J. FRONT RETAILING

December 15, 2015

J. Front Retailing Consolidated Business Report November 2015

1. Sales by Segment (% change year on year)

	Nov	Total Sep to Nov
Department Store Business	(2.8)	1.3
Parco Business	(1.7)	2.1
Wholesale Business	(11.9)	(8.2)
Credit Business	3.2	5.3
Other Businesses	26.7	15.3
Total Consolidated	(1.8)	1.9

2. Sales of Department Store Business

a) Sales and Customer Traffic of Each Store (% change year on year)

Store	Nov		Total Sep to Nov	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	6.5	(0.1)	11.5	3.2
Daimaru Umeda	(5.3)	(8.4)	0.9	(4.1)
Daimaru Tokyo	1.0	(0.6)	4.6	1.6
Daimaru Urawa Parco	(5.7)	(7.9)	(3.6)	(4.6)
Daimaru Kyoto	(3.8)	(3.3)	(0.6)	(2.8)
Daimaru Yamashina	(2.8)	(2.3)	(2.3)	(3.0)
Daimaru Kobe	(5.2)	(6.3)	0.7	(1.7)
Daimaru Suma	(5.8)	(6.3)	(3.4)	(3.6)
Daimaru Ashiya	(4.1)	3.0	(2.7)	3.3
Daimaru Sapporo	(4.1)	(4.3)	(0.1)	(3.4)
Matsuzakaya Nagoya	(4.1)	1.9	(0.4)	0.8
Matsuzakaya Ueno	(1.9)	(0.7)	(2.3)	(0.2)
Matsuzakaya Shizuoka	(2.3)	(5.7)	(2.7)	(2.4)
Matsuzakaya Takatsuki	(7.7)	(5.5)	(4.4)	(4.7)
Matsuzakaya Toyota	(3.4)	0.5	0.5	3.1
Total Daimaru Matsuzakaya	(2.3)	(3.2)	1.6	(1.0)
Hakata Daimaru	(5.0)	(7.5)	2.0	(2.5)
Shimonoseki Daimaru	(10.1)	(9.9)	(7.0)	(7.1)
Kochi Daimaru	(12.4)	(16.2)	(4.9)	(7.6)
Total Department Store Business	(2.8)	(3.8)	1.3	(1.3)

b) Daimaru Matsuzakaya Sales by Merchandise Category (% change year on year)

Merchandise Category	Nov	Total Sep to Nov
Men's clothing	(10.4)	(4.4)
Women's clothing	(7.0)	(0.8)
Children's clothing	(7.7)	(0.2)
Other clothing	(5.7)	(5.0)
Total clothing	(7.6)	(1.6)
Accessories	(2.6)	1.2
Cosmetics	12.9	19.3
Fine arts/jewelry/precious metals	21.4	21.6
Other general goods	3.3	12.5
Total general goods	15.9	19.7
Furniture	(12.4)	(1.5)
Electric appliances	(52.1)	(44.3)
Other household goods	(8.0)	(7.6)
Total household goods	(10.7)	(7.8)
Perishable foods	(5.5)	(2.7)
Confectionary	(0.5)	0.6
Delicatessen	(3.2)	(0.7)
Other foods	(1.1)	0.6
Total foods	(2.3)	(0.4)
Restaurants & cafés	(1.4)	1.7
Services	(4.0)	4.3
Others	7.8	(1.1)
Total	(2.3)	1.6

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