J. FRONT RETAILING

August 14, 2015

J. Front Retailing Consolidated Business Report July 2015

1. Sales by Segment (% change year on year)

	Jul	Total Mar to Jul
Department Store Business	6.2	0.7
Parco Business	5.7	3.8
Wholesale Business	10.1	16.6
Credit Business	(0.8)	(3.9)
Other Businesses	0.8	(2.1)
Total Consolidated	6.2	1.8

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Jul		Total Mar to Jul	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	16.5	0.5	14.3	(2.9)
Daimaru Umeda	10.7	(11.6)	5.6	(15.3)
Daimaru Tokyo	8.7	(0.2)	3.3	(4.4)
Daimaru Urawa Parco	(3.4)	(4.7)	(4.7)	(4.8)
Daimaru Kyoto	0.9	(14.1)	(0.9)	(12.9)
Daimaru Yamashina	(5.1)	(5.1)	(6.4)	(6.5)
Daimaru Kobe	6.2	(6.9)	(2.5)	(10.4)
Daimaru Suma	(5.2)	(13.0)	(5.9)	(12.8)
Daimaru Ashiya	(2.7)	(9.9)	(3.5)	(10.1)
Daimaru Sapporo	12.2	(7.0)	3.7	(10.2)
Matsuzakaya Nagoya	7.2	(0.6)	(1.0)	(5.8)
Matsuzakaya Ueno	(4.1)	(14.0)	(7.0)	(19.4)
Matsuzakaya Shizuoka	2.5	(4.3)	(6.0)	(7.3)
Matsuzakaya Takatsuki	(4.9)	(16.7)	(6.2)	(18.5)
Matsuzakaya Toyota	(0.0)	2.8	(2.9)	(0.8)
Total Daimaru Matsuzakaya	6.9	(6.5)	1.3	(9.6)
Hakata Daimaru	3.0	0.3	(3.2)	(3.8)
Shimonoseki Daimaru	(3.2)	(5.3)	(7.3)	(8.2)
Kochi Daimaru	(1.6)	(2.4)	(5.1)	(2.6)
Total Department Store Business	6.2	(6.0)	0.7	(9.2)

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise Category	Jul	Total Mar to Jul
Men's clothing	7.2	1.7
Women's clothing	13.7	1.2
Children's clothing	15.7	0.7
Other clothing	0.3	(11.4)
Total clothing	12.0	0.7
Accessories	9.9	(2.1)
Cosmetics	25.9	18.0
Fine arts/jewelry/precious metals	26.5	10.0
Other general goods	16.3	26.4
Total general goods	25.2	14.7
Furniture	(11.8)	(20.2)
Electric appliances	(24.3)	(8.7)
Other household goods	(1.5)	(2.5)
Total household goods	(4.4)	(7.0)
Perishable foods	(0.3)	0.2
Confectionary	0.2	(1.2)
Delicatessen	(0.0)	1.3
Other foods	(3.6)	(2.8)
Total foods	(1.3)	(0.7)
Restaurants & cafés	3.8	0.4
Services	18.6	8.7
Others	(12.9)	(3.4)
Total	6.9	1.3

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