First Quarter of Fiscal Year 2017
Summary Result Presentation



Komori Corporation

P/L

（100 million ¥）

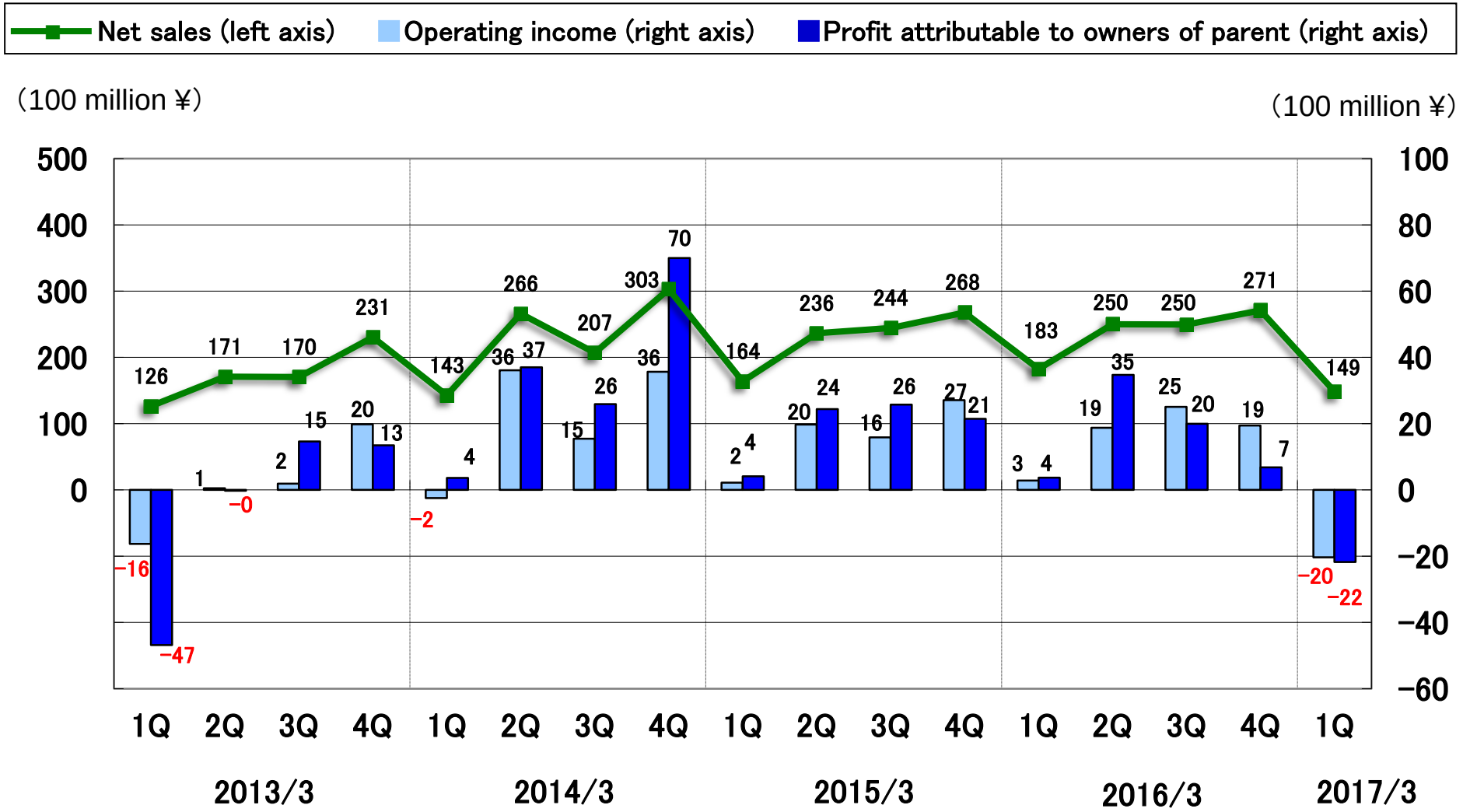
		FY2017 1Q	FY2016 1Q	Change	vs. FY16 1Q	Budget FY2017 1H	Budget FY2017 2H	Budget FY2017 Year Total
Order intake		225	264	−40	85%	527	476	1,003
Net sales		149	183	−34	81%	412	563	975
Operating income		−20	3	−23	−	3	49	52
Ordinary income		−29	8	−37	−	1	49	50
Profit attributable to owners of parent		−22	4	−25	−	1	39	40
FOREX : Average (Yen)	US$	109.57	121.34			110.00	110.00	110.00
	EUR	123.03	133.86			120.00	120.00	120.00
FOREX : End of term (Yen)	US$	102.91	122.45			110.00	110.00	110.00
	EUR	114.39	137.23			120.00	120.00	120.00

Major Assets and Liabilities

（100 million ¥）

	June. 30, 2016	Mar. 31, 2016	Change
Cash and deposits	423	500	−78
Notes and account receivable－trade	138	183	−45
Short-term investment securities	208	188	20
Inventories	346	324	22
Breakdown: Merchandise and finished goods	171	169	2
Property, plant and equipment	344	348	−4
Intangible assets	28	30	−2
Notes and account payable－trade	163	188	−25
Short-term loans payable	0	0	0
Bonds payable	100	100	0
Long-term loans payable	0	0	0
Shareholders' equity	1,328	1,362	−34
Total assets	1,806	1,882	−76

Net Sales, Operating Income and Profit attributable to owners of parent

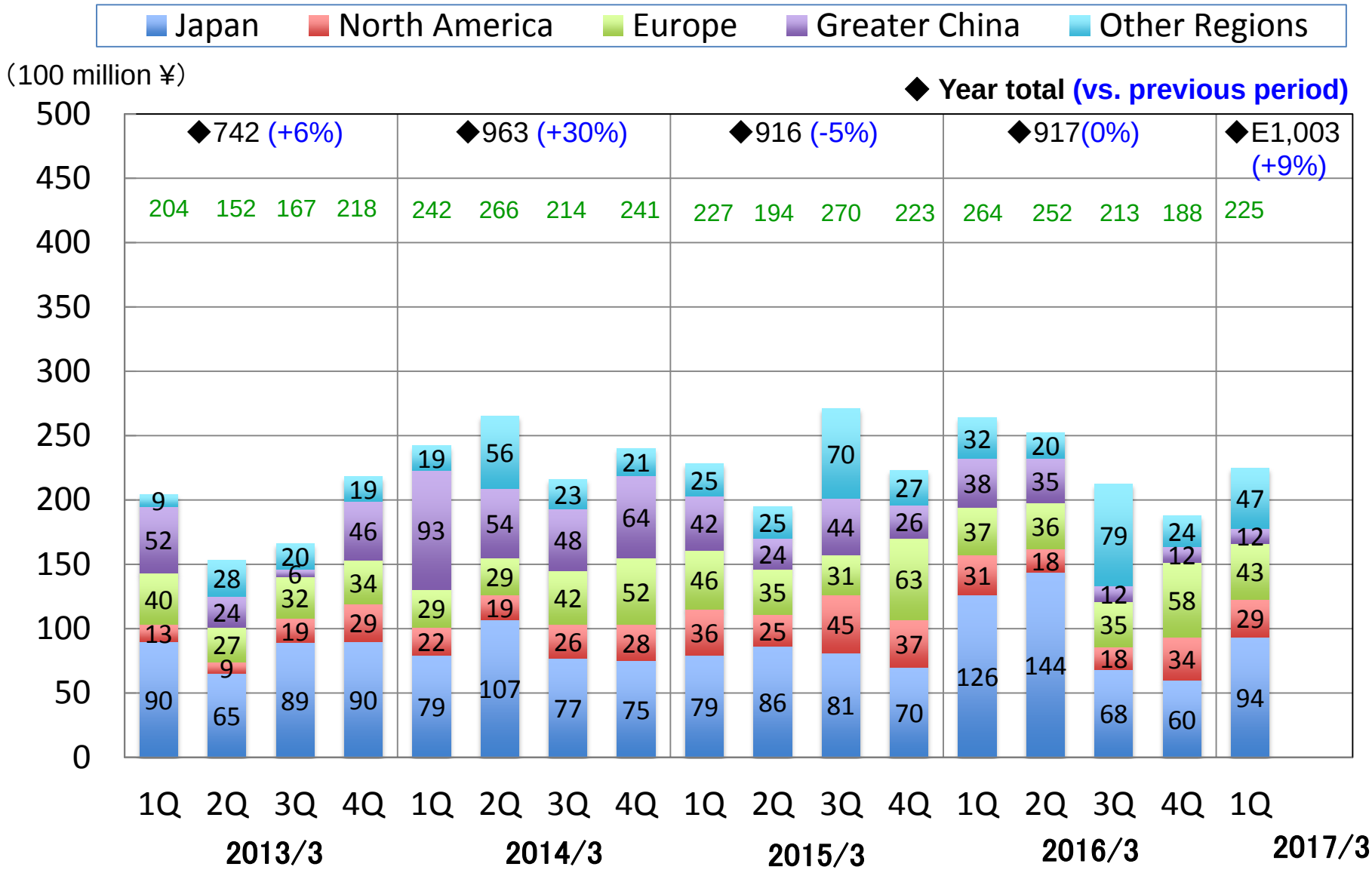


Order Intake by Region

（100 million ¥）

	FY2017 1Q	FY2016 1Q	vs. FY2016
Japan	94	126	74%
North-America	29	31	93%
(million USD)	(27)	(26)	(103%)
Europe	43	37	119%
(million EUR)	(35)	(27)	(129%)
Greater China	12	38	31%
Other Regions	47	32	146%
Total	225	264	85%

Order Intake by Region

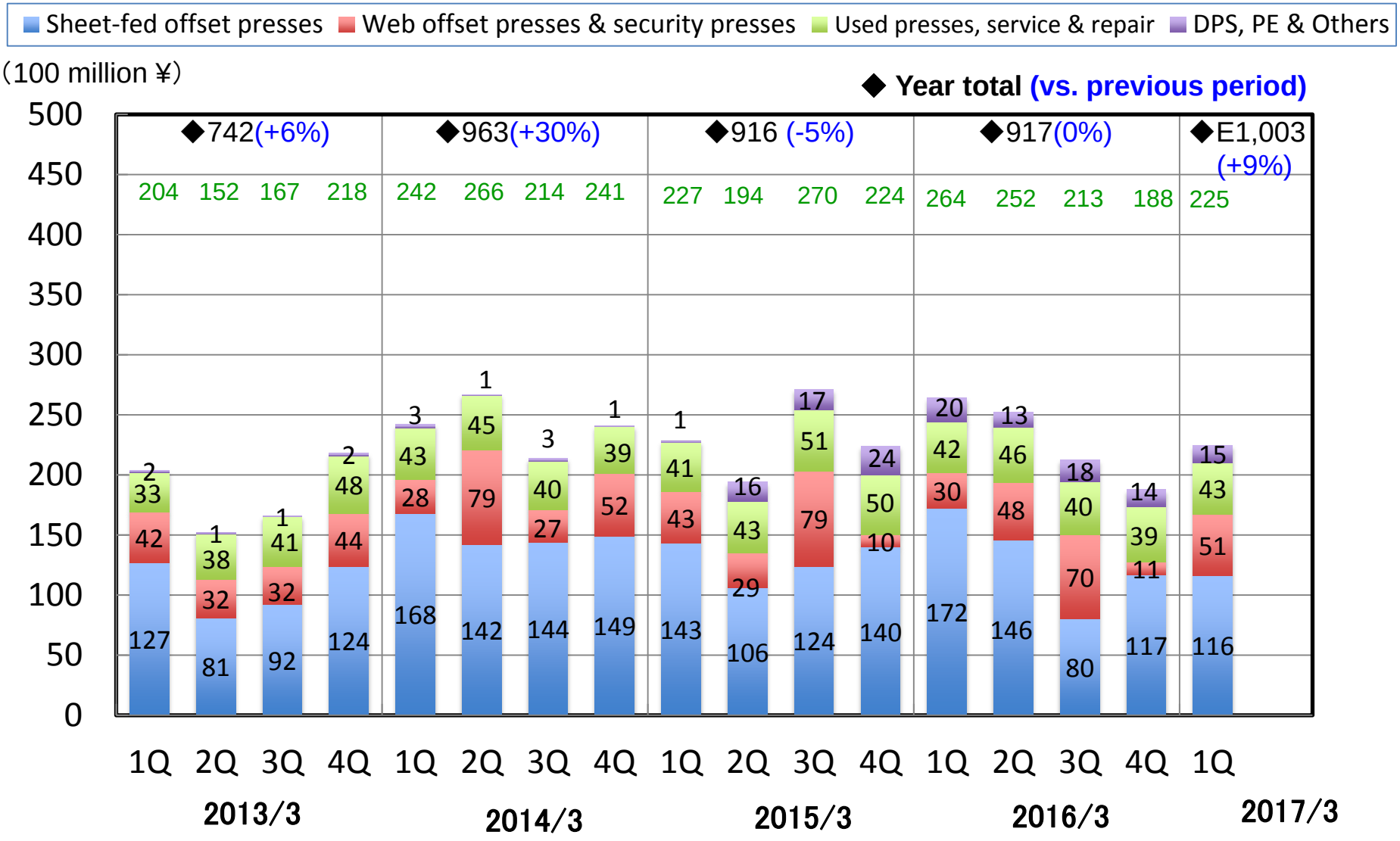


Order Intake by Model

（100 million ¥）

	FY2017 1Q	FY2016 1Q	vs. FY2016
Sheet-fed offset presses	116	172	67%
Web offset presses & Security presses	51	30	170%
Used presses, service & repair	43	42	103%
DPS, PE & Others	15	20	73%
Total	225	264	85%

Order Intake by Model

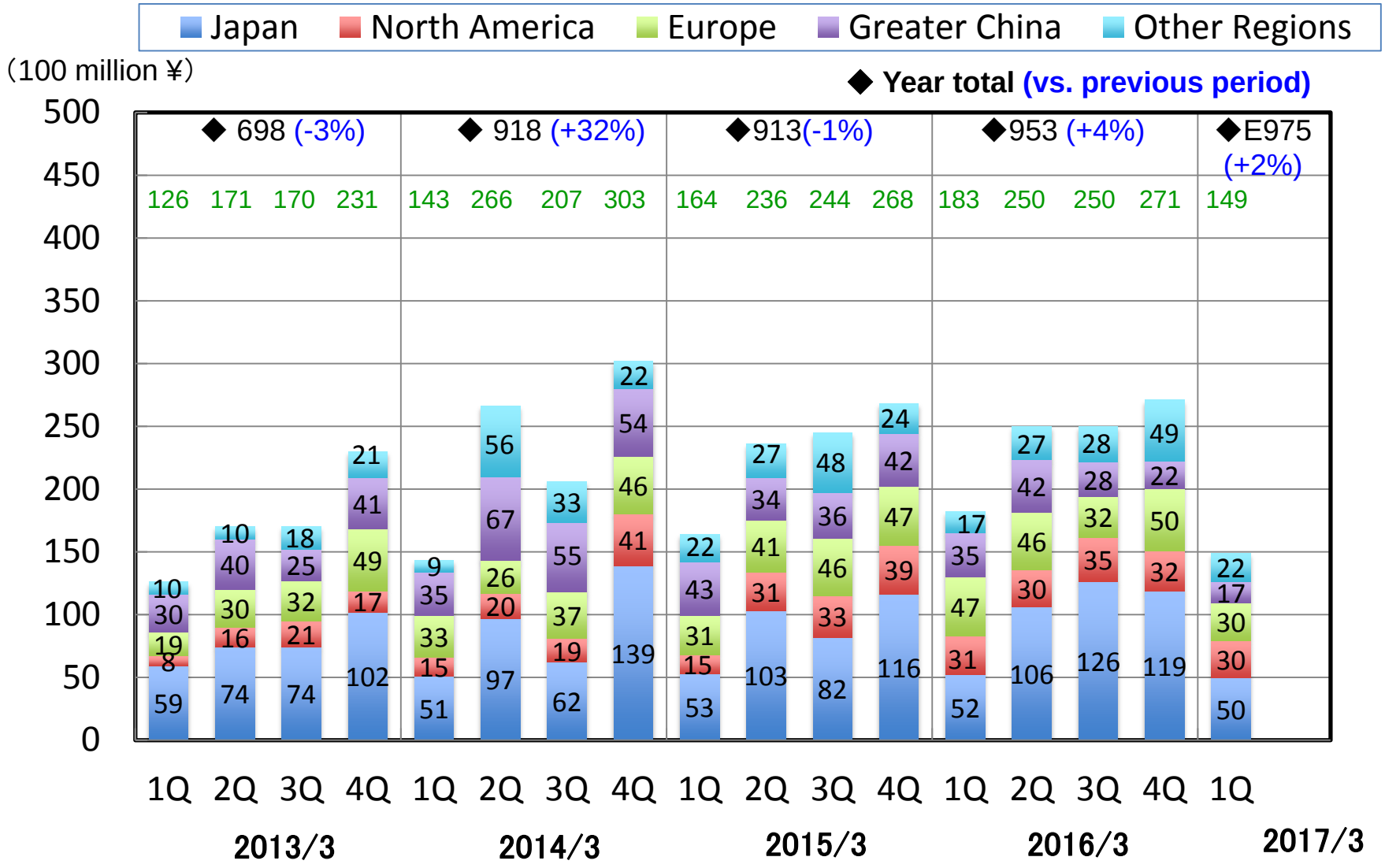


Net Sales by Region

（100 million ¥）

	FY2017 1Q	FY2016 1Q	vs. FY2016
Japan	50	52	95%
North-America	30	31	96%
(million USD)	(27)	(25)	(106%)
Europe	30	47	63%
(million EUR)	(24)	(35)	(68%)
Greater China	17	35	50%
Other Regions	22	17	128%
Total	149	183	81%

Net Sales by Region



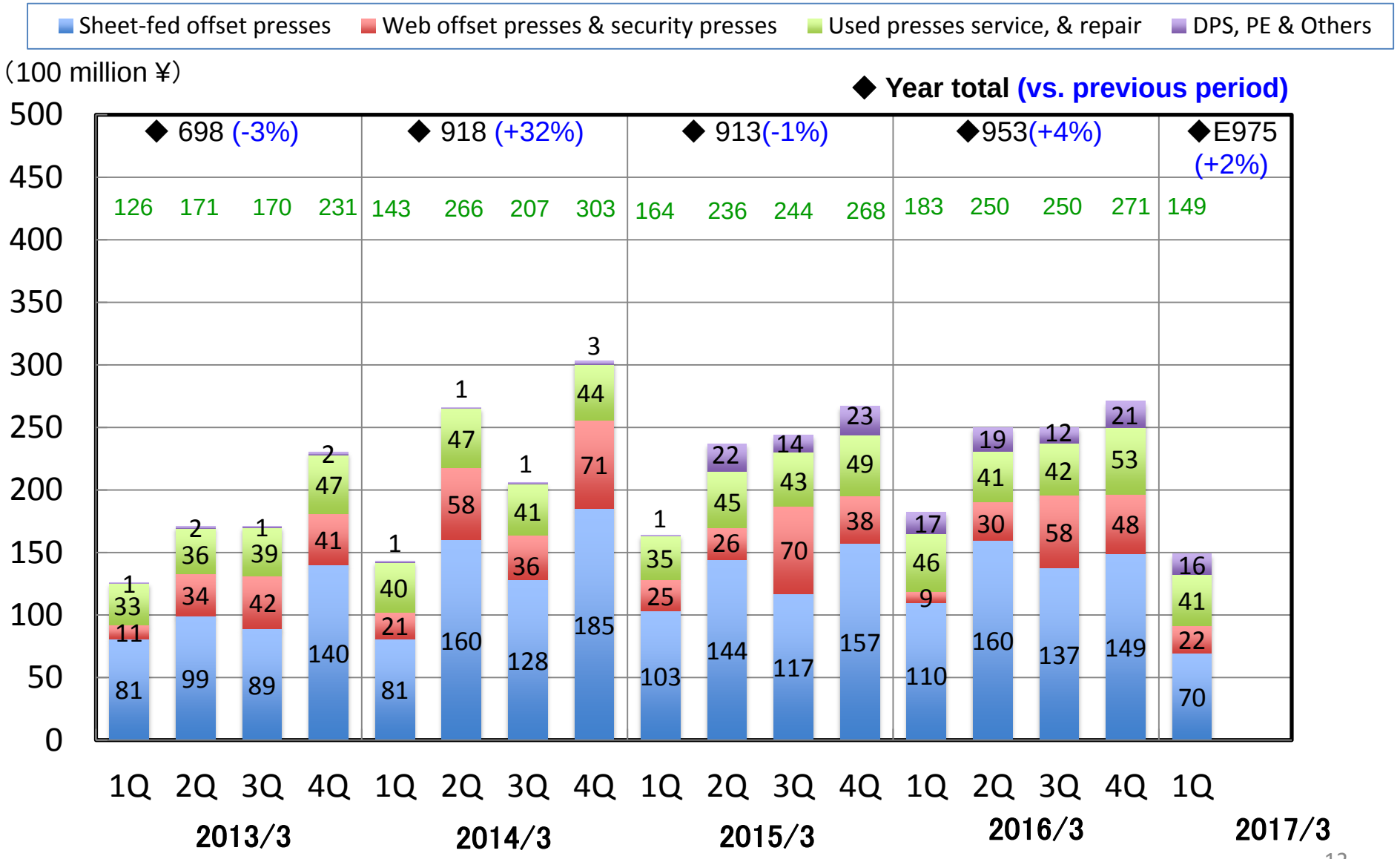
Net Sales by Model

（100 million ¥）

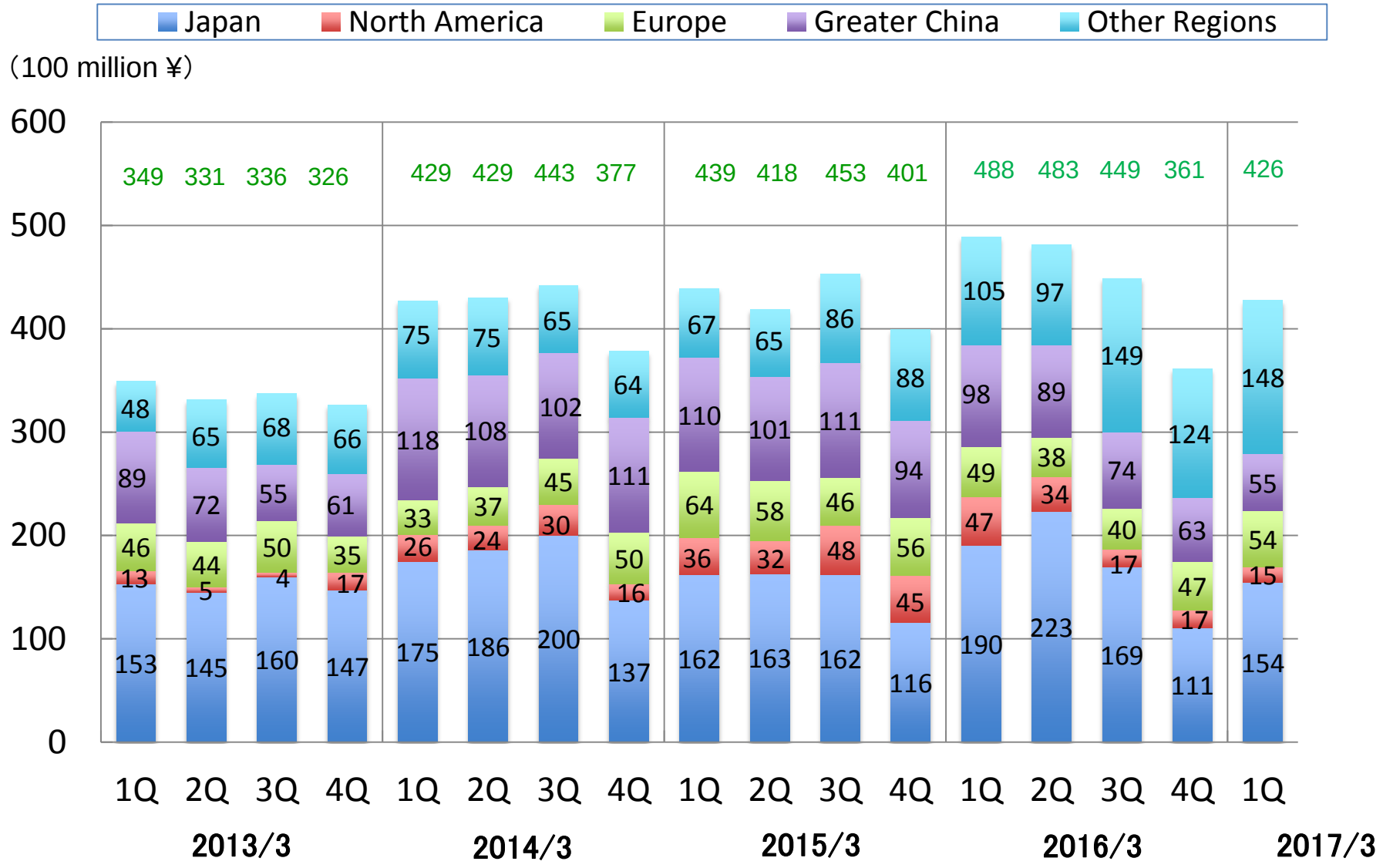
	FY2017 1Q	FY2016 1Q	vs. FY2016
Sheet-fed offset presses	70	110	63%
Web offset presses & Security presses	22	9	234%
Used presses, service & repair	41	46	88%
DPS, PE & Others	16	17	99%
Total	149	183	81%

Sales of PESP included above	48	52	93%

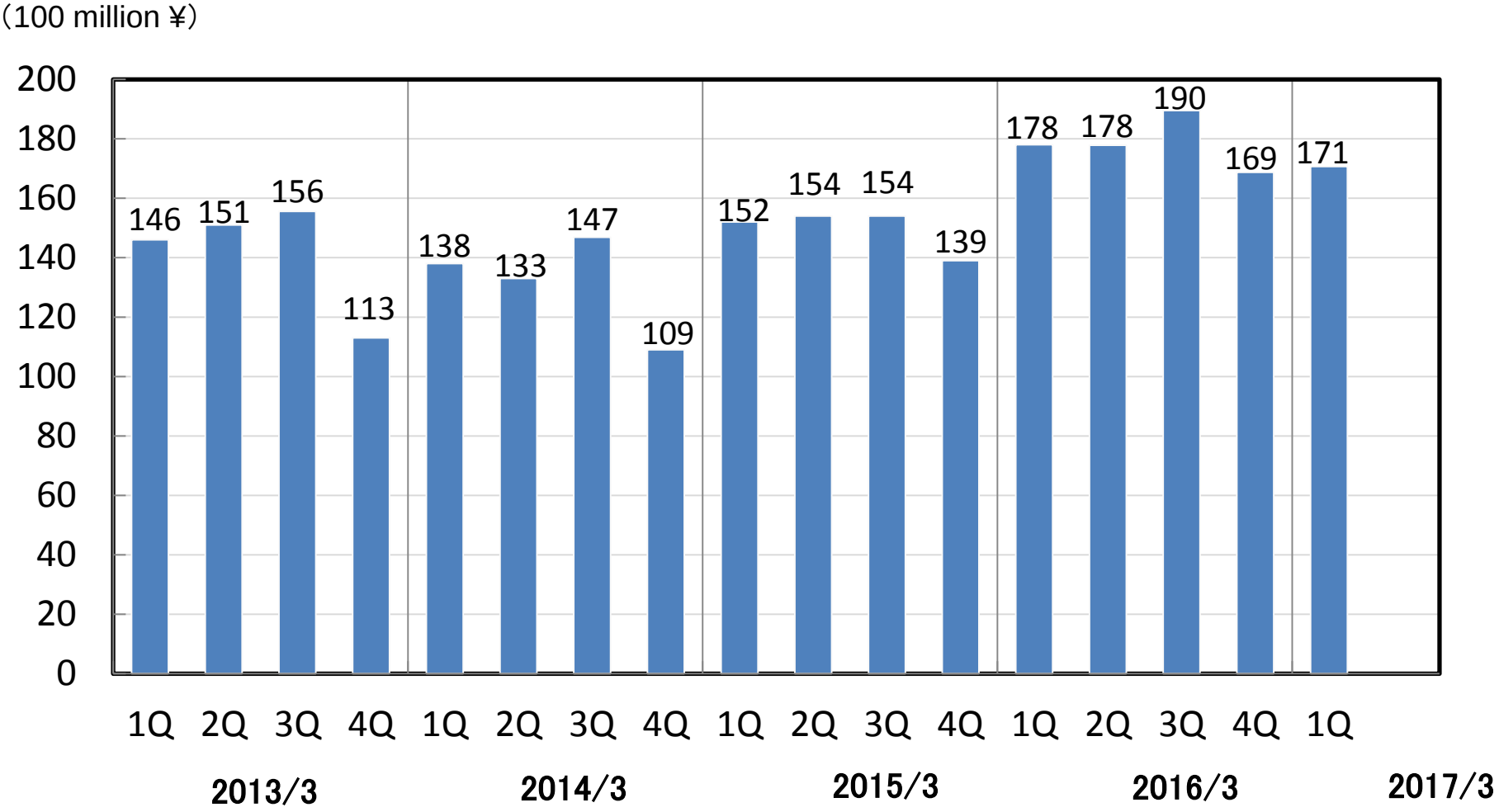
Net Sales by Model



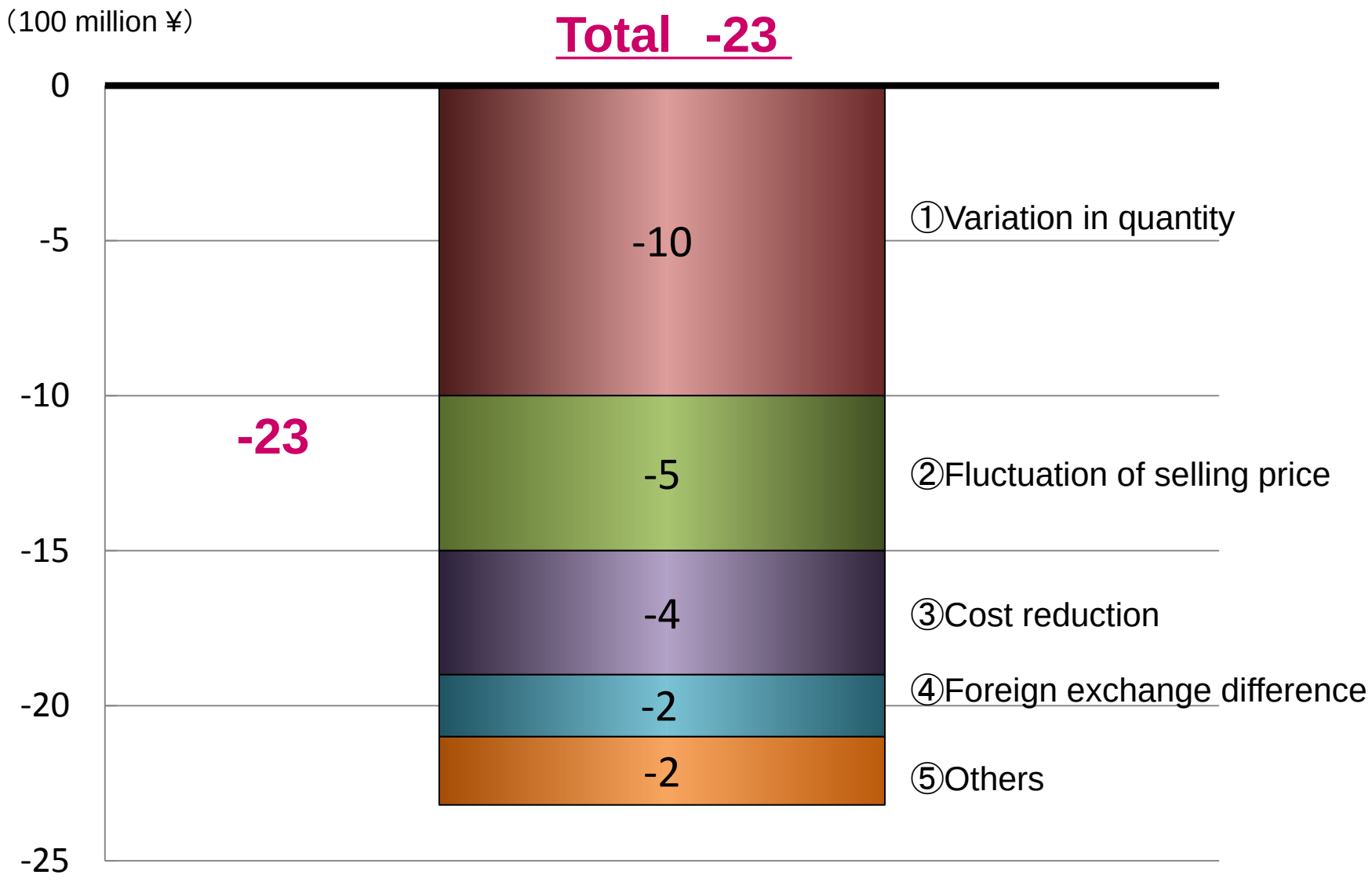
Order Backlog



Inventories（Finished Goods, Cost of Sales）

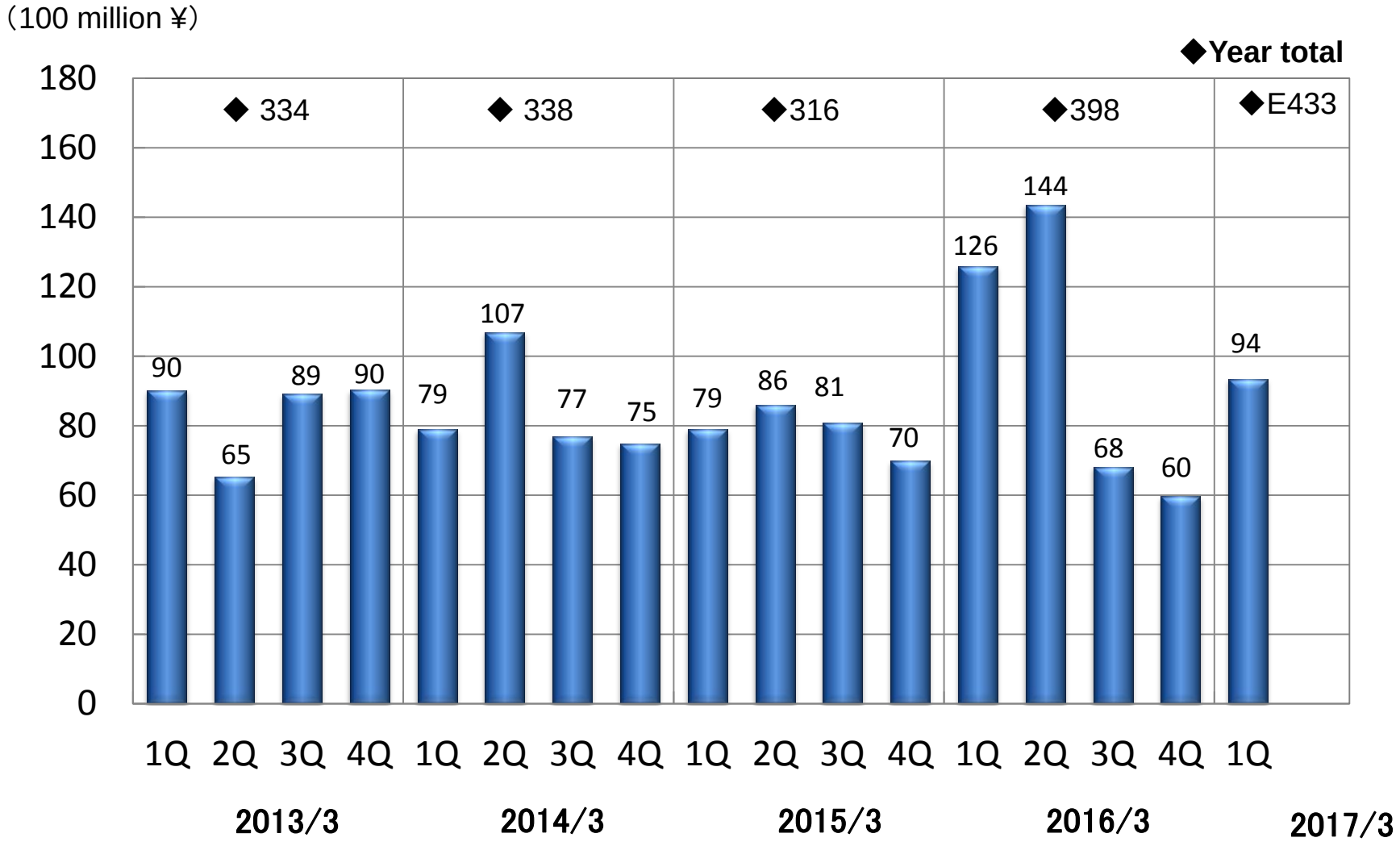


Analysis of Operating Income for 1Q FY2017 (vs. 1Q FY2016)

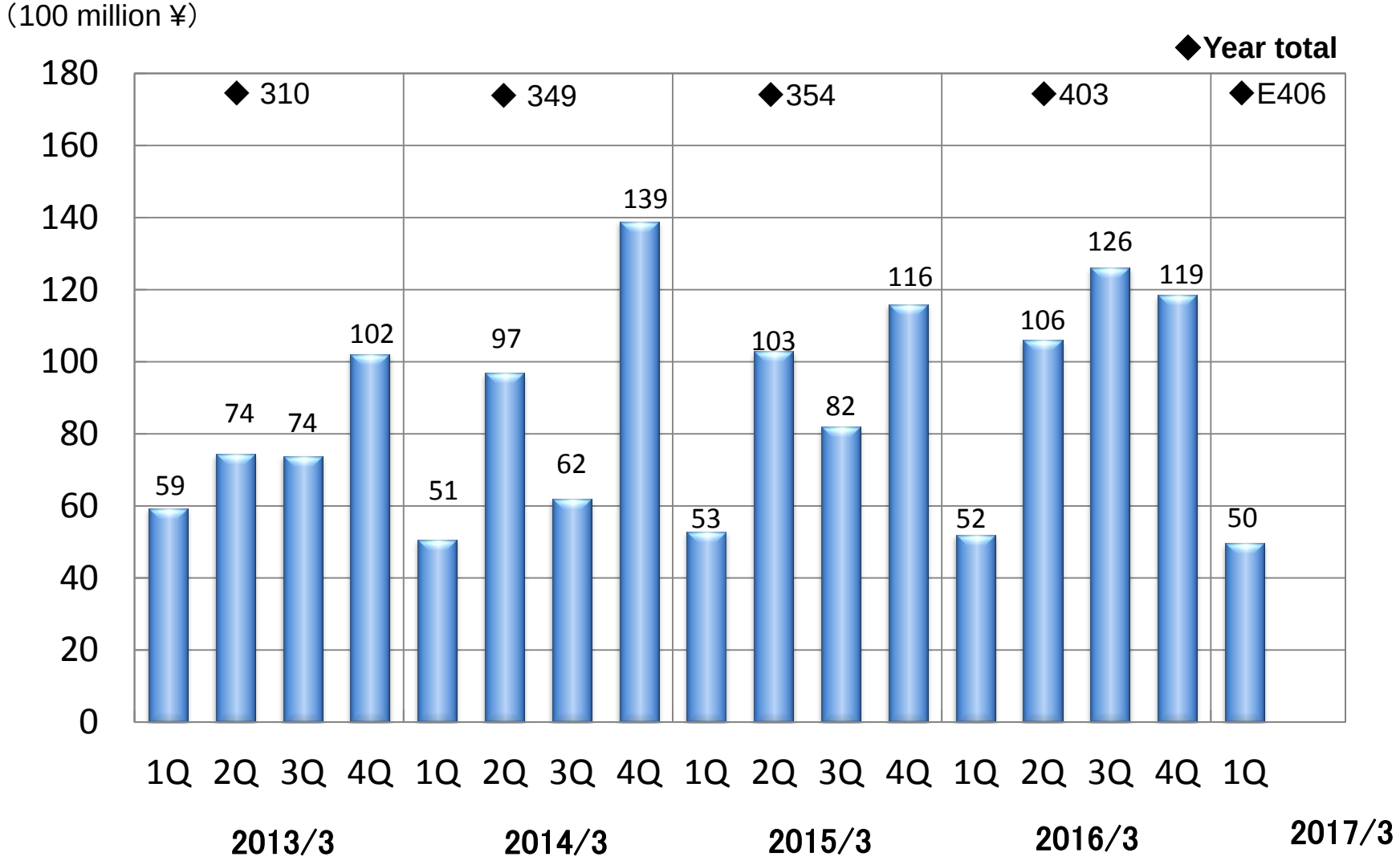


Appendix: Detailed Order Intake and Net Sales by Region

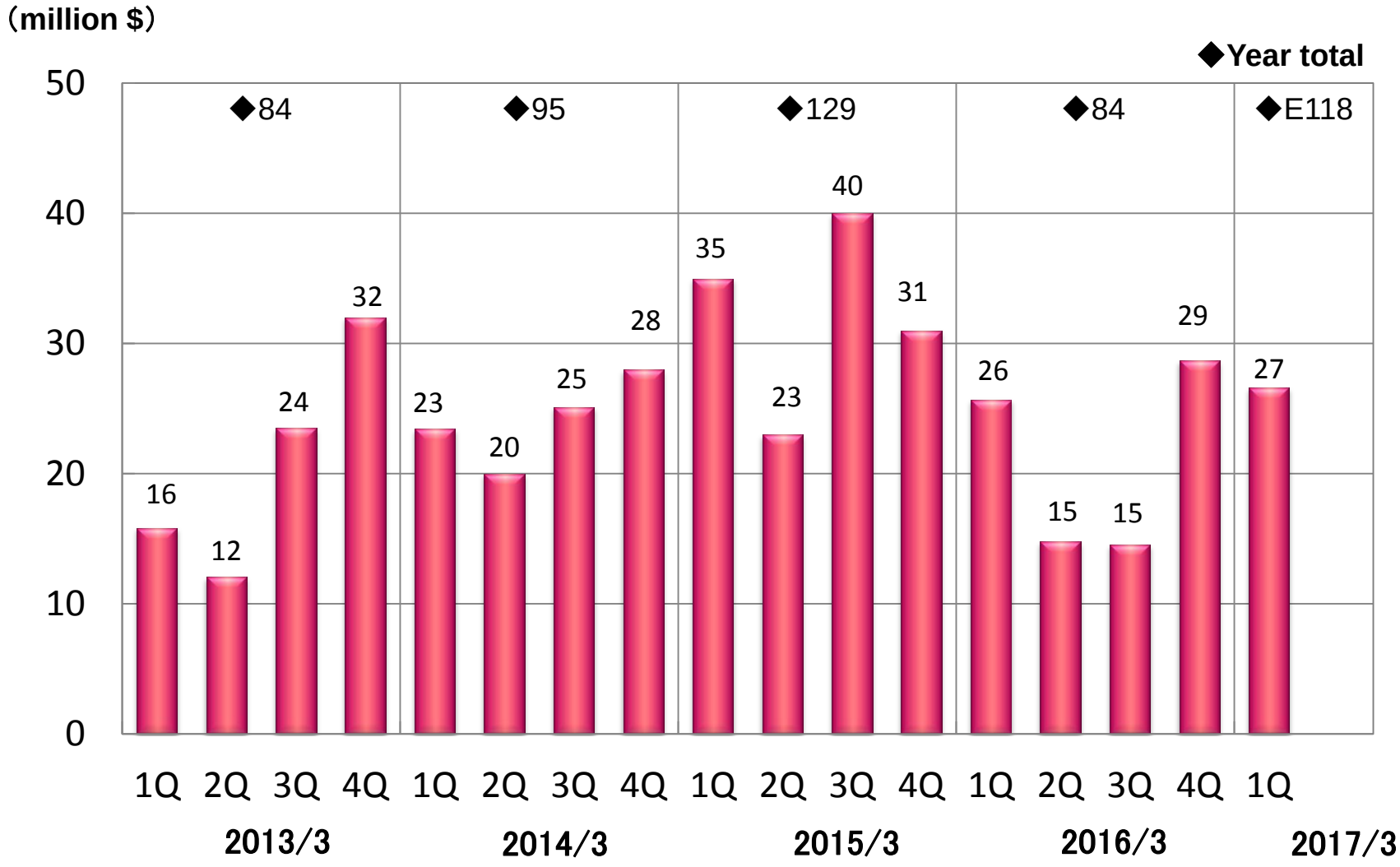
Order Intake in Japanese Market



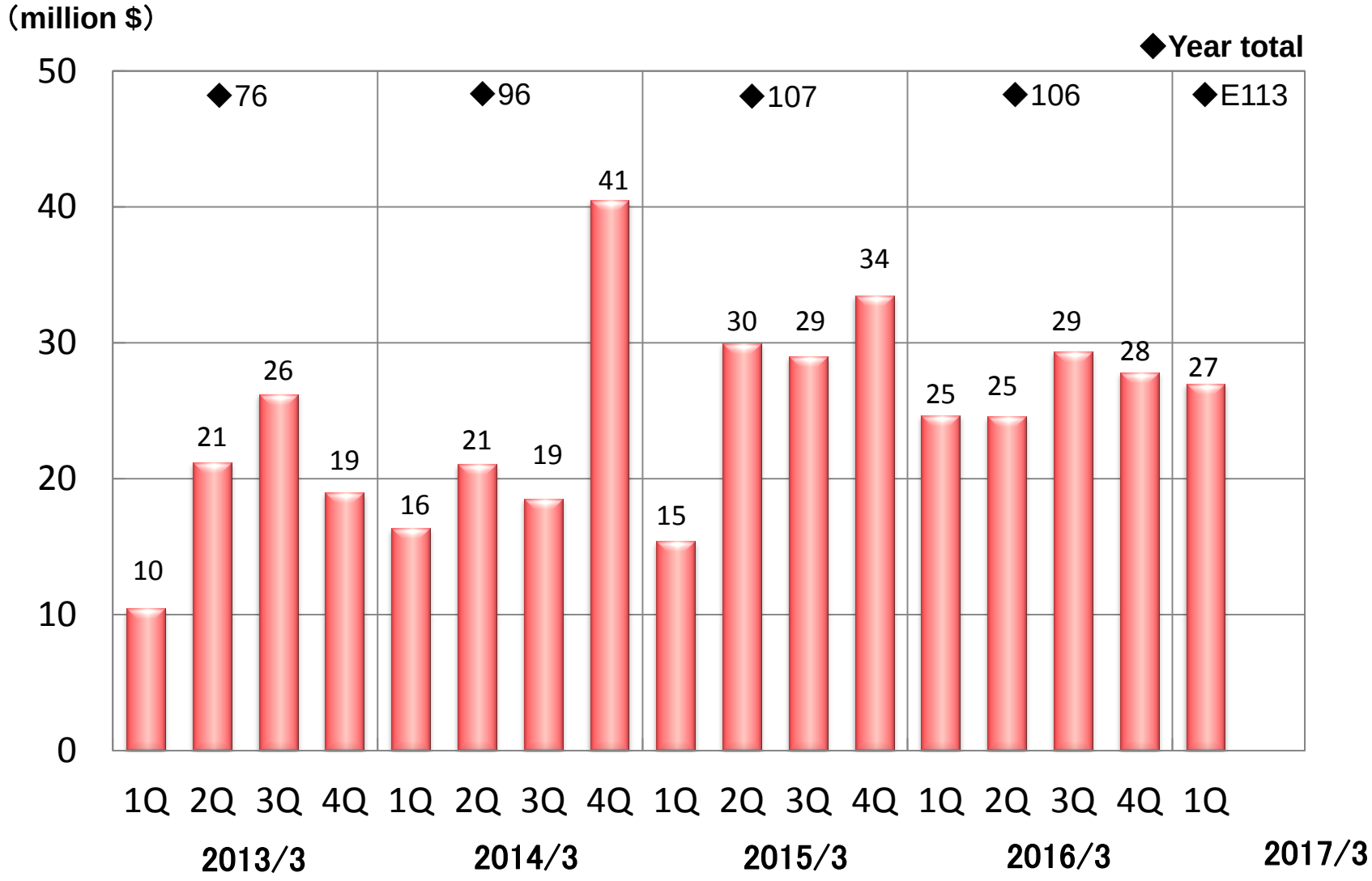
Net Sales in Japanese Market



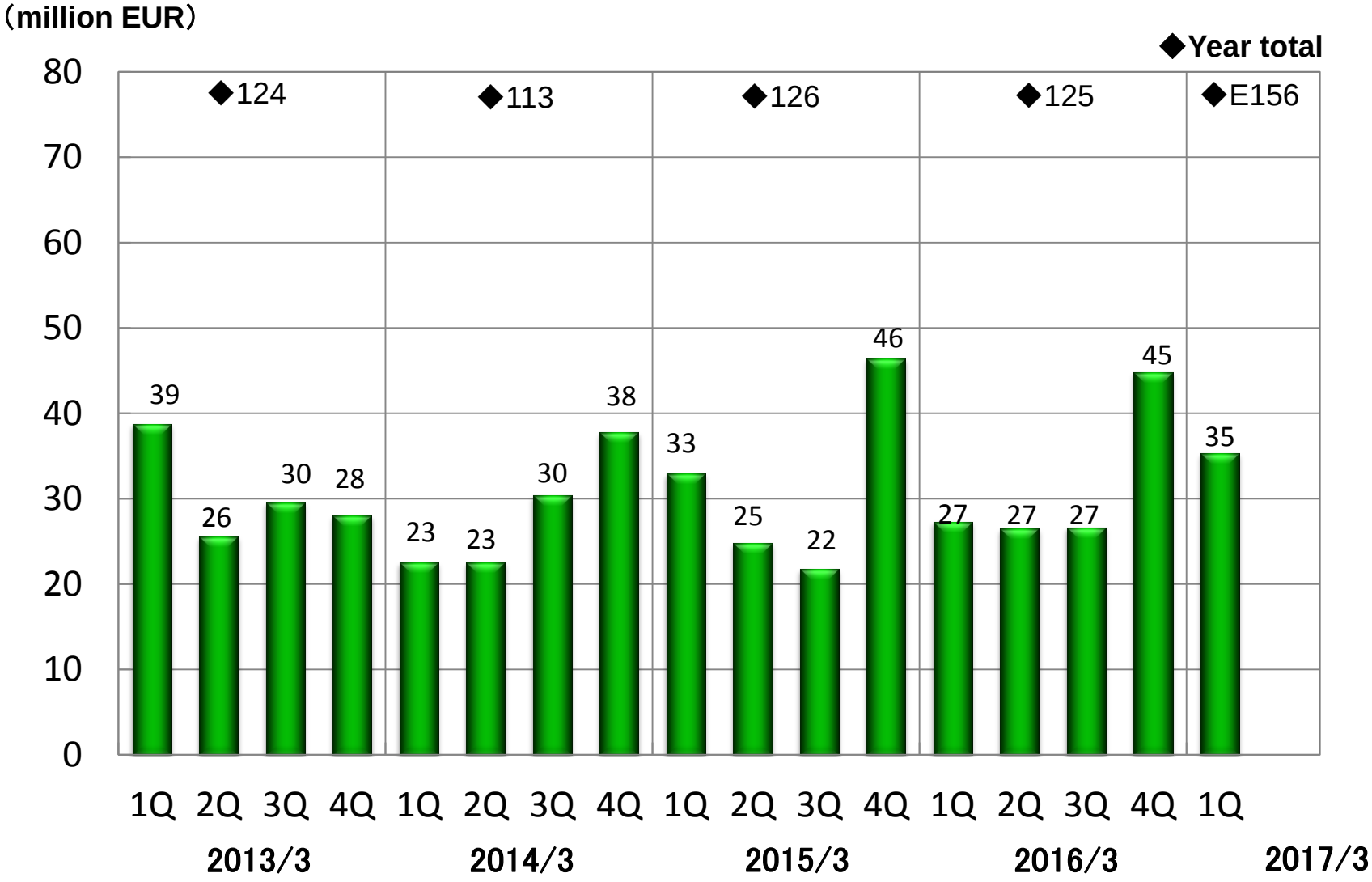
Order Intake in North American Market



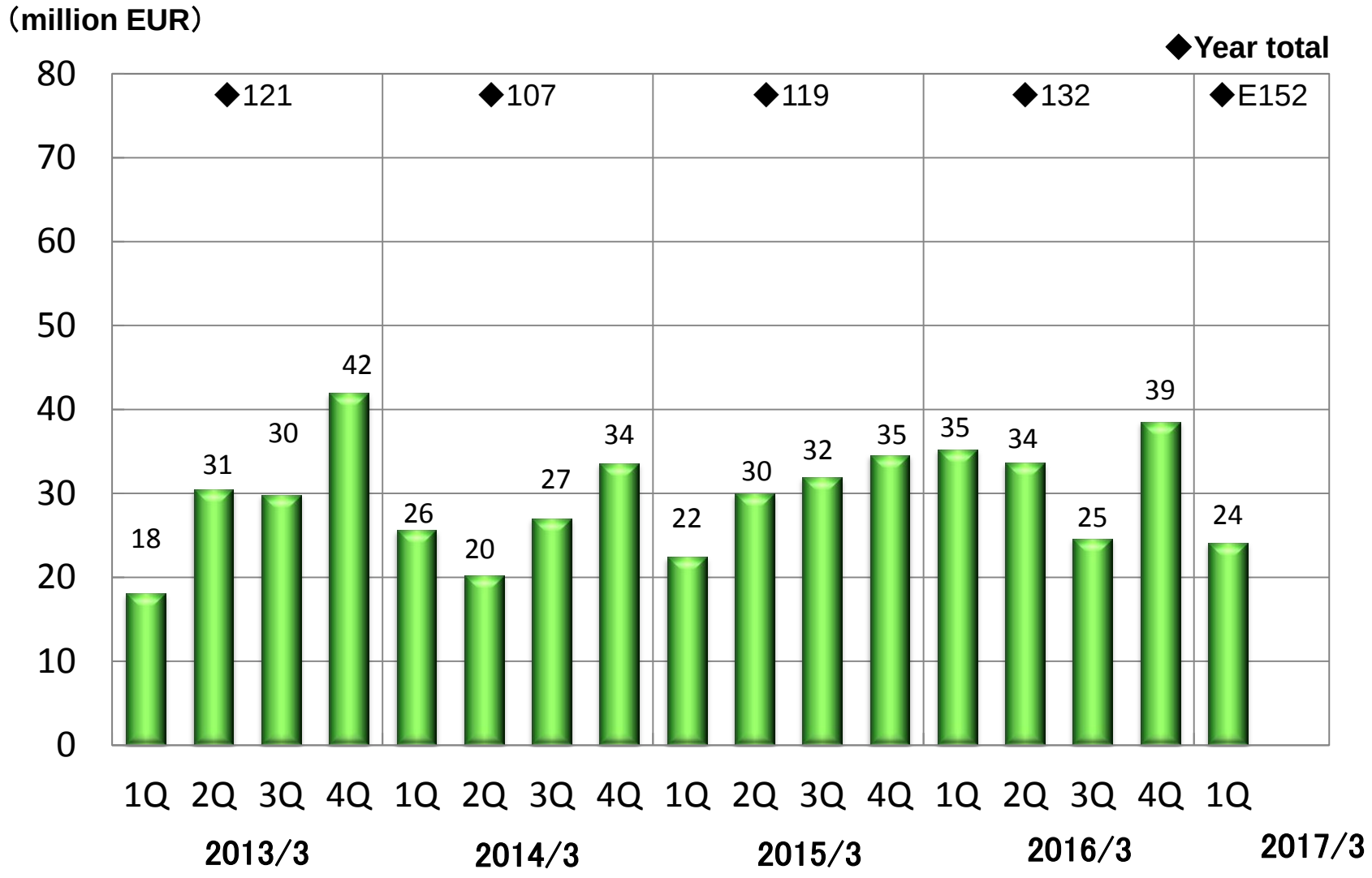
Net Sales in North American Market



Order Intake in European Market

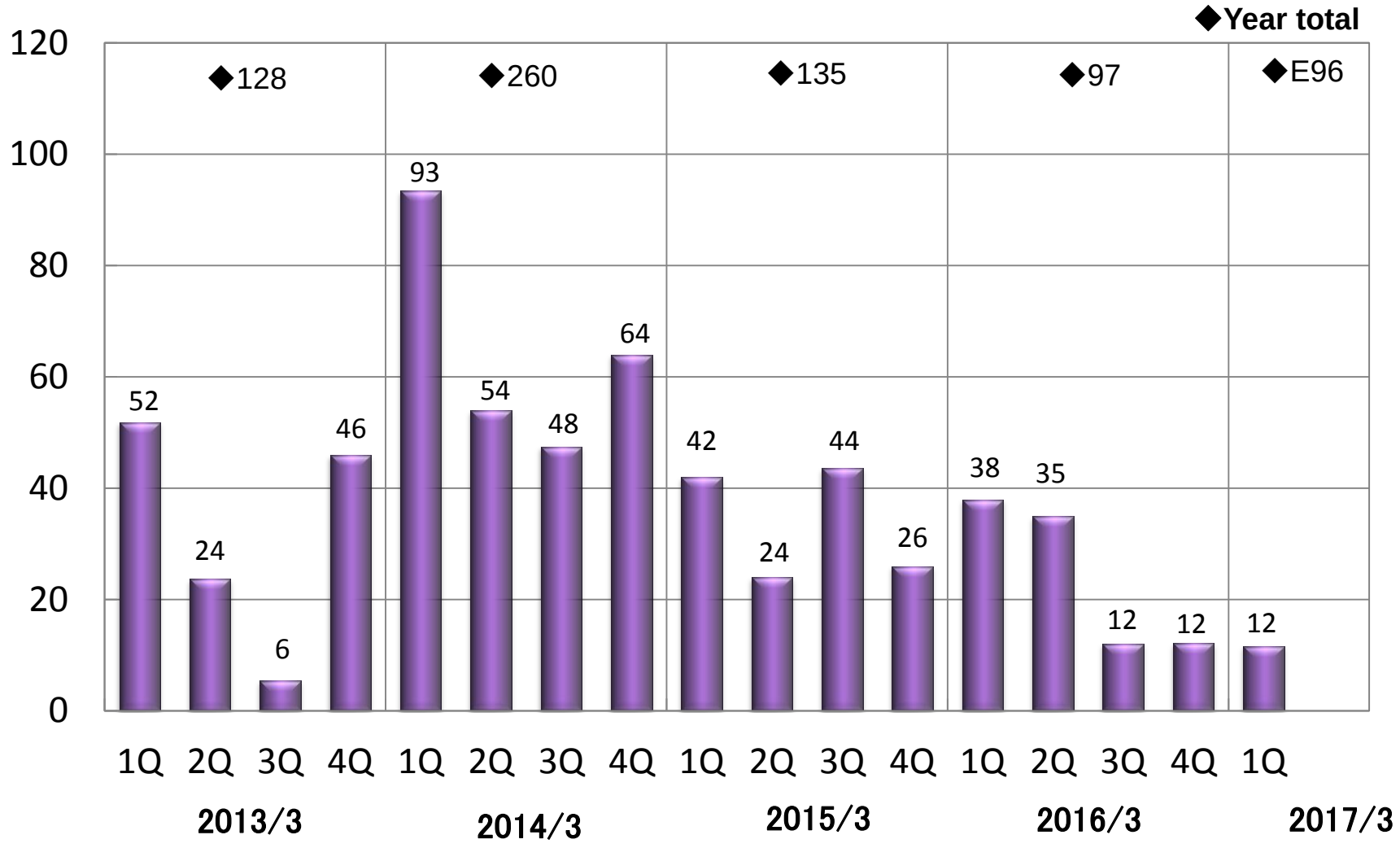


Net Sales in European Market



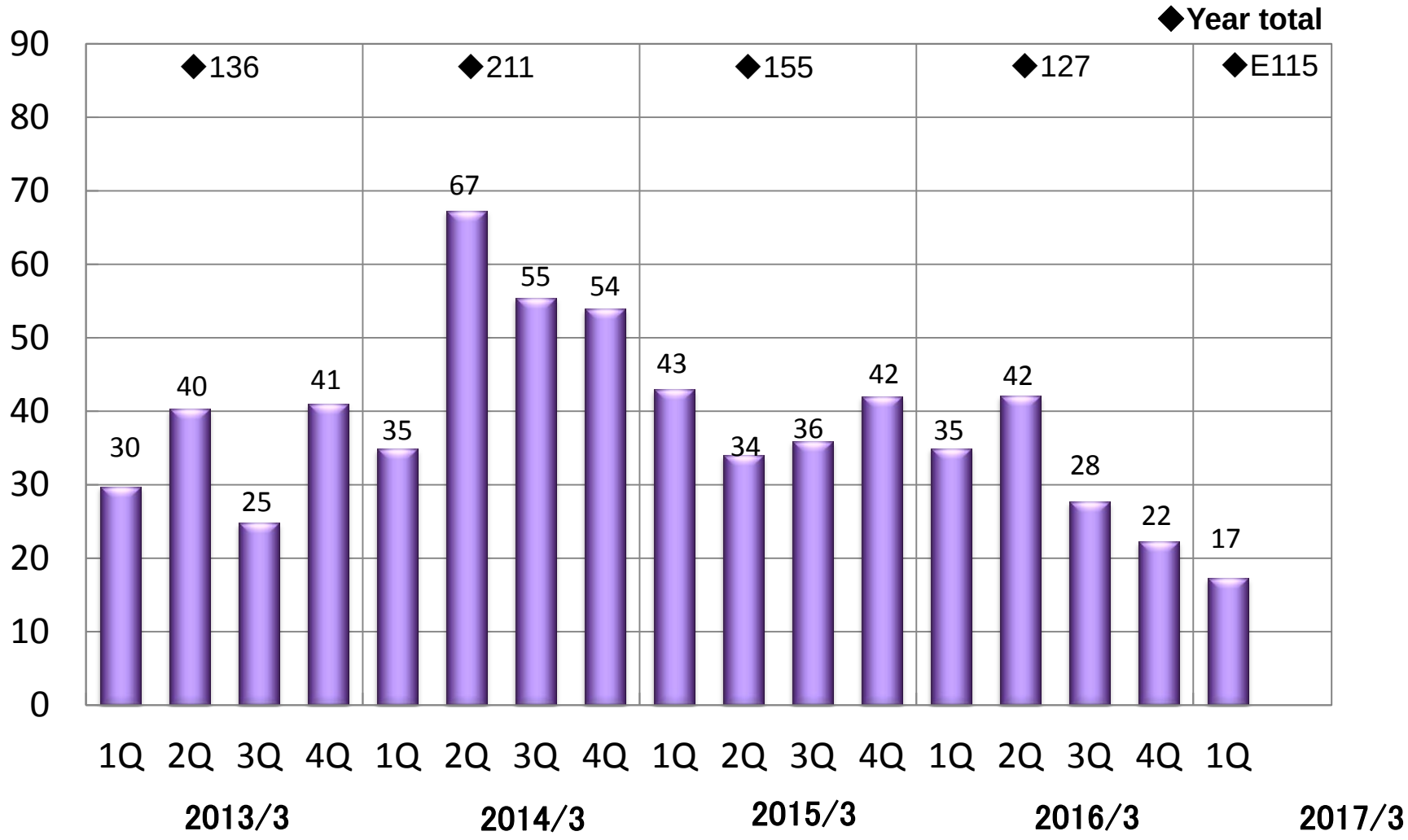
Order Intake in Chinese Market

（100 million ¥）

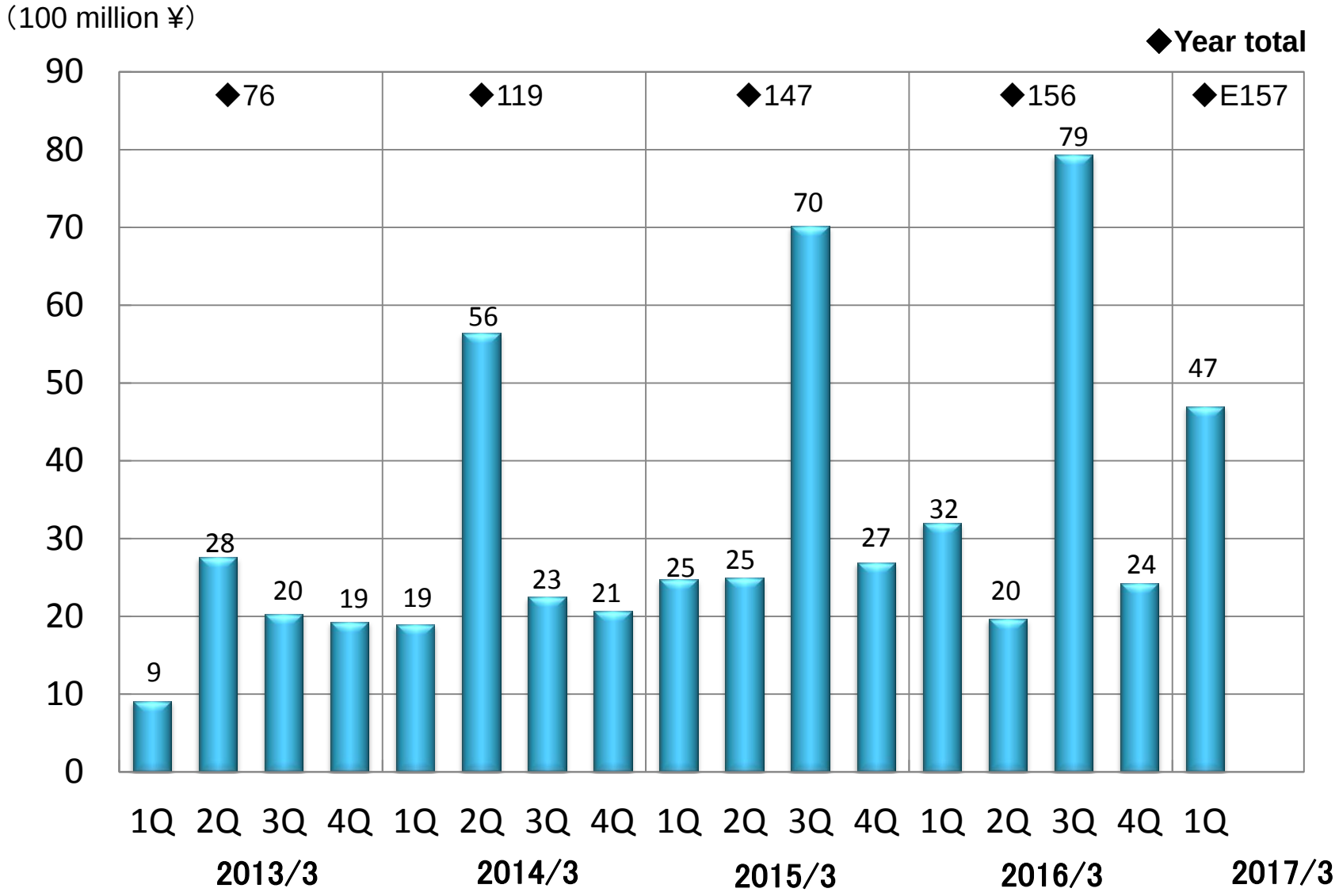


Net Sales in Chinese Market

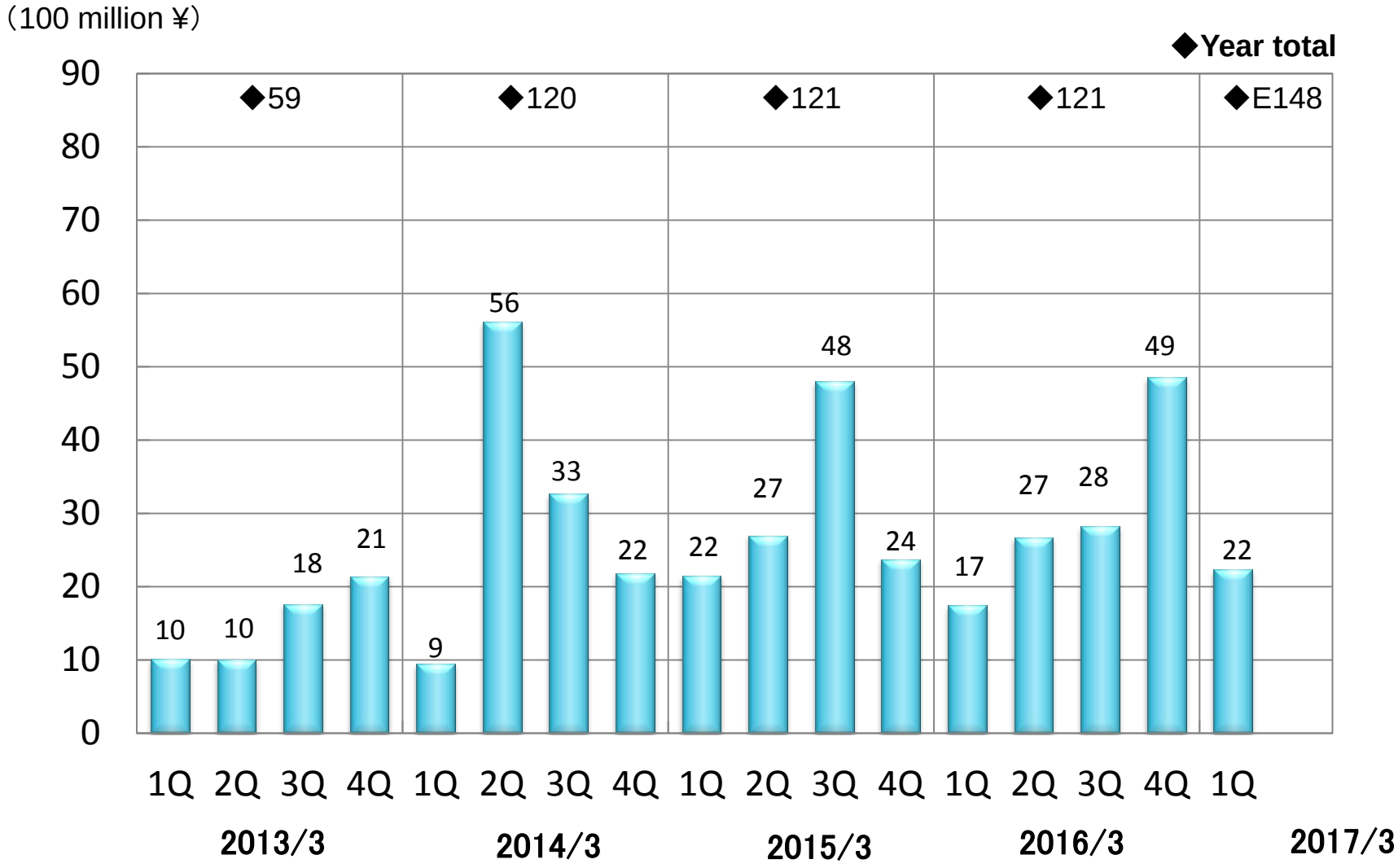
（100 million ¥）



Order Intake in Other Regions' Markets



Net Sales in Other Regions' Markets



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Caution Regarding Forward-Looking Statements

The forecasts in this material are based on management's assumptions and beliefs held in light of information currently available to it and accordingly involve risks and uncertainties that may cause actual results to differ materially from forecasts. These uncertainties include, but are not limited to, changes in economic conditions, market trends, changes in foreign currency exchange rates and other factors.

KOMORI

KOMORI CORPORATION