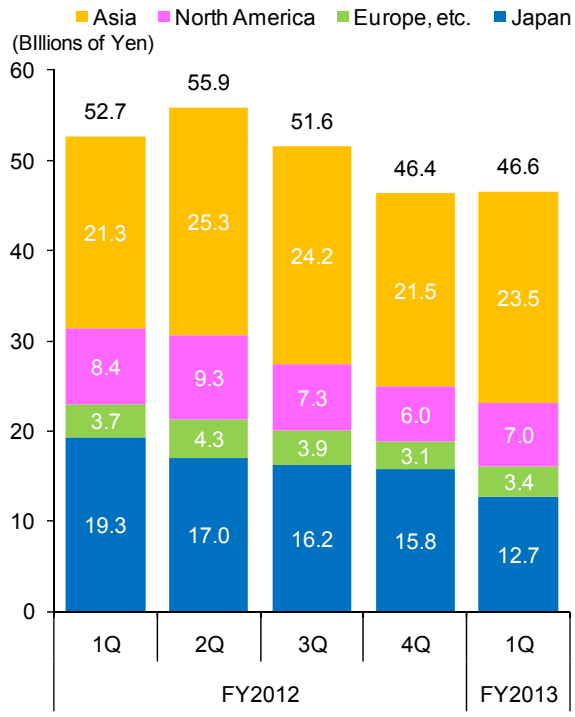
Reference Materials: EBITDA



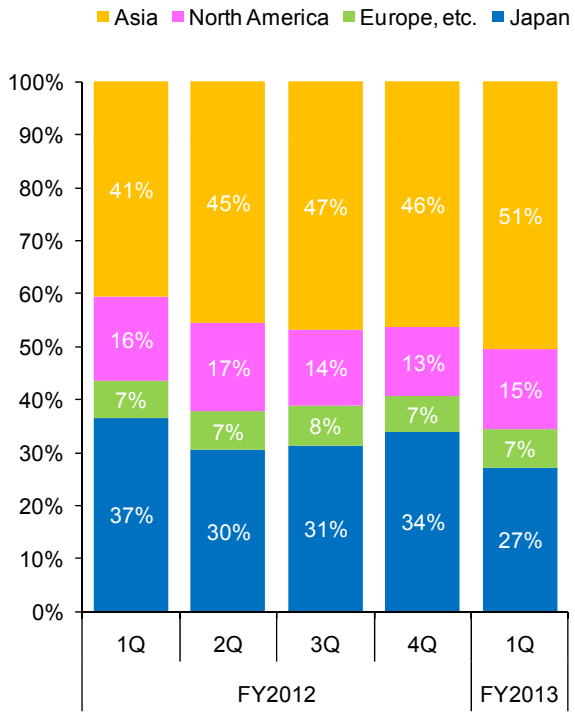
（Note）EBITDA = Operating Profit + Depreciation + Amortization of goodwill

Reference Materials: Sales Results

Changes of Sales



Sales by Region



Developing Technology to Create the Future