First Quarter of Fiscal Year 2014
Summary Result Presentation

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Komori Corporation

P/L

KOMORI
Kando:Beyond Expectations

(100 million ¥)

		FY2014 1Q	FY2013 1Q	Change	vs. FY13 1Q	Budget FY2014		
						1H	2H	Year Total
Order intake		242	204	38	119%	400	410	810
Net sales		143	126	16	113%	360	410	770
Operating income		−2	−16	14	−	10	25	35
Ordinary income		5	−23	28	−	6	27	33
Net income		4	−47	50	−	5	23	28
FOREX : Average (Yen)	US$	97.94	80.40			90.00	90.00	90.00
	EUR	127.35	103.35			115.00	115.00	115.00
FOREX : End of term (Yen)	US$	98.59	79.31			90.00	90.00	90.00
	EUR	128.53	98.74			115.00	115.00	115.00

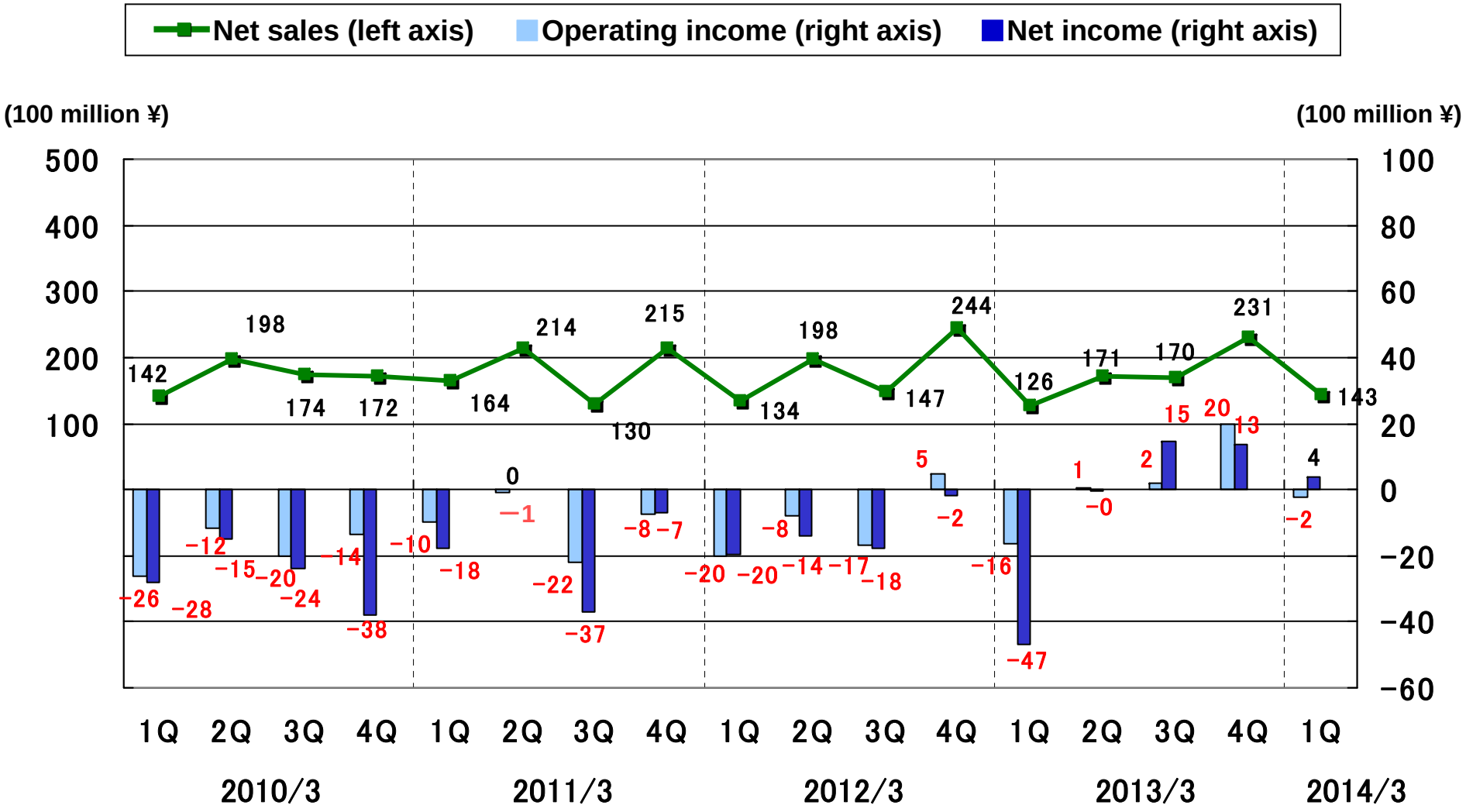
Major Assets and Liabilities

KOMORI
Kando:Beyond Expectations

(100 million ¥)

	June30, 2013	March 31, 2013	Change
Cash and deposits	411	393	18
Notes and account receivable－trade	169	221	−52
Short-term investment securities	46	47	−1
Inventories	291	254	37
Breakdown: Merchandise and finished goods	138	113	25
Property, plant and equipment	325	326	−1
Intangible assets	25	26	−
Notes and account payable－trade	150	140	10
Short-term loans payable	14	15	−2
Long-term loans payable	4	4	−
Shareholders' equity	1,129	1,128	1
Total assets	1,450	1,440	10

Net Sales, Operating Income and Net Income

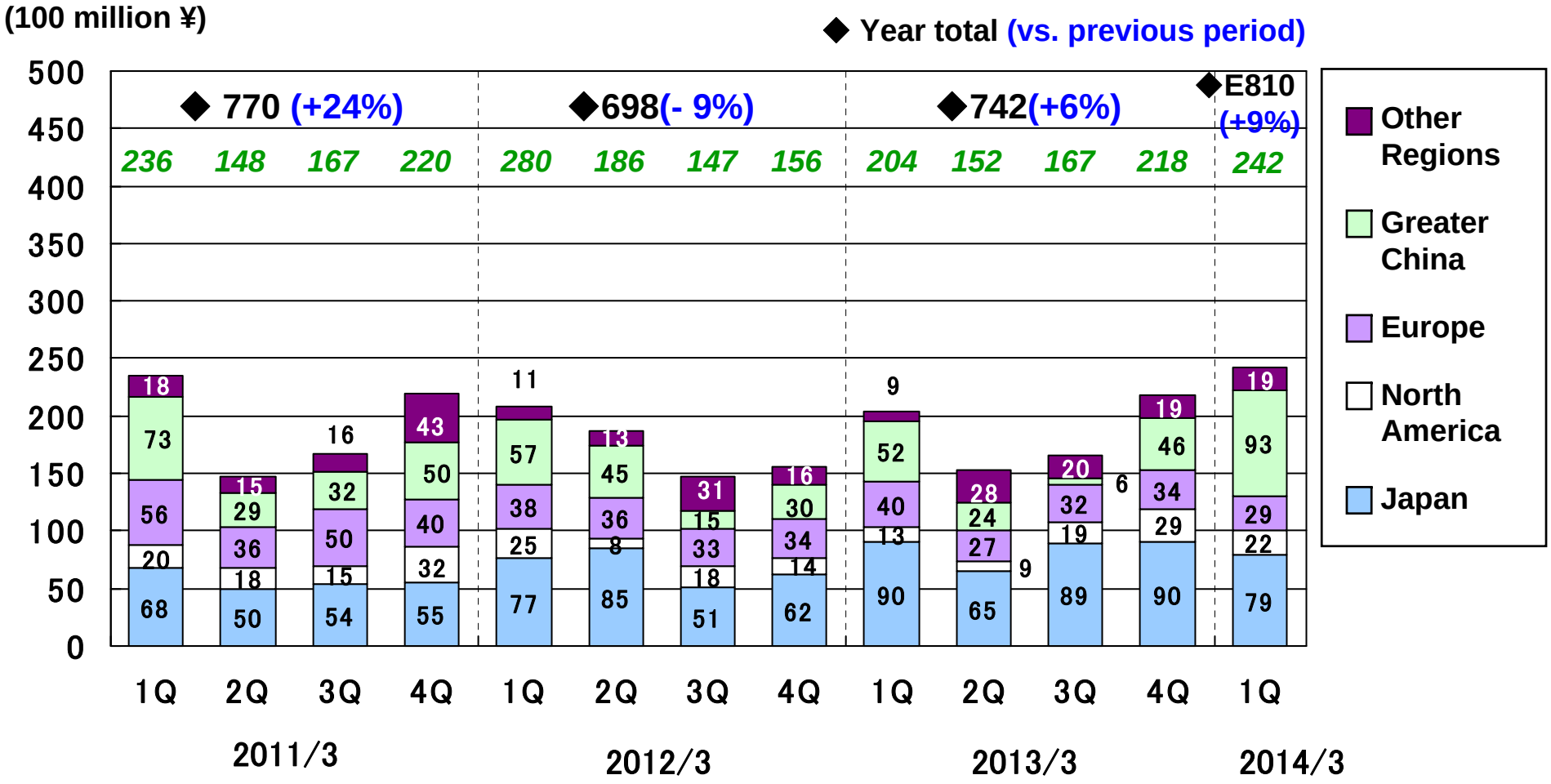


Order Intake by Region

(100 million ¥)

	FY2014 1Q	FY2013 1Q	vs. FY13 1Q	Budget FY2014		
				1H	2H	Year Total
Japan	79	90	87%	159	174	333
North-America	22	13	175%	30	43	73
(million US$)	(23)	(16)	(144%)	(33)	(48)	(81)
Europe	29	40	72%	54	74	128
(million EUR)	(23)	(39)	(58%)	(47)	(64)	(111)
Greater China	93	52	180%	89	72	161
Mainland China	82	45	181%	67	51	118
Hong Kong	7	5	136%	16	12	27
Taiwan	4	1	389%	7	10	16
Other Regions	19	9	208%	69	47	116
Total	242	204	119%	400	410	810

Order Intake by Region

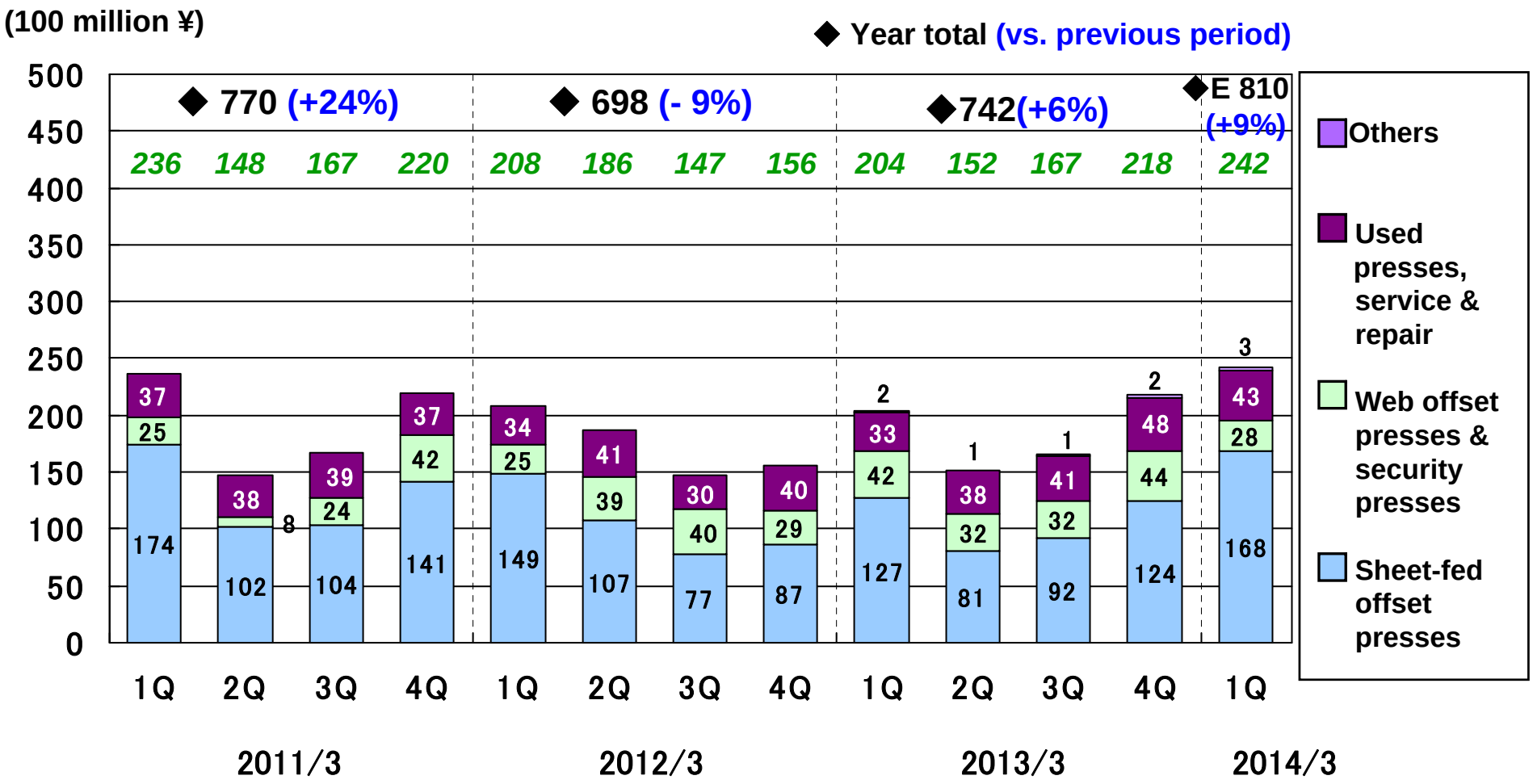


Order Intake by Model

(100 million ¥)

	FY2014 1Q	FY2013 1Q	vs. FY13 1Q	Budget FY2014		
				1H	2H	Year Total
Sheet-fed offset presses	168	127	132%	229	232	461
Japan	34	36	94%	85	98	183
Web offset presses & security presses	28	42	67%	83	89	171
Japan	27	32	84%	29	31	60
Used presses, service & repair	43	33	133%	79	80	158
Japan	17	20	84%	40	41	81
Others	3	2	136%	9	10	19
Japan	1	2	38%	5	4	8
Total	242	204	119%	400	410	810

Order Intake by Model

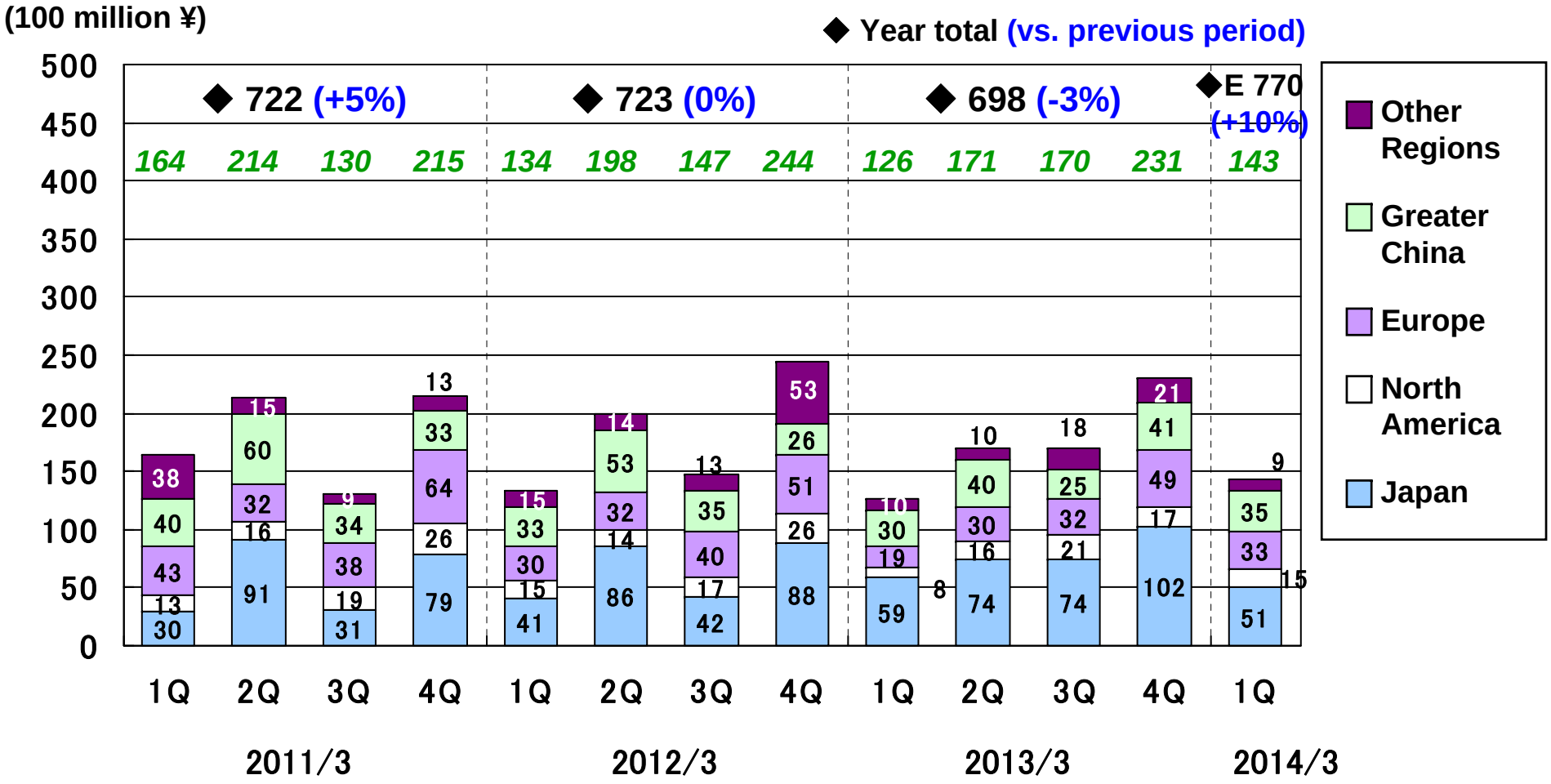


Net Sales by Region

(100 million ¥)

	FY2014 1Q	FY2013 1Q	vs. FY13 1Q	Budget FY2014		
				1H	2H	Year Total
Japan	51	59	86%	152	174	326
North-America	15	8	174%	30	42	72
(million US$)	(16)	(10)	(149%)	(33)	(47)	(80)
Europe	33	19	174%	57	76	133
(million EUR)	(26)	(18)	(142%)	(50)	(66)	(116)
Greater China	35	30	117%	88	66	155
Mainland China	26	25	102%	71	49	120
Hong Kong	6	4	141%	11	11	22
Taiwan	3	0	–	7	7	13
Other Regions	9	10	94%	33	52	85
Total	143	126	113%	360	410	770

Net Sales by Region

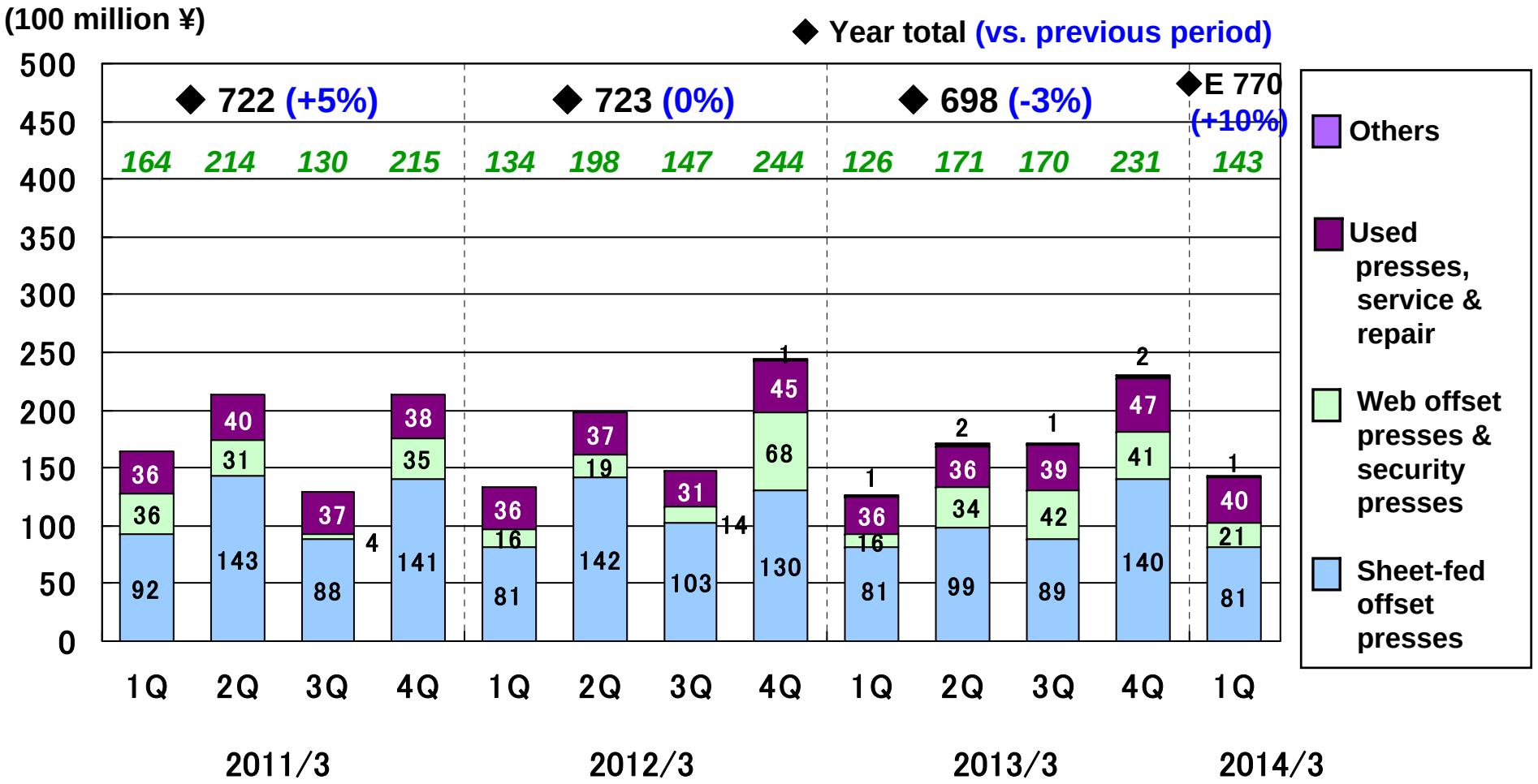


Net Sales by Model

(100 million ¥)

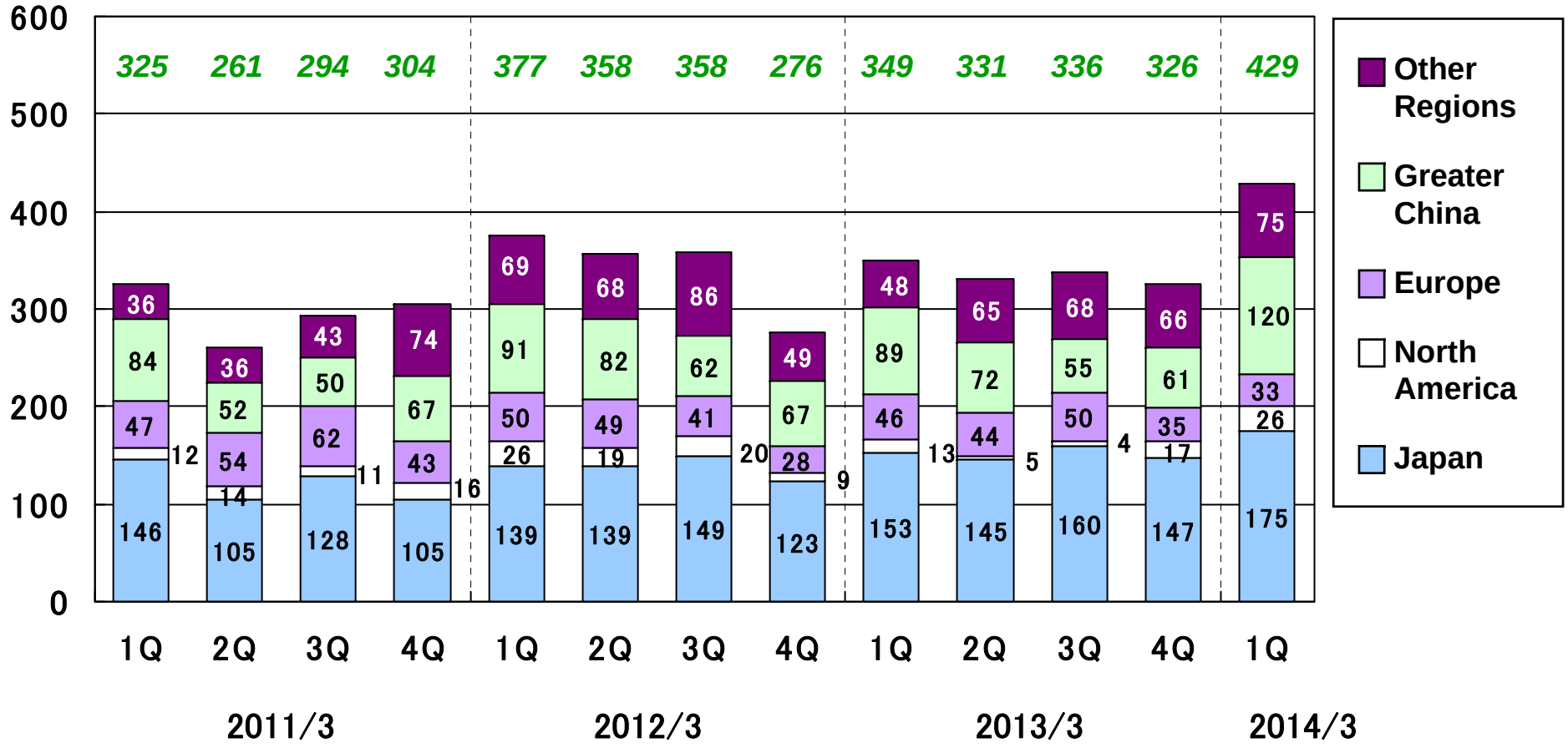
	FY2014 1Q	FY2013 1Q	vs. FY13 1Q	Budget FY2014		
				1H	2H	Year Total
Sheet-fed offset presses	81	81	100%	224	228	451
Japan	27	31	88%	83	77	159
Web offset presses & security presses	21	11	184%	53	97	150
Japan	7	9	74%	27	53	80
Used presses, service & repair	40	33	120%	79	80	158
Japan	17	18	92%	40	41	81
Others	1	1	90%	4	6	10
Japan	0	1	29%	2	3	5
Total	143	126	113%	360	410	770

Net Sales by Model



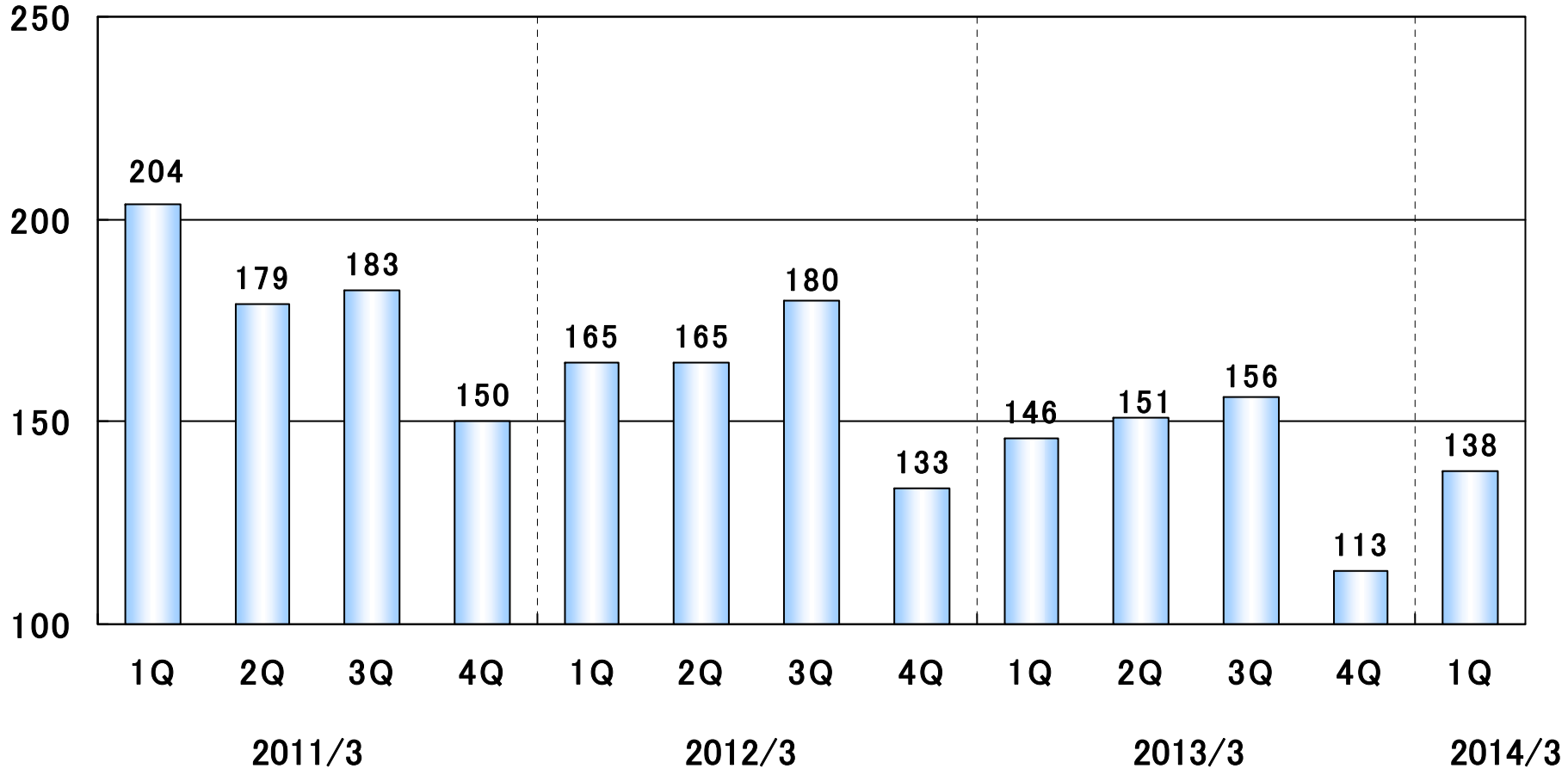
Order Backlog

(100 million ¥)

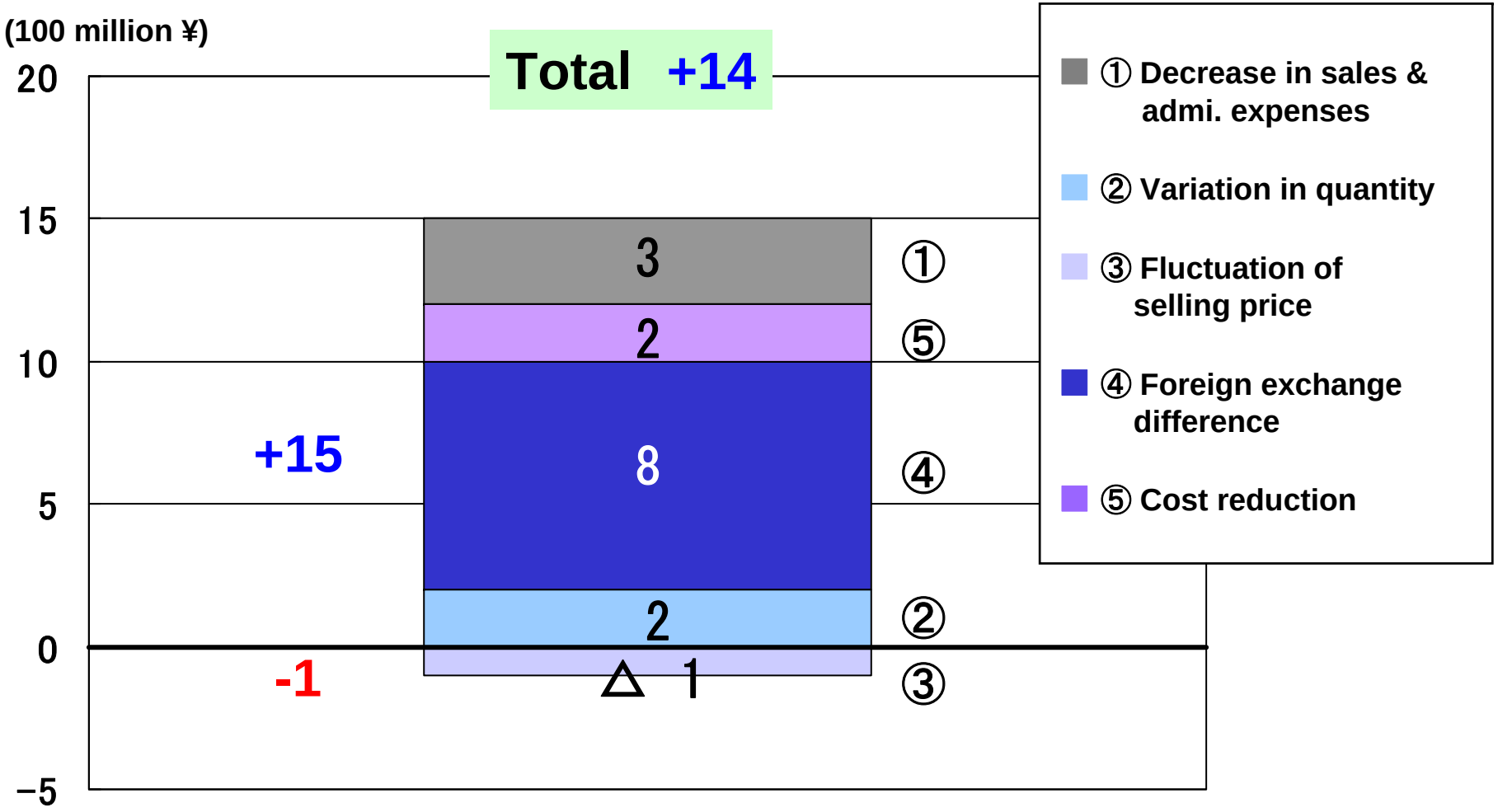


Inventories（Finished Goods, Cost of Sales）

(100 million ¥)

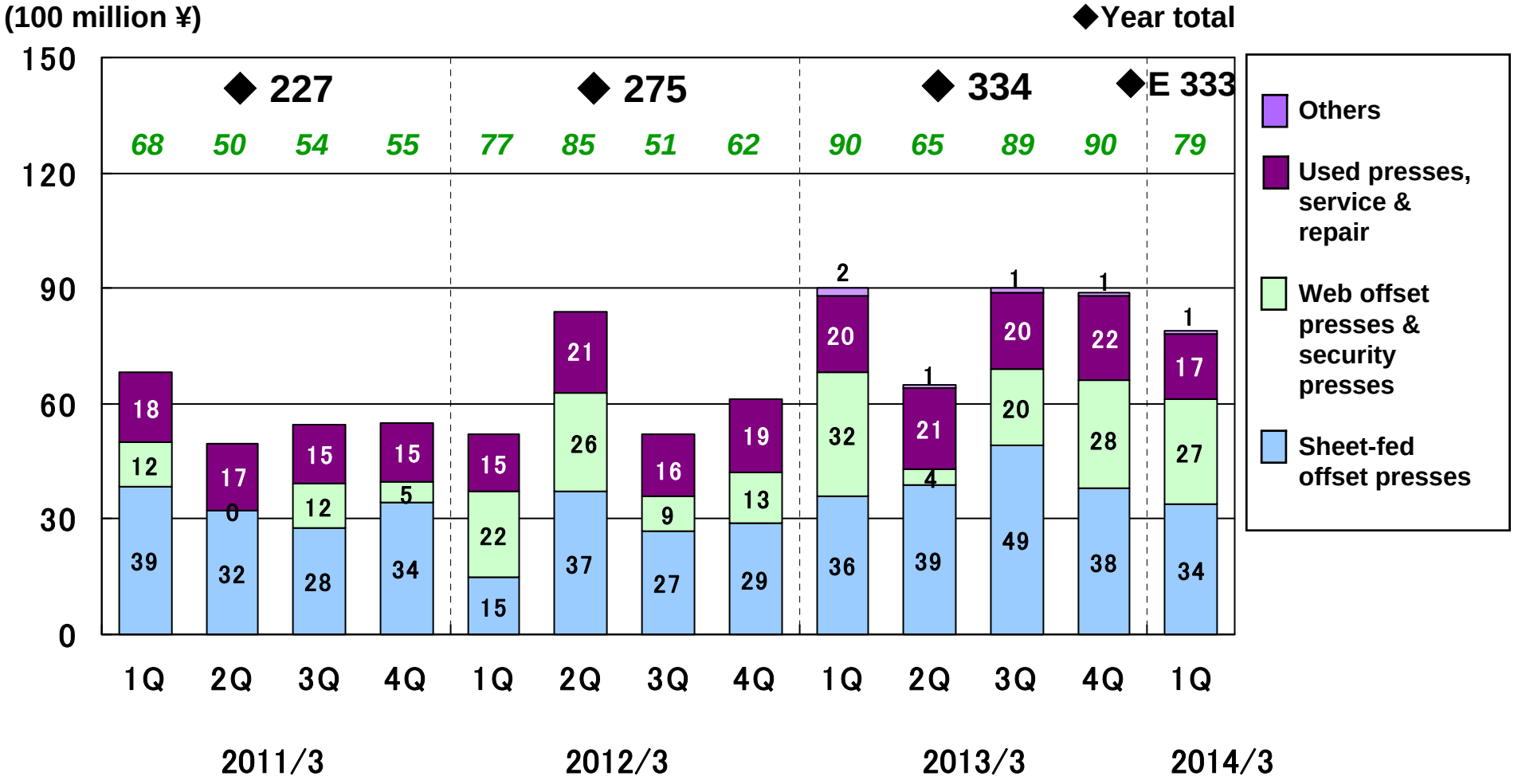


Analysis of Operating Income for 1Q FY2014 (vs. 1Q FY2013)

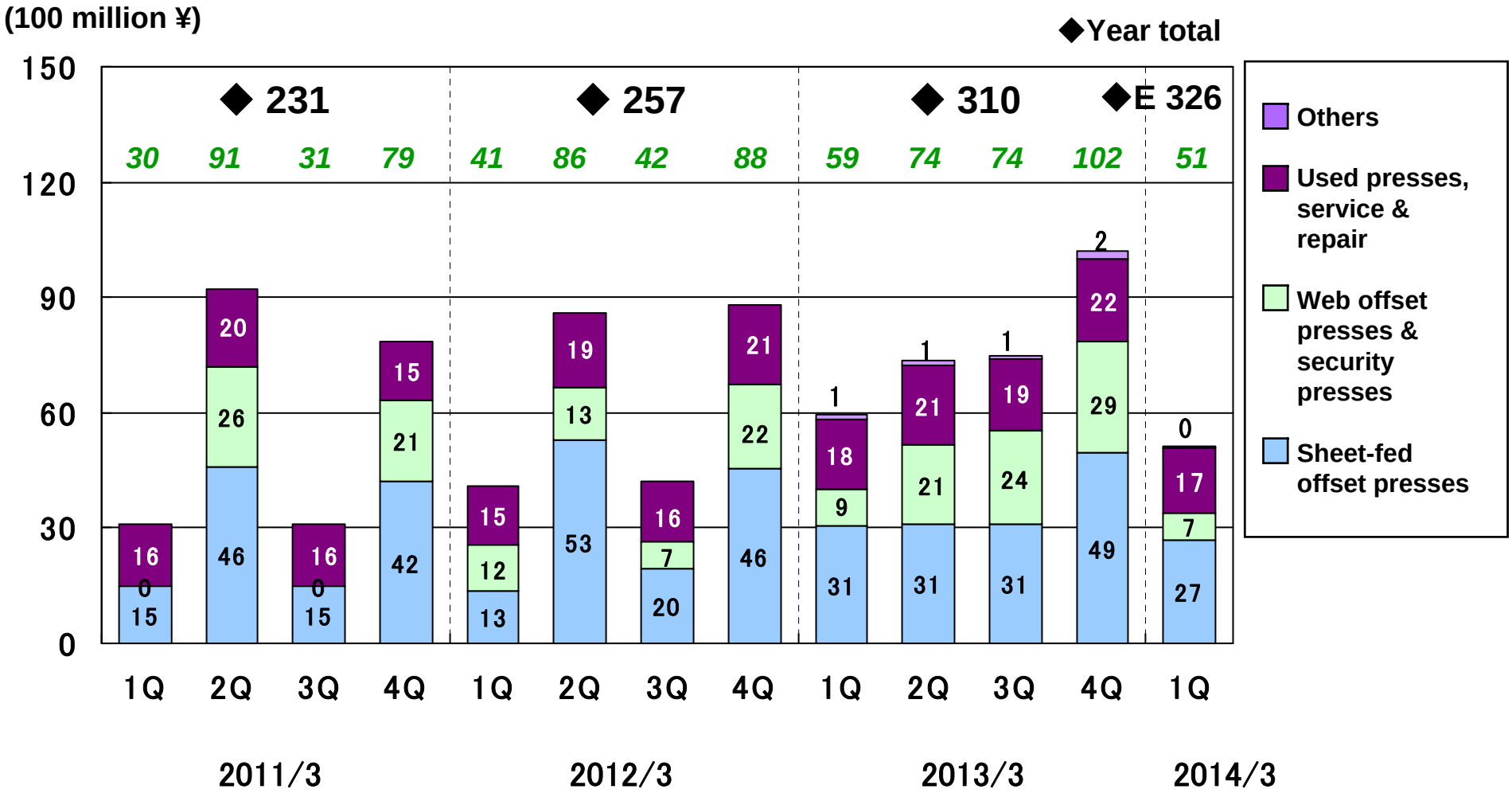


Appendix:
Detailed Order Intake and Net Sales by Region

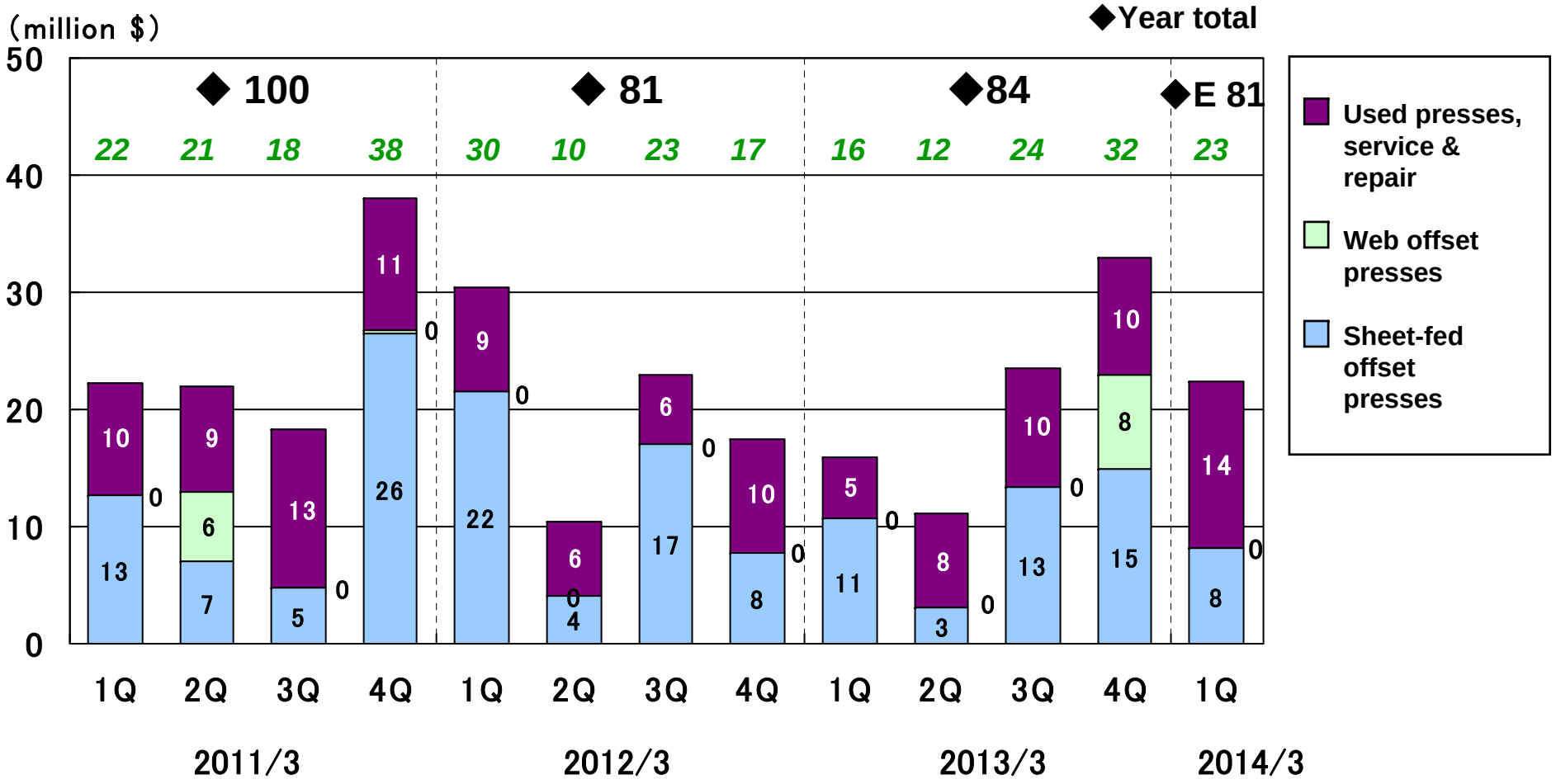
Order Intake in Japanese Market



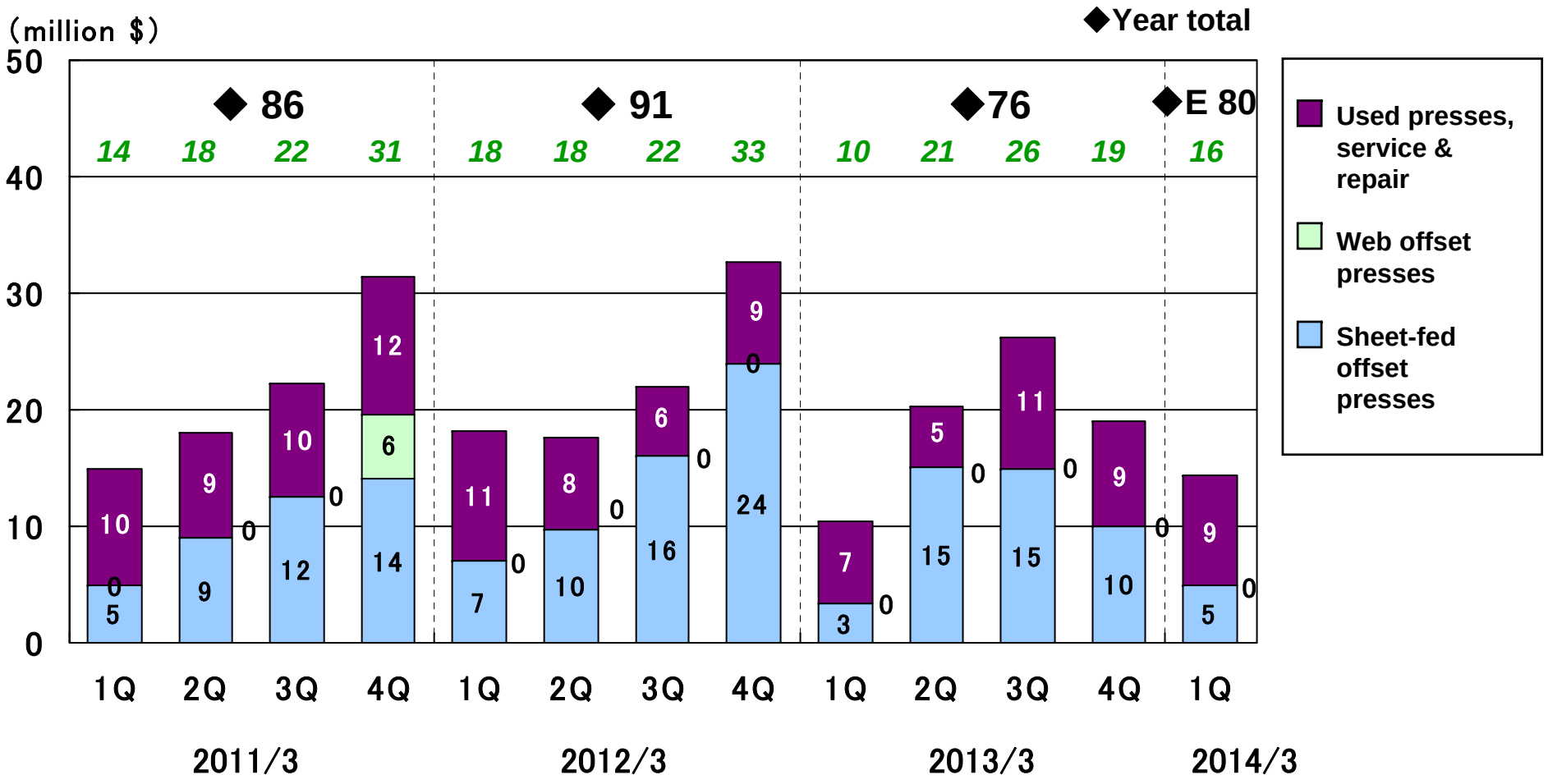
Net Sales in Japanese Market



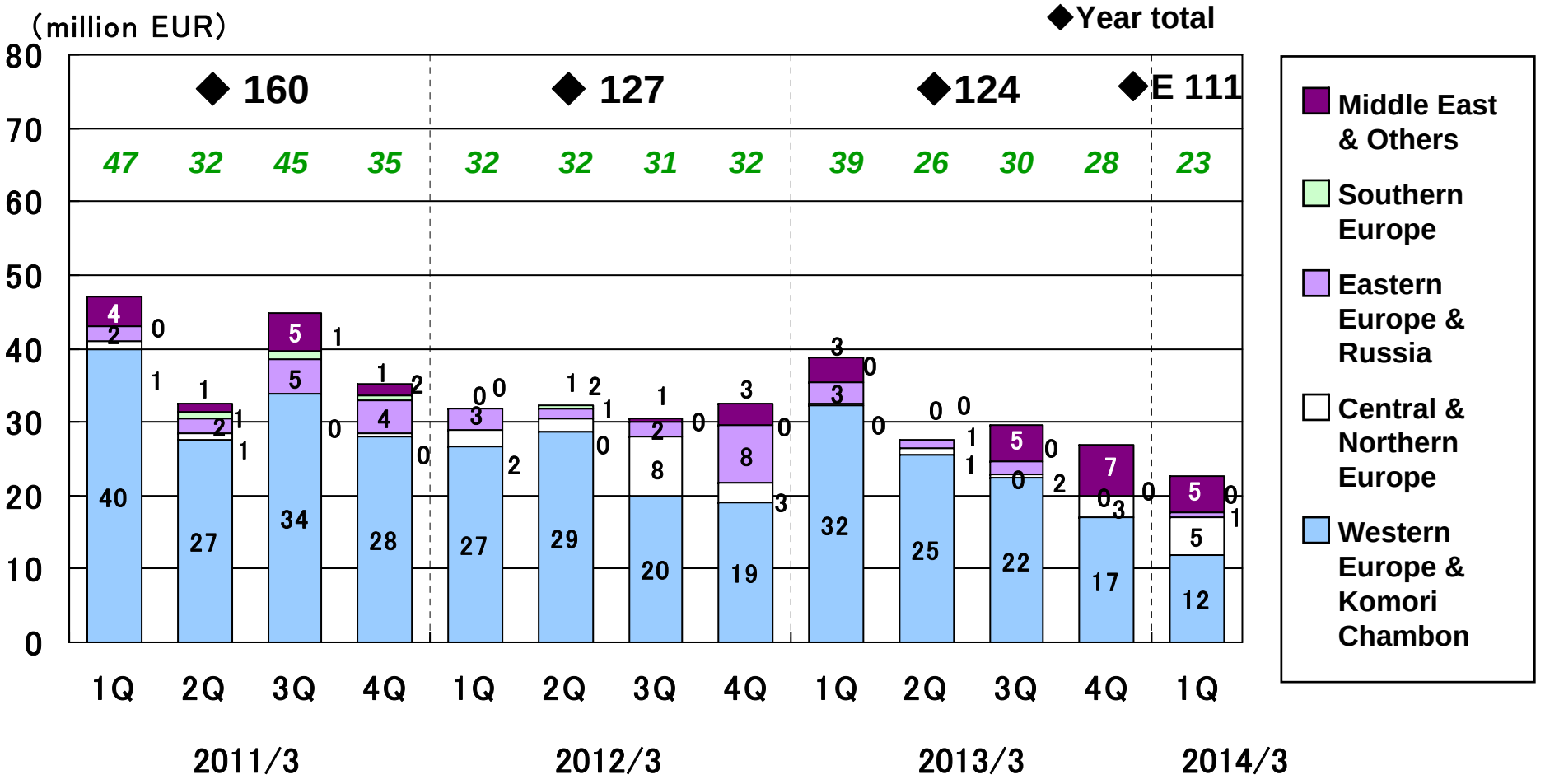
Order Intake in North American Market



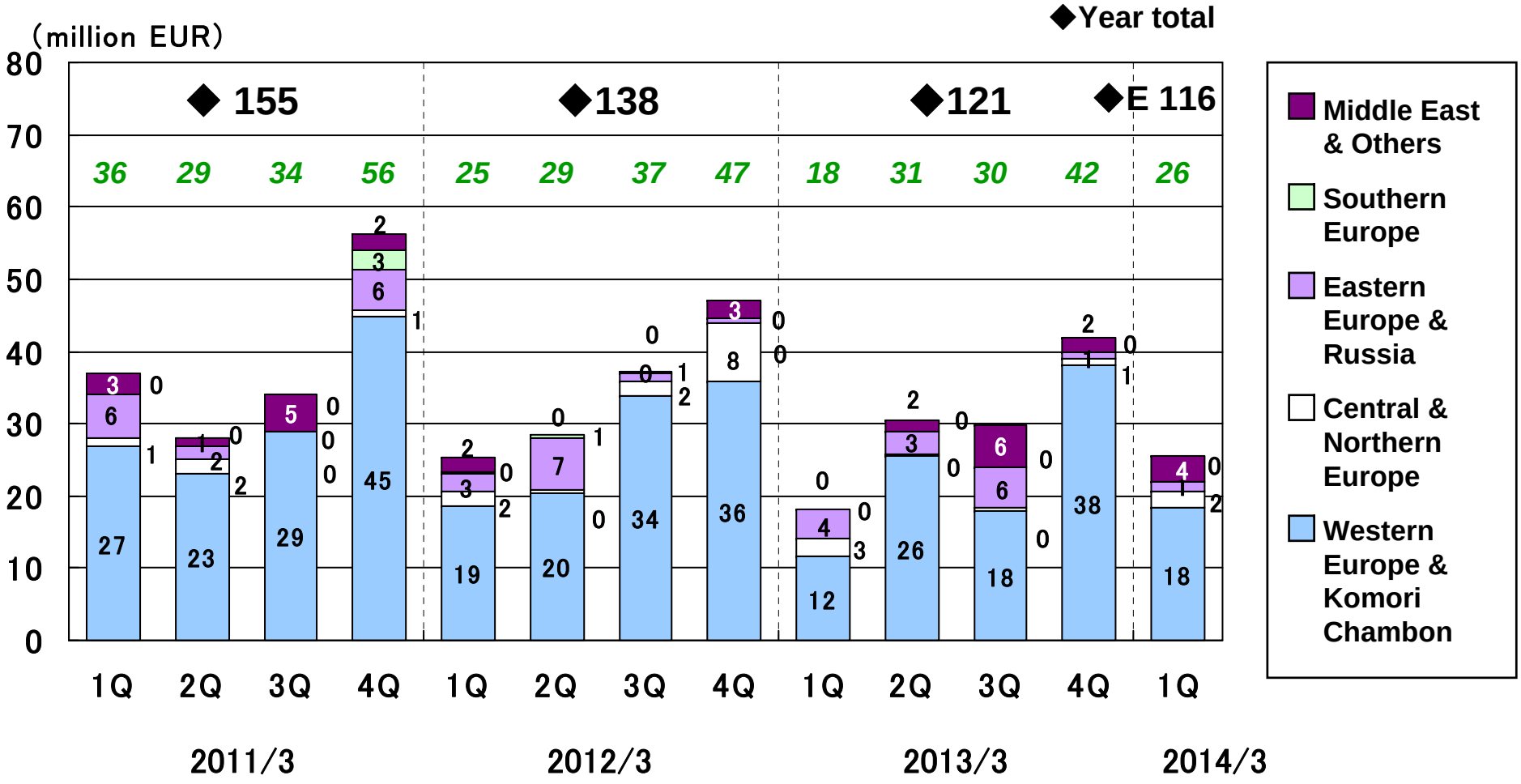
Net Sales in North American Market



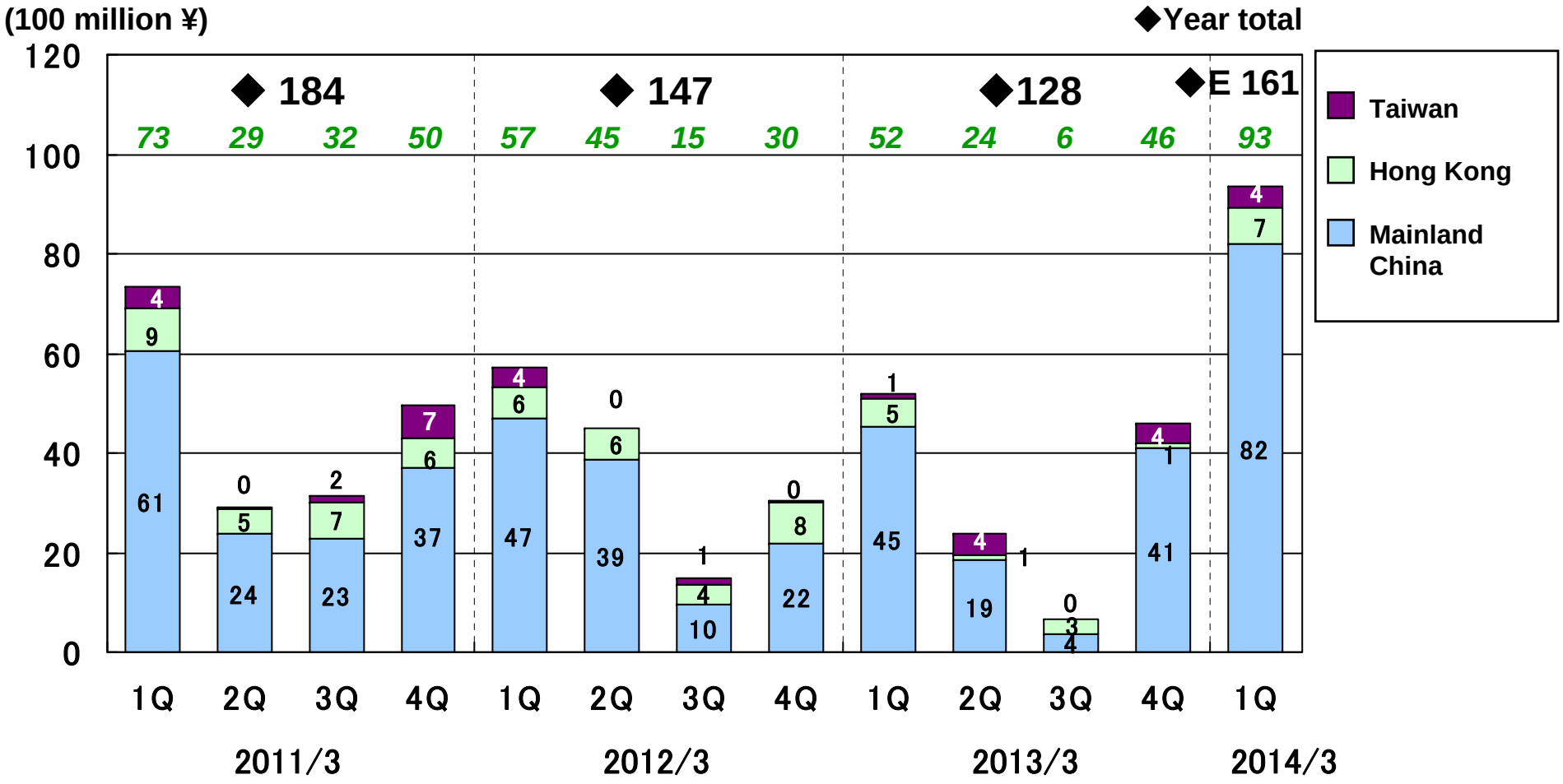
Order Intake in European Market



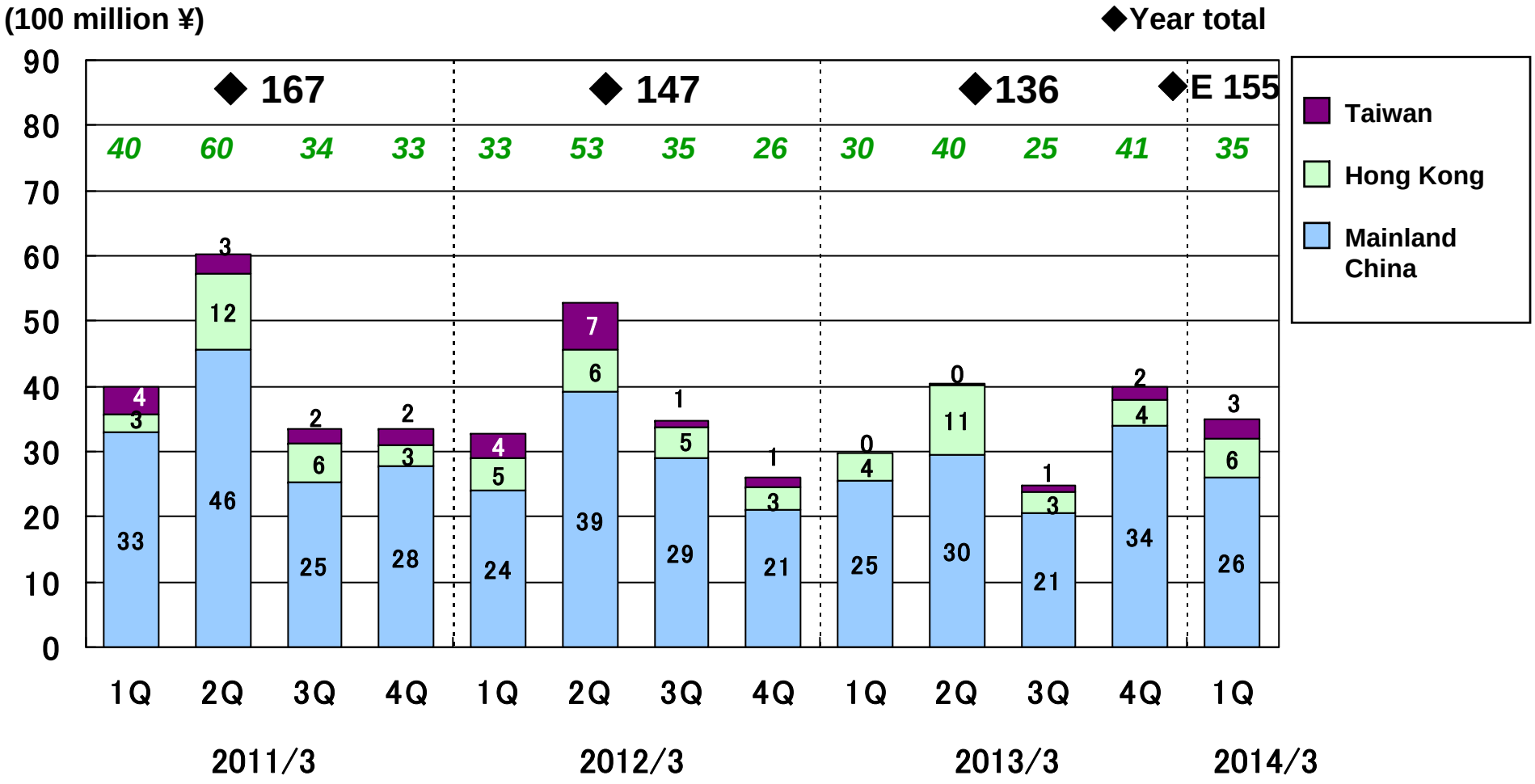
Net Sales in European Market



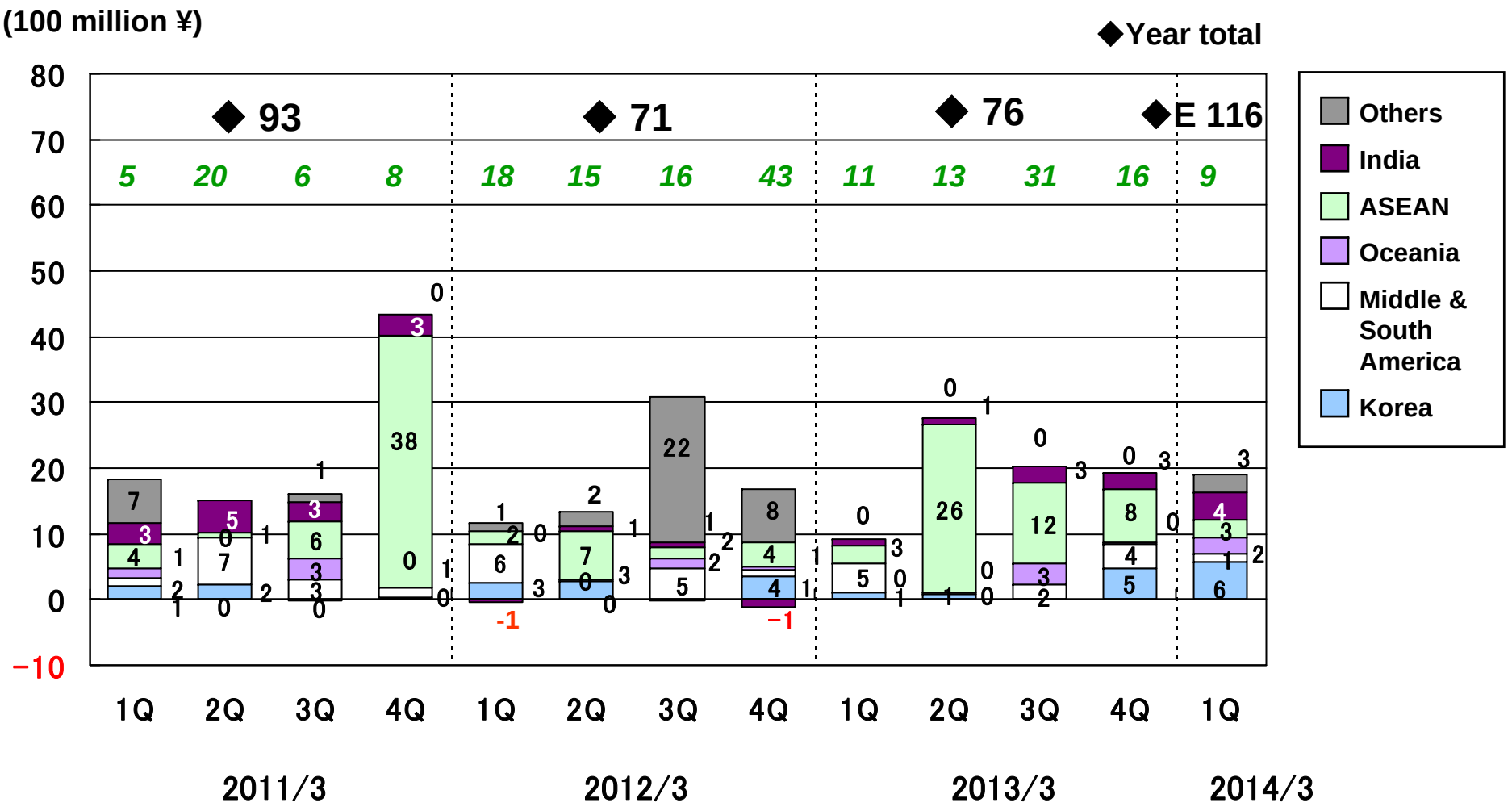
Order Intake in Greater China



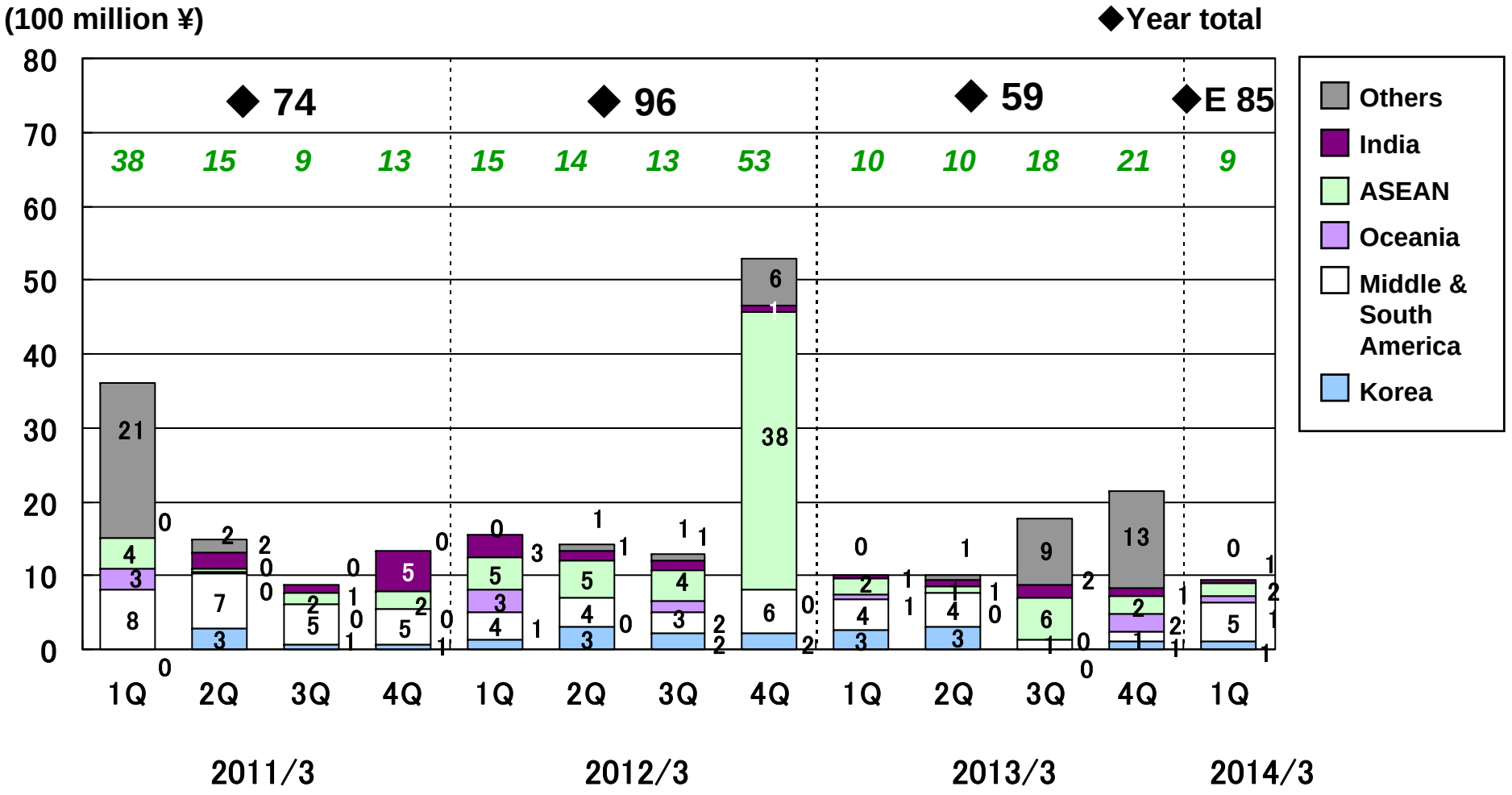
Net Sales in Greater China



Order Intake in Other Regions' Markets



Net Sales in Other Regions' Markets



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Caution Regarding Forward-Looking Statements

The forecasts in this material are based on management's assumptions and beliefs held in light of information currently available to it and accordingly involve risks and uncertainties that may cause actual results to differ materially from forecasts. These uncertainties include, but are not limited to, changes in economic conditions, market trends, changes in foreign currency exchange rates and other factors.