October 26, 2015
DyDo DRINCO,INC.

# Notice of Sales Situation as of October FY2015
(From September 21, 2015 To October 20, 2015)

The following is monthly sales situation (Non-consolidated/preliminary figures based on logistics package, compared to previous yaer).

| | Feb. | Mar. | Apr. | Q1 | May | Jun. | Jul. | Q2 |
|---|---|---|---|---|---|---|---|---|
| Bussiness days | | | | | | | | |
| Number of bussiness days | 23 | 20 | 21 | 64 | 21 | 22 | 21 | 64 |
| Year-to-year change | ＋1 | ±0 | −1 | ±0 | −1 | −1 | ＋1 | −1 |
| Volume of Sales (Percentage change from previous year) | | | | | | | | |
| Coffee beverages | 100.1% | 85.1% | 87.7% | 90.6% | 108.8% | 91.6% | 110.0% | 102.6% |
| Tea-flavored beverages | 86.3% | 77.1% | 77.1% | 80.1% | 98.9% | 84.4% | 99.4% | 93.5% |
| Carbonated beverages | 127.0% | 102.2% | 87.1% | 98.3% | 118.5% | 86.4% | 99.5% | 100.0% |
| Fruit beverages | 66.8% | 82.2% | 93.1% | 80.5% | 113.6% | 88.1% | 99.1% | 99.4% |
| Mineral water types | 209.6% | 117.0% | 103.7% | 126.5% | 147.8% | 119.8% | 134.0% | 132.3% |
| Functional beverages | 106.1% | 81.3% | 75.6% | 83.4% | 118.0% | 81.9% | 91.3% | 94.0% |
| Drinkable preparations | 86.8% | 83.5% | 72.2% | 79.8% | 101.3% | 78.3% | 103.8% | 92.7% |
| Other beverages | 117.4% | 101.9% | 71.9% | 97.9% | 85.6% | 71.0% | 85.2% | 79.7% |
| Total beverages | 100.0% | 86.7% | 86.3% | 90.5% | 110.4% | 90.0% | 106.2% | 101.2% |

| | Aug. | Sep. | Oct. | Q3 | Nov. | Dec. | Jan. | Q4 | Cumulative performance for this term |
|---|---|---|---|---|---|---|---|---|---|
| Bussiness days | | | | | | | | | |
| Number of bussiness days | 21 | 21 | 22 | 64 | | | | | 192 |
| Year-to-year change | ±0 | −1 | ＋1 | ±0 | | | | | −1 |
| Volume of Sales (Percentage change from previous year) | | | | | | | | | |
| Coffee beverages | 98.7% | 101.6% | 104.4% | 101.7% | | | | | 98.1% |
| Tea-flavored beverages | 102.3% | 91.8% | 103.5% | 99.3% | | | | | 90.9% |
| Carbonated beverages | 106.4% | 81.7% | 98.8% | 97.6% | | | | | 98.8% |
| Fruit beverages | 100.6% | 74.2% | 87.4% | 89.2% | | | | | 90.4% |
| Mineral water types | 155.9% | 118.4% | 142.5% | 141.7% | | | | | 134.7% |
| Functional beverages | 111.0% | 70.8% | 107.3% | 99.9% | | | | | 94.6% |
| Drinkable preparations | 99.4% | 89.5% | 98.5% | 95.8% | | | | | 90.0% |
| Other beverages | 86.6% | 82.3% | 80.6% | 82.6% | | | | | 86.2% |
| Total beverages | 104.9% | 95.6% | 102.7% | 101.2% | | | | | 97.8% |

Preliminary figures based on the latest data.
Where there is discrepancy between the preliminary and actual figures, corrections will be reflected the following month's report.