November 2, 2016
Mitsui & Co., Ltd.

Consolidated Financial Results for the Six-Month Period Ended September 30, 2016 and Forecasts for the Fiscal Year Ending March 31, 2017 (IFRS)

(Unit: Billions of Yen)

Results of Operation	Fiscal Year ending March 2017 1Q	2Q	six months	FY 2016 six months	Increase/Decrease	(%)
Revenue	1,020.0	1,012.1	2,032.1	2,497.8	△ 465.7	△ 18.6
Gross Profit	164.1	161.9	326.0	390.6	△ 64.6	△ 16.5
Selling, general and administrative expenses	△ 130.5	△ 127.8	△ 258.3	△ 283.4	25.1	
Gain (loss) on securities and other investments – net	2.9	15.5	18.4	16.1	2.3	
Impairment reversal (loss) of fixed assets	△ 0.1	△ 0.2	△ 0.3	4.8	△ 5.1	
Gain (loss) on disposal or sales of fixed assets – net	0.1	0.6	0.7	11.5	△ 10.8	
Other income (expense) – net	△ 8.3	2.1	△ 6.2	△ 19.2	13.0	
Interest income and expense – net	△ 5.1	△ 6.2	△ 11.3	△ 9.7	△ 1.6	
Dividend income	11.9	6.3	18.2	26.0	△ 7.8	
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	50.7	48.1	98.8	88.3	10.5	
Profit before Income Taxes	85.7	100.3	186.0	225.0	△ 39.0	△ 17.3
Income Taxes	△ 21.4	△ 35.6	△ 57.0	△ 79.3	22.3	
Profit for the Period Attributable to Non-controlling Interests	△ 3.2	△ 3.8	△ 7.0	△ 15.1	8.1	
Profit for the Period Attributable to Owners of the Parent	61.1	60.9	122.0	130.6	△ 8.6	△ 6.6
Comprehensive Income for the Period Attributable to Owners of the Parent	△ 184.3	55.0	△ 129.3	△ 132.0	2.7	–
EBITDA (*1)	145.1	137.9	283.0	347.4	△ 64.4	△ 18.5

Summary of Increase/Decrease

【Revenue】
Energy: crude oil and gas prices declined
Chemicals: prices and volume declined
Mineral & Metal Resources: prices and volume declined
Americas: prices and volume declined
【Gross Profit】
Energy: crude oil and gas prices declined
Americas: Novus, lower methionine prices

【SG & A expenses】
Impact of FX fluctuations, etc.

【Gain (loss) on securities and other investments – net】
Partial sale of IHH shares
(FY2016) Gain on valuation on shares
Gain on sales of stakes in relation to automobile business
【Impairment reversal (loss) of fixed assets】
Miscellaneous
(FY2016) TIACT reversal of impairment,
MEPUK change in estimation of asset retirement costs
【Gain (loss) on disposal or sales of fixed assets – net】
Miscellaneous
(FY2016) Gain on sales of buildings in Japan
【Other income (expense) – net】
Exploration expenses
(FY2016) Exploration expenses, Impairment of goodwill (Multigrain)

【Interest income and expense – net】
Same level as FY2016
【Dividend income】
Dividend income from LNG projects declined

【Share of Profit (Loss) of Investments Accounted for Using the Equity Method】
Inc.: Valepar, FX fluctuation gains on debts, etc.
(FY2016) IPP business one-time losses
Dec.: JAL-MIMI, oil prices declined
(FY2016)LNG terminal in Mexico, change in lease accounting treatment

Financial Position	September 2016	March 2016	Increase /Decrease
Total assets	10,481.2	10,910.5	△ 429.3
Total equity attributable to owners of the parent	3,192.8	3,379.7	△ 186.9
Interest-bearing debt (less cash & cash equivalents)	3,055.0	3,215.0	△ 160.0
Net DER	0.96	0.95	0.01

【Total assets】
Decreased in the investments in equity method investees ,PPE, and other investments due to FX.

【Total equity attributable to owners of the parent】
Decreased in T/A due to the appreciation of JPY.

Cash Flows	FY 2017 six months	FY 2016 six months
Operating Activities	73.1	325.5
Investing Activities	△ 190.7	△ 151.7
(Free Cash Flow)	△ 117.6	173.8
Financing Activities	193.0	△ 97.1
Core Operating Cash Flow (*3)	181.3	268.6

Operating Segments (*2)	<EBITDA> FY 2017 six months	FY 2016 six months	Increase/ Decrease	<Profit for the Period Attributable to Owners of the Parent> FY 2017 six months	FY 2016 six months	Increase/ Decrease	Summary of Increase/Decrease
Iron & Steel Products	3.3	5.6	△ 2.3	2.0	2.5	△ 0.5	-Gestamp: decline in profit
Mineral & Metal Resources	68.2	67.2	1.0	51.3	31.3	20.0	-Decline of tax burden by liquidation decision of MRMD -Valepar FX fluctuation gains on debts
Machinery & Infrastructure	43.7	31.6	12.1	34.2	18.8	15.4	-IPP: one-time negative impact in FY2016 -Increased interest in gas distribution business in Brazil
Chemicals	16.1	14.6	1.5	7.2	5.3	1.9	-Contribution from methanol business in US -Withdrawal from chlor-alkali business in US
Energy	69.0	140.4	△ 71.4	0.9	26.2	△ 25.3	-MOECO: decline in crude oil and gas prices and impact of FX -JAL-MIMI: decline in crude oil prices
Lifestyle	17.4	5.0	12.4	20.6	△ 4.4	25.0	- (FY 2016) Impairment loss on goodwill (Multigrain) - Gain on partial sale of shares in IHH
Innovation & Corporate Development	10.1	7.2	2.9	6.9	13.0	△ 6.1	-(FY2016) Gain on valuation on shares in Hutchison China MediTech
Americas	25.8	39.8	△ 14.0	11.6	16.9	△ 5.3	-Novus: lower methionine prices
Europe, the Middle East and Africa	2.8	3.9	△ 1.1	1.6	2.9	△ 1.3	
Asia Pacific	22.5	22.6	△ 0.1	13.4	12.7	0.7	
Sub total	278.9	337.9	△ 59.0	149.7	125.2	24.5	
All Other/Adjustments and Eliminations	4.1	9.5	△ 5.4	△ 27.7	5.4	△ 33.1	
Consolidated Total	283.0	347.4	△ 64.4	122.0	130.6	△ 8.6	

Forecasts FY 2017	Revised forecast	Original forecast	FY 2016 Results
Gross profit	650.0	640.0	726.6
Selling, general and administrative expenses	△ 540.0	△ 550.0	△ 566.0
Gain on investments, fixed assets and other	50.0	50.0	△ 39.6
Interest expenses	△ 30.0	△ 30.0	△ 19.4
Dividend income	50.0	50.0	54.7
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	170.0	170.0	△ 132.0
Profit before Income Taxes	350.0	330.0	24.3
Income Taxes	△ 120.0	△ 120.0	△ 91.2
Profit for the Year Attributable to Non-controlling Interests	△ 10.0	△ 10.0	△ 16.5
Profit for the Year Attributable to Owners of the Parent	220.0	200.0	△ 83.4
EBITDA	540.0	540.0	336.4

Dividend per Share (Unit: Yen)	Interim	Year end	Total	Payout ratio
Fiscal Year ending March 2017	25.00	25.00 (Forecast)	50.00 (Forecast)	40.7%
Fiscal Year ended March 2016	32.00	32.00	64.00	–

<Reference>

Major Indicators	FY 2017 (six months)	FY 2016 (six months)
Foreign Exchange (Yen/US$: average)	105.72	121.73
Foreign Exchange (Yen/A$: average)	79.10	90.90
Interests (YenTIBOR 3M average)	0.06%	0.17%
Interests (US$LIBOR 3M average)	0.74%	0.30%
Consolidated Oil Price (US$/bbl)	$41/bbl	$60/bbl

	September 2016	March 2016
Foreign Exchange (Yen/US$: closing rate)	101.12	112.68
Nikkei Average (closing price)	16,449.84	16,758.67

<Notes>
*1 Gross Profit + Selling, general and administrative expenses + Dividend income + Share of Profit (Loss) of Investments Accounted for Using the Equity Method + Depreciation and amortization

*2 From the six-month period ended September 30, 2016, part of the food business and food & retail management business included in the Lifestyle Segment was transferred to the Chemicals Segment, and part of Americas Segment was transferred to the Lifestyle Segment. In accordance with this change, the operating segment information for the previous period has been restated to conform to the current period presentation.

*3 Cash flows from operating activities – Changes in operating assets and liabilities

A Cautionary Note on Forward-Looking Statements:
This report contains statements (including figures) regarding Mitsui & Co., Ltd. ("Mitsui")' s corporate strategies, objectives, and views of future developments that are forward-looking in nature and are not simply reiterations of historical facts. These statements are presented to inform stakeholders of the views of Mitsui' s management but should not be relied on solely in making investment and other decisions. You should be aware that a number of important risk factors could lead to outcomes that differ materially from those presented in such forward-looking statements.
For key assumptions on which the statements concerning future performance are based, please refer to (2) "Forecasts for the year ending March 31, 2017" on page 13 of our earnings report.
For cautionary notes with respect to forward-looking statements, please refer to 3.Other Information "Notice" section on page 15 of our earnings report.