# GEO Group Shop Monthly Data for FY ending March 31, 2014

Monthly Sales for Retail business and Number of stores for Fiscal Year ending March 31, 2014 (from April 1, 2013 to March 31, 2014)

## ■Net Sales

### Entertainment Media products shop (GEO Shop)

| | 04/2013 | 05/2013 | 06/2013 | 07/2013 | 08/2013 | 09/2013 | 1st Half | 10/2013 | 11/2013 | 12/2013 | 01/2014 | 02/2014 | 03/2014 | 2nd Half | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Total Sales of DMS | 99.2% | 97.4% | 95.2% | 103.4% | 104.0% | 124.3% | 103.9% | 115.5% | 105.3% | 89.5% | | | | 101.2% | 102.9% |
| Average Sales of Existing Stores | 93.9% | 92.0% | 90.2% | 98.1% | 95.8% | 115.7% | 97.5% | 108.1% | 98.5% | 84.0% | | | | 94.9% | 96.5% |

### Reuse materials shop (Second Street, Jumble Store)

| | 04/2013 | 05/2013 | 06/2013 | 07/2013 | 08/2013 | 09/2013 | 1st Half | 10/2013 | 11/2013 | 12/2013 | 01/2014 | 02/2014 | 03/2014 | 2nd Half | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Total Sales of DMS | 107.0% | 111.8% | 112.4% | 105.5% | 119.9% | 110.8% | 111.0% | 110.9% | 121.4% | 109.9% | | | | 114.1% | 112.2% |
| Average Sales of Existing Stores | 97.6% | 101.9% | 103.2% | 95.9% | 108.3% | 101.3% | 101.1% | 99.9% | 109.3% | 99.2% | | | | 102.8% | 101.8% |

Our direct-managed media shop sales decreased considerably mainly due to a sharp decline in new game console sales for the month of December 2013, compared to the same period previous year when Wii U, a popular game console, had been launched.
On the other hand, the average sales of our existing reuse shops remained unchanged from the previous year because of the continued brisk sales in spite of the effect of one less winter sale's day in this month, compared to the same period previous year. Year-on-year total direct-managed reuse shop sales increased steadily by a contribution of new store-openings.

## ■Number of stores (DMS)

| | | 04/2013 | 05/2013 | 06/2013 | 07/2013 | 08/2013 | 09/2013 | 1st Half change | 10/2013 | 11/2013 | 12/2013 | 01/2014 | 02/2014 | 03/2014 | 2nd Half change | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| month end | Entertainment Media products | 1,034 | 1,035 | 1,039 | 1,046 | 1,074 | 1,075 | 48 | 1,077 | 1,083 | 1,085 | | | | 10 | 58 |
| | Reuse materials | 309 | 304 | 308 | 311 | 315 | 318 | 12 | 322 | 322 | 324 | | | | 6 | 18 |

## ■Number of stores (FC, Distributor)

| | | 04/2013 | 05/2013 | 06/2013 | 07/2013 | 08/2013 | 09/2013 | 1st Half change | 10/2013 | 11/2013 | 12/2013 | 01/2014 | 02/2014 | 03/2014 | 2nd Half change | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| month end | Entertainment Media products | 200 | 199 | 198 | 198 | 197 | 197 | -3 | 196 | 189 | 189 | | | | -8 | -11 |
| | Reuse materials | 40 | 40 | 40 | 40 | 40 | 40 | 0 | 41 | 41 | 41 | | | | 1 | 1 |

（注）*Monthly sales in the table above are based on preliminary figures and subject to change going forward.
*Our existing stores are defined as the GEO group stores that have been conducting retail outlet operation for over 12 full months.
*Sales of the rental sector of Family Book Co. Ltd., which has become a consolidated subsidiary of GEO Holdings Corporation since November 11, 2013 and the number of former Family Book stores are not included in the table above.
*These figures above are not audited by an auditing company.

*The original disclosure in Japanese was released on Jan 10, 2014 at 16:00 (GMT+9)