August 6, 2013

Highlights of Consolidated Results for the 1st Quarter of Fiscal Year ending March 31, 2014

Millions of yen
(except for per share amounts)

	Three months ended June 30, 2013	Three months ended June 30, 2012	Change (%)
Net sales	**Y 139,312**	Y 120,666	15.5
Operating income	**9,388**	11,533	-18.6
Current profits	**5,874**	12,249	-52.0
Net income	**1,336**	10,300	-87.0
(Ref.) Comprehensive income	**11,117**	180	-
Net income per share:			
Basic	**Y 5.01**	Y 38.48	
Diluted	**5.00**	38.42	

	As of June 30, 2013	As of March 31, 2013
Total assets	**Y 433,862**	Y 421,494
Net assets	**286,766**	278,769
Owners' equity ratio	**62.4 %**	62.4 %
Owners' equity per share	**Y 1,015.14**	Y 985.85
(Ref.) Owners' equity	**270,645**	262,837
Number of consolidated subsidiaries	**64**	60
Number of affiliates using the applied equity method	**5**	5

Highlights of Consolidated Forecast for Fiscal Year ending March 31, 2014

Millions of yen
(except for per share amounts)

	[Revised] Year ending March 31, 2014	Year ended March 31, 2013	Change (%)
Net sales	Y 585,000	Y 516,066	13.4
Operating income	35,000	29,775	17.5
Current profits	32,000	23,144	38.3
Net income	18,500	17,826	3.8
Net income per share	Y 69.39	Y 66.65	
Dividends per common share	24.00	24.00	

	[Revised] Year ending March 31, 2014	[Previous] Year ending March 31, 2014	Change (%)
Net sales	Y 585,000	Y 570,000	2.6
Operating income	35,000	32,000	9.4
Current profits	32,000	32,000	-
Net income	18,500	18,500	-
Net income per share	Y 69.39	Y 69.39	
Dividends per common share	24.00	24.00	

(Note 1) Forecasted operating results have been changed in this quarterly period.
(Note 2) No change has been made in forecasted dividends per common share in this quarterly period.

Notes:
1) The financial statements have been prepared in accordance with accounting principles generally accepted in Japan.
2) Amounts less than 1 million yen have been rounded down.
3) Yen amounts for the three months ended June 30, 2013 have been translated into U.S. dollars for convenience only, at a uniform rate of US$1=94.00 yen, in the accompanying consolidated financial statements.
4) Operating results for the three months ended June 30, 2013 are based on the following currency exchange rates:
   Actual average rates for the three months ended June 30, 2013: US$=97.94 yen, EURO=127.35 yen
   Forecasts for the year ending March 31, 2014 are based on the following currency exchange rates:
   Assumed average rates for the fiscal year: US$=92.84 yen, EURO=122.78 yen
5) Number of shares outstanding (including treasury stock): 277,535 thousands as of June 30, 2013, 277,535 thousands as of March 31, 2013
   Number of treasury stock outstanding: 10,927 thousands as of June 30, 2013, 10,925 thousands as of March 31, 2013
   Number of weighted average shares (quarterly): 266,610 thousands during the period ended June 30, 2013, 267,668 thousands during the period ended June 30, 2012

The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement.
The actual results of business performance may sometimes differ from these forecasts due to various factors.

CONSOLIDATED BALANCE SHEETS

	Millions of yen		Thousands of U.S. dollars
	As of June 30, 2013	As of March 31, 2013	**As of June 30, 2013**
ASSETS			
Current assets			
Cash and cash equivalents	**Y 68,892**	Y 52,320	**$ 732,896**
Marketable securities	**4,883**	10,004	**51,954**
Trade receivables	**75,570**	80,418	**803,936**
Allowance for doubtful accounts	**(1,499)**	(1,555)	**(15,956)**
Inventories	**91,186**	87,679	**970,074**
Other current assets	**19,756**	19,685	**210,180**
Total current assets	**258,789**	248,554	**2,753,085**
Net property, plant and equipment	**95,713**	88,588	**1,018,231**
Securities investments	**31,227**	38,612	**332,211**
Other assets	**56,833**	54,423	**604,615**
Allowance for doubtful accounts	**(8,702)**	(8,684)	**(92,582)**
Total assets	**Y 433,862**	Y 421,494	**$ 4,615,561**
LIABILITIES AND NET ASSETS			
Current liabilities			
Short-term borrowings	**Y 9,423**	Y 6,524	**$ 100,251**
Trade payables	**38,907**	32,107	**413,907**
Other current liabilities	**61,858**	68,422	**658,068**
Total current liabilities	**110,189**	107,054	**1,172,225**
Long-term liabilities			
Long-term borrowings	**12,900**	12,700	**137,234**
Other long-term liabilities	**24,007**	22,970	**255,400**
Total liabilities	**147,096**	142,724	**1,564,859**
Net assets			
Shareholders' equity			
Capital stock	**19,209**	19,209	**204,361**
Capital surplus	**16,463**	16,463	**175,145**
Retained earnings	**253,450**	255,639	**2,696,277**
Treasury stock	**(12,972)**	(12,971)	**(138,000)**
Total shareholders' equity	**276,151**	278,341	**2,937,782**
Other comprehensive income			
Unrealized gain (loss) on available-for-sale securities	**3,642**	2,344	**38,751**
Deferred gain (loss) under hedge accounting	**(954)**	(443)	**(10,150)**
Foreign currency translation adjustments	**(8,193)**	(17,405)	**(87,170)**
Total other comprehensive income	**(5,505)**	(15,503)	**(58,569)**
Stock acquisition rights	**458**	458	**4,880**
Minority interests	**15,661**	15,473	**166,610**
Total net assets	**286,766**	278,769	**3,050,703**
Total liabilities and net assets	**Y 433,862**	Y 421,494	**$ 4,615,561**

CONSOLIDATED STATEMENTS OF INCOME

	Millions of yen		Thousands of U.S. dollars
	Three months ended June 30, 2013	Three months ended June 30, 2012	**Three months ended June 30, 2013**
Net sales	**Y 139,312**	Y 120,666	**$ 1,482,046**
Cost of sales	**80,802**	68,078	**859,606**
Gross profit	**58,509**	52,588	**622,440**
Selling, general and administrative expenses	**49,120**	41,054	**522,559**
Operating income	**9,388**	11,533	**99,881**
Non-operating income (expenses):			
Interest and dividend income	**355**	386	**3,780**
Interest expenses	**(50)**	(115)	**(537)**
Other, net	**(3,819)**	445	**(40,629)**
Current profits	**5,874**	12,249	**62,494**
Extraordinary income (expenses):			
Gain (Loss) on sales and disposals of property, plant and equipment, net	**(68)**	(66)	**(725)**
Other, net	**90**	(317)	**957**
Income before income taxes	**5,896**	11,866	**62,726**
Income taxes	**4,372**	1,566	**46,514**
Income before minority interests	**1,523**	10,300	**16,212**
Minority interests in net income	**187**	(0)	**1,996**
Net income	**Y 1,336**	Y 10,300	**$ 14,217**

Net income per share:	Yen	Yen	U.S. dollars
Basic	**Y 5.01**	Y 38.48	**$ 0.05**
Diluted	**5.00**	38.42	**0.05**

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Millions of yen		Thousands of U.S. dollars
	Three months ended June 30, 2013	Three months ended June 30, 2012	**Three months ended June 30, 2013**
Income before minority interests	**Y 1,523**	Y 10,300	**$ 16,212**
Other comprehensive income:			
Unrealized gain (loss) on available-for-sale securities	**1,475**	(1,204)	**15,692**
Deferred gain (loss) under hedge accounting	**(510)**	284	**(5,434)**
Foreign currency translation adjustments	**8,629**	(9,191)	**91,800**
Share of other comprehensive income (loss) of associates	**-**	(8)	**-**
Total other comprehensive income (loss)	**9,593**	(10,119)	**102,059**
Comprehensive income	**Y 11,117**	Y 180	**$ 118,271**
Comprehensive income attributable to:			
Owners of the Company	**Y 10,752**	Y 180	**$ 114,391**
Minority interests	**364**	(0)	**3,880**

SEGMENT INFORMATION

	Millions of yen				Thousands of U.S. dollars
	Three months ended June 30, 2013		Three months ended June 30, 2012		**Three months ended June 30, 2013**
Printing & Solutions					
Net sales					
Unaffiliated customers	**Y 97,223**		Y 80,515		**$ 1,034,297**
Intersegment	**-**		-		**-**
Total	**97,223**		80,515		**1,034,297**
Operating income	**7,504**		8,841		**79,839**
Personal & Home					
Net sales					
Unaffiliated customers	**Y 8,256**		Y 7,348		**$ 87,831**
Intersegment	**-**		-		**-**
Total	**8,256**		7,348		**87,831**
Operating income	**640**		461		**6,818**
Machinery & Solution					
Net sales					
Unaffiliated customers	**Y 15,912**		Y 17,971		**$ 169,287**
Intersegment	**-**		-		**-**
Total	**15,912**		17,971		**169,287**
Operating income	**831**		1,994		**8,844**
Network & Contents					
Net sales					
Unaffiliated customers	**Y 11,063**		Y 11,043		**$ 117,698**
Intersegment	**-**		-		**-**
Total	**11,063**		11,043		**117,698**
Operating income (loss)	**(175)**		(177)		**(1,866)**
Industrial Part					
Net sales					
Unaffiliated customers	**Y 3,762**		Y -		**$ 40,026**
Intersegment	**-**		-		**-**
Total	**3,762**		-		**40,026**
Operating income	**313**		-		**3,335**
Others					
Net sales					
Unaffiliated customers	**Y 3,093**		Y 3,788		**$ 32,907**
Intersegment	**2,274**		2,172		**24,193**
Total	**5,367**		5,960		**57,099**
Operating income	**283**		415		**3,011**
Adjustment					
Net sales					
Unaffiliated customers	**Y -**		Y -		**$ -**
Intersegment	**(2,274)**		(2,172)		**(24,193)**
Total	**(2,274)**		(2,172)		**(24,193)**
Operating income	**(9)**		(1)		**(103)**
Consolidated					
Net sales					
Unaffiliated customers	**Y 139,312**		Y 120,666		**$ 1,482,046**
Intersegment	**-**		-		**-**
Total	**139,312**		120,666		**1,482,046**
Operating income	**9,388**		11,533		**99,881**

Note:
Main products in each business segment are as follows:

Printing & Solutions	All-in-Ones, Printers, FAX Machines, Electronic Stationeries, Typewriters
Personal & Home	Home Sewing Machines, etc.
Machinery & Solution	Industrial Sewing Machines, Machine Tools, Garment Printers
Network & Contents	Online Karaoke System, Fitness Lesson System for Fitness Studio, Applications for Smartphones / Tablets, etc.
Industrial Part	Reducers, Gears, etc.
Others	Real Estate, etc.

Supplementary Information for 1st Quarter of Fiscal Year Ending March 31, 2014

1-1. Consolidated results (1st Quarter results)

(Millions of yen)

		FY ended Mar 31, 2013 (Apr to Jun 2012)	FY ending Mar 31, 2014 (Apr to Jun 2013)	Change (w/o forex impact)
Net sales		120,666	139,312	15.5% (+0.5%)
Operating income		11,533	9,388	-18.6%
Current profits		12,249	5,874	-52.0%
Net income		10,300	1,336	-87.0%
Exchange rates	Yen-USD	80.40	97.94	-
	Yen-EUR	103.35	127.35	-
Operating profit ratio (%)		9.6%	6.7%	-

* Operating profit ratio = Operating income / Net sales

* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

1-2. Sales by business segment (1st Quarter results)

(Millions of yen)

		FY ended Mar 31, 2013 (Apr to Jun 2012)	FY ending Mar 31, 2014 (Apr to Jun 2013)	Change	Change w/o forex impact
Printing & Solutions	Communications and Printing equipment	72,031	86,341	19.9%	1.5%
	Electronic stationery	8,484	10,882	28.3%	8.1%
	Total	80,515	97,223	20.8%	2.2%
Personal & Home		7,348	8,256	12.4%	-4.3%
Machinery & Solution	Industrial sewing machines	4,181	6,188	48.0%	21.1%
	Machine tools	13,790	9,724	-29.5%	-33.8%
	Total	17,971	15,912	-11.5%	-21.0%
Network & Contents		11,043	11,063	0.2%	-0.6%
Industrial Part		-	3,762	-	-
Others		3,788	3,093	-18.3%	-20.6%
G. total		120,666	139,312	15.5%	0.5%

2-1. Consolidated results (quarterly results)

(Millions of yen)

		FY ended Mar 31, 2013					FY ending Mar 31, 2014
		1st Quarter (Apr to Jun 2012)	2nd Quarter (Jul to Sep 2012)	3rd Quarter (Oct to Dec 2012)	4th Quarter (Jan to Mar 2013)	Total	1st Quarter (Apr to Jun 2013)
Net sales		120,666	123,858	132,738	138,803	516,066	139,312
Operating income		11,533	8,092	6,121	4,027	29,775	9,388
Current profits		12,249	7,790	2,110	994	23,144	5,874
Net income		10,300	4,539	-2,618	5,604	17,826	1,336
Exchange rates	Yen-USD	80.40	78.42	81.49	91.07	83.23	97.94
	Yen-EUR	103.35	98.30	106.20	120.20	107.57	127.35
Operating profit ratio (%)		9.6%	6.5%	4.6%	2.9%	5.8%	6.7%

* Operating profit ratio = Operating income / Net sales

* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

2-2. Sales by business segment (quarterly results)

(Millions of yen)

		FY ended Mar 31, 2013					FY ending Mar 31, 2014
		1st Quarter (Apr to Jun 2012)	2nd Quarter (Jul to Sep 2012)	3rd Quarter (Oct to Dec 2012)	4th Quarter (Jan to Mar 2013)	Total	1st Quarter (Apr to Jun 2013)
Printing & Solutions	Communications and Printing equipment	72,031	70,009	83,997	87,462	313,500	86,341
	Electronic stationery	8,484	8,862	9,614	10,374	37,335	10,882
	Total	80,515	78,872	93,611	97,837	350,836	97,223
Personal & Home		7,348	7,578	9,952	8,925	33,804	8,256
Machinery & Solution	Industrial sewing machines	4,181	4,142	4,499	6,085	18,909	6,188
	Machine tools	13,790	15,781	6,683	6,250	42,506	9,724
	Total	17,971	19,924	11,183	12,335	61,415	15,912
Network & Contents		11,043	14,287	12,543	12,208	50,083	11,063
Industrial Part		-	-	-	-	-	3,762
Others		3,788	3,194	5,447	7,496	19,927	3,093
G. total		120,666	123,858	132,738	138,803	516,066	139,312

2-3. Operating income by business segment (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2013					FY ending Mar 31, 2014
	1st Quarter (Apr to Jun 2012)	2nd Quarter (Jul to Sep 2012)	3rd Quarter (Oct to Dec 2012)	4th Quarter (Jan to Mar 2013)	Total	1st Quarter (Apr to Jun 2013)
Printing & Solutions	8,841	3,551	3,555	2,877	18,826	7,504
Personal & Home	461	523	829	673	2,488	640
Machinery & Solution	1,994	2,387	147	-523	4,006	831
Network & Contents	-177	1,392	846	252	2,314	-175
Industrial Part	-	-	-	-	-	313
Others	414	238	741	747	2,141	273
G. total	11,533	8,092	6,121	4,027	29,775	9,388

2-4. Sales by geographic segment (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2013					FY ending Mar 31, 2014
	1st Quarter (Apr to Jun 2012)	2nd Quarter (Jul to Sep 2012)	3rd Quarter (Oct to Dec 2012)	4th Quarter (Jan to Mar 2013)	Total	1st Quarter (Apr to Jun 2013)
Japan	37,473	40,621	36,763	36,754	151,613	37,422
Americas	35,599	36,264	43,871	43,784	159,519	46,191
Europe	29,422	27,008	34,969	38,879	130,279	33,542
Asia and Others	18,170	19,963	17,134	19,385	74,655	22,155
G. total	120,666	123,858	132,738	138,803	516,066	139,312

3-1. Consolidated results (annual)

(Millions of yen)

		FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ending Mar 31, 2014 forecast
Net sales		566,378	482,204	446,269	502,830	497,390	516,066	585,000
Operating income		53,503	19,901	26,637	36,092	34,183	29,775	35,000
Current profits		46,535	25,562	29,664	38,612	34,351	23,144	32,000
Net income		27,110	15,262	19,629	26,238	19,525	17,826	18,500
Exchange rates	Yen-USD	114	101	93.04	85.82	79.30	83.23	92.84
	Yen-EUR	162	144	130.62	113.56	110.17	107.57	122.78
Overseas sales ratio (%)		82.7%	83.1%	80.2%	76.6%	77.0%	77.0%	-
Operating profit ratio (%)		9.4%	4.1%	6.0%	7.2%	6.9%	5.8%	6.0%
ROE (%)		12.7%	7.4%	9.6%	12.1%	8.7%	7.2%	-
ROA (%)		6.9%	4.2%	5.6%	7.1%	5.3%	4.5%	-
Net income per share (yen)		98.46	56.79	73.34	98.03	72.95	66.65	69.39

* Operating profit ratio = Operating income / Net sales
* ROE = Net income / Owners' equity (average of opening balance and ending balance)
  Owners' equity represents Shareholders' equity and Other comprehensive income.
* ROA = Net income / Total assets (average of opening balance and ending balance)
* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

3-2. Sales by business segment (FY ending Mar 31, 2014)

(Millions of yen)

		FY ended Mar 31, 2013	FY ending Mar 31, 2014 forecast	Change	Change w/o forex impact
Printing & Solutions	Communications and Printing equipment	313,500	363,800	16.0%	5.7%
	Electronic stationery	37,335	44,000	17.8%	6.5%
	Total	350,836	407,800	16.2%	5.8%
Personal & Home		33,804	39,800	17.7%	7.3%
Machinery & Solution	Industrial sewing machines	18,909	25,100	32.7%	18.2%
	Machine tools	42,506	29,800	-29.9%	-34.6%
	Total	61,415	54,900	-10.6%	-18.3%
Network & Contents		50,083	52,500	4.8%	4.4%
Industrial Part		0	16,100	-	-
Others		19,927	13,900	-30.2%	-31.3%
G. total		516,066	585,000	13.4%	4.6%

3-3. Operating income by business segment (FY ending Mar 31, 2014)

(Millions of yen)

	FY ended Mar 31, 2013	FY ending Mar 31, 2014 forecast	Change
Printing & Solutions	18,826	25,100	33.3%
Personal & Home	2,488	3,200	28.6%
Machinery & Solution	4,006	2,300	-42.6%
Network & Contents	2,314	2,100	-9.3%
Industrial Part	0	1,100	-
Others	2,141	1,200	-44.0%
G. total	29,775	35,000	17.5%

3-4. Sales by geographic segment (FY ending Mar 31, 2014)

(Millions of yen)

	FY ended Mar 31, 2013	FY ending Mar 31, 2014 forecast	Change	Change w/o forex impact
Japan	151,613	157,600	3.9%	3.9%
Americas	159,519	187,300	17.4%	5.5%
Europe	130,279	150,900	15.8%	2.4%
Asia and Others	74,655	89,200	19.5%	7.5%
G. total	516,066	585,000	13.4%	4.6%

4-1. Capital expenditure/Depreciation and amortization (annual)

(Millions of yen)

	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31,2011	FY ended Mar 31,2012	FY ended Mar 31,2013	FY ending Mar 31,2014 forecast
Capital expenditure	31,605	27,169	17,481	19,787	27,833	30,237	41,700
Depreciation and amortization	22,227	23,093	21,028	24,027	23,069	24,476	28,400

4-2. Capital expenditure/Depreciation and amortization (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2013				FY ending Mar 31, 2014
	1st Quarter (Apr to Jun 2012)	2nd Quarter (Jul to Sep 2012)	3rd Quarter (Oct to Dec 2012)	4th Quarter (Jan to Mar 2013)	1st Quarter (Apr to Jun 2013)
Capital expenditure	4,545	5,944	8,597	11,151	6,406
Depreciation and amortization	5,179	5,666	6,240	7,391	5,960

5-1. R&D Expenses (annual)

(Millions of yen)

	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31,2011	FY ended Mar 31,2012	FY ended Mar 31,2013	FY ending Mar 31,2014 forecast
R&D expenses	34,116	36,859	34,778	36,252	39,232	37,514	40,400
R&D expenses per sales (%)	6.0%	7.6%	7.8%	7.2%	7.9%	7.3%	6.9%

5-2. R&D Expenses (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2013				FY ending Mar 31, 2014
	1st Quarter (Apr to Jun 2012)	2nd Quarter (Jul to Sep 2012)	3rd Quarter (Oct to Dec 2012)	4th Quarter (Jan to Mar 2013)	1st Quarter (Apr to Jun 2013)
R&D expenses	8,621	9,527	8,825	10,540	8,871

6. Inventories

	FY ended Mar 31, 2013				FY ending Mar 31, 2014
	1st Quarter as of Jun 30, 2012	2nd Quarter as of Sep 30, 2012	3rd Quarter as of Dec 31, 2012	4th Quarter as of Mar 31, 2013	1st Quarter as of Jun 30, 2013
Inventories (Millions of yen)	78,771	85,141	89,099	87,679	91,186
Inventories/cost of sales	3.5	3.6	3.4	3.2	3.4

7. Interest - bearing debt

	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31,2012	FY ended Mar 31,2013	FY ending Mar 31, 2014 1st Quarter as of Jun 30, 2013
Interest - bearing debt (Millions of yen)	33,599	30,401	26,943	24,386	19,966	19,224	22,323
D E R	0.2	0.2	0.1	0.1	0.1	0.1	0.1

* DER = Interest-bearing debt / Owners' equity
Owners' equity represents Shareholders' equity and Other comprehensive income.

8. Owners' equity

(Millions of yen)

	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31,2012	FY ended Mar 31,2013	FY ending Mar 31, 2014 1st Quarter as of Jun 30, 2013
Total assets	392,259	337,667	365,990	372,645	370,906	421,494	433,862
Owners' equity	216,175	196,790	212,221	220,122	231,001	262,837	270,645
Owners' equity ratio (%)	55.1%	58.3%	58.0%	59.1%	62.3%	62.4%	62.4%

* Owners' equity ratio = Owners' equity / Total assets
Owners' equity represents Shareholders' equity and Other comprehensive income.