June 27, 2016
DyDo DRINCO,INC.

Notice of Sales Situation as of June FY2016
(From May 21, 2016 To June 20, 2016)

The following is monthly sales situation (Non-consolidated/preliminary figures based on logistics package, compared to previous yaer).

	Feb.	Mar.	Apr.	Q1	May	Jun.	Jul.	Q2
Bussiness days								
Number of bussiness days	22	20	23	65	19	21		
Year-to-year change	−1	±0	+2	+1	−2	−1		
Volume of Sales (Percentage change from previous year)								
Coffee beverages	97.4%	107.9%	117.6%	107.9%	102.1%	98.5%		
Tea-flavored beverages	94.8%	93.8%	111.5%	100.2%	103.3%	106.2%		
Carbonated beverages	100.2%	103.7%	103.4%	102.8%	84.1%	106.7%		
Mineral water types	100.1%	114.6%	117.0%	111.4%	91.2%	91.8%		
Fruit beverages	102.2%	94.8%	99.9%	99.0%	73.2%	81.8%		
Sports drinks	102.7%	106.0%	116.3%	109.6%	92.8%	102.5%		
Drinkable preparations	91.1%	96.2%	105.8%	98.3%	91.8%	90.6%		
Other beverages	90.6%	105.0%	123.4%	102.7%	95.9%	94.0%		
Total beverages	97.1%	105.0%	114.1%	105.8%	96.1%	98.8%		

	Aug.	Sep.	Oct.	Q3	Nov.	Dec.	Jan.	Q4	Cumulative performance for this term
Bussiness days									
Number of bussiness days									105
Year-to-year change									−2
Volume of Sales (Percentage change from previous year)									
Coffee beverages									104.7%
Tea-flavored beverages									102.3%
Carbonated beverages									98.5%
Mineral water types									100.0%
Fruit beverages									87.8%
Sports drinks									102.7%
Drinkable preparations									94.8%
Other beverages									99.8%
Total beverages									102.0%

Preliminary figures based on the latest data.
Where there is discrepancy between the preliminary and actual figures, corrections will be reflected the following month's report.

Topics:

◆ Management & IR

May 30 (Mon)	FY2016 Q1 financial results announcement
Jun 3 (Fri)	Submission of quarterly report for first quarter of 42nd term (FY2016) (Japanese Only)

◆ Products, Vending Machines, Overseas Business and CSR

Products

Delivering a delicious taste of summer!
The summer is coming to your local vending machine.
"mistio" Lychee Sparkling and "Waka-Gokochi" Hyuganatsu Citrus Cider

From June 6, we newly introduced "mistio" Lychee Sparkling and "Waka-Gokochi" Hyuganatsu Citrus Cider, two seasonal beverages that deliver a taste of summer under our mainstay brand and are offered for a limited period of time. Both products will also be actively included in our seasonally-inspired, attractive lineup for vending machines, which we refer to as our Season Column.

Our Season Column lineup consists of new products launched under our mainstay brand to coincide with seasonal periods requiring a different taste in soft drinks, and by stocking our vending machines accordingly, we deliver a product lineup that reflects the relevant season.

We will continue to refresh our vending machine lineup by including new products in accordance with the different seasons, and thus hope to fulfill our customers' expectations.



▲Left: "mistio" Lychee Sparkling (340 ml/115 yen)

Right"Waka-Gokochi" Hyuganatsu Citrus Cider (500 ml/130 yen)

Vending Machines

Expansion of Rental Umbrella initiative into the Kansai region.
Launch of additional recycling program for lost umbrellas.

Last year, we utilized our vending machines in Osaka City to run a trial-basis Rental Umbrella initiative as part of our efforts to contribute to local communities through our vending machines. This initiative allows people who are surprised by a sudden rain shower to rent an umbrella free of charges, and has received high praise.

This year, we expanded Rental Umbrella boxes into the Kansai region, which primarily consists of the larger Osaka and Kyoto areas. We further developed the initiative while putting priority on locations where we expected high demand for umbrellas such as inside offices as opposed to outside locations.

In addition, in an effort to promote efficient utilization of resources and a reduction in the environmental load, we started recycling lost umbrellas found in railway stations or trains as rental umbrellas. We intend to continue contributing to the creation of an abundant and vibrant society as a community-centric company under our group corporate philosophy "DyDo Group strives to achieve happiness and prosperity together with people and society as whole."



▲ Rental umbrellas attached to vending

CSR

Paper craft vending machine kits
—Debut of new model that can be used to learn about shopping—

Last year, we provided 2,000 free paper craft vending machine kits to children across Japan with the aim of drawing out children's individuality. The initiative received high praise.

This year, our goal was to contribute to an improvement in children's social skills, and we produced a new paper craft vending machine kit with added tools to promote a learning experience focused on shopping from a vending machine. We distributed 3,500 free units of the new model to children across Japan, including 1,000 units donated to special needs schools and other institutions.



*The next "Notice of Sales Situation as of July FY2016" is scheduled to be released on July 25 (Mon), 2016.