English Translation

SUNTORY
SUNTORY BEVERAGE & FOOD

February 13, 2015

Summary of Consolidated Financial Results for the Fiscal Year Ended December 31, 2014 <under Japanese GAAP> (UNAUDITED)

Company name: **Suntory Beverage & Food Limited**
Shares listed: First Section, Tokyo Stock Exchange
Securities code: 2587
URL: http://www.suntory.com/sbf/
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Scheduled date of ordinary general meeting of shareholders: March 27, 2015
Scheduled date to file securities report: March 30, 2015
Scheduled date to commence dividend payments: March 30, 2015
Preparation of supplementary material on financial results: Yes
Holding of financial results presentation meeting (for institutional investors and analysts): Yes

(Millions of yen with fractional amounts discarded, unless otherwise noted)

1. Consolidated financial results for the fiscal year ended December 31, 2014 (from January 1, 2014 to December 31, 2014)

(1) Consolidated operating results

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income	
Fiscal year ended	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)
December 31, 2014	1,257,280	12.1	85,949	18.2	82,272	22.3	36,239	16.2
December 31, 2013	1,121,361	13.0	72,715	24.4	67,257	24.5	31,196	33.4

Note: Comprehensive income
For the fiscal year ended December 31, 2014: ¥72,886 million [(35.2)%]
For the fiscal year ended December 31, 2013: ¥112,536 million [82.1%]
Reference: EBITDA
For the fiscal year ended December 31, 2014: ¥161.1 billion [15.3%]
For the fiscal year ended December 31, 2013: ¥139.6 billion [21.8%]
For the definition of EBITDA, its calculation method, etc., refer to “Segment information, etc.” on page 26.
Net income before amortization of goodwill
For the fiscal year ended December 31, 2014: ¥61.3 billion [12.7%]
For the fiscal year ended December 31, 2013: ¥54.4 billion [26.4%]

	Net income per share	Diluted net income per share	Net income/ Shareholders' equity	Ordinary income/ total assets	Operating income/ net sales
Fiscal year ended	(Yen)	(Yen)	(%)	(%)	(%)
December 31, 2014	117.28	–	6.3	6.2	6.8
December 31, 2013	118.79	–	8.3	6.4	6.5

Reference: Equity in earnings (losses) of affiliates
For the fiscal year ended December 31, 2014: ¥522 million
For the fiscal year ended December 31, 2013: ¥788 million

Note: On April 16, 2013, the Company conducted a 1:500 share split whereby 1 share of common stock was split into 500 shares of common stock. The net income per share amounts were calculated on the assumption that the share split was conducted at the beginning of the previous fiscal year.

(2) Consolidated financial position

	Total assets	Total equity	Shareholders' equity ratio	Equity per share
As of	(Millions of yen)	(Millions of yen)	(%)	(Yen)
December 31, 2014	1,389,096	635,624	42.9	1,926.79
December 31, 2013	1,256,701	592,968	44.4	1,806.48

Reference: Shareholders' equity (Equity excluding minority interests)
As of December 31, 2014: ¥595,377 million As of December 31, 2013: ¥558,200 million

(3) Consolidated cash flows

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at end of period
Fiscal year ended	(Millions of yen)	(Millions of yen)	(Millions of yen)	(Millions of yen)
December 31, 2014	108,638	(67,482)	13,670	105,505
December 31, 2013	114,081	(290,613)	190,409	45,850

2. Dividends

	Annual cash dividends					Total cash dividends	Dividend payout ratio (Consolidated)	Ratio of dividends to total equity (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)	(Millions of yen)	(%)	(%)
Fiscal year ended December 31, 2013	–	0.00	–	58.00	58.00	17,922	48.8	4.3
Fiscal year ended December 31, 2014	–	29.00	–	31.00	60.00	18,540	51.2	3.2
Fiscal year ending December 31, 2015 (Forecasts)	–	33.00	–	33.00	66.00		48.6	

Note 1: Fiscal year-end dividend for the fiscal year ended December 31, 2013:
The dividend amount includes a special dividend payment of ¥5.00 to commemorate the listing of shares on the stock exchange.

Note 2: The dividend payout ratio is 57.4% when it is calculated by dividing the total year-end cash dividends for the fiscal year ended December 31, 2013 by net income for the fiscal year ended December 31, 2013.

3. Consolidated earnings forecasts for the fiscal year ending December 31, 2015 (from January 1, 2015 to December 31, 2015)

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Yen)
Fiscal year ending December 31, 2015	1,300,000	3.4	92,000	7.0	88,000	7.0	42,000	15.9	135.92

Reference: EBITDA
For the fiscal year ending December 31, 2015 (forecast): ¥170.0 billion [5.6%]
Net income before amortization of goodwill
For the fiscal year ending December 31, 2015 (forecast): ¥67.0 billion [9.3%]

* Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections

a. Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
b. Changes in accounting policies due to other reasons: None
c. Changes in accounting estimates: None
d. Restatement of prior period financial statements after error corrections: None

(3) Number of issued shares (common stock)

a. Total number of issued shares at the end of the period (including treasury stock)

As of December 31, 2014	309,000,000 shares
As of December 31, 2013	309,000,000 shares

b. Number of treasury shares at the end of the period

As of December 31, 2014	– shares
As of December 31, 2013	– shares

c. Average number of outstanding shares during the period

Fiscal year ended December 31, 2014	309,000,000 shares
Fiscal year ended December 31, 2013	262,627,397 shares

Note: On April 16, 2013, the Company conducted a 1:500 share split whereby 1 share of common stock was split into 500 shares of common stock. The Company has calculated the number of issued shares (common stock) based on the assumption that the share split was conducted at the beginning of the previous fiscal year.

(Reference) Summary of financial results

1. Financial results for the fiscal year ended December 31, 2014 (from January 1, 2014 to December 31, 2014)

(1) Operating results

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income	
Fiscal year ended	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)
December 31, 2014	355,927	(1.6)	22,165	(5.8)	42,139	16.6	34,289	33.4
December 31, 2013	361,604	1.7	23,535	32.9	36,154	(9.3)	25,714	(18.0)

	Net income per share	Diluted net income per share
Fiscal year ended	(Yen)	(Yen)
December 31, 2014	110.97	–
December 31, 2013	97.91	–

Note: On April 16, 2013, the Company conducted a 1:500 share split whereby 1 share of common stock was split into 500 shares of common stock. The net income per share amounts were calculated on the assumption that the share split was conducted at the beginning of the previous fiscal year.

(2) Financial position

	Total assets	Total equity	Shareholders' equity ratio	Equity per share
As of	(Millions of yen)	(Millions of yen)	(%)	(Yen)
December 31, 2014	933,698	499,213	53.5	1,615.58
December 31, 2013	888,807	491,702	55.3	1,591.27

Reference: Shareholders' equity (Equity excluding minority interests)
As of December 31, 2014: ¥499,213 million As of December 31, 2013: ¥491,702 million

*** Indication regarding execution of audit procedures**

The audit procedures pursuant to the Financial Instruments and Exchange Act do not apply to this financial results report. At the time of disclosure of this financial results report, the audit procedures for financial statements pursuant to the Financial Instruments and Exchange Act have not been completed.

*** Proper use of earnings forecasts, and other special matters**

The earnings forecasts contained in these materials are based on our judgment attributable to information available to the Company and the Group as of the date of announcement of these materials, and include certain risks and uncertainties. These statements are not intended as a promise by the Company to achieve such results. Actual business results may differ substantially due to various factors such as economic situation surrounding the Company and the Group, market trend, exchange rates and other factors.