May 13, 2016

Summary of Financial Statements for the Year ended March 31, 2016 (April 1, 2015 through March 31, 2016)

Qualification: This is directly translated into English for the convenience of readers, and all financial results conform with the accounting principles generally accepted in Japan.

Company: **Nippon Suisan Kaisha, Ltd.** Listed on Tokyo Stock Exchange with the register code 1332

http://www.nissui.co.jp/english/index.html

1. Consolidated Financial Data for Fiscal Year ended March 31, 2016

(1) Consolidated Financial Results

(Amounts less than one million yen are omitted)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY ended March 31, 2016	**637,164**	**(0.2)**	**19,442**	**7.4**	**20,696**	**(3.3)**	**11,983**	16.6
FY ended March 31, 2015	638,435	5.7	18,110	30.0	21,392	73.1	10,277	173.7

Note : Each percentage figure shows changes from the previous year.

Comprehensive income March 31, 2016 5,703 Million yen((74.4) %) March 31, 2015 22,251 Million yen(47.3%)

	Net income per share	Diluted income per share	Net income / Total shareholders equity	Ordinary income / Total assets	Operating income / Net sales
	Yen	Yen	%	%	%
FY ended March 31, 2016	**43.38**	-	**13.7**	**4.6**	**3.1**
FY ended March 31, 2015	37.20	-	13.6	4.8	2.8

Note : Equity in earnings of unconsolidated subsidiaries and affiliates March 31, 2016 2,126 Million yen March 31, 2015 2,485 Million yen

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2016	**444,119**	**108,818**	**20.2**	**324.74**
As of March 31, 2015	459,293	104,225	18.6	308.69

Note : Total shareholders' equity March, 31, 2016 89,714 Million yen March 31. 2015 85,283 Million yen

(3) Consolidated Cash-Flow

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at the end of the fiscal year
	Million yen	Million yen	Million yen	Million yen
FY ended March 31, 2016	**37,395**	**(17,051)**	**(23,141)**	**14,056**
FY ended March 31, 2015	22,838	(12,135)	(7,860)	17,071

2. Dividend

	Dividend per share					Total dividend	Payout ratio	Dividend / Net assets
	1Q	2Q	3Q	Final	Annual		(Consolidated)	(Consolidated)
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
FY ended March 31, 2015	-	0.00	-	3.0	3.0	829	8.1	1.1
FY ended March 31, 2016	**-**	**2.00**	**-**	**3.0**	**5.0**	**1,382**	**11.5**	**1.6**
FY ending March 31,2017(forecast)	-	2.50	-	2.5	5.0		**11.5**	

3. Forecast for the Year ending March 31, 2017, Consolidated

	Net sales		Operating income		Ordinary income		Net income attributable to owners of the parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
2nd Quarter of FY2016Cumulative)	315,000	(2.0)	8,000	(16.6)	8,500	(22.2)	4,500	(33.8)	16.29
FY ending March 31, 2017	637,000	(0.0)	18,000	(7.4)	20,000	(3.4)	12,000	0.1	43.44

Note:

1) Changes in scope of consolidation due to transfer of significant subsidiaries during the term: None

2) Changes in accounting policy, changes in accounting estimate, and restatement:

i) Changes in accounting policy associated with the revision of the accounting standard, etc.: Yes

ii) Changes in accounting policy other than those stated above: None

iii) Changes in accounting estimate : None

iv) Restatement : None

(Note) Please refer to "4. Consolidated financial report(5)Changes in Accounting Policy, Accounting Estimates and Restatement".

3)Number of issued shares (Common stock)

i) Number of issued shares at the end of the term (Including treasury stock)	FY2015	277,210,277	FY2014	277,210,277
ii) Number of treasury stock at the end of the term	FY2015	942,669	FY2014	934,853
iii) Average number of shares during the term	FY2015	276,271,575	FY2014	276,278,357

(Reference) Summary of Non-consolidated financial statements

1. Non-consolidated Financial Data for Fiscal Year ended March 31, 2016

(1) Non-consolidated Financial Results

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY ended March 31, 2016	**357,656**	**2.0**	**5,189**	**82.4**	**8,575**	**46.4**	**7,119**	**71.3**
FY ended March 31, 2015	350,683	5.0	2,846	2.4	5,857	44.6	4,155	91.0

Note : Each percentage figure shows changes from the previous year.

	Net income per share	Diluted income per share
	Yen	Yen
FY ended March 31, 2016	**25.76**	**-**
FY ended March 31, 2015	15.03	-

(2) Non-consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2016	**293,235**	**61,061**	**20.8**	**220.91**
As of March 31, 2015	298,391	56,867	19.1	205.73

Note : Total shareholders' equity March 31, 2016 61,061 Million yen March 31, 2015 56,867 Million yen

*Indication of implementation status of audit procedures

This report is exempt from the audit procedures based on the Financial Instruments and Exchange Act.

Audit procedures based on the Financial Instruments and Exchange Act have not been completed at the time of disclosure of this report.

*Explanation on the proper use of the forecasts

The above forecast is based on the information available at the issuing date of this report. Accordingly, the final results may change due to various factors. For matters pertaining to the forecasts, please refer to 1. Financial Results (1) Analysis of Financial Results [Full-year Forecast] on Page 4.

* Supplemental Documents for the FY2015 was disclosed on the TD-net (Timely Disclosure network) on the same day.

1. Analysis of Financial Results and Financial Position
(1) Analysis of Financial Results

[Consolidated Results for the year ended March 31, 2016]

During the current fiscal year, the Japanese economy continued to show signs of improvement with respect to corporate profit and employment. However, uncertainty for the future prevailed, as consumer spending started to slowdown from the end of the previous year.

In terms of the global economy during the period subject to consolidated accounting from January to December, the U.S. witnessed continuing improvement in employment and the increase in consumer spending, despite a slowdown in the growth of private sector capital spending. The economy continued to recover moderately in Europe, while in Asia, the Chinese economy gradually decelerated.

The Company and its group companies experienced a challenging business environment in its Marine Products Business, due in part to a massive drop in sales prices in the South American salmon /trout aquaculture business. In the Food Product Business, the domestic segment saw the cost rise of imported raw materials and processed products because of the continued weakening yen, but the increase was partially offset by mark-ups and cost reduction efforts. Sales grew in North America and Europe, helped by an economic recovery trend. As a consequence, the Food Product Business posted healthy results as a whole.
Under these circumstances, as consolidated results for the fiscal year, we recorded sales of 637,164 million yen, down 1,270 million yen year-on-year; operating income of 19,442 million yen, up 1,332 million yen year-on-year; and ordinary income of 20,696 million yen, down 695 million yen year-on-year. Profit for the fiscal year attributable to the owners of the parent company was 11,983 million yen, up 1,706 million yen year-on-year.

The overview by segment is as follows:

(Unit : million yen)

	Net Sales	Increase/Decrease (Y-on-Y)	Y-on-Y	Operating Income	Increase/Decrease (Y-on-Y)	Y-on-Y
Marine Products	269,623	(15,260)	94.6%	4,042	(2,254)	64.2%
Food Products	305,441	8,487	102.9%	10,637	3,043	140.1%
Fine Chemicals	25,683	358	101.4%	4,633	77	101.7%
General Distribution	15,187	971	106.8%	1,854	182	110.9%
Other	21,228	4,172	124.5%	621	(229)	73.0%
Common Costs	-	-	-	(2,347)	512	82.1%
Total	637,164	(1,270)	99.8%	19,442	1,332	107.4%

Note: Operating income of the Marine Products business includes the 299 million yen in loss on valuation of fish (253 million yen in gain on valuation of fish in last fiscal year) in the aquaculture pond of the South American salmon/trout aquaculture business.

i) Marine Products Business
The Marine Products segment is engaged in the fishery, aquaculture, and seafood processing and trading businesses.

<Overview of the Current Consolidated Fiscal Year>

In the Marine Products business, sales in the amount of 269,623 million yen (down 15,260 million yen year-on-year) and operating income of 4,042 million yen (down 2,254 million yen year-on-year) were recorded.

Fishery Business: Both revenue and income decreased year-on-year.

[Japan]
・In addition to a decrease in fuel cost, which was a result of a fall in crude oil prices, the sales volume of yellowtail and sardine increased.
[South America]
・Hoki and southern blue whiting catches were weak, causing sales volume to decline.

Aquaculture Business: Both revenue and income decreased year-on-year.

[Japan]
・Sales volume of yellowtail increased significantly, despite the increase in production costs as a result of the surge in the price of feed, in addition to the sales prices remaining soft.
・While the sales price of tuna remained steady, sales volume was down.
[South America]
・The salmon/trout business experienced a challenging business environment, due to the rise in production costs attributed to the surge in feed prices, the impact of fish diseases, and huge drop in sales prices.

Seafood Processing and Trading Business: Revenues decreased and income increased year-on-year

[Japan]
・The inventory level was held at an optimal level consistent with sales. In addition, sales prices of fishmeal and tuna increased.
[North America]
・The sales volume of Alaskan Pollack fillets decreased and the production volume of roe declined. However, production volume and sales price of surimi paste increased.
[Europe]
・While sales were comparable to the levels of the previous year, both revenue and income decreased due to the effects of foreign exchange.

(2) Food Products Business

The Food Products segment is engaged in processed foods and chilled foods businesses.

<Overview of the Current Consolidated Fiscal Year>

In the Food Products business, sales in the amount of 305,441million yen (up 8,487 million yen year-on-year) and operating income of 10,637 million yen (up 3,043 million yen year-on-year) were recorded.

Processed Foods Business: Both revenue and income increased year-on-year.

[Japan]
・The cost of imported raw materials and processed products rose because of the weakening yen. Higher import costs were offset by mark-ups and cost reduction efforts. Sales of frozen foods for household use and frozen foods for food services were strong.
[North America]
・While efforts including the consolidation of plants by companies that sell frozen foods for household use had some effects, sales of core products failed to grow amid intensified competition, which resulted in a decrease in income.
・Companies that sell frozen foods for food services benefited from a fall in the price of a primary raw material, shrimp. In addition, sales to the major restaurant chains were strong.
[Europe]
・Sales volume of chilled marine products grew and a new production line was reinforced.

Chilled Foods Business: Both revenue and income increased year-on-year.

[Japan]
・Sales of chilled boxed lunches (bento), salads, and other products to convenience stores grew, while productivity improved as well.

iii) Fine Chemicals Business

The Fine Chemicals segment is engaged in the manufacture and sale of pharmaceutical raw materials, functional raw materials (Note 1), functional foods (Note 2), pharmaceuticals, and diagnostic medicines.

<Overview of the Current Consolidated Fiscal Year>

In the Fine Chemicals business sales in the amount of 25,683 million yen (up 358 million yen year-on-year) and operating income of 4,633 million yen (up 77 million yen year-on-year) were recorded.

[Pharmaceutical Raw Materials, Functional Raw Materials and Functional Foods]
・Sales volume of pharmaceutical raw materials fell due to measures to promote the use of generic drugs.
[Clinical Diagnostic Medicines and Pharmaceuticals]
・ Sales of clinical diagnostic medicines and industrial reagents were strong.

iv) General Distribution Business

The General Distribution segment is engaged in the cold storage, transportation and customs clearing businesses.

<Overview of the Current Consolidated Fiscal Year>

In the General Distribution business, sales in the amount of 15,187 million yen (up 971 million yen year-on-year) and operating income of 1,854 million yen (up 182 million yen year-on-year) were recorded.
・ While revenue from warehousing and shipping decreased, revenue from storage fees increased in the cold storage business.

(Note 1) Functional raw materials consist mainly of EPA, DHA, glucosamine, cholesterol and orange roughy oil, which are used primarily as ingredients in foods and cosmetics.
(Note 2) Functional foods refer to food for specified health uses “IMARK” and “IMARK S” and supplements such as EPA, DHA and glucosamine.

[Full-year Forecast]
In fiscal year 2016, the Company will promote the Mid-Term Business Plan “MVIP 2017,” which commenced in FY2015. For details on the initiatives to be taken under “MVIP 2017,” see “2. Management Policies (3) Medium- to Long-Term Business Strategies and Tasks to Be Addressed By the Company.”
In addition, as our corporate social responsibility, we will continue to thoroughly communicate and strictly enforce the Code of Ethics that sets down legal compliance and corporate attitude guidelines, the Quality Assurance Code that ensures our commitment to providing high-quality and safe and reliable products and the Environmental Code that articulates our considerations to utilize marine resources in a sustainable manner and to coexist harmoniously with nature, led by the Risk Management Committee, and make efforts to enhance risk management in relation to the management of Nisei.
In terms of our full-year forecast, we expect net sales of 637,000 million yen, operating income of 18,000 million yen, ordinary income of 20,000 million yen and profit attributable to the owners of the parent company of 12,000 million yen. Net sales and operating income for reported segments are as follows.

[Current Fiscal Year] (Unit : Million yen)

	Marine Products Business	Foods Business	Fine Chemicals Business	General Distribution Business	Reported Segments	Other	Total	Adjustments	Consolidated
Net sales	269,623	305,441	25,683	15,187	615,936	21,228	637,164	-	637,164
Operating income	4,042	10,637	4,633	1,854	21,168	621	21,790	(2,347)	19,442

[Next Fiscal Year] (Unit : Million yen)

	Marine Products Business	Foods Business	Fine Chemicals Business	General Distribution Business	Reported Segments	Other	Total	Adjustments	Consolidated
Net sales	266,300	303,100	28,100	16,500	614,000	23,000	637,000	-	637,000
Operating income	5,300	9,100	4,200	1,500	20,100	600	20,700	(2,700)	18,000

(2) Analysis of Financial Position

State of assets, liabilities and net assets

Current assets decreased by 6.2% since the end of the previous consolidated fiscal year, to 217,459 million yen, mainly as a result of decreases in cash and deposits, notes and accounts receivable-trade, and raw materials and supplies by 1,830 million yen, 2,658 million yen and in 1,225 million yen, respectively.

Non-current assets decreased by 0.4% from the end of the previous consolidated fiscal year, to 226,659 million yen, mainly as a result of an increase in property, plant equipment by 4,449 million yen and decreases in intangible assets and investment and other assets by 1,451 million yen and 3,909 million yen, respectively.

Consequently, total assets decreased by. 3.3% from the levels at the end of the previous consolidated fiscal year, to 444,119 million yen.

Current liabilities increased by 0.0% compared to the end of the previous consolidated fiscal year to 212,345 million yen, mainly as a result of a decrease in short-term loans payable by 2,388 million yen and an increase in income taxes payable by 989 million yen.

Non-current liabilities decreased by 13.9% compared to the end of the previous consolidated fiscal year to 122,955 million yen, mainly as a result of a decrease in long-term loans payable by 19,294 million yen.

As a result, total liabilities decreased by 5.6% compared to the end of the previous consolidated fiscal year to 335,300 million yen.

Total net assets increased by 4,593 million yen compared to the end of the previous consolidated fiscal year to 108,818 million yen. This was due mainly to an increase in retained earnings by 11,425 million yen and decreases in valuation difference on available-for-sale securities and foreign currency translation adjustment by 2,748 million yen, and 3,281 million yen, respectively.

Status of Cash Flow

Cash and cash equivalents decreased 3,015 million yen from the end of the previous consolidated fiscal year to 14,056 million yen.

Net cash provided by operating activities were a net inflow of 37,395 million yen, attributed mainly to income before income taxes and non-controlling interests of 20,941 million yen, depreciation and amortization of 16,225 million yen, a decrease in notes and accounts receivable-trade by 2,005 million, a decrease in inventories by 1,453 million yen, an increase in notes and accounts payable-trade by 852 million yen, and an increase in accrued expenses by 239 million yen.

Cash flows from investing activities amounted to a net outflow of 17,051 million yen. This was due mainly to an outlay of 19,190 million yen for the acquisition of property, plant and equipment, including manufacturing facilities for food processing and chilled foods plants as well as the Osaka Sakishima Logistics Center of Nisei Logistics Corporation.

Cash flows from financing activities resulted in a net outflow of 23,141 million yen. This was due mainly to a decrease of 7,519 million yen in short-term loans payable and an inflow of 14,539 million yen from long-term loans payable, and offset by an outlay of 28,058 million yen for the repayment of long-term loans payable.

Cash flow-related indices of Nissui Group are as follows:

	March 2012	March 2013	March 2014	March 2015	March 2016
Ratio of shareholders’ equity (%)	11.5	11.8	15.4	18.6	20.2
Ratio of shareholders’ equity on a market value basis (%)	19.4	11.8	13.9	22.0	34.0
Ratio of interest-bearing liabilities to cash flows (Annual)	10.1	17.4	14.1	11.1	6.2
Interest coverage ratio (Times)	6.5	4.1	5.2	7.4	13.8

Ratio of shareholders' equity = Shareholders' equity / Total assets

Ratio of shareholders' equity on a market value basis = Market capitalization of stock / Total assets

Ratio of interest-bearing liabilities to cash flows = Interest-bearing liabilities /Cash flows

Interest coverage ratio = Cash flows / Interest payments

(Notes)

1. Each index was calculated on the basis of consolidated financial data.
2. The market capitalization of stock was calculated based on the number of shares issued and outstanding without including treasury stock.
3. Cash flows are based on operating cash flows.
4. Interest-bearing liabilities refer to all liabilities declared in the Consolidated Balance Sheet for which interest is paid.

(3) Basic Policies for Profit Sharing and Dividends for the Current and Next Terms
As for profit sharing at the Company and its corporate group, our basic policy is to pay dividends to shareholders according to the consolidated business performance of the Company and its corporate group in response to changes in the business environment, while taking into consideration enhancing the corporate constitution from a long-term and comprehensive perspective and reserving sufficient retained earnings to prepare for the rolling out of promising business opportunities in the future.
In the consolidated fiscal year under review the Company decided to pay a term-end dividend of 3 yen per share. Together with the interim dividend of 2 yen per share, which has already been paid, the annual dividend totaled 5 yen per share.
Following the approval of the amendment of the Articles of Incorporation in relation to the enforcement of the Companies Act at the 91st regular General Meeting of Shareholders held on June 28, 2006, matters related to dividends of retained earnings, stipulated in Article 459-1 of the Companies Act, will be determined by a resolution of the Meeting of the Board of Directors subject to the Articles of Incorporation, except in cases where laws and regulations stipulate otherwise. Accordingly, a resolution was passed at the Meeting of the Board of Directors held on May 13, 2016 regarding the term-end dividend payment.

As for the dividend for the next term, the Company at present expects to pay an annual dividend of 5 yen (interim 2.5 yen and term-end 2.5 yen) per share.

2. Management Policies

(1) Basic Management Policies of the Company

The Company and its corporate group have conducted its business activities with a basic philosophy of contributing to the society by continuing to create value that has never changed since its establishment.

In order to fulfill this philosophy, the Company strives to enhance the value of its brand while fulfilling its corporate social responsibility, with the aim to deliver carefully selected materials and valuable goods and services to customers' dining tables by placing emphasis on technology and research and development, by aggressively adopting ever-evolving information technology, and by developing a supply chain of marine products taking advantage of global networks. This is the tenet of the Company's basic management policy.

Based on such a spirit, which has been passed on from generation to generation as a corporate gene dating back to its establishment, the Company and its corporate group strive to further improve the qualities of its corporate group as a whole in such a way as to enable new businesses to achieve substantial growth, while also working to improve the profitability of its business structure so that we will continue to have stakeholders’ support in the future.

(2) Management Indicators to Be Targeted
The Company and its corporate group aim to achieve the following management indicators under “MVIP 2017,” the 3-year Mid-Term Business Plan starting FY2015.

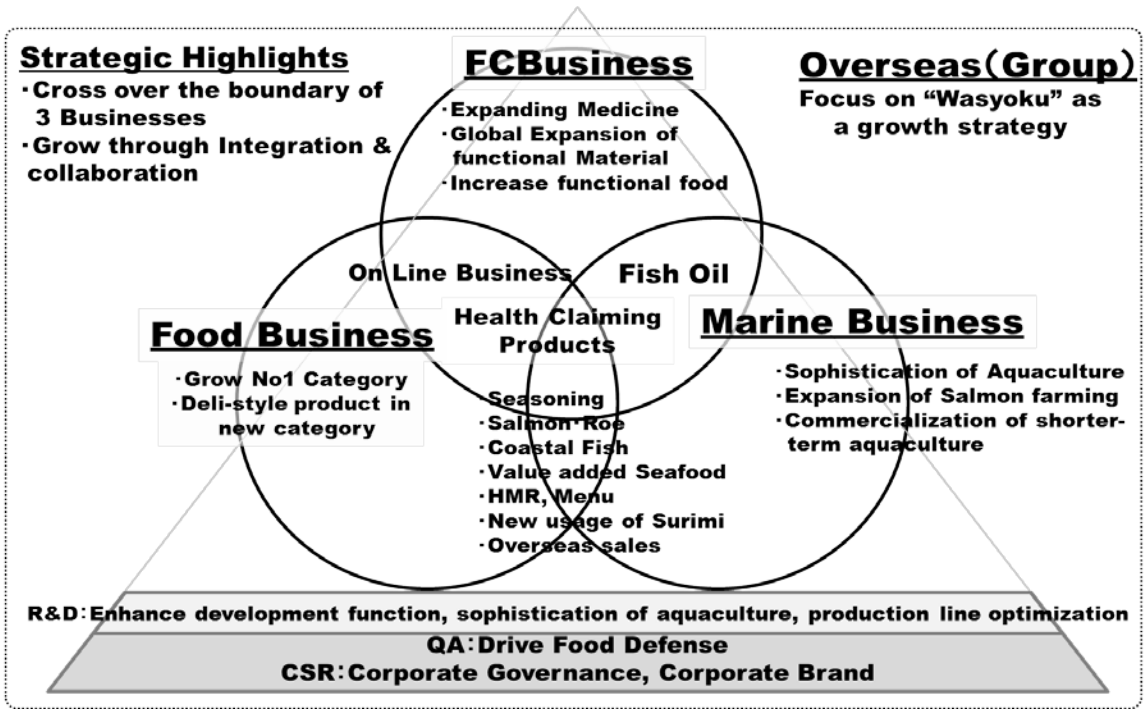
<Target of the Mid-Term Business Plan MVIP2017 (KPI)>

	Target figures in FY2017
Consolidated net sales	More than 680,000 million yen
Consolidated operating income	More than 23,000 million yen
EBITDA	More than 41,500 million yen
Equity ratio	More than 25.0 %
ROA	More than 3.5 %
Interest-bearing debt	Less than 240,000 million yen

* Exchange rate for Plan : 1USD=120 yen , 1EURO=146 yen
* ROA = {Net Interest + Interest Expenses * (1- effective tax rate} / {(Total assets in the end of the previous fiscal year + Total assets in the end of this fiscal year)/2)

(3) Medium- to Long-Term Business Strategies and Tasks to Be Addressed By the Company
At the Company and its corporate Group, fiscal year 2015 marked the first year of the Mid-Term Business Plan “MVIP 2017” (FY2015-FY2017), and while the salmon/trout aquaculture business struggled under the drop in sales prices, the Food Products business achieved growth, which exceeded the plan. In fiscal year 2016, despite the uncertainty which is expected to prevail over the marine products markets including the salmon/trout market and the resulting challenging business environment, the Company will continue its efforts towards achieving the figures to reach for in the Mid-Term Business Plan “MVIP 2017.”

I. Main points of the Mid-Term Business Plan “MVIP 2017”
1) What Nissui is aiming for
Nissui aims to be a manufacturer with unique technologies which can differentiate in response to environmental changes. Therefore, Nissui addresses 4 measures, ①invest positively for the growth, ②enhance the capability for marine resource access ability, ③provide health functional and high-value-added products, and ④expand its business into overseas market (focus on North American and European market followed by Asian market).
In addition, Nissui promotes management based on CSR and contributes widely to the society ability, as well as increases the corporate value by improving financial strength, under the 5 DNA Nissui has been inheriting since its foundation including mission, innovation, hands-on approach, global, and customer-orientation.
2) Major business initiatives
In addition to reinforcing each of the 3 business including Marine Products, Food Products, and Fine Chemicals, we will aim for higher results by fusing the 3 businesses in the boundary regions. Along with refining Fine Chemical Business further, we will aim to achieve growth through strengthening the collaboration between Food Business and Marine Products, placing Marine Products business, fostered for a long time, as its core.
(i) Key points that will be reinforced in Nissui’s 3 major businesses and the fused areas
Strategic highlights will include crossing over the boundaries of each business, and growing by strengthening integration and collaboration in the boundary areas in order to realize business expansion and growth of the Company and its corporate group.



(ii) Key factors towards realizing the fusion of the businesses

[Fusing the Food Products, Marine Products and Fine Chemicals businesses]

・Utilization of functional lipid material

・Expansion of seasoning and seafood extract business

・Growth in overseas markets

[Fusing the Food Products and Marine Products businesses]

・Evolution and deepening of deli-style products and value-added seafood products

・Highly-developing aquaculture

[Fusing the Food Products and Fine Chemicals businesses]

・Upgrading and expanding of EPA business and challenge of new application and medicine

(b) Initiatives of the Major Businesses

[Marine Products Business]

・ Enhance resource access ability and maximize value.

・ Evolve into the business structure producing stable profit.

[Food Products Business]

・ Explore the field for growth based on our fundamental strength with more robust profit base.

[Fine Chemical Business]

・ Show significant presence in health food with competitive Functional Lipid R&D technology and EPA information assets.

[Group Management]

・ Enhance governance as a group while respect each company's strategy and reinforce progress management system by setting specialized unit.

[R&D]

・ Promote development based on the unique technology with competitive advantage and differentiation

・ Build a R&D promotion structure with a high regard for mid and long-term development.

(c) Finance and Dividend Policy

1) Investment plan

During the period of new Mid-Term Business Plan, the Company plans to make following investments to strategic businesses in order to realize growth.

Total: 70,000 million yen (Non-consolidated 23,000 million, Group 47,000 million)

Marine Products Business 22,000 million yen　　Food Products Business 19,400 million yen

Fine Chemical Business 10,900 million yen　　General Distribution Business 7,000 million yen

Other Business 10,900 million yen

Depreciation: 53,500 million yen

2) Finance Strategy: Reduction of Interest-bearing Debt and Improvement of Equity Ratio

We will improve adequacy of equity capital as well as decrease interest-bearing debt by improving efficiency of asset utilization through strengthening inventory control and so on in order to build financial strength which enable to response to the changes of business climate. In addition, we will reinforce investment management including that of the group companies based on ROA. Meanwhile, we are planning large-scale investments and will continue studying ways of raising funds.

（Investment in growing field and shareholder return）

Cash flow	・Operating acitivities : target 85,000 million yen / 3 years ・Free cash flow : target 18,000 million yen / 3 years
Investment in growing field	67,000 million yen / 3 years, mainly for growth driver (70,000 million yen investment as complete base)
Shareholder return	More than 30 % from consolidated dividend ratio is future target, while 10-15 % is aimed during MVIP2017
Interest-bearing debt	Aiming at less than 240,000 million yen
Consolidated equity ratio	More than 25 %

3. Basic approach to the selection of accounting standards

While the corporate group currently prepares its consolidated financial statements in accordance with J-GAAP, it intends to address the future application of the International Financial Reporting Standards (IFRS) appropriately upon taking into account various circumstances both in Japan and abroad.

4 Consolidated Financial Statement

(1) Consolidated Balance Sheet

Million yen

	As of March 31, 2015	As of March 31, 2016
Assets		
Current assets		
Cash and deposits	10,455	8,625
Notes and accounts receivable-trade	73,192	70,534
Securities	300	—
Merchandise and finished goods	59,815	58,890
Work in process	22,589	22,461
Raw materials and supplies	30,795	29,569
Deferred tax assets	4,063	4,177
Other	31,011	23,848
Allowance for doubtful accounts	(502)	(648)
Total current assets	231,722	217,459
Noncurrent assets		
Property, plant and equipment		
Buildings and structures	125,955	134,049
Accumulated depreciation	(77,870)	(81,534)
Buildings and structures, net	48,084	52,515
Machinery, equipment and vehicles	124,791	128,142
Accumulated depreciation	(99,607)	(102,679)
Machinery, equipment and vehicles, net	25,184	25,463
Vessels	18,069	17,295
Accumulated depreciation	(12,863)	(12,408)
Vessels, net	5,205	4,886
Land	27,346	27,150
Leased assets	4,564	4,229
Accumulated depreciation	(2,509)	(2,493)
Leased assets,net	2,055	1,736
Construction in progress	3,686	4,107
Other	12,288	12,778
Accumulated depreciation	(10,185)	(10,522)
Other, net	2,103	2,256
Total property, plant and equipment	113,667	118,116
Intangible assets		
Goodwill	2,144	1,422
Software	2,312	1,935
Other	9,772	9,420
Total intangible assets	14,229	12,777
Investments and other assets		
Investment securities	87,646	83,870
Long-term loans receivable	3,038	2,640
Net defined benefit asset	180	168
Deferred tax assets	1,331	1,968
Other	13,194	12,836
Allowance for doubtful accounts	(5,717)	(5,719)
Total investments and other assets	99,674	95,764
Total noncurrent assets	227,571	226,659
Total assets	459,293	444,119

Consolidated Balance Sheet

Million yen

	As of March 31, 2015	As of March 31, 2016
Liabilities		
Current liabilities		
Notes and accounts payable-trade	33,234	33,356
Short-term loans payable	139,941	137,553
Lease obligations	404	379
Income taxes payable	2,230	3,220
Accrued expenses	21,559	21,702
Provision for bonuses	2,711	2,939
Provision for directors' bonuses	277	233
Provision for environmental measures	—	356
Other provision	13	5
Other	11,954	12,598
Total current liabilities	212,327	212,345
Noncurrent liabilities		
Long-term loans payable	114,399	95,104
Lease obligations	1,362	1,181
Deferred tax liabilities	4,604	5,329
Provision for directors' retirement benefits	237	118
Net defined benefit liability	17,746	16,936
Other	4,390	4,285
Total noncurrent liabilities	142,740	122,955
Total liabilities	355,068	335,300
Net assets		
Shareholders' equity		
Capital stock	23,729	23,729
Capital surplus	13,758	13,758
Retained earnings	28,081	39,507
Treasury shares	(260)	(263)
Total shareholders' equity	65,309	76,731
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	13,426	10,677
Deferred gains or losses on hedges	596	(434)
Foreign currency translation adjustment	8,119	4,838
Remeasurements of defined benefit plans	(2,168)	(2,099)
Total accumulated other comprehensive income	19,974	12,982
Non-controlling interests	18,941	19,104
Total net assets	104,225	108,818
Total liabilities and net assets	459,293	444,119

(2) Consolidated Income Statements

Million yen

	FY ended on March 31, 2015	FY ended on March 31, 2016
Net sales	638,435	637,164
Cost of sales	505,715	504,406
Gross profit	132,720	132,758
Selling, general and administrative expenses		
Sales commission	29,666	30,057
Warehousing expenses	4,054	4,355
Shipment expenses	25,908	26,681
Advertising expenses	3,062	2,981
Difference of allowance for doubtful accounts	2,638	199
Salaries and allowances	20,108	20,448
Bonuses	2,211	2,355
Provision for bonuses	1,263	1,458
Provision for directors' bonuses	277	233
Provision for environmental measures	—	356
Retirement benefit expenses	1,721	967
Depreciation	3,206	2,598
Rent and repair expense	2,289	2,245
Transportation and communication expenses	2,643	2,675
Other	15,557	15,702
Total selling, general and administrative expenses	114,609	113,315
Operating income	18,110	19,442
Non-operating income		
Interest income	396	330
Dividend income	1,014	937
Gain on sales of investment securities	1,627	1,170
Share of profit of entities accounted for using equity method	2,485	2,126
Subsidy income	535	761
Patent royalty revenue	843	—
Miscellaneous income	567	503
Total non-operating income	7,470	5,829
Non-operating expenses		
Interest expenses	3,035	2,652
Foreign exchange losses	454	500
Miscellaneous expenses	699	1,423
Total non-operating expenses	4,189	4,575
Ordinary income	21,392	20,696

Consolidated Income Statements

Million yen

	FY ended on March 31, 2015	FY ended on March 31, 2016
Extraordinary income		
Gain on sales of non-current assets	467	137
Gain on sales of investment securities	13	1,454
Gain on sales of shares of subsidiaries and associates	2,666	17
Gain on bargain purchase	—	15
Total extraordinary income	3,148	1,624
Extraordinary losses		
Loss on disposal of non-current assets	446	413
Impairment loss	536	835
Loss on sales of investment securities	4	—
Loss on valuation of investment securities	58	71
Loss on sales of shares of subsidiaries and associates	1,392	9
Special retirement expenses	219	49
Loss on disaster	704	—
Total extraordinary losses	3,362	1,379
Profit before income taxes	21,178	20,941
Income taxes-current	4,720	6,341
Income taxes-deferred	4,816	1,264
Total income taxes	9,536	7,605
Profit	11,641	13,336
Profit attributable to non-controlling interests	1,364	1,352
Profit attributable to owners of parent	10,277	11,983

Consolidated Statements of comprehensive income

Million yen

	FY ended on March 31, 2015	FY ended on March 31, 2016
Profit	11,641	13,336
Other comprehensive income		
Valuation difference on available-for-sale securities	6,712	(3,266)
Deferred gains or losses on hedges	544	(524)
Foreign currency translation adjustment	3,879	(1,399)
Remeasurements of defined benefit plans	(1,426)	157
Share of other comprehensive income of entities accounted for using equity method	900	(2,599)
Total other comprehensive income	10,610	(7,632)
Comprehensive income	22,251	5,703
(Breakdown)		
Comprehensive income attributable to owners of parent	20,804	4,992
Comprehensive income attributable to non-controlling interests	1,447	711

(3) Consolidated Statements of Changes in Net assets

Previous Fiscal Year (From April 1, 2014 to March 31, 2015)

(Million yen)

	Shareholder's Equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	23,729	13,758	19,637	(258)	56,867
Cumulative effects of changes in accounting policies			45		45
Restated balance	23,729	13,758	19,683	(258)	56,912
Changes of items during period					
Dividends of surplus			(829)		(829)
Profit attributable to owners of parent			10,277		10,277
Purchase of treasury shares				(1)	(1)
Disposal of treasury shares		(0)		0	0
Decrease in retained earnings due to exclusion of equity method companies			(1,049)		(1,049)
Net changes of items other than shareholders' equity					
Total changes of items during period	-	(0)	8,398	(1)	8,396
Balance at end of current period	23,729	13,758	28,081	(260)	65,309

(Million yen)

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of current period	6,588	395	3,237	(773)	9,447	17,417	83,732
Cumulative effects of changes in accounting policies							45
Restated balance	6,588	395	3,237	(773)	9,447	17,417	83,777
Changes of items during period							
Dividends of surplus							(829)
Profit attributable to owners of parent							10,277
Purchase of treasury shares							(1)
Disposal of treasury shares							0
Decrease in retained earnings due to exclusion of equity method companies							(1,049)
Net changes of items other than shareholders' equity	6,838	201	4,882	(1,394)	10,526	1,524	12,050
Total changes of items during period	6,838	201	4,882	(1,394)	10,526	1,524	20,447
Balance at end of current period	13,426	596	8,119	(2,168)	19,974	18,941	104,225

Current Fiscal Year (From April 1, 2015 to March 31, 2016)

(Million yen)

	Shareholder's Equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	23,729	13,758	28,081	(260)	65,309
Changes of items during period					
Dividends of surplus			(552)		(552)
Profit attributable to owners of parent			11,983		11,983
Purchase of treasury shares				(3)	(3)
Disposal of treasury shares		0		0	0
Change in treasury shares of parent arising from transactions with non-controlling		0			0
Increase due to decrease in affiliates			7		7
Decrease in retained earnings due to exclusion of equity method companies			(12)		(12)
Net changes of items other than shareholders' equity					
Total changes of items during period	—	0	11,425	(3)	11,422
Balance at end of current period	23,729	13,758	39,507	(263)	76,731

(Million yen)

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of current period	13,426	596	8,119	(2,168)	19,974	18,941	104,225
Changes of items during period							
Dividends of surplus							(552)
Profit attributable to owners of parent							11,983
Purchase of treasury shares							(3)
Disposal of treasury shares							0
Change in treasury shares of parent arising from transactions with non-controlling							0
Increase due to decrease in affiliates							7
Decrease in retained earnings due to exclusion of equity method companies							(12)
Net changes of items other than shareholders' equity	(2,748)	(1,031)	(3,281)	68	(6,991)	162	(6,829)
Total changes of items during period	(2,748)	(1,031)	(3,281)	68	(6,991)	162	4,593
Balance at end of current period	10,677	(434)	4,838	(2,099)	12,982	19,104	108,818

(4) Consolidated Statements of Cash-Flow

Million yen

	Ended on March 31, 2015	Ended on March 31, 2016
Cashflows from operating activities		
Profit before income taxes	21,178	20,941
Depreciation	15,877	16,225
Impairment loss	536	835
Amortization of goodwill	1,389	989
Increase (decrease) in allowance for doubtful accounts	2,122	239
Increase (decrease) in net defined benefit liability	154	(776)
Interest and dividend income	(1,411)	(1,267)
Interest expenses	3,035	2,652
Share of (profit) loss of entities accounted for using equity method	(2,485)	(2,126)
Gain on sales of noncurrent assets	(467)	(137)
Loss on disposal of noncurrent assets	446	413
Loss (gain) on sales and valuation of investment securities	48	(1,383)
Loss on disaster	704	—
Loss(gain) on sales of shares of subsidiaries and associates	(1,274)	(8)
Gain on bargain purchase	—	(15)
Extra retirement payment	219	49
Increase (decrease) in provision for loss on business liquidation	(2,002)	—
Decrease (increase) in notes and accounts receivable-trade	1,710	2,005
Decrease (increase) in inventories	(8,822)	1,453
Increase (decrease) in notes and accounts payable-trade	(1,178)	852
Increase (decrease) in accrued expenses	1,819	239
Other, net	(1,966)	1,987
Subtotal	29,634	43,170
Interest and dividend income received	2,018	2,361
Interest expenses paid	(3,071)	(2,707)
Extra retirement payments	(362)	(49)
Income taxes paid	(5,380)	(5,378)
Net cash provided by(used in) operating activities	22,838	37,395

Consolidated Statements of Cash-Flow

Million yen

	Ended on March 31, 2015	Ended on March 31, 2016
Cashflows from investing activities		
Decrease (increase) in time deposits	(9)	(14)
Decrease(increase) in short-term investment securities	304	300
Purchase of property, plant and equipment	(15,922)	(19,190)
Proceeds from sales of property, plant and equipment	769	145
Purchase of intangible assets	(968)	(1,099)
Payments for transfer of business	—	(817)
Purchase of investment securities	(14,917)	(16,191)
Proceeds from sales of investment securities	13,926	15,103
Proceeds from redemption of investment securities	3,000	—
Purchase of shares of subsidiaries resulting in change in scope of consolidation	—	(7)
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	—	1
Payments for sales of shares of subsidiaries resulting in change in scope of consolidation	(228)	—
Decrease (increase) in short-term loans receivable	(31)	4,361
Other, net	1,940	356
Net cash provided by (used in) investing activities	(12,135)	(17,051)
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	1,830	(7,519)
Proceeds from long-term loans payable	15,317	14,539
Repayments of long-term loans payable	(24,084)	(28,058)
Repayments of lease obligations	(463)	(391)
Cash dividends paid	—	(1,380)
Dividends paid to non-controlling interests	(458)	(469)
Decrease (increase) in treasury shares	(1)	(3)
Proceeds from sales and leasebacks	—	142
Other, net	—	0
Net cash provided by (used in) financing activities	(7,860)	(23,141)
Effect of exchange rate change on cash and cash equivalents	427	(224)
Net increase (decrease) in cash and cash equivalents	3,270	(3,022)
Cash and cash equivalents at beginning of period	13,801	17,071
Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation	—	6
Cash and cash equivalents at end of period	17,071	14,056

(5) Notes on Consolidated Financial Statements
(Notes on the Premise of Going Concern)
Not applicable.

(Significant Assumptions Underlying the Preparation of the Consolidated Financial Statements)

1. Matters concerning the scope of consolidation

(a) Consolidated subsidiaries	62 corporations
(Newly added this fiscal year)	4 corporations
(Eliminated this fiscal year)	1 corporation
(b) Nonconsolidated subsidiaries	6 corporations

Because the non-consolidated subsidiaries are small in terms of their total assets, net sales, net income and retained earnings, they did not have material impact on the consolidated financial statements.

2. Matters concerning the application of the equity method

Corporations accounted for by the equity method

Non-consolidated subsidiaries	6 corporations
Affiliate corporations	26 corporations
(Eliminated this fiscal year)	4 corporations

The equity method was not applied to the investment made in an affiliate corporation not subject to the equity method, since it did not have a material effect on the net income or retained earnings.

(Changes in accounting policies)
(Application of the Business Combinations Accounting Standards)

Effective from the fiscal year under review, the Company has adopted the “Accounting Standard for Business Combinations” (ASBJ Statement No. 21, September 13, 2013, hereinafter referred to as the “Business Combinations Accounting Standards”), the “Accounting Standard for Consolidated Financial Statements” (ASBJ Statement No. 22, September 13, 2013, hereinafter referred to as the “Consolidated Financial Statements Accounting Standard”), and the “Accounting Standard for Business Divestitures” (ASBJ Statement No. 7, September 13, 2013, hereinafter referred to as the “Business Divestitures Accounting Standard”). Accordingly, for subsidiaries the Company continues to control, differences arising due to changes in the equity portion are reported as capital surplus and costs associated with the acquisition of shares are reported as expenses in the consolidated fiscal year in which they are incurred. Additionally, for business combinations that are implemented after the beginning of the current fiscal year, the allocation of the cost of acquisitions, as determined after review of provisional accounting treatment, is reflected in the consolidated financial statements for the fiscal year in which the business combination took place. Furthermore, the Company has changed the method of presenting net income and changed minority interests in income to a non-controlling interest item. To reflect these changes in presentation, the Company has restated the consolidated financial statements for the previous fiscal year.

Regarding the application of the Business Combinations Accounting Standards, the Company has applied the provisional accounting treatment contained in Business Combination Accounting Standard 58-2 (4), Consolidated Financial Statements Accounting Standard 44-5 (4), and Business Divestitures Accounting Standard 57-4 (4) and will continue to apply these standards from the beginning of the fiscal year under review.

In the consolidated statements of cash flow for the fiscal year under review, cash flows relating to acquisition or sale of shares of subsidiaries that do not result in a change in the scope of consolidation are recorded under “cash flows from financing activities.” Cash flows related to costs relating to acquisition of shares of subsidiaries that result in a change in the scope of consolidation and cash flows related to the costs arising from acquisition or sale of shares of subsidiaries that do not result in a change in the scope of consolidation are recorded under “cash flows from operating activities.”
The impact of the above changes on the consolidated financial statements for the fiscal year under review is minimal.

(Revision of the amounts of deferred tax assets and deferred tax liabilities due to the change in corporate income tax rate)

Pursuant to the “Act on Partial Revision of the Income Tax Act” and the “Act on Partial Revision of the Local Tax Act,” which passed the Diet on March 29, 2016, the statutory effective tax rate used in the calculation of deferred tax assets and deferred tax liabilities for the fiscal year ended March 31, 2016 (However, limited to those that are expected to be reversed on and after April 1, 2016) has been changed from the 31.33% of the previous fiscal year to 29.97% for those expected to be collected or paid during the period from April 1,2016 to March 31, 2018, and to 29.74% for those expected to be collected or paid on and after April 1, 2018.

As a result of these changes, deferred tax assets (net of deferred tax liabilities) decreased by 62 million yen, income taxes-deferred recorded in the current fiscal year, valuation difference on available-for-sale securities and remeasurements of defined benefit plans increased by 274 million yen, 212 million yen, and 3 million, respectively, and deferred gains or losses on hedges decreased by 4 million yen.

[Segment Information]

1. Overview of reportable segments

The reportable segments of the Company comprise constituent units of the Company for which separate financial information may be obtained.

The board of directors examines these segments on a regular basis for the purpose of determining the allocation of management resources and evaluating operating performance.

The Company's business operations involve linking marine resources to the everyday lives of its customers, which is done by formulating comprehensive strategies by product/service both in Japan and overseas.

Therefore, the Company's segments classified by product/service consist of "Marine Products business," "Foods business," "Fine Chemicals business," and "General Distribution business."

"Marine Products" include the fishing, aquaculture, purchasing, processing and selling of marine products (fresh/frozen fish, fish meal & fish oil).

"Foods" include the manufacturing and selling of frozen food, shelf-stable foods, and other processed foods.

"Fine Chemicals" include the manufacturing and selling of medical ingredients, health foods, diagnostic medicines, and general pharmaceuticals.

"General Distribution" includes the cold storage and transportation of frozen and refrigerated goods that back up the above businesses.

The Company is engaged in the above businesses mainly in the five regions of Japan, North America, South America, Asia and Europe.

2. Method of Measuring the Amount of Profit, Assets, Liabilities, Etc.

The accounting methods used by the reported business segments are generally the same as those described under the "Significant Matters Fundamental to the Preparation of the Consolidated Financial Statements." Profits of the business segments are operating income-based figures. Intersegment revenues and transfers are valued at prices used in third party transactions.

3. Information of net sales, profit (loss), assets and other items by segment

Previous Fiscal Year ended March 31, 2015 (Unit : Million yen)

	Marine Products	Foods	Fine Chemicals	General distribution	Total	Other (*Note1)	Total	Adjustment (*Note2)	Consolidated (*Note3)
Sales									
Sales to third parties	284,884	296,954	25,324	14,215	621,379	17,055	638,435	-	638,435
Inter-segment sales and transfers	11,178	1,029	360	6,750	19,318	2,032	21,350	(21,350)	-
Total	296,062	297,984	25,684	20,966	640,698	19,088	659,786	(21,350)	638,435
Segment income (loss)	6,297	7,593	4,556	1,671	20,118	851	20,970	(2,860)	18,110
Asset by segment	199,716	142,953	56,669	21,628	420,966	22,773	443,739	15,553	459,293
Other									
Depreciation and amortization	5,694	6,989	1,530	1,164	15,379	158	15,537	339	15,877
Amortization of goodwill	1,164	224	-	-	1,389	-	1,389	-	1,389
Equity in earnings (losses) of affiliates	2,189	187	-	109	2,487	(1)	2,485	-	2,485
Impairment loss	80	205	-	-	285	-	285	250	536
Investments in entities accounted for using equity method	30,763	2,162	-	1,162	34,088	16	34,104	-	34,104
Unamortized balance of goodwill	1,677	466	-	-	2,144	-	2,144	-	2,144
Increase in property, plant and equipment, and intangible assets	9,402	6,271	975	1,834	18,482	129	18,611	64	18,676

(Note)

1. The "Other" segment includes the building/repair of ships, engineering and other businesses that are not included in the reportable segments.

2. (1)The (2,860) million yen segment income adjustment comprise 100 million yen in inter-segment elimination and (2,960) million yen in corporate expenses not allocated to the segments. Corporate expenses comprise mainly selling, general and administrative expenses not allocated to the segments.

(2)The segment assets adjustment amounted to 15,553 million yen are corporate assets not allocated to the segments which is mainly composed of long-term investments (investment securities) and assets relating to R&D department.

(3) The depreciation adjustment amounted to 339 million yen is the depreciation of corporate assets.

(4) Impairment loss adjustment amount to 250 million yen is for the impairment loss for idle assets.

(5) Increased amount of property, plant and equipment and intangible assets amount to 64 million yen is capital expenditure on corporate assets.

3. Total segment income corresponds to the operating income reported in the consolidated income statements.

Current Fiscal Year ended March 31, 2016 (Unit : Million yen)

	Marine Products	Foods	Fine Chemicals	General distribution	Total	Other (*Note1)	Total	Adjustment (*Note2)	Consolidated (*Note3)
Sales									
Sales to third parties	269,623	305,441	25,683	15,187	615,936	21,228	637,164	-	637,164
Inter-segment sales and transfers	13,163	3,149	430	6,900	23,643	1,876	25,519	(25,519)	-
Total	282,786	308,591	26,113	22,088	639,579	23,104	662,684	(25,519)	637,164
Segment income (loss)	4,042	10,637	4,633	1,854	21,168	621	21,790	(2,347)	19,442
Asset by segment	188,763	140,809	59,712	24,172	413,457	16,216	429,673	14,445	444,119
Other									
Depreciation and amortization	6,048	7,069	1,485	1,159	15,762	157	15,919	305	16,225
Amortization of goodwill	864	120	-	4	989	-	989	-	989
Equity in earnings (losses) of affiliates	1,963	39	-	126	2,128	(1)	2,126	-	2,126
Gain on bargain purchase	15	-	-	-	15	-	15	-	15
Impairment loss	-	149	454	-	603	-	603	231	835
Investments in entities accounted for using equity method	28,869	2,232	-	1,188	32,291	14	32,305	-	32,305
Unamortized balance of goodwill	1,254	167	-	-	1,422	-	1,422	-	1,422
Increase in property, plant and equipment, and intangible assets	6,461	8,073	2,870	4,021	21,427	362	21,789	118	21,907

(Note)
1. The “Other” segment includes the building/repair of ships, engineering and other businesses that are not included in the reportable segments.
2. (1)The (2,347) million yen segment income adjustment comprise 99 million yen in inter-segment elimination and (2,446) million yen in corporate expenses not allocated to the segments. Corporate expenses comprise mainly selling, general and administrative expenses not allocated to the segments.
(2)The segment assets adjustment amounted to 14,445 million yen are corporate assets not allocated to the segments which is mainly composed of long-term investments (investment securities) and assets relating to R&D department.
(3) The depreciation adjustment amounted to 305 million yen is the depreciation of corporate assets.
(4) Impairment loss adjustment amount to 231 million yen is for the impairment loss for ilde assets.
(5) Increased amount of property, plant and equipment and intangible assets amount to 118 million yen is capital expenditure on corporate assets.
3. Total segment income corresponds to the operating income reported in the consolidated income statements.
4. Total segment liabilities is not described because it is not an examination object to decide to evaluated allocation of management resources and business performance.

[Related Information]

Previous Fiscal Year ended March 31, 2015

1. Information of area

(1) Net Sales (Unit: Million yen)

Japan	North America	Europe	Others	Total
426,437	88,293	72,614	51,090	638,435

(Note) Net Sales is based on customer's address and classifies by countries and geographical area.

(2) Property, plant and equipment (Unit: Million yen)

Japan	North America	Others	Total
85,524	14,725	13,417	113,667

2. Information on main customers

(Unit: Million yen)

Customer's name	Net Sales	Segment
Mitsubishi Shokuhin Co., Ltd.	77,453	Foods

Current Fiscal Year ended March 31, 2016

1. Information of area

(1) Net Sales (Unit: Million yen)

Japan	North America	Europe	Others	Total
438,791	91,878	67,155	39,339	637,164

(Note) Net Sales is based on customer's address and classifies by countries and geographical area.

(2) Property, plant and equipment (Unit: Million yen)

Japan	North America	Others	Total
90,503	14,512	13,100	118,116

2. Information on main customers

Customer's name	Net Sales	Segment
Mitsubisi Shokuhin Co., Ltd.	79,666	Foods

5. Non-consolidated Financial Statements

(1) Non-consolidated Balance Sheet

Million yen

	As of March 31, 2015	As of March 31, 2016
Assets		
Current assets		
Cash and deposits	141	122
Notes receivable-trade	44,374	44,906
Merchandise and finished goods	25,629	26,132
Work in process	3,531	3,554
Raw materials and supplies	9,350	10,481
Advance payments-trade	20	21
Prepaid expenses	443	512
Deferred tax assets	1,685	2,070
Short-term loans receivable	30,930	30,794
Accounts receivable-other	6,001	5,211
Other	807	1,141
Allowance for doubtful accounts	(40)	(40)
Total current assets	122,874	124,910
Non-currentassets		
Property, plant and equipment		
Buildings	14,018	13,271
Structures	1,829	1,635
Machinery and equipment	6,416	5,523
Vessels	1	0
Vehicles	8	8
Tools, furniture and fixtures	504	452
Land	10,802	10,616
Leased assets	574	458
Construction in progress	0	2,696
Total property, plant and equipment	34,155	34,661
Intangible assets		
Leasehold right	37	37
Software	1,922	1,513
Telephone subscription right and others	743	824
Total intangible assets	2,703	2,375
Investments and other assets		
Investment securities	38,300	34,841
Shares of subsidiaries and associates	77,219	77,212
Investments in capital of subsidiaries and associates	1,413	1,413
Long-term loans receivable	10,692	6,882
Claims provable in bankruptcy, claims provable in rehabilitation and other	18,457	17,766
Other	1,396	1,284
Allowance for doubtful accounts	(8,822)	(8,112)
Total investments and other assets	138,657	131,287
Total non-current assets	175,516	168,324
Total assets	298,391	293,235

Non-consolidated Balance Sheet

Million yen

	As of March 31, 2015	As of March 31, 2016
Liabilities		
Current liabilities		
Accounts payable-trade	19,346	18,096
Short-term loans payable	68,467	73,955
Current portion of long-term loans payable	21,532	29,375
Lease obligations	230	183
Accounts payable-other	1,707	669
Income taxes payable	77	873
Accrued business office taxes	70	71
Accrued consumption taxes	804	616
Accrued expenses	11,746	11,554
Advances received	39	37
Deposits received	12,101	14,675
Provision for bonuses	952	1,125
Other	-	297
Total current liabilities	137,076	151,533
Non-current liabilities		
Long-term loans payable	94,014	70,461
Lease obligations	343	274
Provision for retirement benefits	7,840	7,263
Deferred tax liabilities	759	979
Other	1,489	1,662
Total non-current liabilities	104,447	80,640
Total liabilities	241,523	232,174
Net assets		
Shareholders' equity		
Capital stock	23,729	23,729
Capital surplus		
Legal capital surplus	6,000	6,000
Other capital surplus	7,758	7,758
Total capital surpluses	13,758	13,758
Retained earnings		
Other retained earnings		
Reserve for advanced depreciation of non-current assets	409	418
Retained earnings brought forward	6,458	13,014
Total retained earnings	6,867	13,433
Treasury shares	(241)	(244)
Total shareholders' equity	44,113	50,676
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	12,599	10,592
Deferred gains or losses on hedges	154	(208)
Total valuation and translation adjustments	12,753	10,384
Total net assets	56,867	61,061
Total liabilities and net assets	298,391	293,235

(2) Non-consolidated Income Statements

Million yen

	Ended on March 31, 2015	Ended on March 31, 2016
Net sales	350,683	357,656
Cost of sales	284,562	289,535
Gross profit	66,121	68,121
Selling, general and administrative expenses	63,275	62,931
Operating income	2,846	5,189
Non-operating income		
Interest income	685	623
Dividend income	5,786	5,043
Patent royalty revenue	843	-
Reversal of allowance for doubtful accounts for subsidiaries and associates	-	259
Foreign exchange gains	373	-
Miscellaneous income	184	137
Total non-operating income	7,873	6,063
Non-operating expenses		
Interest expenses	2,242	1,880
Provision of allowance for subsidiaries and affiliates	2,529	-
Foreign exchange losses	-	361
Miscellaneous expenses	90	435
Total non-operating expenses	4,862	2,677
Ordinary income	5,857	8,575
Extraordinary income		
Gain on sales of non-current assets	91	5
Gain on sales of investment securities	12	1,454
Gain on sales of shares of subsidiaries and associates	1,487	0
Total extraordinary income	1,591	1,461
Extraordinary losses		
Loss on disposal of non-current assets	133	142
Impairment loss	330	686
Loss on sales of investment securities	4	-
Loss on valuation of investment securities	0	-
Loss on valuation of shares of subsidiaries and associates	158	10
Loss on forgiveness of debts of subsidiaries and affiliates	68	-
Total extraordinary losses	695	838
Profit before income taxes	6,753	9,198
Income taxes-current	182	1,124
Income taxes-deferred	2,416	954
Total income taxes	2,598	2,079
Profit	4,155	7,119

(3) Non-consolidated Statements of Changes in Net assets

Previous Fiscal Year (From April 1, 2014 to March 31, 2015)

(Million yen)

	Shareholder's Equity						
	Capital stock	Capital Surplus			Retained Earnings		
		Legal capital surplus	Other capital surplus	Total capital surplus	Other Retained Earnings		Total retained earnings
					Reserve for advanced depreciation of non-current assets	Retained earnings brought forward	
Balance at beginning of current period	23,729	6,000	7,758	13,758	389	3,151	3,540
Changes of items during period							
Provision of reserve for advanced depreciation of non-current assets					19	(19)	–
Dividends of surplus						(829)	(829)
Net income						4,155	4,155
Purchase of treasury shares							
Disposal of treasury shares			(0)	(0)			
Net changes of items other than shareholders' equity							
Total changes of items during period	-	-	(0)	(0)	19	3,306	3,326
Balance at end of current period	23,729	6,000	7,758	13,758	409	6,458	6,867

(Million yen)

	Shareholder's Equity		Valuation and translation adjustment			Total net assets
	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Total valuation and translation adjustments	
Balance at beginning of current period	(239)	40,789	6,101	91	6,192	46,981
Changes of items during period						
Provision of reserve for advanced depreciation of non-current assets		-				-
Dividends of surplus		(829)				(829)
Net income		4,155				4,155
Purchase of treasury shares	(1)	(1)				(1)
Disposal of treasury shares	0	0				0
Net changes of items other than shareholders' equity			6,498	62	6,560	6,560
Total changes of items during period	(1)	3,324	6,498	62	6,560	9,885
Balance at end of current period	(241)	44,113	12,599	154	12,753	56,867

Current Fiscal Year (From April 1, 2015 to March 31, 2016)

(Million yen)

	Shareholder's Equity						
	Capital stock	Capital Surplus			Retained Earnings		
		Legal capital surplus	Other capital surplus	Total capital surplus	Other Retained Earnings		Total retained earnings
					Reserve for advanced depreciation of non-current assets	Retained earnings brought forward	
Balance at beginning of current period	23,729	6,000	7,758	13,758	409	6,458	6,867
Changes of items during period							
Provision of reserve for advanced depreciation of non-current assets					9	(9)	-
Dividends of surplus						(552)	(552)
Net income						7,119	7,119
Purchase of treasury shares							
Disposal of treasury shares			0	0			
Net changes of items other than shareholders' equity							
Total changes of items during period	-	-	0	0	9	6,556	6,566
Balance at end of current period	23,729	6,000	7,758	13,758	418	13,014	13,433

(Million yen)

	Shareholder's Equity		Valuation and translation adjustment			Total net assets
	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Total valuation and translation adjustments	
Balance at beginning of current period	(241)	44,113	12,599	154	12,753	56,867
Changes of items during period						
Provision of reserve for advanced depreciation of non-current assets		-				-
Dividends of surplus		(552)				(552)
Net income		7,119				7,119
Purchase of treasury shares	(3)	(3)				(3)
Disposal of treasury shares	0	0				0
Net changes of items other than shareholders' equity			(2,006)	(362)	(2,368)	(2,368)
Total changes of items during period	(3)	6,562	(2,006)	(362)	(2,368)	4,193
Balance at end of current period	(244)	50,676	10,592	(208)	10,384	61,061

6. Other

(1) Changes of Officers (to be effective on June 28, 2016)

(1) Changes of the representative

Not applicable

(2) Changes of other Board Members and Auditors

i) Candidates for newly appointed Board Members

Not applicable

ii) Board Members scheduled to retire

Not applicable

iii) Candidates for newly appointed Auditors

Statutory Auditor

Shino Hirose (Currently Attorney of ABE, IKUBO, KATAYAMA)

iv) Auditors scheduled to retire

Not applicable

(2) Change of other Executive Officer

i) Candidates for newly appointed Executive Officer (to be effective on June 28, 2016)

Executive Officer, Genraral Manager of Central Research Laboratory)

Shinya Yamashita (Currently General Manager of Central Research Laboratory)

Executive Officer, Consumer Products Sales Dept. for Tokyo Metropolitan Area

Koji Umeda (Currently General Manager of Consoumer Products Sales Dept. for Tokyo Metoropolitan Area

Exceutive Officer, Human Resources Department

Tetsuhiro Kuroda (Currently General Manager of Human Resources Department)

ii) Executive Officer scheduled to retire (to be effective on June 28, 2016)

Executive Officer : Eiihchiro Yamahashi

(Scheduled to take the post of Advisor)

Executive Officer : Yuji Iwata

(Scheduled to take the post of Advisor)