Financial Results for FY 2012
Financial Highlights

RESONA

May 10, 2013

Resona Holdings, Inc.

I. Financial Highlights for FY2012

(Billions of Yen)

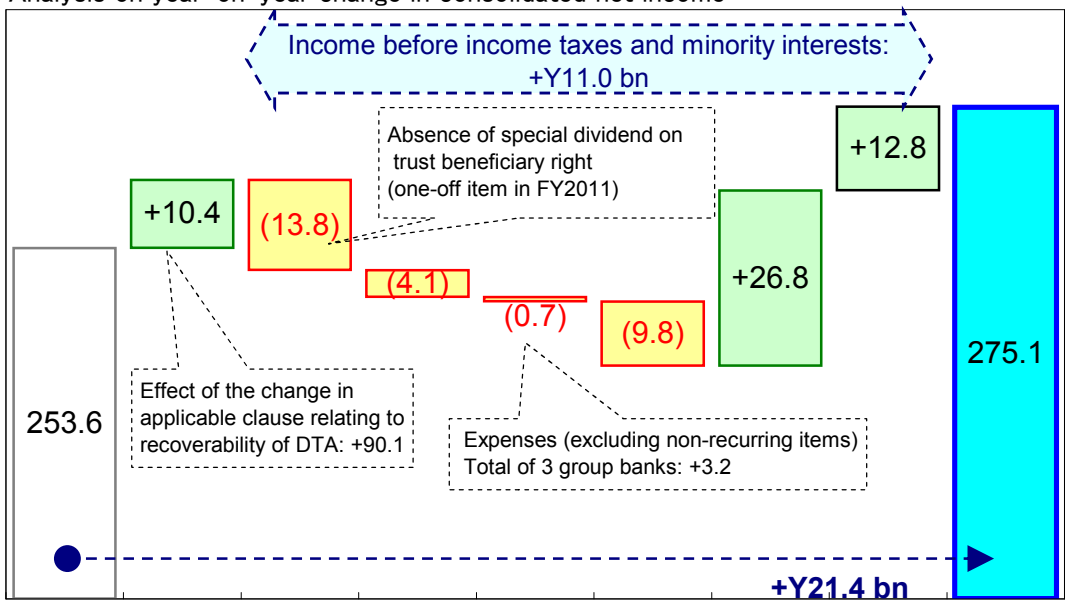
Posted Y275.1 bn of consolidated net income (Pages 1-2)
⇒ An increase of Y21.4 bn (+8.5%) YoY, topping the forecast by Y45.1 bn (+19.6%)
- Income tax and other: decrease of Y10.4 bn YoY
  ⇔ Effect of the change in applicable clause relating to recoverability of DTA: Y90.1 bn
- Income before income taxes and minority interests rose by Y11.0 bn (+4.0%) YoY
  ⇔ Net credit-related expenses improved by Y26.8 bn YoY, offsetting a decrease in net gains on stocks
- Actual net operating profit: A decrease of Y13.7 bn (-5.3%) YoY, or an increase of Y12.0 bn (+5.1%) from the forecast
  ⇒Kept the same lavel as the previous year excluding one-time gain in FY2011

Resona's core business base steadily expanded (Pages 3-4)
- Consolidated loan balance increased by Y700.0 bn YoY, the first YoY increase in the past four fiscal years
- Loan-to-deposit spread (domestic operation): 1.55%, almost in lie with the forecast
- Financial product sale: Investment trust sale increased by 30% YoY
- Trust and real estate business: Number of transactions increased, supported by "Retal x Trust" strategy

Maintained soundness in asset quality (Page 5)
- NPL ratio as of Mar. 31, 2013 at 2.06% (total of 3 group banks), Resona Bank's NPL ratio declined to the 1% level.
-Classified claims (NPL) as of Mar. 31, 2013 declined steadily by Y56.6 bn YoY (total of 3 group banks)
-Unrealized gain on available-for-sale securities as of Mar. 31, 2013: Y257.5 bn (total of 3 group banks)

Maintained capital adequacy ratio at an appropriate level (Page 6)
-Consolidated CAR as of Mar. 31, 2013: 14.67% (preliminary ratio)
-Consolidated Tier 1 ratio: 10.74% (preliminary ratio)
* Please refer to a separate announcement released today titled "Formulation of the Public Funds Full Repayment Plan" for details of capital policies.

Analysis on year-on-year change in consolidated net income



Resona Holdings (Consolidated)	FY2012	YoY change	Change from forecast (Announced in Nov. 2012)
Ordinary profit	**285.1**	10.2	65.1
Net income	**275.1**	21.4	45.1

Resona Holdings (Non-consolidated)	FY2012	YoY change	Change from forecast (Announced in Nov. 2012)
Ordinary profit	**237.7**	86.6	2.7
Net income	**237.8**	86.6	2.8

	Total of 3 group banks (Non-consolidated) FY2012	YoY change	Change from forecast (Announced in Nov. 2012)	Resona Bank (Non-consolidated)	YoY change	Change from forecast (Announced in Nov. 2012)	Saitama Resona Bank	YoY change	Change from forecast (Announced in Nov. 2012)	Kinnki Osaka Bank (Non-consolidated)	YoY change	Change from forecast (Announced in Nov. 2012)
Gross operating profit	**581.6**	(17.0)	+9.6	387.9	(15.2)	+6.9	141.8	(1.6)	(0.2)	51.9	(0.0)	+1.9
Operating expenses	**(335.6)**	+3.2	+2.4	(220.2)	+2.3	+1.8	(75.4)	+0.2	+1.1	(39.8)	+0.6	+0.2
Actual net operating profit*	**246.0**	(13.7)	+12.0	167.6	(12.8)	+8.6	66.3	(1.4)	+0.8	12.0	+0.5	+2.0
Cost income ratio (after NPL disposal in the trust account)	**57.7%**	+1.1%		56.7%	+1.5%		53.2%	+0.4%		76.7%	△1.1%	

* Actual net operating profit: net operating profit before NPL disposal in the trust account and before provision to general reserve for possible loan losses

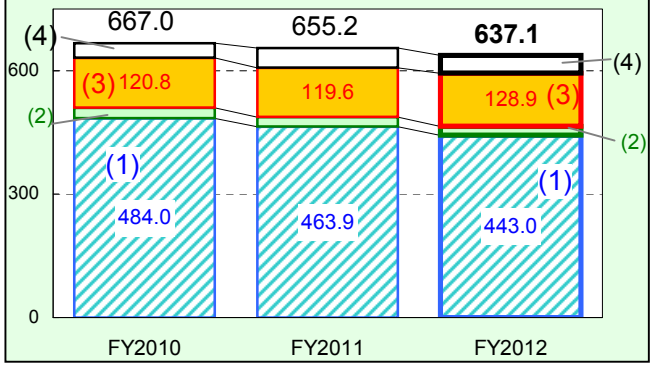
Note 1. Amounts less than 0.1 billion yen are rounded down
Note 2. In principle, figures are based on non-consolidated figures of 3 group banks

(Billions of Yen)

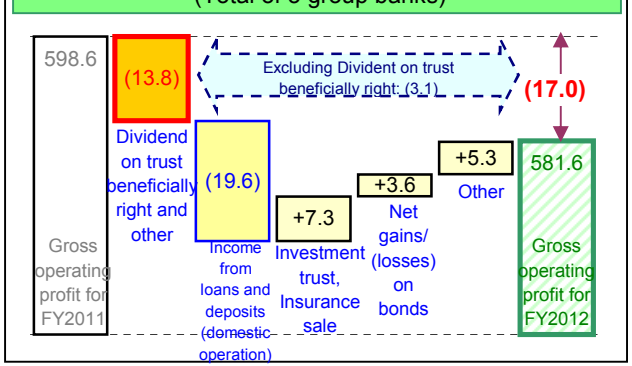
II. Outline of Financial Results for FY2012

	Resona Holdings (Consolidated) (A)	YoY change	Difference (A)－(B)	Total of 3 group banks (Non-consolidated) (B)	YoY change	Resona (Non-consolidated)	Saitama Resona	Kinki Osaka (Non-cosnolidated)	Factors accounting for the difference(A)-(B) (Approx. figures) RC: Resona Card, RG: Resona Guarantee
Gross operating profit	**637.1**	(18.0)	+55.5	**581.6**	(17.0)	**387.9**	**141.8**	**51.9**	
(1) Net interest income	443.0	(20.9)	+10.0	433.0	(21.1)	267.8	123.0	42.1	RC 3.4 bn and other
Income from loans and deposits				385.4	(19.6)	241.2	105.8	38.3	Domestic operations: Banking account, Deposits include NCDs
(2) Trust fees	21.6	(1.8)	(0.0)	21.6	(1.8)	21.6	-	-	
(3) Fees and commission income	128.9	+9.3	+44.7	84.2	+10.7	60.6	16.1	7.4	RG 29.0 bn, RC 14.6 bn and other
(4) Other operating income	43.4	(4.5)	+0.7	42.7	(4.8)	37.7	2.6	2.3	
Actual net operating profit				**246.0**	(13.7)	167.6	66.3	12.0	Actual net operating profit: net operating profit before NPL disposal in the trust account and before provision to general reserve for possible loan losses
Operating expenses (including non-recurring items)	(361.6)	(0.7)	(17.9)	(343.6)	(1.0)	(225.5)	(76.9)	(41.1)	RC (11.8) bn, RG (3.3) bn and other
Net gains/(losses) on stocks	(7.5)	(9.8)	+0.2	(7.7)	(10.0)	(7.4)	0.2	(0.5)	
Credit related expenses, net	13.0	+26.8	(8.3)	21.4	+25.9	29.5	(2.1)	(5.9)	RG (5.7) bn, RC (1.1) bn and other
Other gains/(losses), net	3.2	+12.8	+1.1	2.1	+13.3	2.8	(0.4)	(0.2)	
Income before income taxes	**284.3**	+11.0	+30.5	**253.7**	+11.0	**187.3**	**62.4**	**4.0**	
Income taxes and other	(9.2)	+10.4	(7.4)	(1.8)	+1.4	18.2	(19.7)	(0.2)	Minority interests in net income (5.3) bn, Income tax of RHD and other (2.0) bn
Net income	**275.1**	+21.4	+23.1	**251.9**	+12.4	**205.5**	**42.6**	**3.7**	

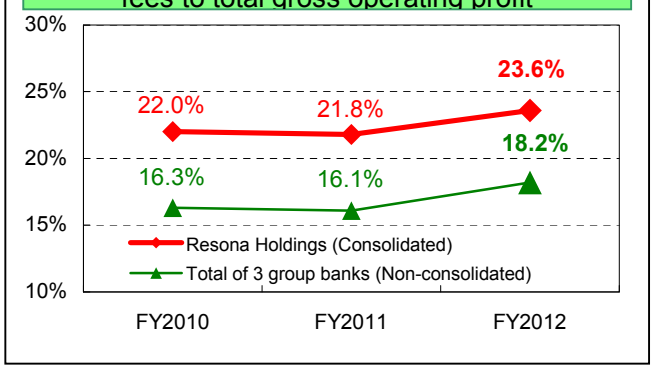
Consolidated gross operating profit



Change in gross operating profit by factors (Total of 3 group banks)



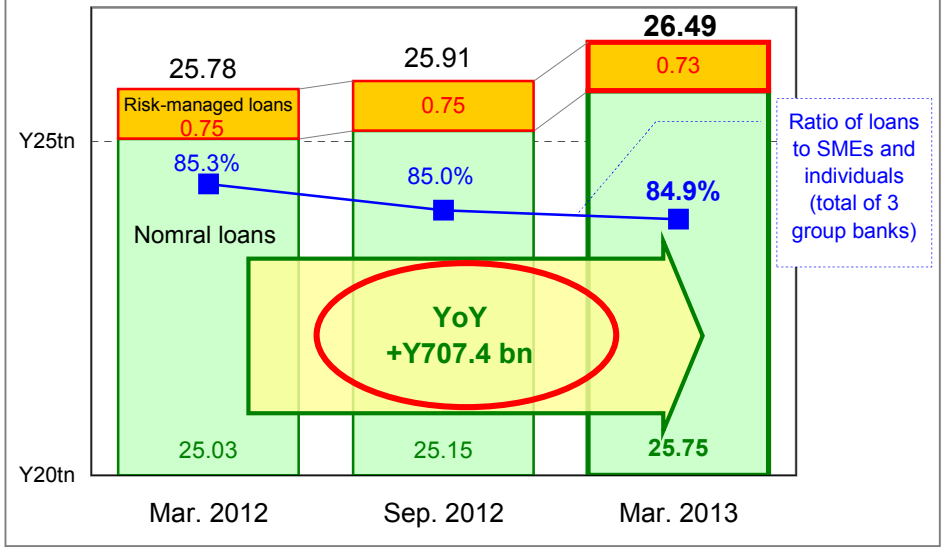
Ratio of fees & commission income and trust fees to total gross operating profit



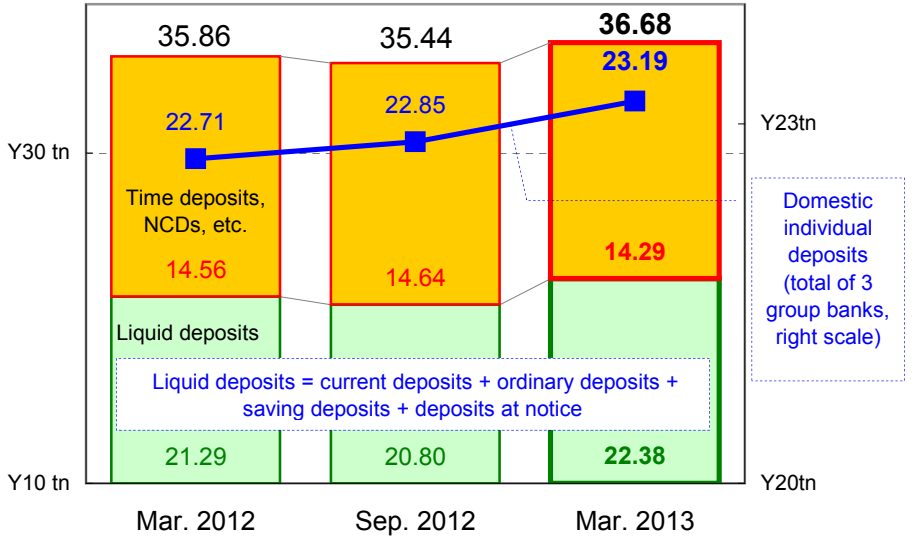
Note 1. Amounts less than 0.1 billion yen are rounded down
Note 2. In principle, figures are based on non-consolidated figures of 3 group banks

III. Deposits, Loans and Bills discounted

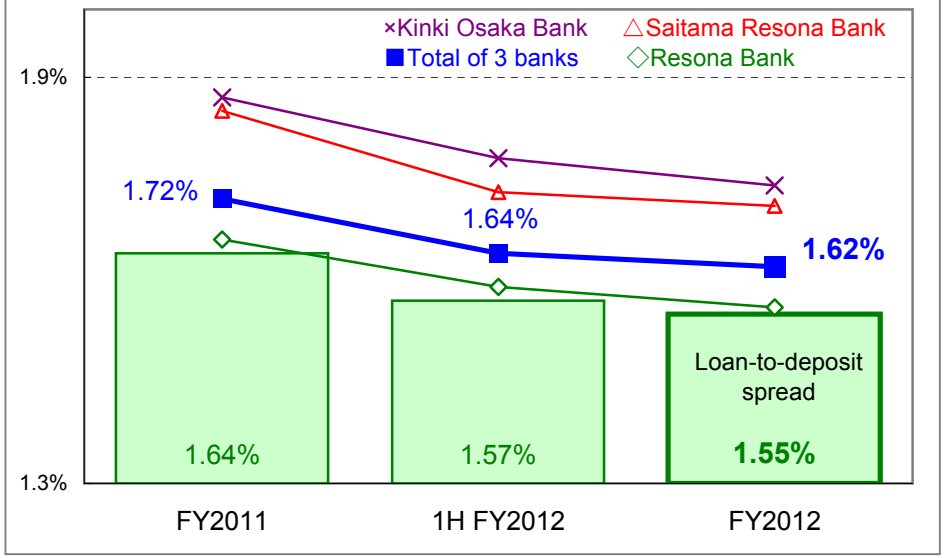
Loans and bills discounted (Resona Holdings, Consolidated)



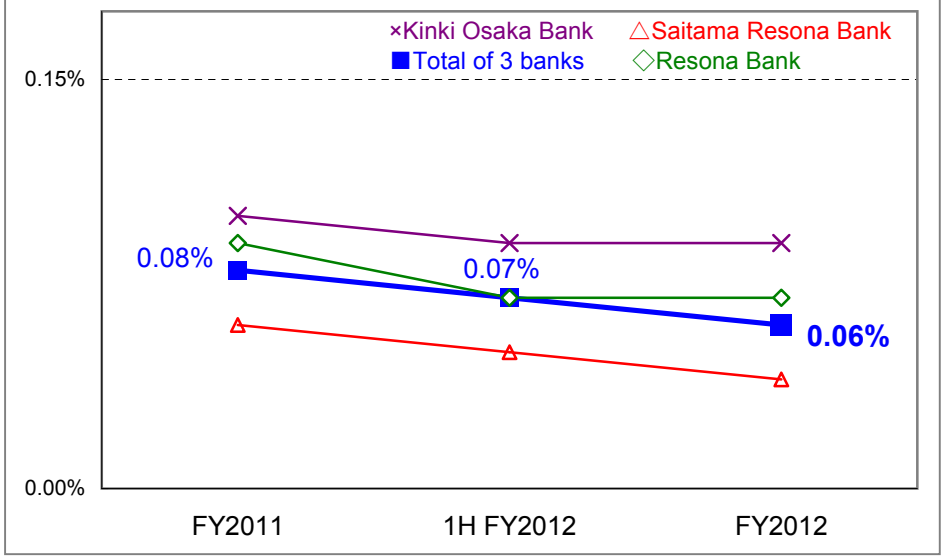
Deposits (Resona Holdings, Consolidated)



Interest on loans and bills discounted (Total of 3 group banks, Domestic operation)



Deposit rate (Total of 3 group banks, Domestic operation)



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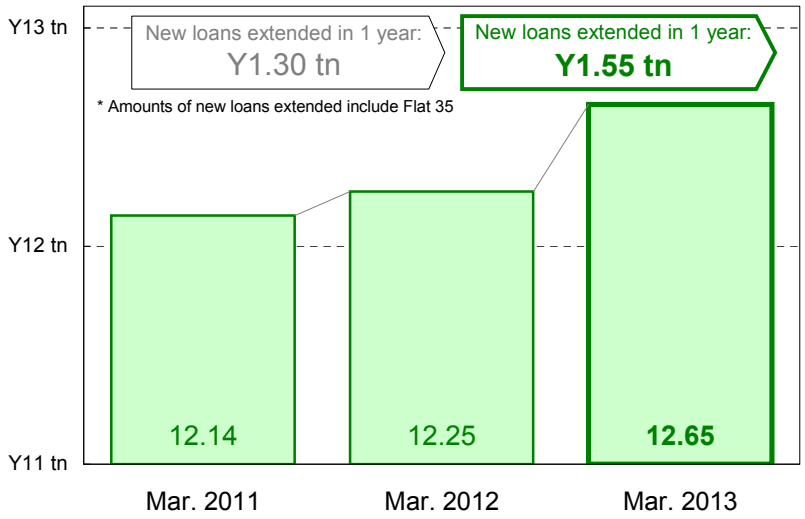
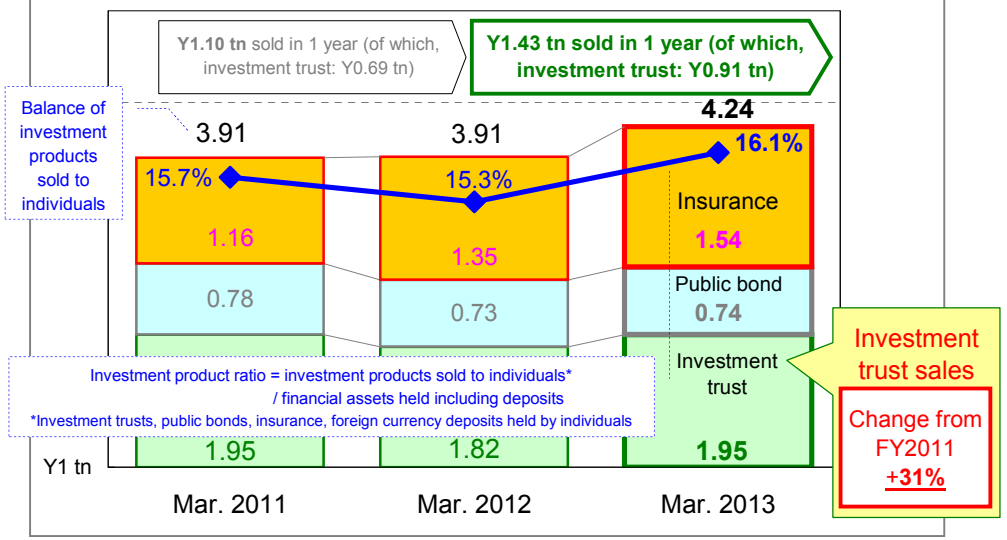
IV. Resona's Core Business -Leading Field-

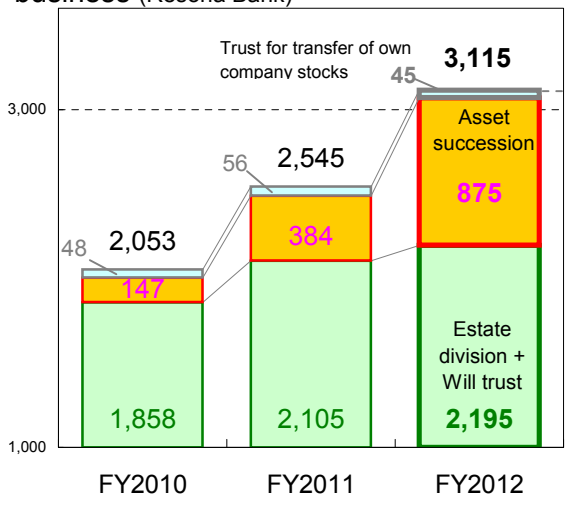
Housing loans (Total of 3 group banks)



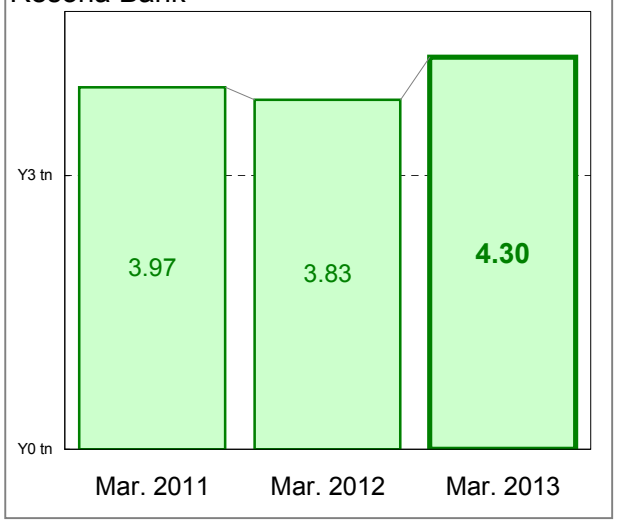
Investment products sold to individuals (Total of 3 group banks)



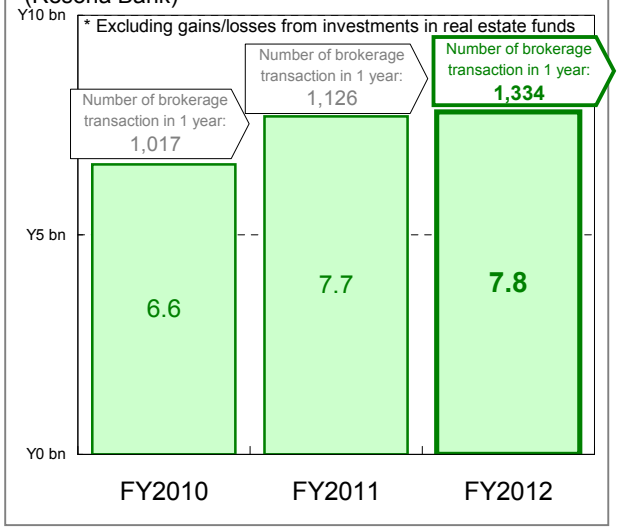
Inheritance/Asset succession Trust business (Resona Bank)



Balance of corporate pension entrusted to Resona Bank



Income from real estate business (Resona Bank)



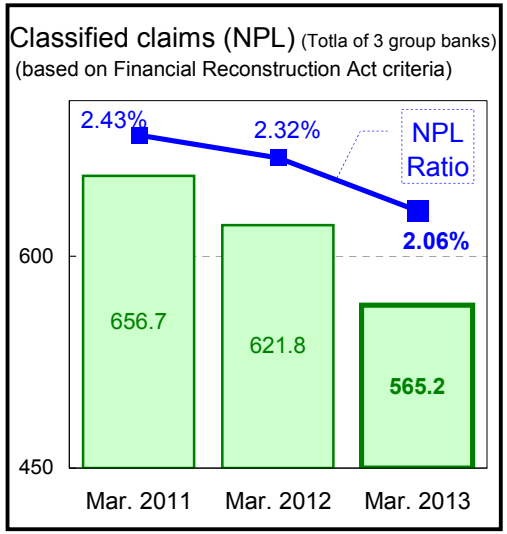
*Figures are based on an administrative accounting basis.

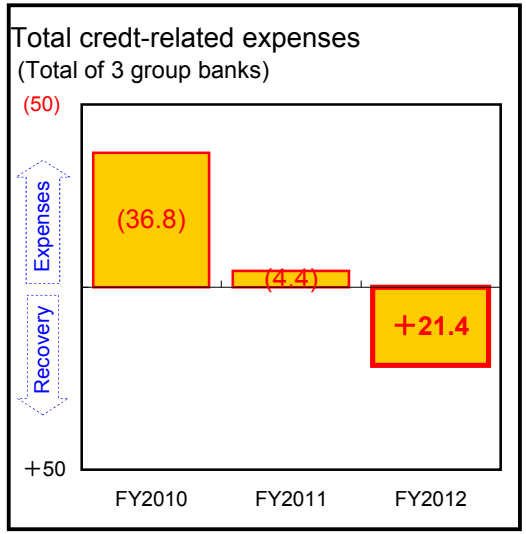
Note 1. Amounts less than 0.1 billion yen are rounded down
Note 2. In principle, figures are based on non-consolidated figures of 3 group banks

(Billions of Yen)

V. Classified Claims (NPL) and Credit Related Expenses

		Total of 3 group banks	Resona Bank	Saitama Resona Bank	Kinki Osaka Bank
	Disposal in the trust account	0.0	0.0	-	-
	Net addition to general reserve	29.0	22.0	4.8	2.1
	Net addition to specific reserve	13.0	21.8	(3.0)	(5.7)
	Write-off of loans and others	(33.0)	(24.4)	(4.9)	(3.6)
	Gain from recoveries of written-off claims	12.3	10.0	0.9	1.3
Total credit-related expenses		**21.4**	29.5	(2.1)	(5.9)
(1)	New bankruptcy, downward migration	**(45.2)**	(31.1)	(7.6)	(6.4)
(2)	Upward migration	**24.9**	23.3	1.4	0.2
(3)	Off-balancing and other	**12.3**	14.9	(0.8)	(1.7)
(4)	Provision of general reserve	**29.4**	22.4	4.8	2.1





(1) Loss from new bankruptcy or deterioration in borrower category, etc.
(2) Reversal of loan loss reserve due to improvements in borrower category, etc.
(3) Collection of claims from "doubtful" or lower category borrowers, gain from reversal of loan loss reserve due to off-balancing, and gain from recoveries of write-off claims
(4) Net impact of actual transfer to and reversal from general reserve for possible loan losses

	Total of 3 group banks	Resona Bank	Saitama Resona Bank	Kinki Osaka Bank
Unrecoverable or valueless claims	70.3	47.6	13.3	9.3
Risk claims	345.7	209.2	76.2	60.2
Special attention loans	149.0	101.2	24.3	23.4
Total classified claims (NPL)	**565.2**	358.2	113.9	93.0
Change from Mar. 31, '12	(56.6)	(51.0)	(1.1)	(4.4)
NPL ratio *1	**2.06%**	1.97%	1.70%	3.60%
Change from Mar. 31, '12	(0.25)%	(0.32)%	(0.06)%	(0.31)%

VI. Unrealized gains/(losses) on securities

	Total of 3 group banks	Resona Bank	Saitama Resona Bank	Kinki Osaka Bank
Held to maturity	76.4	44.5	24.9	6.9
Available for sale *3	**257.5**	171.1	74.8	11.6
Change from Mar. 31, '12	+126.0	+90.7	+25.8	+9.4
Bonds *4	**28.3**	9.1	14.1	5.0
Floating rate JGBs	(0.4)	(0.4)	0.0	0.0
Stocks	**221.7**	157.9	59.8	4.0
Other	**7.4**	4.0	0.8	2.5
Balance of stock held (acquisition cost) *2	336.9	269.2	63.1	4.5

*1. NPL ratio = Total classified claims / Total claims defined under the Financial Reconstruction Act. (Banking and trust accounts) (Total of 3 group banks)
*2. Reported figures do not include stocks issued by subsidiaries and affiliated companies and unlisted stocks.
*3. The presented figures only include marketable securities. The figures presented in the table include securities, negotiable certificates of deposit (NCDs) included in "cash and due from banks" and a portion of "monetary claims bought."
*4. Fair values of floating-rate Japanese government bonds, which are included in “bonds” in "Available-for-sale securities", are based on the reference transaction price statistics prepared by the Japan Securities Dealers Association. These floating-rate JGBs would have Y1.2 bn of unrealized gain based on the fair values computed with a valuation model utilized for an internal administration purpose.

Note 1. Amounts less than 0.1 billion yen are rounded down
Note 2. In principle, figures are based on non-consolidated figures of 3 group banks

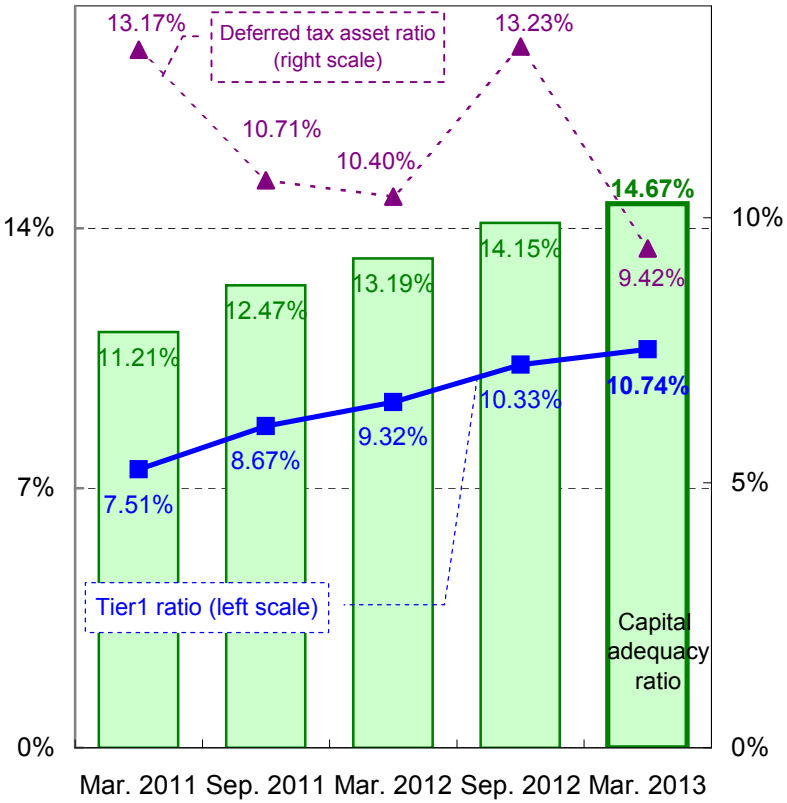
(Billions of Yen)

VII. Capital Adequacy Ratio

	Mar. 2012 (1)	Sep. 2012	Mar. 2013 (2)	(Preliminary) (2) - (1)
RHD consolidated capital adequacy ratio (Japanese Domestic Standard)	13.19%	14.15%	**14.67%**	+1.48%
Tier 1 ratio	9.32%	10.33%	10.74%	+1.42%
Deferred tax asset ratio*1	10.40%	13.23%	9.42%	(0.98)%
Total qualifying capital (RHD consolidated)	2,301.4	2,453.2	2,554.1	+252.7
Tier 1	1,627.0	1,790.5	1,870.5	+243.5
Risk-weighted assets (RHD consolidated)	17,442.1	17,326.7	17,405.0	(37.1)
Total required capital (RHD consolidated)*2	1,395.3	1,386.1	1,392.4	(2.9)

	Resona (Consolidated)	Saitama Resona (Non-consolidated)	Kinki Osaka (Consolidated)
Capital adequacy ratio (Japanese Domestic Standard)	**13.49%**	**12.46%**	**13.35%**
Change from Mar. 31, '12	+0.24%	(0.01)%	(0.08)%
Tier 1 ratio	9.52%	8.19%	8.76%
Total qualifying capital	1,681.1	428.7	170.4
Change from Mar. 31, '12	+36.4	(10.8)	(5.4)
Tier 1	1,186.2	282.0	111.8
Risk-weighted assets	12,456.7	3,440.9	1,275.8
Change from Mar. 31, '12	+49.1	(83.1)	(33.6)
Total required assets*2	996.5	275.2	102.0
Change from Mar. 31, '12	+3.9	(6.6)	(2.6)

[Reference] Trend of RHD consolidated Capital Adequacy Ratio



*1 Deferred tax assets, net of deferred tax liabilities / Tier 1 capital
*2 The Japanese Domestic Standard is applicable to Resona Holdings and its subsidiary banks for calculations of capital adequacy ratios. However, total required capital is calculated as “risk-weighted assets x 8%” since they adopted the F-IRB approach for capital adequacy ratio calculations.

Note 1. Amounts less than 0.1 billion yen are rounded down

(Billions of Yen)

VIII. Earnings Forecasts for Fiscal Year Ending March 31, 2014

	Resona Holdings (Consolidated)		
	Interim forecasts	Full year forecasts	Change from previous year
Consolidated ordinary profit	110.0	**220.0**	(65.1)
Net (interim) income	70.0	**145.0**	(130.1)

	Forecast for term-end per share dividend*
Common stock	15 yen
Preferred stock	As pre-determined

	Resona Holdings (Non-consolidated)		
	Interim forecasts	Full year forecasts	Change from previous year
Operating income	128.0	**258.0**	13.5
Operating profit	125.0	**250.0**	12.6
Ordinary profit	125.0	**250.0**	12.3
Net (interim) income	125.0	**250.0**	12.2

* For details of the status and forecast of dividend distribution, please refer to a separate announcement released today titled "Formulation of Public Funds Full Repayment Plan".

	Total of 3 group banks (approx. figures)				Resona Bank			Saitama Resona Bank			Kinki Osaka Bank		
	Interim Forecasts	Full year forecasts	Change from previous year	Change from BRP	Interim Forecasts	Full year forecasts	Change from previous year	Interim Forecasts	Full year forecasts	Change from previous year	Interim Forecasts	Full year forecasts	Change from previous year
Gross operating profit	282.0	**563.0**	(18.6)	—	188.0	376.0	(11.9)	69.0	137.0	(4.8)	25.0	50.0	(1.9)
Operating expenses	(167.0)	**(330.0)**	+5.6	+6.0	(109.0)	(217.0)	+3.2	(38.0)	(74.5)	+0.9	(19.5)	(38.0)	+1.8
Actual net operating profit	115.0	**233.0**	(13.0)	+6.0	79.0	159.0	(8.6)	31.0	62.5	(3.8)	5.5	12.0	(0.0)
Ordinary profit	100.0	**201.0**	(53.5)	+9.0	72.0	145.0	(42.7)	27.5	53.5	(9.1)	1.0	2.0	(2.1)
Income before income taxes	97.0	**197.0**	(56.7)	+7.0	69.5	142.5	(44.8)	27.0	52.5	(9.9)	1.0	2.0	(2.0)
Net (interim) income	64.0	**131.0**	(120.9)	+11.0	47.5	97.0	(108.5)	16.5	32.5	(10.1)	0.5	1.5	(2.2)
Net gains on stocks	—	**—**	+7.7	(5.0)	—	—	+7.4	—	—	(0.2)	—	—	+0.5
Credit related expenses	(21.0)	**(42.0)**	(63.4)	+6.0	(14.0)	(27.0)	(56.5)	(3.0)	(7.5)	(5.4)	(4.0)	(8.0)	(2.1)

The forward-looking statements contained in this presentation may be subject to material change due to various factors. These factors may include changes in the level of stock price in Japan, any development and change related to the government's policies, laws, business practices and their interpretation, emergence of new corporate bankruptcies, changes in the economic environment in Japan and abroad and any other factors which are beyond control of the Resona Group. These forward-looking statements are not intended to provide any guarantees of the Group's future performance. Please also note that the actual performance may differ from these statements.

Note 1. Amounts less than 0.1 billion yen are rounded down
Note 2. In principle, figures are based on non-consolidated figures of 3 group banks