May 25, 2016
DyDo DRINCO,INC.

# Notice of Sales Situation as of May FY2016
(From April 21, 2016 To May 20, 2016)

The following is monthly sales situation (Non-consolidated/preliminary figures based on logistics package, compared to previous yaer).

| | Feb. | Mar. | Apr. | Q1 | May | Jun. | Jul. | Q2 |
|---|---|---|---|---|---|---|---|---|
| Bussiness days | | | | | | | | |
| Number of bussiness days | 22 | 20 | 23 | 65 | 19 | | | |
| Year-to-year change | -1 | ±0 | +2 | +1 | -2 | | | |
| Volume of Sales (Percentage change from previous year) | | | | | | | | |
| Coffee beverages | 97.4% | 107.9% | 117.6% | 107.9% | 102.1% | | | |
| Tea-flavored beverages | 94.8% | 93.8% | 111.5% | 100.2% | 103.3% | | | |
| Carbonated beverages | 100.2% | 103.7% | 103.4% | 102.8% | 84.1% | | | |
| Mineral water types | 100.1% | 114.6% | 117.0% | 111.4% | 91.2% | | | |
| Fruit beverages | 102.2% | 94.8% | 99.9% | 99.0% | 73.2% | | | |
| Sports drinks | 102.7% | 106.0% | 116.3% | 109.6% | 92.8% | | | |
| Drinkable preparations | 91.1% | 96.2% | 105.8% | 98.3% | 91.8% | | | |
| Other beverages | 90.6% | 105.0% | 123.4% | 102.7% | 95.9% | | | |
| Total beverages | 97.1% | 105.0% | 114.1% | 105.8% | 96.1% | | | |

| | Aug. | Sep. | Oct. | Q3 | Nov. | Dec. | Jan. | Q4 | Cumulative performance for this term |
|---|---|---|---|---|---|---|---|---|---|
| Bussiness days | | | | | | | | | |
| Number of bussiness days | | | | | | | | | 84 |
| Year-to-year change | | | | | | | | | -1 |
| Volume of Sales (Percentage change from previous year) | | | | | | | | | |
| Coffee beverages | | | | | | | | | 106.3% |
| Tea-flavored beverages | | | | | | | | | 101.1% |
| Carbonated beverages | | | | | | | | | 95.5% |
| Mineral water types | | | | | | | | | 103.5% |
| Fruit beverages | | | | | | | | | 89.8% |
| Sports drinks | | | | | | | | | 102.7% |
| Drinkable preparations | | | | | | | | | 96.2% |
| Other beverages | | | | | | | | | 101.1% |
| Total beverages | | | | | | | | | 102.9% |

Preliminary figures based on the latest data.
Where there is discrepancy between the preliminary and actual figures, corrections will be reflected the following month's report.