February 5, 2014

Summary of 3rd Quarter Report for Fiscal Year 2013 (April 1, 2013 through December 31, 2013)

Qualification: This is directly translated into English for the convenience of readers, and all financial results conform with the accounting principles generally accepted in Japan.

Company: **Nippon Suisan Kaisha, Ltd.** Listed on Tokyo Stock Exchange with the register code 1332

http://www.nissui.co.jp/english/index.html

1. Consolidated Financial Data of 3rd quarter of FY2013

(1) Consolidated Financial Results (For the nine months ended December 31) (Amounts less than one million yen are omitted)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
3rd quarter of FY2013	448,695	6.2	11,676	53.6	11,264	82.8	5,849	160.6
3rd quarter of FY2012	422,559	3.2	7,604	(32.1)	6,160	(33.8)	2,244	(50.2)

(Note) : Each percentage figure shows changes from the previous year. Comprehensive income of 3rd quarter of FY2013 13,759 Million yen (191.4%) 3rd quarter of FY2012 4,721 Million yen(-%)

	Net income per share
	Yen
3rd quarter of FY2013	**21.17**
3rd quarter of FY2012	8.13

(2) Consolidated Financial Position of 3rd Quarter

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
3rd quarter of FY2013	**454,951**	**77,264**	**13.8**
FY2012	421,645	63,297	11.8

(Note) : Total shareholders' equity December 31, 2013 62,777 Million yen March 31, 2013 49,760 Million yen

2. Dividend

	Dividend per share				
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Fiscal Year
	Yen	Yen	Yen	Yen	Yen
FY2012	-	0.00	-	0.00	0.00
FY2013	-	**0.00**	-		
FY2013 (forecast)				0.00	0.00

(Note) Revision to dividend forecast during the current quarter: None

3. Consolidated Forecast for FY2013 (April 1, 2013 through March 31, 2014)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
FY2013	**582,000**	**2.7**	**12,500**	**115.2**	**11,500**	**111.3**	**6,000**	**-**	**21.72**

(Note) Revision during the current quarter to the consolidated forecast for FY2012: None

4. Others

1) Changes in scope of consolidation due to transfer of significant subsidiaries during the term: Yes
Company name : Shandong Sanfod Nissui, Ltd.
Reason of Change : Eliminated
For further details, please refer to "Changes in significant subsidiaries during the term" of page4 of "Matters regarding summary information (Others)".
2) Adoption of accounting treatment unique to the preparation of quarterly consolidated financial statement: None
3) Changes in accounting policy, Changes in accounting estimate, and restatement:
①Changes in accounting policy associated with the revision of the accounting standard, etc.: None
②Changes in accounting policy other than those stated above: None
③Changes in accounting estimate : None
④Restatement : None
4) Number of issued shares (Common stock)

①Number of issued shares at the end of the term (Including treasury stock)	3Q of FY2013	277,210,277	FY2012	277,210,277
②Number of treasury stock at the end of the term	3Q of FY2013	928,220	FY2012	923,417
③Average number of shares during the term (For the consolidated 9 months)	3Q of FY2013	276,284,797	3Q of FY2012	276,289,286

*Indication of implementation status of quarterly review procedures
This report is exempt from the quarterly review procedures based on the Financial Instruments and Exchange Act.
Quarterly review procedures based on the Financial Instruments and Exchange Act have not been completed at the time of disclosure of this report.

*Explanation on the proper use of the forecasts, and other noteworthy items
The performance forecasts contained in this report are based on information available at the present time and certain premises thought to be reasonable. Accordingly, the final results may change substantially due to various factors. For conditions from which the premises for the forecasts were derived and the other noteworthy items relating to the use of the forecasts, please refer to “Qualitative information on the consolidated forecasts” of page 4 of the Summary of 3rd Quarter Report for Fiscal Year 2013 (Appendix).

* Supplemental Documents for the 3rd quarter was disclosed on the TD-net (Timely Disclosure network) on the same day.

1. Qualitative information for the third quarter of the fiscal year ending March 31, 2014
(1) Explanation on consolidated financial results

In the Japanese economy during the third quarter of the current fiscal year, signs of improvements were observed in corporate earnings, especially among exporting companies, due to such factors as economic measures taken by the government and the weakening of the Japanese Yen and high stock prices. In addition, there was rush demand for consumer durable goods, etc in personal consumption.

In terms of the global economy during the period subject to consolidated accounting from January to September, the U.S. was on a gradual recovery trend, while economy is stabilizing in Europe and individual consumption pick up in Germany and U.K.. In Asia, the economic growth rate slowed down in China.

Under these circumstances, as consolidated results for the third quarter of the fiscal year under review, the company recorded sales of 448,695 million yen (up 26,136 million yen year on year), operating income of 11,676 million yen (up 4,072 million yen year on year), ordinary income of 11,264 million yen (up 5,103 million yen year on year), and net income of 5,849 million yen (up 3,604 million yen year on year).

Business operations are summarized as follows:
(1) Marine Products Business
The Marine Products segment is engaged in the fishery, aquaculture, and seafood processing and trading businesses.

<Overview of the third quarter of the consolidated fiscal year under review>
In the Marine Products business, sales in the amount of 186,077 million yen (up 13,090 million yen year on year) and operating income of 4,186 million yen (up 3,964 million yen year on year) were recorded.

Fishery Business: Revenue fell but income increased year on year.
・In Japan, fish catches and sales of bonito in the round haul fishery of Japan far seas and yellowtail in the inshore fishery remained firm.
・In South America, revenue fell because the Company downsize and withdraw from fishery business while the Company runs it with efficient operation.

Aquaculture Business: Revenue fell but income increased year on year.
・In Japan, fish prices recovered and the sales volume increased in the yellowtail aquaculture business, while the sales volume and price fell down in the tuna aquaculture business.
・In South America, the cost of fish increased in salmon/trout aquaculture business due to impact from fish disease. The profit improved because the fish price rose.

Seafood Processing and Trading Business: Both revenue and income increased year on year.
・In Japan, a reduction of inventory of marine products continued while salmon/trout and shrimp prices rose.
・In North America, the production of Alaska Pollack fish paste (surimi) and fillet increased while the production of roe decreased. As a result, selling prices fell.
・In Europe, the sales increased because the Company expand the sales area. Gross margin percentage increased, too.

(2) Food Products Business
The Food Products segment is engaged in the food processing and chilled foods businesses.

<Overview of the third quarter of the consolidated fiscal year under review>
In the Food Products business, sales in the amount of 212,495 million yen (up 12,295 million yen year on year) and operating income of 2,435 million yen (up 262 million yen year on year) were recorded.

Processed Foods Business: Both revenue and income increased year on year

・In Japan, frozen prepared foods for household use and frozen prepared foods for commercial use were affected by the price rise in imported raw materials and products due to the weak yen. The Company challenged to improve the productivity, reduce the selling cost and revise the selling price.

・In North America, profit dramatically declined due to fierce price competition between companies selling frozen prepared foods for household use. The price of shrimp, main ingredients, for frozen prepared foods for commercial use rose but sales for restaurants and catering wholesalers remained firm.

・In Europe, expanding production capability, improvement of productivity and new product injection performed well.

Chilled Foods Business: Revenue fell but income increased year on year.
・Revision of production item for convenience stores at food factories resulted in decrease in revenue, but after struggling with improvements in the productivity and reduction of disposal loss at factories resulted in profit increase.

(3) Fine Chemicals Business
The Fine Chemicals segment is engaged in the manufacture and sale of pharmaceutical raw materials, functional raw materials (Note 1), functional foods (Note 2), pharmaceuticals, and diagnostic medicines.

<Overview of the third quarter of the consolidated fiscal year under review>
In the Fine Chemicals business, sales in the amount of 21,565 million yen (up 761 million yen year on year) and operating income of 5,856 million yen (up 163 million yen year on year) were recorded.
・Pharmaceutical raw materials performed at a similar level year on year, while sales of functional foods remained firm due to the effects of advertising in the mail-order business. The diagnostics business of consolidated subsidiary Nissui Pharmaceutical Co., Ltd. struggled to grow.

(4) General Distribution Business
The General Distribution segment is engaged in the cold storage, transportation and customs clearing businesses.

<Overview of the third quarter of the consolidated fiscal year under review>
In the General Distribution business, sales in the amount of 10,630 million yen (up 479 million yen year on year) and operating income of 1,339 million yen (down 186 million yen year on year) were recorded.
・Revenue increased due to the new joint delivery business, but the transaction volume fell in the cold storage business.

(Note 1) Functional raw materials consist mainly of EPA, DHA, glucosamine, cholesterol, and orange roughy oil, which are used primarily as ingredients in foods and cosmetics.

(Note 2) Functional foods consist mainly of food for specified health uses such as IMARK and IMARK S, and supplements such as EPA, DHA and glucosamine.

(2) Explanation on consolidated financial position

State of assets, liabilities and net assets

Assets
Current assets increased by 16.0% compared to the end of the previous consolidated fiscal year to 233,833 million yen, mainly as a result of an increase in notes and accounts receivable-trade by 16,565 million yen, as well as an increase in merchandise and finished goods by 6,938 million yen and an increase in work in process by 4,521 million yen.

Noncurrent assets increased by 0.5% compared to the end of the previous consolidated fiscal year to 221,118 million yen, As a result, total assets increased by 7.9% compared to the end of the previous consolidated fiscal year to 454,951 million yen.

Liabilities
Current liabilities increased by 11.5% compared to the end of the previous consolidated fiscal year to 225,568 million yen, mainly as a result of an increase in notes and accounts payable-trade by 5,813 million yen, as well as an increase in short-term loans payable by 18,754 million yen.

Noncurrent liabilities decreased by 2.5% compared to the end of the previous consolidated fiscal year to 152,118 million yen, mainly as a result of a decrease in long-term loans payable by 6,295 million yen.
As a result, total liabilities increased by 5.4% compared to the end of the previous consolidated fiscal year to 377,686 million yen.

Net assets

Total net assets increased by 13,967 million yen compared to the end of the previous consolidated fiscal year to 77,264 million yen. This was due mainly to an increase of 5,849 million yen from retained earnings when the Comapny allocated net income. There are also an increase of 2,537 million yen from valuation difference on available-for- sale securities and increase of 4,708 million yen from the foreign currency translation adjustment.

(3) Qualitative information on consolidated forecasts

No changes have been made at this point in time to the full-year financial forecasts that were released on November 5, 2013.
Meanwhile, in case a necessity to make revisions occurs in accordance with future trends in performance, the announcement will be promptly released.

2. Matters regarding summary information (Notes)

During the third quarter of the current Fiscal Year, the Company eliminated Shandong Sanfod Nissui, Ltd., from the consolidated scope because the Company transfer its subscriber's share on the capital.

3. 3rd Quarter Consolidated Financial Statements

(1)Consolidated Balance Sheet

Million yen

	FY2012 As of Mar. 31,2013	3rd Quarter of FY2013 As of Dec. 31, 2013
Assets		
Current assets		
Cash and deposits	14,106	16,401
Notes and accounts receivable-trade	70,573	87,138
Merchandise and finished goods	44,834	51,773
Work in process	16,601	21,123
Raw materials and supplies	27,611	24,247
Other	28,371	33,666
Allowance for doubtful accounts	(500)	(516)
Total current assets	201,598	233,833
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	49,161	46,504
Other, net	63,445	61,623
Total property, plant and equipment	112,607	108,128
Intangible assets		
Goodwill	5,030	3,970
Other	12,394	11,954
Total intangible assets	17,425	15,925
Investments and other assets		
Investment securities	67,627	76,729
Other	27,730	23,555
Allowance for doubtful accounts	(5,344)	(3,220)
Total investments and other assets	90,013	97,064
Total noncurrent assets	220,046	221,118
Total assets	421,645	454,951

Consolidated Balance Sheet

Million yen

	FY2012 As of Mar. 31,2013	3rd Quarter of FY2013 As of Dec. 31, 2013
Liabilities		
Current liabilities		
Notes and accounts payable-trade	32,416	38,230
Short-term loans payable	130,736	149,491
Income taxes payable	3,026	2,177
Accrued expenses	24,099	25,401
Provision	4,954	3,205
Other	7,116	7,061
Total current liabilities	202,350	225,568
Noncurrent liabilities		
Long-term loans payable	131,940	125,644
Provision for retirement benefits	17,069	18,360
Other provision	239	231
Other	6,747	7,881
Total noncurrent liabilities	155,997	152,118
Total liabilities	358,348	377,686
Net assets		
Shareholders' equity		
Capital stock	23,729	23,729
Capital surplus	13,758	13,758
Retained earnings	15,883	21,732
Treasury stock	(257)	(258)
Total shareholders' equity	53,113	58,961
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	4,455	6,992
Deferred gains or losses on hedges	(229)	68
Foreign currency translation adjustment	(4,673)	35
Other comprehensive income pension liabilities	(2,905)	(3,280)
Total accumulated other comprehensive income	(3,352)	3,816
Minority interests	13,536	14,486
Total net assets	63,297	77,264
Total liabilities and net assets	421,645	454,951

(2)Consolidated Income Statements

Million yen

	3rd quarter of FY2012 (Nine months ended December 31,2012)	3rd quarter of FY2013 (Nine months ended December 31,2013)
Net sales	422,559	448,695
Cost of sales	329,479	354,280
Gross profit	93,080	94,415
Selling, general and administrative expenses	85,476	82,738
Operating income	7,604	11,676
Non-operating income		
Interest income	667	364
Dividends income	606	672
Foreign exchange gains	–	586
Subsidy income	351	684
Miscellaneous income	876	841
Total non-operating income	2,502	3,150
Non-operating expenses		
Interest expenses	2,796	2,500
Foreign exchange losses	303	-
Equity in losses of affiliates	127	742
Miscellaneous expenses	717	320
Total non-operating expenses	3,945	3,562
Ordinary income	6,160	11,264
Extraordinary income		
Gain on sales of noncurrent assets	468	1,464
Reversal of impairment loss	-	382
Gain on sales of investment securities	724	216
Total extraordinary income	1,193	2,063
Extraordinary loss		
Loss on disposal of noncurrent assets	371	224
Impairment loss	327	195
Loss on valuation of investment securities	881	-
Loss on sales of stocks of subsidiaries and affiliates	-	731
Loss on sales of investments in capital of subsidiaries and affiliates	-	784
Special retirement expenses	-	233
Total extraordinary losses	1,579	2,169
Income before income taxes and minority interests	5,774	11,158
Income taxes-current	3,523	3,989
Income taxes-deferred	365	493
Total income taxes	3,888	4,482
Income before minority interests	1,886	6,676
Minority interests in income (loss)	(358)	827
Net income	2,244	5,849

Consolidated Statements of comprehensive income

Million yen

	3rd quarter of FY2012 (Nine months ended December 31,2012)	3rd quarter of FY2013 (Nine months ended December 31,2013)
Income before minority interests	1,886	6,676
Other comprehensive income		
Valuation difference on available-for-sale securities	668	2,602
Deferred gains or losses on hedges	(114)	82
Foreign currency translation adjustment	1,592	1,534
Other comprehensive income pension liabilities	(0)	(374)
Share of other comprehensive income of associates accounted for using equity method	689	3,239
Total other comprehensive income	2,834	7,082
Comprehensive income	4,721	13,759
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	4,585	13,018
Comprehensive income attributable to minority interests	135	740

(3) Going Concern Assumption

Not applicable.

(4) Notes Regarding Significant Changes in the Amount of Shareholders' Equity

Not applicable.

(5)Segment Information

1. 3Q of FY2012 (Apr.1, 2012-Dec. 31, 2012) (Million yen)

	Information by business segments					Other (Note 1)	Total	Adjustment (Note 2)	Consolidated (Note 3)
	Marine Products	Food Products	Fine Chemicals	General distribution	Total				
Sales									
(1) Sales to third parties	172,986	200,200	20,804	10,151	404,142	18,417	422,559	-	422,559
(2) Inter-segment sales and transfers	9,279	1,001	196	5,579	16,058	1,570	17,628	(17,628)	-
Total	182,266	201,202	21,001	15,730	420,200	19,987	440,188	(17,628)	422,559
Segment income	222	2,173	5,692	1,525	9,614	948	10,563	(2,959)	7,604

(Note)
1. The “Other” segment includes the building/repair of ships, engineering and other businesses that are not included in the business segments.
2. The 2,959 million yen segment income adjustment comprise 65 million yen in inter-segment transactions and 3,024 million yen in corporate expenses not allocated to the segments. Corporate expenses comprise mainly selling, general and administrative expenses not allocated to the segments.
3. Segment income is adjusted to reflect operating income as recorded in the quarterly consolidated statement of income.

2. Information regarding impairment loss on noncurrent assets and goodwill by reportable segment

(Significant impairment loss on noncurrent assets)

In the third Quarter of the fiscal year under review, the book value of assets scheduled to be sold in the “Marine Products Business” segment was reduced to the recoverable amount, and said reduction in the amount of 189 million yen was recorded as an impairment loss classified under an extraordinary loss. Also, idle property in the amount of 138 million yen not allocated to any reportable segment was recorded as an impairment loss.

(Significant changes in the amount of goodwill)
In the Marine Products segment, the Company made Kaneko Sangyo Co., Ltd. a consolidated subsidiary through the acquisition of its shares. As a result, goodwill increased by 2,304 million yen during consolidated cumulative third quarter.

(Significant gain on negative goodwill)
Not applicable.

2.3Q of FY2013 (Apr. 1, 2013 - Dec. 31, 2013) (Million yen)

	Information by business segments					Other (Note 1)	Total	Adjustment (Note 2)	Consolidated (Note 3)
	Marine Products	Food Products	Fine Chemicals	General distribution	Total				
Sales									
(1) Sales to third parties	186,077	212,495	21,565	10,630	430,769	17,926	448,695	-	448,695
(2) Inter-segment sales and transfers	7,909	925	205	5,332	14,374	1,472	15,846	(15,846)	-
Total	193,987	213,421	21,771	15,963	445,143	19,399	464,542	(15,846)	448,695
Segment income	4,186	2,435	5,856	1,339	13,818	814	14,632	(2,956)	11,676

(Note)
1. The “Other” segment includes the building/repair of ships, engineering and other businesses that are not included in the business segments.
2. The 2,956 million yen segment income adjustment comprise 76 million yen in inter-segment transactions and 3,032 million yen in corporate expenses not allocated to the segments. Corporate expenses comprise mainly selling, general and administrative expenses not allocated to the segments.
3. Segment income is adjusted to reflect operating income as recorded in the quarterly consolidated statement of income.

2. Information regarding impairment loss on noncurrent assets and goodwill by reportable segmen

(Significant impairment loss on noncurrent assets)
In the third Quarter of the fiscal year under review, the book value of factories scheduled to be closed in the “Food Products Business” segment was reduced to the recoverable amount, and said reduction in the amount of 195 million yen was recorded as an impairment loss classified under an extraordinary loss.

(Significant changes in the amount of goodwill)
Not applicable.

(Significant gain on negative goodwill)
Not applicable.