May 9, 2013

Highlights of Consolidated Results for Fiscal Year ended March 31, 2013

Millions of yen
(except for per share amounts)

	Year ended March 31, 2013	Year ended March 31, 2012	Change (%)
Net sales	**Y 516,066**	Y 497,390	3.8
Operating income	**29,775**	34,183	-12.9
Current profits	**23,144**	34,351	-32.6
Net income	**17,826**	19,525	-8.7
(Ref.) Comprehensive income	**38,668**	17,019	127.2
Net income per share:			
Basic	**Y 66.65**	Y 72.95	
Diluted	**66.54**	72.85	
Dividends per common share	**24.00**	24.00	

	As of March 31, 2013	As of March 31, 2012
Total assets	**Y 421,494**	Y 370,906
Net assets	**278,769**	231,425
Owners' equity ratio	**62.4 %**	62.3 %
Owners' equity per share	**Y 985.85**	Y 863.01
(Ref.) Owners' equity	**262,837**	231,001
Net cash provided by operating activities	**Y 32,734**	Y 39,327
Net cash used in investing activities	**(41,771)**	(30,758)
Net cash used in financing activities	**(6,413)**	(14,117)
Cash and cash equivalents at end of period	**55,059**	58,731
Number of consolidated subsidiaries	**60**	55
Number of affiliates using the applied equity method	**5**	8

Highlights of Consolidated Forecast for Fiscal Year ending March 31, 2014

Millions of yen
(except for per share amounts)

	[Forecast] Year ending March 31, 2014	Year ended March 31, 2013	Change (%)
Net sales	Y 570,000	Y 516,066	10.5
Operating income	32,000	29,775	7.5
Current profits	32,000	23,144	38.3
Net income	18,500	17,826	3.8
Net income per share	Y 69.39	Y 66.65	
Dividends per common share	24.00	24.00	

Notes:
1) The financial statements have been prepared in accordance with accounting principles generally accepted in Japan.
2) Amounts less than 1 million yen have been rounded down.
3) Yen amounts for the year ended March 31, 2013 have been translated into U.S. dollars for convenience only, at a uniform rate of US$1=82.00 yen, in the accompanying consolidated financial statements.
4) Operating results for the year ended March 31, 2013 are based on the following currency exchange rates:
   Actual average rates for the year ended March 31, 2013: US$=83.23 yen, EURO=107.57yen
   Forecasts for the year ending March 31, 2014 are based on the following currency exchange rates:
   Assumed average rates for the fiscal year: US$=90.00 yen, EURO=115.00 yen
5) Number of shares outstanding (including treasury stock): 277,535 thousands as of March 31, 2013, 277,535 thousands as of March 31, 2012
   Number of treasury stock outstanding: 10,925 thousands as of March 31, 2013, 9,866 thousands as of March 31, 2012
   Number of weighted average shares (full year): 267,473 thousands during the year ended March 31, 2013, 267,658 thousands during the year ended March 31, 2012

The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement.
The actual results of business performance may sometimes differ from these forecasts due to various factors.

CONSOLIDATED BALANCE SHEETS

	Millions of yen		Thousands of U.S. dollars
	As of March 31, 2013	As of March 31, 2012	**As of March 31, 2013**
ASSETS			
Current assets			
Cash and cash equivalents	**Y 52,320**	Y 59,536	**$ 638,055**
Marketable securities	**10,004**	881	**122,011**
Trade receivables	**80,418**	65,634	**980,717**
Allowance for doubtful accounts	**(1,555)**	(1,448)	**(18,964)**
Inventories	**87,679**	76,483	**1,069,261**
Other current assets	**19,685**	24,959	**240,073**
Total current assets	**248,554**	226,047	**3,031,154**
Net property, plant and equipment	**88,588**	69,945	**1,080,347**
Securities investments	**38,612**	29,072	**470,888**
Other assets	**54,423**	54,713	**663,701**
Allowance for doubtful accounts	**(8,684)**	(8,873)	**(105,912)**
Total assets	**Y 421,494**	Y 370,906	**$ 5,140,179**
LIABILITIES AND NET ASSETS			
Current liabilities			
Short-term borrowings	**Y 6,524**	Y 4,466	**$ 79,570**
Current portion of long-term debt	**-**	15,000	-
Trade payables	**32,107**	35,978	**391,551**
Other current liabilities	**68,422**	62,034	**834,416**
Total current liabilities	**107,054**	117,478	**1,305,537**
Long-term liabilities			
Long-term borrowings	**12,700**	500	**154,878**
Other long-term liabilities	**22,970**	21,501	**280,131**
Total liabilities	**142,724**	139,480	**1,740,545**
Net assets			
Shareholders' equity			
Capital stock	**19,209**	19,209	**234,267**
Capital surplus	**16,463**	16,151	**200,776**
Retained earnings	**255,639**	243,725	**3,117,552**
Treasury stock	**(12,971)**	(11,672)	**(158,185)**
Total shareholders' equity	**278,341**	267,413	**3,394,410**
Other comprehensive income			
Unrealized gain (loss) on available-for-sale securities	**2,344**	2,176	**28,593**
Deferred gain (loss) under hedge accounting	**(443)**	(184)	**(5,407)**
Foreign currency translation adjustments	**(17,405)**	(38,404)	**(212,257)**
Total other comprehensive income	**(15,503)**	(36,412)	**(189,070)**
Stock acquisition rights	**458**	420	**5,594**
Minority interests	**15,473**	3	**188,700**
Total net assets	**278,769**	231,425	**3,399,634**
Total liabilities and net assets	**Y 421,494**	Y 370,906	**$ 5,140,179**

	Millions of yen		Thousands of U.S. dollars
	As of March 31, 2013	As of March 31, 2012	**As of March 31, 2013**
Accumulated depreciation	**Y 160,309**	Y 149,833	**$ 1,954,991**

CONSOLIDATED STATEMENTS OF INCOME

	Millions of yen		Thousands of U.S. dollars
	Year ended March 31, 2013	Year ended March 31, 2012	**Year ended March 31, 2013**
Net sales	**Y 516,066**	Y 497,390	**$ 6,293,498**
Cost of sales	**300,006**	280,689	**3,658,616**
Gross profit	**216,060**	216,700	**2,634,882**
Selling, general and administrative expenses	**186,284**	182,517	**2,271,761**
Operating income	**29,775**	34,183	**363,121**
Non-operating income (expenses):			
Interest and dividend income	**1,451**	1,175	**17,707**
Interest expenses	**(451)**	(615)	**(5,503)**
Other, net	**(7,632)** *1	(392)	**(93,075)**
Current profits	**23,144**	34,351	**282,249**
Extraordinary income (expenses):			
Gain (Loss) on sales and disposals of property, plant and equipment, net	**(170)**	(545)	**(2,074)**
Other, net	**4,971** *2	302	**60,631**
Income before income taxes	**27,946**	34,107	**340,807**
Income taxes	**10,088**	14,582	**123,035**
Income before minority interests	**17,857**	19,525	**217,772**
Minority interests in net income	**30**	0	**377**
Net income	**Y 17,826**	Y 19,525	**$ 217,394**

Notes:
*1 Valuation loss on derivatives of (4,625) million yen is included.
*2 Gain on negative goodwill of 7,194 million yen and Loss from step acquisitions of (3,843) million yen are included.

Net income per share:	Yen	Yen	U.S. dollars
Basic	**Y 66.65**	Y 72.95	**$ 0.81**
Diluted	**66.54**	72.85	**0.81**

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Millions of yen		Thousands of U.S. dollars
	Year ended March 31, 2013	Year ended March 31, 2012	**Year ended March 31, 2013**
Income before minority interests	**Y 17,857**	Y 19,525	**$ 217,772**
Other comprehensive income:			
Unrealized gain (loss) on available-for-sale securities	**168**	(308)	**2,049**
Deferred gain (loss) under hedge accounting	**(258)**	(93)	**(3,156)**
Foreign currency translation adjustments	**20,861**	(2,143)	**254,410**
Share of other comprehensive income of associates	**40**	40	**491**
Total other comprehensive income (loss)	**20,811**	(2,505)	**253,794**
Comprehensive income	**Y 38,668**	Y 17,019	**$ 471,566**
Comprehensive income attributable to:			
Owners of the Company	**Y 38,597**	Y 17,019	**$ 470,698**
Minority interests	**71**	0	**868**

CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

Year ended March 31, 2013

Millions of yen

	Shareholders' equity					Other comprehensive income						
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) under hedge accounting	Foreign currency translation adjustments	Total other comprehensive income	Stock acquisition rights	Minority interests	Total net assets
Balance at April 1, 2012	**19,209**	**16,151**	**243,725**	**(11,672)**	**267,413**	**2,176**	**(184)**	**(38,404)**	**(36,412)**	**420**	**3**	**231,425**
Increase (Decrease) during the term:												
Cash dividends	**-**	**-**	**(6,450)**	**-**	**(6,450)**	**-**	**-**	**-**	**-**	**-**	**-**	**(6,450)**
Net income	**-**	**-**	**17,826**	**-**	**17,826**	**-**	**-**	**-**	**-**	**-**	**-**	**17,826**
Acquisition of treasury stock	**-**	**-**	**-**	**(1,704)**	**(1,704)**	**-**	**-**	**-**	**-**	**-**	**-**	**(1,704)**
Gain on sales of treasury stock	**-**	**312**	**-**	**405**	**717**	**-**	**-**	**-**	**-**	**-**	**-**	**717**
Change in scope of consolidation	**-**	**-**	**538**	**-**	**538**	**-**	**-**	**-**	**-**	**-**	**-**	**538**
Net increase (decrease) during the term, except for items under shareholders' equity	**-**	**-**	**-**	**-**	**-**	**168**	**(258)**	**20,999**	**20,908**	**38**	**15,469**	**36,416**
Total	**-**	**312**	**11,914**	**(1,298)**	**10,927**	**168**	**(258)**	**20,999**	**20,908**	**38**	**15,469**	**47,344**
Balance at March 31, 2013	**19,209**	**16,463**	**255,639**	**(12,971)**	**278,341**	**2,344**	**(443)**	**(17,405)**	**(15,503)**	**458**	**15,473**	**278,769**

Year ended March 31, 2012

Millions of yen

	Shareholders' equity					Other comprehensive income						
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) under hedge accounting	Foreign currency translation adjustments	Total other comprehensive income	Stock acquisition rights	Minority interests	Total net assets
Balance at April 1, 2011	19,209	16,156	230,351	(11,688)	254,029	2,445	(90)	(36,261)	(33,906)	338	7	220,468
Increase (Decrease) during the term:												
Cash dividends	-	-	(6,450)	-	(6,450)	-	-	-	-	-	-	(6,450)
Net income	-	-	19,525	-	19,525	-	-	-	-	-	-	19,525
Acquisition of treasury stock	-	-	-	(10)	(10)	-	-	-	-	-	-	(10)
Gain on sales of treasury stock	-	(5)	-	26	20	-	-	-	-	-	-	20
Change in scope of consolidation	-	-	298	-	298	-	-	-	-	-	-	298
Net increase (decrease) during the term, except for items under shareholders' equity	-	-	-	-	-	(268)	(93)	(2,143)	(2,505)	81	(3)	(2,427)
Total	-	(5)	13,373	15	13,384	(268)	(93)	(2,143)	(2,505)	81	(3)	10,956
Balance at March 31, 2012	19,209	16,151	243,725	(11,672)	267,413	2,176	(184)	(38,404)	(36,412)	420	3	231,425

Year ended March 31, 2013

Thousands of U.S. dollars

	Shareholders' equity					Other comprehensive income						
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) under hedge accounting	Foreign currency translation adjustments	Total other comprehensive income	Stock acquisition rights	Minority interests	Total net assets
Balance at April 1, 2012	**234,267**	**196,968**	**2,972,260**	**(142,352)**	**3,261,144**	**26,543**	**(2,250)**	**(468,346)**	**(444,053)**	**5,123**	**47**	**2,822,260**
Increase (Decrease) during the term:												
Cash dividends	**-**	**-**	**(78,669)**	**-**	**(78,669)**	**-**	**-**	**-**	**-**	**-**	**-**	**(78,669)**
Net income	**-**	**-**	**217,394**	**-**	**217,394**	**-**	**-**	**-**	**-**	**-**	**-**	**217,394**
Acquisition of treasury stock	**-**	**-**	**-**	**(20,781)**	**(20,781)**	**-**	**-**	**-**	**-**	**-**	**-**	**(20,781)**
Gain on sales of treasury stock	**-**	**3,807**	**-**	**4,948**	**8,755**	**-**	**-**	**-**	**-**	**-**	**-**	**8,755**
Change in scope of consolidation	**-**	**-**	**6,568**	**-**	**6,568**	**-**	**-**	**-**	**-**	**-**	**-**	**6,568**
Net increase (decrease) during the term, except for items under shareholders' equity	**-**	**-**	**-**	**-**	**-**	**2,050**	**(3,156)**	**256,090**	**254,983**	**472**	**188,653**	**444,108**
Total	**-**	**3,807**	**145,294**	**(15,833)**	**133,268**	**2,050**	**(3,156)**	**256,090**	**254,983**	**472**	**188,653**	**577,375**
Balance at March 31, 2013	**234,267**	**200,776**	**3,117,552**	**(158,185)**	**3,394,410**	**28,593**	**(5,407)**	**(212,257)**	**(189,070)**	**5,594**	**188,700**	**3,399,634**

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Millions of yen		Thousands of U.S. dollars
	Year ended March 31, 2013	Year ended March 31, 2012	**Year ended March 31, 2013**
OPERATING ACTIVITIES:			
Income before income taxes	**¥ 27,946**	¥ 34,107	**$ 340,807**
Adjustments for:			
Depreciation and amortization	**24,476**	23,069	**298,499**
Impairment loss	**268**	608	**3,276**
Amortization of goodwill	**1,418**	1,687	**17,304**
Provision for (Reversal of) allowance for doubtful accounts	**1,443**	913	**17,601**
Provision for (Reversal of) retirement benefits	**429**	(490)	**5,243**
Provision for (Reversal of) product warranty	**178**	(982)	**2,173**
Loss (Gain) from liquidation of subsidiaries	**(136)**	-	**(1,659)**
Interest and dividend income	**(1,451)**	(1,175)	**(17,707)**
Interest expenses	**451**	615	**5,503**
Foreign exchange loss (gain)	**(2,420)**	797	**(29,519)**
Valuation loss (gain) on derivatives	**4,625**	(136)	**56,404**
Equity in loss (earnings) of affiliates	**(160)**	(387)	**(1,952)**
Loss (Gain) on sales and disposals of property, plant and equipment, net	**170**	545	**2,074**
Loss (Gain) on sales of investment securities	**(1,723)**	(6)	**(21,019)**
Compensations receivable	**(288)**	(596)	**(3,523)**
Gain on negative goodwill	**(7,194)**	-	**(87,733)**
Loss (Gain) from step acquisitions	**3,843**	-	**46,866**
Decrease (Increase) in trade notes and accounts receivable	**(4,500)**	(3,149)	**(54,888)**
Decrease (Increase) in inventories	**2,333**	(5,423)	**28,457**
Increase (Decrease) in trade notes and accounts payable	**(6,673)**	2,327	**(81,384)**
Increase (Decrease) in accrued expenses	**(1,729)**	1,487	**(21,097)**
Other, net	**(1,274)**	170	**(15,547)**
Cash generated from operations	**40,030**	53,979	**488,178**
Interest and dividends received	**1,623**	1,433	**19,797**
Interest paid	**(489)**	(614)	**(5,975)**
Compensations received	**385**	500	**4,703**
Income taxes paid	**(8,815)**	(15,971)	**(107,508)**
Net cash provided by operating activities	**¥ 32,734**	¥ 39,327	**$ 399,196**
INVESTING ACTIVITIES:			
Proceeds from sales of marketable securities	**1,300**	300	**15,860**
Disbursement for purchases of property, plant and equipment	**(24,941)**	(21,129)	**(304,162)**
Proceeds from sales of property, plant and equipment	**1,080**	1,113	**13,172**
Disbursement for purchases of intangible assets	**(5,723)**	(6,026)	**(69,799)**
Proceeds from sales of intangible assets	**-**	3	-
Disbursement for purchases of investment securities	**(2,170)**	(67)	**(26,469)**
Proceeds from sales of investment securities	**2,660**	256	**32,441**
Disbursement for purchases of shares in affiliates	**(6,617)**	(1,929)	**(80,701)**
Disbursement for purchase of shares in an affiliate resulting in change in scope of consolidation	**(7,010)**	-	**(85,498)**
Proceeds from liquidation of a subsidiary	**-**	757	-
Disbursement for payment of investments in affiliates	**-**	(2,462)	-
Proceeds from collection of long-term loans	**12**	10	**154**
Other, net	**(361)**	(1,583)	**(4,411)**
Net cash used in investing activities	**¥ (41,771)**	¥ (30,758)	**$ (509,413)**
FINANCING ACTIVITIES:			
Increase (Decrease) in short-term borrowings, net	**4,532**	(4,189)	**55,277**
Proceeds from borrowings of long-term debt	**12,200**	250	**148,780**
Repayment of bonds	**(15,000)**	(500)	**(182,927)**
Disbursement for repayment of lease obligations	**(1,700)**	(3,226)	**(20,744)**
Decrease (Increase) in treasury stock, net	**5**	(1)	**68**
Cash dividends paid	**(6,450)**	(6,450)	**(78,669)**
Net cash used in financing activities	**¥ (6,413)**	¥ (14,117)	**$ (78,214)**
Effect of foreign currency exchange rate changes on cash and cash equivalents	**10,569**	(1,614)	**128,892**
Net increase (decrease) in cash and cash equivalents	**(4,882)**	(7,163)	**(59,539)**
Cash and cash equivalents at beginning of period	**58,731**	65,100	**716,243**
Cash and cash equivalents of newly consolidated subsidiaries	**1,209**	794	**14,754**
Cash and cash equivalents at end of period	**¥ 55,059**	¥ 58,731	**$ 671,458**

SEGMENT INFORMATION

	Millions of yen				Thousands of U.S. dollars
	Year ended March 31, 2013		Year ended March 31, 2012		**Year ended March 31, 2013**
Printing & Solutions					
Net sales					
Unaffiliated customers	**Y 350,836**		Y 337,226		**$ 4,278,492**
Intersegment	**-**		-		**-**
Total	**350,836**		337,226		**4,278,492**
Operating income	**18,826**		21,977		**229,587**
Personal & Home					
Net sales					
Unaffiliated customers	**Y 33,804**		Y 30,705		**$ 412,251**
Intersegment	**-**		-		**-**
Total	**33,804**		30,705		**412,251**
Operating income	**2,488**		2,604		**30,345**
Machinery & Solution					
Net sales					
Unaffiliated customers	**Y 61,415**		Y 70,422		**$ 748,970**
Intersegment	**-**		-		**-**
Total	**61,415**		70,422		**748,970**
Operating income	**4,006**		8,345		**48,855**
Network & Contents					
Net sales					
Unaffiliated customers	**Y 50,083**		Y 45,924		**$ 610,770**
Intersegment	**-**		-		**-**
Total	**50,083**		45,924		**610,770**
Operating income (loss)	**2,314**		(19)		**28,222**
Others					
Net sales					
Unaffiliated customers	**Y 19,927**		Y 13,111		**$ 243,015**
Intersegment	**10,965**		7,555		**133,727**
Total	**30,892**		20,667		**376,742**
Operating income	**2,251**		1,427		**27,458**
Adjustment					
Net sales					
Unaffiliated customers	**Y -**		Y -		**$ -**
Intersegment	**(10,965)**		(7,555)		**(133,727)**
Total	**(10,965)**		(7,555)		**(133,727)**
Operating income	**(110)**		(153)		**(1,347)**
Consolidated					
Net sales					
Unaffiliated customers	**Y 516,066**		Y 497,390		**$ 6,293,498**
Intersegment	**-**		-		**-**
Total	**516,066**		497,390		**6,293,498**
Operating income	**29,775**		34,183		**363,121**

Note:
Main products in each business segment are as follows:

Printing & Solutions	Printers, Multi-function printers, Electronic stationeries,
Personal & Home	Home sewing machines
Machinery & Solution	Industrial sewing machines, Machine tools
Network & Contents	Online karaoke, Contents distribution services
Others	Sales of products other than those above, and so forth

Supplementary Information for Fiscal Year Ended March 31, 2013

1-1. Consolidated results (annual results)

(Millions of yen)

		FY ended Mar 31, 2012 results	FY ended Mar 31, 2013 results	Change (w/o forex impact)
Net sales		497,390	516,066	3.8% (2.1%)
Operating income		34,183	29,775	-12.9%
Current profits		34,351	23,144	-32.6%
Net income		19,525	17,826	-8.7%
Exchange rates	Yen-USD	79.30	83.23	-
	Yen-EUR	110.17	107.57	-
Operating profit ratio (%)		6.9%	5.8%	-

* Operating profit ratio = Operating income / Net sales

* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

1-2. Sales by business segment (annual results)

(Millions of yen)

		FY ended Mar 31, 2012 results	FY ended Mar 31, 2013 results	Change	Change w/o forex impact
Printing & Solutions	Communications and Printing equipment	300,125	313,500	4.5%	2.7%
	Electronic stationery	37,100	37,335	0.6%	-1.4%
	Total	337,226	350,836	4.0%	2.2%
Personal & Home		30,705	33,804	10.1%	8.5%
Machinery & Solution	Industrial sewing machines	21,750	18,909	-13.1%	-16.9%
	Machine tools	48,672	42,506	-12.7%	-14.0%
	Total	70,422	61,415	-12.8%	-14.9%
Network & Contents		45,924	50,083	9.1%	8.9%
Others		13,111	19,927	52.0%	51.3%
G. total		497,390	516,066	3.8%	2.1%

2-1. Consolidated results (quarterly results)

(Millions of yen)

		FY ended Mar 31, 2012					FY ended Mar 31, 2013				
		1st Quarter (Apr to Jun 2011)	2nd Quarter (Jul to Sep 2011)	3rd Quarter (Oct to Dec 2011)	4th Quarter (Jan to Mar 2012)	Total	1st Quarter (Apr to Jun 2012)	2nd Quarter (Jul to Sep 2012)	3rd Quarter (Oct to Dec 2012)	4th Quarter (Jan to Mar 2013)	Total
Net sales		122,773	123,788	126,252	124,575	497,390	120,666	123,858	132,738	138,803	516,066
Operating income		14,204	11,810	7,608	559	34,183	11,533	8,092	6,121	4,027	29,775
Current profits		14,604	12,061	8,436	-751	34,351	12,249	7,790	2,110	994	23,144
Net income		6,567	6,988	5,606	363	19,525	10,300	4,539	-2,618	5,604	17,826
Exchange rates	Yen-USD	81.71	77.99	77.57	79.25	79.30	80.40	78.42	81.49	91.07	83.23
	Yen-EUR	118.11	110.76	104.67	104.91	110.17	103.35	98.30	106.20	120.20	107.57
Operating profit ratio (%)		11.6%	9.5%	6.0%	0.4%	6.9%	9.6%	6.5%	4.6%	2.9%	5.8%

* Operating profit ratio = Operating income / Net sales

* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

2-2. Sales by business segment (quarterly results)

(Millions of yen)

		FY ended Mar 31, 2012					FY ended Mar 31, 2013				
		1st Quarter (Apr to Jun 2011)	2nd Quarter (Jul to Sep 2011)	3rd Quarter (Oct to Dec 2011)	4th Quarter (Jan to Mar 2012)	Total	1st Quarter (Apr to Jun 2012)	2nd Quarter (Jul to Sep 2012)	3rd Quarter (Oct to Dec 2012)	4th Quarter (Jan to Mar 2013)	Total
Printing & Solutions	Communications and Printing equipment	72,869	73,795	77,060	76,400	300,125	72,031	70,009	83,997	87,462	313,500
	Electronic stationery	8,822	9,544	9,065	9,667	37,100	8,484	8,862	9,614	10,374	37,335
	Total	81,692	83,339	86,126	86,068	337,226	80,515	78,872	93,611	97,837	350,836
Personal & Home		6,759	7,737	8,679	7,529	30,705	7,348	7,578	9,952	8,925	33,804
Machinery & Solution	Industrial sewing machines	6,450	5,455	4,810	5,034	21,750	4,181	4,142	4,499	6,085	18,909
	Machine tools	14,387	12,514	10,680	11,089	48,672	13,790	15,781	6,683	6,250	42,506
	Total	20,837	17,970	15,491	16,123	70,422	17,971	19,924	11,183	12,335	61,415
Network & Contents		10,907	11,444	11,966	11,605	45,924	11,043	14,287	12,543	12,208	50,083
Others		2,577	3,296	3,989	3,247	13,111	3,788	3,194	5,447	7,496	19,927
G. total		122,773	123,788	126,252	124,575	497,390	120,666	123,858	132,738	138,803	516,066

2-3. Operating income by business segment (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2012					FY ended Mar 31, 2013				
	1st Quarter (Apr to Jun 2011)	2nd Quarter (Jul to Sep 2011)	3rd Quarter (Oct to Dec 2011)	4th Quarter (Jan to Mar 2012)	Total	1st Quarter (Apr to Jun 2012)	2nd Quarter (Jul to Sep 2012)	3rd Quarter (Oct to Dec 2012)	4th Quarter (Jan to Mar 2013)	Total
Printing & Solutions	10,637	8,023	4,004	-688	21,977	8,841	3,551	3,555	2,877	18,826
Personal & Home	353	990	1,063	197	2,604	461	523	829	673	2,488
Machinery & Solution	3,227	2,507	1,524	1,086	8,345	1,994	2,387	147	-523	4,006
Network & Contents	-344	72	483	-231	-19	-177	1,392	846	252	2,314
Others	330	216	532	195	1,274	414	238	741	747	2,141
G. total	14,204	11,810	7,608	559	34,183	11,533	8,092	6,121	4,027	29,775

2-4. Sales by geographic segment (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2012					FY ended Mar 31, 2013				
	1st Quarter (Apr to Jun 2011)	2nd Quarter (Jul to Sep 2011)	3rd Quarter (Oct to Dec 2011)	4th Quarter (Jan to Mar 2012)	Total	1st Quarter (Apr to Jun 2012)	2nd Quarter (Jul to Sep 2012)	3rd Quarter (Oct to Dec 2012)	4th Quarter (Jan to Mar 2013)	Total
Japan	36,510	37,235	37,929	36,048	147,723	37,473	40,621	36,763	36,754	151,613
Americas	33,279	35,524	36,311	36,305	141,420	35,599	36,264	43,871	43,784	159,519
Europe	33,002	31,862	34,868	34,754	134,487	29,422	27,008	34,969	38,879	130,279
Asia and Others	19,981	19,166	17,143	17,467	73,758	18,170	19,963	17,134	19,385	74,655
G. total	122,773	123,788	126,252	124,575	497,390	120,666	123,858	132,738	138,803	516,066

3-1. Consolidated results (annual)

(Millions of yen)

		FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ending Mar 31, 2014 forecast
Net sales		566,378	482,204	446,269	502,830	497,390	516,066	570,000
Operating income		53,503	19,901	26,637	36,092	34,183	29,775	32,000
Current profits		46,535	25,562	29,664	38,612	34,351	23,144	32,000
Net income		27,110	15,262	19,629	26,238	19,525	17,826	18,500
Exchange rates	Yen-USD	114	101	93.04	85.82	79.30	83.23	90.00
	Yen-EUR	162	144	130.62	113.56	110.17	107.57	115.00
Overseas sales ratio (%)		82.7%	83.1%	80.2%	76.6%	77.0%	77.0%	-
Operating profit ratio (%)		9.4%	4.1%	6.0%	7.2%	6.9%	5.8%	5.6%
ROE (%)		12.7%	7.4%	9.6%	12.1%	8.7%	7.2%	-
ROA (%)		6.9%	4.2%	5.6%	7.1%	5.3%	4.5%	-
Net income per share (yen)		98.46	56.79	73.34	98.03	72.95	66.65	69.39

* Operating profit ratio = Operating income / Net sales
* ROE = Net income / Owners' equity (average of opening balance and ending balance)
  Owners' equity represents Shareholders' equity and Other comprehensive income.
* ROA = Net income / Total assets (average of opening balance and ending balance)
* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

3-2. Sales by business segment (FY ending Mar 31, 2014)

(Millions of yen)

		FY ended Mar 31, 2013	FY ending Mar 31, 2014 forecast	Change	Change w/o forex impact
Printing & Solutions	Communications and Printing equipment	313,500	353,200	12.7%	5.4%
	Electronic stationery	37,335	42,900	14.9%	7.0%
	Total	350,836	396,100	12.9%	5.6%
Personal & Home		33,804	38,600	14.2%	5.0%
Machinery & Solution	Industrial sewing machines	18,909	24,300	28.5%	18.5%
	Machine tools	42,506	29,800	-29.9%	-33.8%
	Total	61,415	54,100	-11.9%	-17.7%
Network & Contents		50,083	52,000	3.8%	3.5%
Industrial Parts		-	16,100	-	-
Others		19,927	13,100	-34.3%	-35.1%
G. total		516,066	570,000	10.5%	4.1%

3-3. Operating income by business segment (FY ending Mar 31, 2014)

(Millions of yen)

	FY ended Mar 31, 2013	FY ending Mar 31, 2014 forecast	Change
Printing & Solutions	18,826	22,000	16.9%
Personal & Home	2,488	3,200	28.6%
Machinery & Solution	4,006	2,000	-50.1%
Network & Contents	2,314	2,600	12.3%
Industrial Parts	-	1,000	-
Others	2,141	1,200	-44.0%
G. total	29,775	32,000	7.5%

3-4. Sales by geographic segment (FY ending Mar 31, 2014)

(Millions of yen)

	FY ended Mar 31, 2013	FY ending Mar 31, 2014 forecast	Change	Change w/o forex impact
Japan	151,613	157,500	3.9%	3.9%
Americas	159,519	179,500	12.5%	3.1%
Europe	130,279	143,600	10.2%	3.1%
Asia and Others	74,655	89,400	19.8%	8.6%
G. total	516,066	570,000	10.5%	4.1%

4-1. Capital expenditure/Depreciation and amortization (annual)

(Millions of yen)

	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31,2011	FY ended Mar 31,2012	FY ended Mar 31,2013	FY ending Mar 31,2014 forecast
Capital expenditure	31,605	27,169	17,481	19,787	27,833	30,237	43,200
Depreciation and amortization	22,227	23,093	21,028	24,027	23,069	24,476	29,400

4-2. Capital expenditure/Depreciation and amortization (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2012				FY ended Mar 31, 2013			
	1st Quarter (Apr to Jun 2011)	2nd Quarter (Jul to Sep 2011)	3rd Quarter (Oct to Dec 2011)	4th Quarter (Jan to Mar 2012)	1st Quarter (Apr to Jun 2012)	2nd Quarter (Jul to Sep 2012)	3rd Quarter (Oct to Dec 2012)	4th Quarter (Jan to Mar 2013)
Capital expenditure	4,744	5,966	7,048	10,074	4,545	5,944	8,597	11,151
Depreciation and amortization	5,195	5,431	5,846	6,595	5,179	5,666	6,240	7,391

5-1. R&D Expenses (annual)

(Millions of yen)

	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31,2011	FY ended Mar 31,2012	FY ended Mar 31,2013	FY ending Mar 31,2014 forecast
R&D expenses	34,116	36,859	34,778	36,252	39,232	37,514	40,600
R&D expenses per sales (%)	6.0%	7.6%	7.8%	7.2%	7.9%	7.3%	7.1%

5-2. R&D Expenses (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2012				FY ended Mar 31, 2013			
	1st Quarter (Apr to Jun 2011)	2nd Quarter (Jul to Sep 2011)	3rd Quarter (Oct to Dec 2011)	4th Quarter (Jan to Mar 2012)	1st Quarter (Apr to Jun 2012)	2nd Quarter (Jul to Sep 2012)	3rd Quarter (Oct to Dec 2012)	4th Quarter (Jan to Mar 2013)
R&D expenses	8,667	9,809	9,738	11,018	8,621	9,527	8,825	10,540

6. Inventories (quarterly results)

	FY ended Mar 31, 2012				FY ended Mar 31, 2013			
	1st Quarter as of Jun 30, 2011	2nd Quarter as of Sep 30, 2011	3rd Quarter as of Dec 31, 2011	4th Quarter as of Mar 31, 2012	1st Quarter as of Jun 30, 2012	2nd Quarter as of Sep 30, 2012	3rd Quarter as of Dec 31, 2012	4th Quarter as of Mar 31, 2013
Inventories (Millions of yen)	72,813	77,028	77,928	76,483	78,771	85,141	89,099	87,679
Inventories/cost of sales	3.2	3.4	3.2	3.1	3.5	3.6	3.4	3.2

7. Interest - bearing debt

	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31,2012	FY ended Mar 31,2013
Interest - bearing debt (Millions of yen)	33,599	30,401	26,943	24,386	19,966	19,224
D E R	0.2	0.2	0.1	0.1	0.1	0.1

* DER = Interest-bearing debt / Owners' equity
Owners' equity represents Shareholders' equity and Other comprehensive income.

8. Cash flows

(Millions of yen)

	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31,2011	FY ended Mar 31,2012	FY ended Mar 31,2013
Net cash provided by operating activities	58,215	20,519	50,348	49,488	39,327	32,734
Net cash used in investing activities	-29,317	-26,217	-18,061	-20,043	-30,758	-41,771
Net cash used in financing activities	-6,972	-19,522	-32,172	-10,950	-14,117	-6,413
Cash and cash equivalents at end of period	83,218	46,127	49,031	65,100	58,731	55,059

9. Owners' equity

(Millions of yen)

	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31,2012	FY ended Mar 31,2013
Total assets	392,259	337,667	365,990	372,645	370,906	421,494
Owners' equity	216,175	196,790	212,221	220,122	231,001	262,837
Owners' equity ratio (%)	55.1%	58.3%	58.0%	59.1%	62.3%	62.4%

* Owners' equity ratio = Owners' equity / Total assets
Owners' equity represents Shareholders' equity and Other comprehensive income.