Brief Summary of FY2017

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April 6, 2017

Seven & i Holdings Co., Ltd.

■Consolidated Results

※Business segments have been changed from the fiscal year ending February 28, 2018. Please refer to pages 6-7 for data on the new business segments.

Ⅰ. Financial Results

(Millions of yen)

	Fiscal Year Ended Feb. 28, 2015	YOY(%)	Fiscal Year Ended Feb. 29, 2016	YOY(%)	Fiscal Year Ended Feb. 28, 2017	YOY(%)	Fiscal Year Ending Feb. 28, 2018 (Forecast)	YOY(%)
Group's total sales[*1]	10,235,664	106.6	10,703,064	104.6	10,621,530	99.2	11,150,000	105.0
Revenues from operations	6,038,948	107.2	6,045,704	100.1	5,835,689	96.5	6,100,000	104.5
Convenience store operations	2,727,780	107.8	2,675,890	98.1	2,550,640	95.3	2,902,000	113.8
Superstore operations	2,012,176	100.1	2,060,516	102.4	2,025,534	98.3	1,999,000	98.7
Department store operations	875,027	100.4	884,716	101.1	852,174	96.3	806,400	94.6
Food services	80,980	103.1	83,839	103.5	82,562	98.5	83,000	100.5
Financial services	178,221	112.2	192,487	108.0	201,932	104.9	210,000	104.0
Mail order services	185,802	-	158,732	85.4	139,226	87.7	108,000	77.6
Others	53,897	106.7	61,582	114.3	57,424	93.2	63,000	109.7
Eliminations / corporate	(74,937)	-	(72,061)	-	(73,805)	-	(71,400)	-
Operating income (loss)	343,331	101.1	352,320	102.6	364,573	103.5	386,500	106.0
Convenience store operations	276,745	107.5	304,110	109.9	313,195	103.0	323,800	103.4
Superstore operations	19,340	65.2	7,234	37.4	22,903	316.6	27,900	121.8
Department store operations	7,059	107.1	3,832	54.3	3,672	95.8	6,700	182.4
Food services	44	7.3	917	-	515	56.2	600	116.4
Financial services	47,182	105.1	49,697	105.3	50,130	100.9	51,500	102.7
Mail order services	(7,521)	-	(8,451)	-	(15,097)	-	(6,700)	-
Others	3,669	169.4	5,559	151.5	4,632	83.3	4,900	105.8
Eliminations / corporate	(3,188)	-	(10,578)	-	(15,379)	-	(22,200)	-
Ordinary income	341,484	100.7	350,165	102.5	364,405	104.1	385,000	105.7
Special gains	4,835	145.1	6,103	126.2	4,411	72.3		
Special losses	36,124	115.8	52,493	145.3	151,248	288.1		
Income before income taxes	310,195	99.7	303,775	97.9	217,569	71.6		
Net income attributable to owners of parent	172,979	98.5	160,930	93.0	96,750	60.1	177,000	182.9
Net income per share	yen 195.66	% 98.4	yen 182.02	% 93.0	yen 109.42	% 60.1	yen 200.18	% 182.9
Average[*2]	884,064,278		884,132,485		884,214,252			
End of period[*2]	884,066,302		884,151,095		884,402,184			

*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.
*2. Excluding treasury stock.

Exchange rates

(yen)

		Fiscal Year Ended Feb. 28, 2015	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ended Feb. 28, 2017	Fiscal Year Ending Feb. 28, 2018 (Forecast)
Income statements	U.S.$1=	105.79	121.10	108.78	110.00
	1yuan=	17.18	19.23	16.42	16.00
Balance sheets	U.S.$1=	120.55	120.61	116.49	-
	1yuan=	19.35	18.36	16.76	-

Operating income before amortization of goodwill

(Millions of yen)

	Fiscal Year Ended Feb. 28, 2015	YOY(%)	Fiscal Year Ended Feb. 29, 2016	YOY(%)	Fiscal Year Ended Feb. 28, 2017	YOY(%)	Fiscal Year Ending Feb. 28, 2018 (Forecast)	YOY(%)
Total	362,226	101.1	373,552	103.1	380,731	101.9	403,400	106.0
Convenience store operations	285,454	107.4	314,788	110.3	322,445	102.4		
Superstore operations	22,480	68.6	10,374	46.1	26,002	250.6		
Department store operations	12,342	103.9	9,120	73.9	5,848	64.1		
Food services	44	7.3	917	-	515	56.2		
Financial services	48,742	104.5	51,392	105.4	51,437	100.1		
Mail order services	(7,512)	-	(8,446)	-	(15,097)	-		
Others	3,862	172.7	5,984	155.0	4,959	82.9		
Eliminations / corporate	(3,188)	-	(10,578)	-	(15,379)	-		

Note: Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

Ⅱ. Major Factors for the Change

*For results of major operating companies, please refer to page 8 to 15.

(Millions of yen)

	Fiscal Year Ended Feb. 28, 2017	Change	Major Factors for the Change
Group's total sales[*1]	10,621,530	(81,533)	(1) Downward pressure from the effect of a stronger yen [335.5 billion yen] (2) Decreased despite an increase in total store sales at Seven-Eleven Japan.
Revenues from operations	5,835,689	(210,014)	(1) Downward pressure from the effect of a stronger yen [210.9 billion yen] (2) Decreased in Superstore operation and Department store operations
Operating income (loss)	364,573	+12,252	Higher income in convenience store operations, superstore operations and financial services despite a downward pressure from the effect of a stronger yen [8.7 billion yen].
Convenience stores	313,195	+9,084	(1) Seven-Eleven Japan Growth led by standard products such as sandwiches, fryer foods, etc. Existing store sales and merchandise gross profit margin both increased. (2) 7-Eleven, Inc. Decreased due to negative impact of weak yen, despite higher merchandise sales led by fresh food and beverages and gasoline sales.
Superstores	22,903	+15,668	(1) Ito-Yokado Profit increased due to revision for appropriate sales promotion measures and improvement of gross profit margin, despite a decline in existing store sales. (2) York-Benimaru (Including Life Foods[*2]) Higher income due to growth in existing store sales and improvement of gross profit margin.
Department stores	3,672	(159)	(1) Sogo & Seibu Lower income due to decline in existing store sales and deterioration of gross profit margin. (2) Lower income at LOFT
Food services	515	(401)	Lower income at Seven & i Food Systems
Financial services	50,130	+433	(1) Higher income at Seven Bank (2) Higher income in non-bank operations
Mail order services	(15,097)	(6,645)	Lower income at Nissen Holdings
Others	4,632	(926)	
Eliminations / corporate[*3]	(15,379)	(4,801)	Lower income mainly due to increase in depreciation and amortization related to the Group's portal website.
Ordinary income	364,405	+14,240	Factors increasing operating income.
Income attributable to owners of parent	96,750	(64,179)	Lower income due to an increase in special losses.

*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

*2. Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

*3. Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

Ⅲ. Segment Information

Business segment information

(Millions of yen)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017			Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)	Composition(%)		YOY(%)
Assets (end of period)	5,234,705	108.8	5,441,691	104.0	5,508,888	101.2	-		
Convenience store operations	1,927,221	118.2	1,982,681	102.9	2,105,931	106.2	36.7		
Superstore operations	1,040,068	104.0	1,047,824	100.7	1,004,561	95.9	17.5		
Department store operations	495,961	98.8	485,700	97.9	431,589	88.9	7.5		
Food services	26,307	117.5	25,200	95.8	26,399	104.8	0.5		
Financial services	1,871,705	104.1	1,929,839	103.1	1,925,815	99.8	33.6		
Mail order services	105,717	102.2	81,941	77.5	56,610	69.1	1.0		
Others	207,073	122.1	186,078	89.9	179,884	96.7	3.1		
Eliminations / corporate	(439,351)	-	(297,574)	-	(221,904)	-	-		
Capital expenditures	341,075	101.3	399,204	117.0	384,119	96.2	100.0	807,000	210.1
			[374,928]	[109.9]	[377,090]	[100.6]			
Convenience store operations*	193,235	97.7	238,372	123.4	273,072	114.6	71.1	693,200*	253.9
Superstore operations	65,490	98.2	81,354	124.2	50,630	62.2	13.2	42,000	83.0
			[57,078]	[87.2]	[43,601]	[53.6]			
Department store operations	15,380	98.6	17,515	113.9	15,195	86.8	4.0	15,900	104.6
Food services	3,506	154.0	1,853	52.9	2,081	112.3	0.5	2,500	120.1
Financial services	39,110	99.5	33,422	85.5	26,070	78.0	6.8	37,700	144.6
Mail order services	3,815	-	4,766	124.9	1,864	39.1	0.5	3,800	203.8
Others	5,381	71.1	3,678	68.3	4,830	131.3	1.3	1,900	39.3
Corporate	15,152	199.7	18,240	120.4	10,373	56.9	2.7	10,000	96.4
Depreciation and amortization	172,237	116.9	195,511	113.5	207,483	106.1	100.0	222,100	107.0
Convenience store operations	103,247	113.1	116,514	112.9	123,131	105.7	59.3	138,000	112.1
Superstore operations	20,696	112.0	23,800	115.0	25,280	106.2	12.2	26,000	102.8
Department store operations	13,399	99.5	13,569	101.3	12,982	95.7	6.3	12,400	95.5
Food services	709	162.0	828	116.7	869	105.0	0.4	1,000	115.0
Financial services	25,233	124.9	29,071	115.2	29,416	101.2	14.2	29,000	98.6
Mail order services	3,842	-	3,730	97.1	3,956	106.0	1.9	1,800	45.5
Others	2,689	106.5	2,958	110.0	2,983	100.8	1.4	3,100	103.9
Corporate	2,419	235.0	5,036	208.2	8,862	176.0	4.3	10,800	121.9
Amortization of goodwill	18,894	101.5	21,232	112.4	16,158	76.1	100.0	16,900	104.6
Convenience store operations	8,709	103.8	10,677	122.6	9,249	86.6	57.2		
Superstore operations	3,140	100.3	3,140	100.0	3,098	98.7	19.2		
Department store operations	5,282	99.9	5,288	100.1	2,176	41.1	13.5		
Food services	-	-	-	-	-	-	-		
Financial services	1,560	89.3	1,695	108.7	1,306	77.1	8.1		
Mail order services	9	-	4	50.5	-	-	-		
Others	192	277.3	425	221.1	326	76.7	2.0		
Impairment loss	15,220	100.8	28,800	189.2	59,719	207.4	100.0		
Convenience store operations	5,739	132.8	9,369	163.3	10,374	110.7	17.4		
Superstore operations	7,111	104.4	12,273	172.6	24,040	195.9	40.3		
Department store operations	1,763	56.3	3,972	225.3	18,681	470.3	31.3		
Food services	471	77.8	636	134.9	1,102	173.2	1.8		
Financial services	-	-	28	-	-	-	-		
Mail order services	90	-	2,358	-	3,854	163.4	6.5		
Others	44	23.1	161	361.4	1,666	-	2.8		

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction. An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.
Figures for actual results don't include goodwill and others related to the acquisition of stores, etc.
Corporate in capital expenditures mainly reflect the Company's capital expenditures relating to the Group strategy.
2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond.
3. In capital expenditures, figures in square brackets [ ] show the figures reflecting the securitization of assets of a new store in superstore operations.
4. Depreciation and amortization include amortization on intangible assets. Corporate in depreciation and amortization mainly reflect the Company's depreciation and amortization relating to the Group strategy.
5. Amortization of goodwill include only the amount recorded on selling, general and administrative expenses.
6. Impairment losses include 6,108 million yen and 10,611 million yen recorded as restructuring expenses in the consolidated income statements for the fiscal year ended Feb. 29, 2016, and Feb. 28, 2017.

* The forecast for the fiscal year ending February 28, 2018 at includes capital expenditure associated with the acquisition of part of the retail business of Sunoco LP.

Geographic area segment information

(Millions of yen)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017		
		YOY(%)		YOY(%)		YOY(%)	Composition(%)
Assets (end of period)	5,234,705	108.8	5,441,691	104.0	5,508,888	101.2	-
Japan	4,186,888	106.4	4,373,165	104.4	4,371,861	100.0	79.3
North America	999,391	121.0	1,025,762	102.6	1,094,861	106.7	19.9
Others	48,848	93.7	43,470	89.0	48,023	110.5	0.9
Eliminations	(422)	-	(706)	-	(5,857)	-	-
Revenues from operations	6,038,948	107.2	6,045,704	100.1	5,835,689	96.5	-
Japan	3,941,337	107.0	4,056,272	102.9	4,032,803	99.4	69.1
North America	1,968,854	107.5	1,855,305	94.2	1,690,713	91.1	29.0
Others	131,058	109.9	136,058	103.8	113,384	83.3	1.9
Eliminations	(2,301)	-	(1,931)	-	(1,212)	-	-
Operating income	343,331	101.1	352,320	102.6	364,573	103.5	-
Japan	295,666	98.7	288,068	97.4	299,251	103.9	82.1
North America	49,825	120.0	65,148	130.8	65,548	100.6	18.0
Others	(2,161)	-	(842)	-	(238)	-	(0.1)
Eliminations	1	-	(53)	-	11	-	-

Note: "Others" consists of the business results in China, etc.

Ⅳ. Interest-Bearing Debt

(Millions of yen)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017	
		YOY(%)/change		YOY(%)/change		YOY(%)/change
Short-term loans	130,780	112.6	130,782	100.0	150,376	115.0
Current portion of long-term loar	70,013	69.5	101,329	144.7	64,301	63.5
Current portion of bonds	59,999	300.0	40,000	66.7	50,000	125.0
Commercial paper	-	-	-	-	-	-
Sub-total	260,792	110.1	272,111	104.3	264,678	97.3
Bonds	319,992	87.7	399,994	125.0	349,996	87.5
Long-term loans	367,467	110.5	360,864	98.2	433,814	120.2
Commercial paper	-	-	-	-	-	-
Sub-total	687,459	98.6	760,858	110.7	783,811	103.0
Total	948,252	101.5	1,032,970	108.9	1,048,490	101.5
Ratio to total assets (%)	18.1	-1.3	19.0	+0.9	19.0	±0.0
Ratio to owners' equity (%)	41.2	-3.4	43.5	+2.3	44.9	+1.4

Segment Information excluding Financial Services

Convenience store operations	132,632	114.4	132,671	100.0	177,601	133.9
Superstore operations	16,131	83.8	12,927	80.1	9,570	74.0
Department store operations	174,395	96.7	176,716	101.3	196,268	111.1
Food services	-	-	-	-	-	-
Mail order services	24,158	141.3	28,048	116.1	33,080	117.9
Others	4,810	-	5,850	121.6	5,912	101.1
Corporate	269,991	100.0	329,994	122.2	289,996	87.9
Sub-total	622,119	103.2	686,207	110.3	712,429	103.8
Financial services	326,132	98.3	346,763	106.3	336,060	96.9
Total	948,252	101.5	1,032,970	108.9	1,048,490	101.5

Bond information

(As of Feb. 28, 2017)

	Amount	Date of issue	Coupon	Redemption date
Issued by Seven & i Holdings				
3rd unsecured domestic straight bonds	30 billion yen	Jul. 3, 2008	1.94%	Jun. 20, 2018
5th unsecured domestic straight bonds	20 billion yen	Jun. 29, 2010	0.852%	Jun. 20, 2017
6th unsecured domestic straight bonds	60 billion yen	Jun. 29, 2010	1.399%	Jun. 19, 2020
8th unsecured domestic straight bonds	40 billion yen	Apr. 26, 2013	0.383%	Jun. 20, 2019
9th unsecured domestic straight bonds	20 billion yen	Apr. 26, 2013	0.671%	Mar. 20, 2023
10th unsecured domestic straight bonds	30 billion yen	Jun. 17, 2015	0.150%	Jun. 20, 2018
11th unsecured domestic straight bonds	60 billion yen	Jun. 17, 2015	0.514%	Jun. 20, 2022
12th unsecured domestic straight bonds	30 billion yen	Jun. 17, 2015	0.781%	Jun. 20, 2025
Issued by Seven Bank				
6th unsecured domestic straight bonds	30 billion yen	May 31, 2012	0.398%	Jun. 20, 2017
7th unsecured domestic straight bonds	10 billion yen	May 31, 2012	0.613%	Jun. 20, 2019
8rd unsecured domestic straight bonds	15 billion yen	Mar. 7, 2013	0.243%	Mar. 20, 2018
9th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.460%	Mar. 19, 2020
10th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.803%	Mar. 20, 2023
11th unsecured domestic straight bonds	15 billion yen	Dec. 17, 2014	0.536%	Dec. 20, 2024

Ratings

(As of Mar. 31, 2017)

		S&P	Moody's	R&I	JCR
Seven & i Holdings	Long-term	AA-	A1	AA	AA+
Seven-Eleven Japan	Long-term	AA-	-	-	AA+
	Short-term*	A-1+	P-1	-	-
7-Eleven, Inc.	Long-term	AA-	Baa1	-	-
Seven Bank	Long-term	A+	-	AA	-

* From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program.

■Consolidated Results（New Segements）

[Changes in Business Segments Based on Management Approach]

To help drive progress on this Medium-Term Management Plan, in the fiscal year ending February 28, 2018 the Company will strengthen a segment administration scheme based on management approach. For details of the change, please refer to the "Consolidated Financial Results for the Fiscal Year ended February 28, 2017" and the press release entitled "Notice Regarding Change in Business Segments." Figures for the fiscal years ended February 29, 2016 and February 28, 2017 have been restated to reflect the new business segments.

Ⅴ. Financial Results

(Millions of yen)

	Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)
Group's total sales[*1]	10,703,064	104.6	10,621,530	99.2	11,150,000	105.0
Revenues from operations	6,045,704	100.1	5,835,689	96.5	6,100,000	104.5
Domestic Convenience store operations	863,373	-	901,306	104.4	935,000	103.7
Overseas Convenience store operations	1,819,838	-	1,658,542	91.1	1,978,000	119.3
Superstore operations	1,982,381	-	1,949,313	98.3	1,920,000	98.5
Department store operations	768,757	-	729,612	94.9	674,000	92.4
Financial services	192,486	-	201,932	104.9	207,000	102.5
Specialty store operations	468,003	-	450,488	96.3	422,000	93.7
Others	30,340	-	23,854	78.6	30,800	129.1
Eliminations / corporate	(79,477)	-	(79,360)	-	(66,800)	-
Operating income (loss)	352,320	102.6	364,573	103.5	386,500	106.0
Domestic Convenience store operations	235,093	-	243,839	103.7	245,000	100.5
Overseas Convenience store operations	66,804	-	67,421	100.9	77,000	114.2
Superstore operations	3,910	-	20,228	517.3	25,200	124.6
Department store operations	3,041	-	2,867	94.3	5,200	181.4
Financial services	49,672	-	50,136	100.9	51,500	102.7
Specialty store operations	(3,006)	-	(11,276)	-	(1,700)	-
Others	4,651	-	4,005	86.1	3,600	89.9
Eliminations / corporate	(7,846)	-	(12,650)	-	(19,300)	-
Ordinary income	350,165	102.5	364,405	104.1	385,000	105.7
Special gains	6,103	126.2	4,411	72.3		
Special losses	52,493	145.3	151,248	288.1		
Income before income taxes	303,775	97.9	217,569	71.6		
Net income attributable to owners of parent	160,930	93.0	96,750	60.1	177,000	182.9
Net income per share	yen 182.02	% 93.0	yen 109.42	% 60.1	yen 200.18	% 182.9
Average[*2]	884,132,485		884,214,252			
End of period[*2]	884,151,095		884,402,184			

*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.
*2. Excluding treasury stock.

Operating income before amortization of goodwill

(Millions of yen)

	Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)
Total	373,552	103.1	380,731	101.9	403,400	106.0
Domestic Convenience store operations	235,093	-	243,839	103.7		
Overseas Convenience store operations	77,482	-	76,671	99.0		
Superstore operations	7,025	-	23,329	332.1		
Department store operations	7,912	-	4,627	58.5		
Financial services	51,368	-	51,443	100.1		
Specialty store operations	(2,231)	-	(10,537)	-		
Others	4,747	-	4,005	84.4		
Eliminations / corporate	(7,846)	-	(12,650)	-		

Note: Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

Ⅵ. Segment Information

Business segment information

(Millions of yen)

	Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017			Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)	Composition(%)		YOY(%)
Capital expenditures	399,204	117.0	384,119	96.2	100.0	807,000	210.1
	[374,928]	[109.9]	[377,090]	[100.6]			
Domestic convenience store operations	125,958	-	125,970	100.0	32.8	183,200	145.4
Overseas convenience store operations	112,807	-	147,226	130.5	38.3	510,000*	346.4
Superstore operations	81,097	-	50,086	61.8	13.0	41,100	82.1
	[56,821]	-	[43,057]	[75.8]			
Department store operations	13,368	-	12,151	90.9	3.2	13,300	109.5
Financial services	33,422	-	26,070	78.0	6.8	37,700	144.6
Specialty store operations	11,708	-	8,979	76.7	2.3	10,000	111.4
Others	2,601	-	3,259	125.3	0.8	1,700	52.1
Eliminations / corporate	18,240	-	10,373	56.9	2.7	10,000	96.4
Depreciation and amortization	195,511	113.5	207,483	106.1	100.0	222,100	107.0
Domestic convenience store operations	54,024	-	61,101	113.1	29.4	69,200	113.3
Overseas convenience store operations	65,381	-	64,992	99.4	31.3	69,000	106.2
Superstore operations	22,850	-	24,397	106.8	11.8	25,200	103.3
Department store operations	12,205	-	11,472	94.0	5.5	10,800	94.1
Financial services	29,071	-	29,416	101.2	14.2	29,000	98.6
Specialty store operations	7,284	-	7,787	106.9	3.8	5,800	74.5
Others	2,393	-	2,189	91.5	1.1	2,300	105.0
Eliminations / corporate	2,299	-	6,125	266.4	3.0	10,800	176.3
Amortization of goodwill	21,232	112.4	16,158	76.1	100.0	16,900	104.6
Domestic convenience store operations	-	-	-	-	-		
Overseas convenience store operations	10,677	-	9,249	86.6	57.2		
Superstore operations	3,115	-	3,101	99.5	19.2		
Department store operations	4,871	-	1,760	36.1	10.9		
Financial services	1,695	-	1,306	77.1	8.1		
Specialty store operations	775	-	739	95.4	4.6		
Others	96	-	-	-	-		
Impairment loss	28,800	189.2	59,719	207.4	100.0		
Domestic convenience store operations	7,427	-	8,783	118.2	14.7		
Overseas convenience store operations	1,941	-	1,591	82.0	2.7		
Superstore operations	11,655	-	23,285	199.8	39.0		
Department store operations	3,351	-	17,623	525.9	29.5		
Financial services	28	-	-	-	-		
Specialty store operations	4,250	-	7,522	177.0	12.6		
Others	145	-	913	626.2	1.5		

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction. An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.
Figures for actual results don't include goodwill and others related to the acquisition of stores, etc.
Corporate in capital expenditures mainly reflect the Company's capital expenditures relating to the Group strategy.
2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond.
3. In capital expenditures, figures in square brackets [ ] show the figures reflecting the securitization of assets of a new store in superstore operations.
4. Depreciation and amortization include amortization on intangible assets. Corporate in depreciation and amortization mainly reflect the Company's depreciation and amortization relating to the Group strategy.
5. Amortization of goodwill include only the amount recorded on selling, general and administrative expenses.
6. Impairment losses include 6,108 million yen and 10,611 million yen recorded as restructuring expenses in the consolidated income statements for the fiscal year ended Feb. 29, 2016, and Feb. 28, 2017.

* The forecast for the fiscal year ending February 28, 2018 at 7-Eleven, Inc. includes the acquisition of part of the retail business of Sunoco LP.

Ⅶ. Interest-Bearing Debt

Exchange rates

(Millions of yen)

	Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017	
		YOY(%)		YOY(%)
Domestic convenience store operations	-	-	-	-
Overseas convenience store operations	132,671	-	177,601	133.9
Superstore operations	4,462	-	3,187	71.4
Department store operations	169,856	-	187,908	110.6
Financial services	346,763	-	336,060	96.9
Specialty store operations	49,223	-	53,735	109.2
Others	-	-	-	-
Corporate	329,994	-	289,996	87.9
Total	1,032,970	108.9	1,048,490	101.5

■Results and Business Performance of Major Companies

Ⅰ. Convenience Store Operations

Seven-Eleven Japan

Financial results (Millions of yen)

	Fiscal Year Ended Feb. 28, 2015	YOY(%)	Fiscal Year Ended Feb. 29, 2016	YOY(%)	Fiscal Year Ended Feb. 28, 2017	YOY(%)	Fiscal Year Ending Feb. 28, 2018 (Forecast)	YOY(%)
Total store sales	4,008,261	106.0	4,291,067	107.1	4,515,605	105.2	4,708,000	104.3
Net sales of franchised stores	3,905,369	106.0	4,182,231	107.1	4,409,084	105.4		
Revenues from operations	736,343	108.4	793,661	107.8	833,743	105.1	857,800	102.9
Franchise commission from franchised stores	628,867	108.6	680,413	108.2	723,021	106.3		
Gross profit from operation	663,142	108.6	716,395	108.0	758,400	105.9		
SG&A expenses	439,785	110.6	481,362	109.5	514,907	107.0		
Advertising expenses	58,170	110.8	66,464	114.3	69,002	103.8		
Salaries and wages	60,856	102.0	67,298	110.6	72,547	107.8		
Land and building rent	126,663	112.3	140,340	110.8	154,863	110.3		
Depreciation and amortization	47,698	122.3	51,784	108.6	58,829	113.6		
Utility expenses	48,343	111.1	47,784	98.8	43,993	92.1		
Others	98,053	108.5	107,688	109.8	115,671	107.4		
Operating income	223,356	105.0	235,033	105.2	243,493	103.6	244,000	100.2

Sales by product category (total store sales) (Millions of yen)

	Fiscal Year Ended Feb. 28, 2015	YOY(%)	Composition(%)	Fiscal Year Ended Feb. 29, 2016	YOY(%)	Composition(%)	Fiscal Year Ended Feb. 28, 2017	YOY(%)	Composition(%)	Fiscal Year Ending Feb. 28, 2018 (Forecast)	YOY(%)
Total store sales	4,008,261	106.0	100.0	4,291,067	107.1	100.0	4,515,605	105.2	100.0	4,708,000	104.3
Processed food	1,034,131	105.6	25.8	1,115,677	107.9	26.0	1,183,088	106.0	26.2		
Fast food	1,186,445	110.1	29.6	1,278,738	107.8	29.8	1,350,166	105.6	29.9		
Daily food	517,065	106.0	12.9	579,294	112.0	13.5	614,122	106.0	13.6		
Nonfood	1,270,618	102.8	31.7	1,317,357	103.7	30.7	1,368,228	103.9	30.3		

Average daily sales per store (Thousands of yen)

	Fiscal Year Ended Feb. 28, 2015	Change	Fiscal Year Ended Feb. 29, 2016	Change	Fiscal Year Ended Feb. 28, 2017	Change	Fiscal Year Ending Feb. 28, 2018 (Forecast)	Change
All stores	655	(9)	656	+1	657	+1		
Newly opened stores	513	(9)	530	+17	533	+3		

Existing store sales increase (%)

	Fiscal Year Ended Feb. 28, 2015	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ended Feb. 28, 2017	Fiscal Year Ending Feb. 28, 2018 (Forecast)
Existing store sales increase	+2.4	+2.9	+1.8	+1.5
Number of customers	+0.7	+1.3	+0.1	
Average spending per customer	+1.7	+1.6	+1.7	

Gross profit margin by product category (%)

	Fiscal Year Ended Feb. 28, 2015	Change	Fiscal Year Ended Feb. 29, 2016	Change	Fiscal Year Ended Feb. 28, 2017	Change	Fiscal Year Ending Feb. 28, 2018 (Forecast)	Change
Total	31.4	+0.7	31.6	+0.2	31.8	+0.2	32.1	+0.3
Processed food	38.8	+0.1	38.9	+0.1	39.2	+0.3		
Fast food	35.7	+0.6	35.5	(0.2)	35.7	+0.2		
Daily food	33.1	(0.1)	33.2	+0.1	33.4	+0.2		
Nonfood	20.7	+1.1	20.9	+0.2	21.0	+0.1		

7-Eleven, Inc.

Financial results (Millions of yen)

	Fiscal Year Ending Dec. 31, 2014	YOY(%)	Fiscal Year Ending Dec. 31, 2015	YOY(%)	Fiscal Year Ended Dec. 31, 2016	YOY(%)	Fiscal Year Ending Dec. 31, 2017 (Forecast)	YOY(%)
Total store sales	2,834,464	107.3	2,950,422	104.1	2,735,199	92.7	3,141,000	114.8
Merchandise sales at directly operated stores	312,932	107.6	327,183	104.6	284,542	87.0		
Merchandise sales at franchised stores	1,118,497	115.8	1,401,665	125.3	1,336,735	95.4		
Gasolin sales	1,403,035	102.4	1,221,573	87.1	1,113,921	91.2		
Revenues from operations	1,935,274	107.5	1,819,838	94.0	1,658,542	91.1	1,977,000	119.3
Merchandise sales at directly operated stores	312,932	107.6	327,183	104.6	284,542	87.0		
Gasolin sales	1,403,035	102.4	1,221,573	87.1	1,113,921	91.2		
Other operating revenues	219,307	113.8	271,081	123.6	260,078	95.9		
Franchise commission from franchised stores	198,282	114.8	246,123	124.1	236,957	96.3		
Gross profit from operations	400,877	111.6	472,640	117.9	449,334	95.1		
SG&A expenses	341,225	110.8	395,162	115.8	372,662	94.3		
SG&A expenses (thousands of $)	3,225,503	102.4	3,263,107	101.2	3,425,836	105.0		
Directly operated stores*	571,750	100.8	527,541	92.3	515,342	97.7		
Operating income	59,651	116.5	77,478	129.9	76,671	99.0	89,000	116.1
Operating income (thousands of dollar)	563,868	107.6	639,790	113.5	704,832	110.2	809,091	114.8

* Selling expenses of directly operated stores.

Sales by product category (total store sales) (Millions of yen)

	Fiscal Year Ending Dec. 31, 2014	YOY(%)	Composition(%)	Fiscal Year Ending Dec. 31, 2015	YOY(%)	Composition(%)	Fiscal Year Ended Dec. 31, 2016	YOY(%)	Composition(%)	Fiscal Year Ending Dec. 31, 2017 (Forecast)	YOY(%)	Composition(%)
Net sales	2,834,464	107.3	-	2,950,422	104.1	-	2,735,199	92.7	-	3,141,000	114.8	-
Merchandise sales	1,431,429	112.6	100.0	1,728,848	120.8	100.0	1,621,278	93.8	100.0			
Processed food	567,290	113.3	39.6	695,119	122.5	40.2	650,509	93.6	40.1			
Fast food	216,881	115.6	15.2	261,947	120.8	15.2	244,299	93.3	15.1			
Daily food	93,544	115.4	6.5	110,427	118.0	6.4	101,814	92.2	6.3			
Nonfood	553,712	110.4	38.7	661,355	119.4	38.3	624,655	94.5	38.5			
Gasolin sales	1,403,035	102.4	-	1,221,573	87.1	-	1,113,921	91.2	-			

Existing store sales increase (%)

	Fiscal Year Ending Dec. 31, 2014	Fiscal Year Ending Dec. 31, 2015	Fiscal Year Ended Dec. 31, 2016	Fiscal Year Ending Dec. 31, 2017 (Forecast)
U.S. merchandise sales increase (dollar basis)	+3.1	+5.8	+2.1	+3.1

Average daily sales per store

	Fiscal Year Ending Dec. 31, 2014	Change	Fiscal Year Ending Dec. 31, 2015	Change	Fiscal Year Ended Dec. 31, 2016	Change	Fiscal Year Ending Dec. 31, 2017 (Forecast)	Change
All stores (dollar)	4,472	+132	4,695	+223	4,769	+74		
All stores (thousands of yen)	473	+49	569	+96	519	(50)		

Merchandise gross profit margin (%)

	Fiscal Year Ending Dec. 31, 2014	Change	Fiscal Year Ending Dec. 31, 2015	Change	Fiscal Year Ended Dec. 31, 2016	Change	Fiscal Year Ending Dec. 31, 2017 (Forecast)	Change
Gross profit margin	34.5	-0.3	34.6	+0.1	34.8	+0.2	34.9	+0.1

Gasoline

	Fiscal Year Ending Dec. 31, 2014	YOY(%)/change	Fiscal Year Ending Dec. 31, 2015	YOY(%)/change	Fiscal Year Ended Dec. 31, 2016	YOY(%)/change	Fiscal Year Ending Dec. 31, 2017 (Forecast)	YOY(%)/change
Sales (thousands of dollar)	13,262,457	94.6	10,087,316	76.1	10,240,133	101.5		
Gallons sold (thousands of gallon)	4,001,566	99.1	4,292,288	107.3	4,910,026	114.4		
Margin (cents per gallon)*	20.81	+0.52	19.80	(1.01)	20.05	+0.25		
Average retail price (dollars per gallon)	3.39	(0.15)	2.45	(0.94)	2.17	(0.28)		
Retail fuel margin (cents per gallon)	22.43	+2.39	21.51	(0.92)	20.50	(1.01)		

*Gross profit is shown for the entire gasoline business, including wholesale business.

Exchange rates (Income statements) (yen)

	Fiscal Year Ending Dec. 31, 2014	Fiscal Year Ending Dec. 31, 2015	Fiscal Year Ended Dec. 31, 2016	Fiscal Year Ending Dec. 31, 2017 (Forecast)
U.S. $1=	105.79	121.10	108.78	110.00

Ⅱ. Superstore Operations

Ito-Yokado

Financial results (Millions of yen)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	1,285,942	98.0	1,289,586	100.3	1,255,017	97.3	1,260,000	100.4
Net sales	1,253,296	97.9	1,255,608	100.2	1,219,252	97.1	1,230,000	100.9
Gross profit from operation	334,978	96.5	320,399	95.6	316,932	98.9		
SG&A expenses	333,118	99.2	334,380	100.4	316,879	94.8		
Advertising expenses	29,951	98.3	33,586	112.1	19,389	57.7		
Salaries and wages	132,941	97.5	132,138	99.4	133,112	100.7		
Land and building rent	63,580	97.8	61,175	96.2	61,687	100.8		
Depreciation and amortization	11,137	111.2	13,125	117.9	13,654	104.0		
Utility expenses	22,029	102.7	19,321	87.7	15,779	81.7		
Others	73,476	101.3	75,033	102.1	73,256	97.6		
Operating income	1,859	16.6	(13,980)	-	52	-	4,000	-

Sales by product category (Millions of yen)

	Nine Months Ended Nov. 30, 2015			Nine Months Ended Nov. 30, 2016			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	1,253,296	97.9	100.0	1,255,608	100.2	100.0	1,219,252	97.1	100.0	1,230,000	100.9
Merchandise sales	939,774	96.1	75.0	931,531	99.1	74.2	886,930	95.2	72.7		
Apparel	193,354	94.8	15.4	187,047	96.7	14.9	179,027	95.7	14.7		
Household goods	153,506	92.9	12.2	142,811	93.0	11.4	122,445	85.7	10.0		
Food	592,913	97.5	47.3	601,672	101.5	47.9	585,457	97.3	48.0		
Tenants	301,376	104.7	24.0	314,612	104.4	25.1	322,191	102.4	26.4		
Others	12,145	80.7	1.0	9,464	77.9	0.8	10,130	107.0	0.8		

Existing store sales increase (%)

	Nine Months Ended Nov. 30, 2015	Nine Months Ended Nov. 30, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)
Existing store sales increase	(4.5)	+0.2	(4.2)	±0.0
Apparel	(5.5)	(0.8)	(6.3)	
Household goods	(5.2)	(0.3)	(7.1)	
Food	(4.0)	+0.6	(2.9)	
Number of customers	(5.7)	(0.1)	(4.4)	
Average spending per customer	+1.3	+0.4	+0.3	

Gross profit margin by product category (%)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
Total	29.9	(0.3)	28.6	(1.3)	29.1	+0.5	30.1	+1.0
Apparel	37.2	(2.4)	32.3	(4.9)	32.5	+0.2		
Household goods	30.3	+0.1	29.7	(0.6)	30.2	+0.5		
Food	27.5	+0.5	27.2	(0.3)	27.8	+0.6		

<Concerning the Business Reorganization of Ito-Yokado>

The cosmetic and drug sales areas in Ito-Yokado's household goods division were carved out in a corporate split and transferred to Seven Bi no Garden Co., LTD.; however, to facilitate a flexible sales area reorganization at Ito-Yokado, it absorbed Seven Bi no Garden Co., LTD. on March 1, 2017.

As a result, the forecast for the fiscal year ending February 28, 2018 reflects the figures for Seven Bi no Garden Co., LTD.

Furthermore, since the forecast uses figures from after reorganizing the existing store sales, there is no impact on the existing store sales growth. The impact on the gross profit margin is negligible.

York-Benimaru

Financial results (Millions of yen)

	Fiscal Year Ended Feb. 28, 2015	YOY(%)	Fiscal Year Ended Feb. 29, 2016	YOY(%)	Fiscal Year Ended Feb. 28, 2017	YOY(%)	Fiscal Year Ending Feb. 28, 2018 (Forecast)	YOY(%)
Revenues from operations	396,930	104.2	412,977	104.0	426,172	103.2	447,000	104.9
Net sales	390,492	104.2	406,223	104.0	418,729	103.1	440,000	105.1
Gross profit from operation	97,616	104.2	102,109	104.6	106,240	104.0		
SG&A expenses	84,796	104.7	88,784	104.7	92,185	103.8		
Advertising expenses	6,105	109.0	6,667	109.2	6,624	99.4		
Salaries and wages	44,171	103.4	45,946	104.0	48,472	105.5		
Land and building rent	8,956	102.5	9,136	102.0	9,378	102.6		
Depreciation and amortization	3,569	112.7	3,931	110.1	4,519	115.0		
Utility expenses	6,516	112.6	6,127	94.0	5,413	88.3		
Others	15,477	103.5	16,975	109.7	17,777	104.7		
Operating income	12,820	100.8	13,324	103.9	14,054	105.5	14,700	104.6

[Reference] Results including Life Foods* (Millions of yen)

	Fiscal Year Ended Feb. 28, 2015	YOY(%)	Fiscal Year Ended Feb. 29, 2016	YOY(%)	Fiscal Year Ended Feb. 28, 2017	YOY(%)	Fiscal Year Ending Feb. 28, 2018 (Forecast)	YOY(%)
Operating income	17,025	102.9	17,747	104.2	18,760	105.7	19,600	104.5

Note: Results including Life Foods represent internal management reporting figures.

* Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

Sales by product category (Millions of yen)

	Fiscal Year Ended Feb. 28, 2015	YOY(%)	Composition(%)	Fiscal Year Ended Feb. 29, 2016	YOY(%)	Composition(%)	Fiscal Year Ended Feb. 28, 2017	YOY(%)	Composition(%)	Fiscal Year Ending Feb. 28, 2018 (Forecast)	YOY(%)
Net sales	390,492	104.2	100.0	406,223	104.0	100.0	418,729	103.1	100.0	440,000	105.1
Merchandise sales	335,445	104.1	85.9	348,970	104.0	85.9	360,290	103.2	86.0		
Food	298,136	104.9	76.3	312,683	104.9	77.0	325,026	103.9	77.6		
Fresh food	132,110	107.4	33.8	139,489	105.6	34.3	145,105	104.0	34.6		
Processed food	92,181	102.7	23.6	95,761	103.9	23.6	98,819	103.2	23.6		
Daily food	73,843	103.3	18.9	77,433	104.9	19.1	81,101	104.7	19.4		
Apparel	16,614	94.4	4.3	15,887	95.6	3.9	14,967	94.2	3.6		
Household goods	20,694	101.7	5.3	20,398	98.6	5.0	20,296	99.5	4.8		
Tenants	55,047	104.8	14.1	57,253	104.0	14.1	58,439	102.1	14.0		
Life Foods*	45,578	106.0	11.7	47,569	104.4	11.7	48,856	102.7	11.7		
Others	9,469	99.0	2.4	9,684	102.3	2.4	9,583	99.0	2.3		

* Represents sales amount for delicatessen items in York-Benimaru stores.

Existing store sales increase (%)

	Fiscal Year Ended Feb. 28, 2015	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ended Feb. 28, 2017	Fiscal Year Ending Feb. 28, 2018 (Forecast)
Existing store sales increase	+0.2	+1.2	+0.5	+1.2
Food	+0.6	+1.8	+0.9	
Apparel	(6.4)	(5.4)	(3.9)	
Household goods	(1.5)	(2.1)	+0.5	
Number of customers	(0.1)	+1.5	+0.8	
Average spending per customer	+0.2	(0.3)	(0.3)	

Gross profit margin by product category (%)

	Fiscal Year Ended Feb. 28, 2015	Change	Fiscal Year Ended Feb. 29, 2016	Change	Fiscal Year Ended Feb. 28, 2017	Change	Fiscal Year Ending Feb. 28, 2018 (Forecast)	Change
Total	25.6	±0.0	25.7	+0.1	25.8	+0.1	26.0	+0.2
Food	25.2	+0.1	25.4	+0.2	25.5	+0.1		
Apparel	31.2	(0.9)	30.8	(0.4)	31.5	+0.7		
Household goods	26.2	±0.0	26.6	+0.4	26.8	+0.2		

Ⅲ. Department Store Operations

Sogo & Seibu

Financial results (Millions of yen)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	802,996	100.2	803,443	100.1	760,692	94.7	708,900	93.2
Net sales	790,244	100.1	790,708	100.1	747,951	94.6	696,200	93.1
Gross profit from operation	180,927	106.8	177,925	98.3	165,647	93.1		
SG&A expenses	170,700	99.5	170,514	99.9	161,306	94.6		
Advertising expenses	26,053	106.5	27,005	103.7	25,467	94.3		
Salaries and wages	43,626	94.1	43,977	100.8	41,770	95.0		
Land and building rent	41,252	98.7	41,404	100.4	40,523	97.9		
Depreciation and amortization	11,996	101.7	11,751	98.0	10,664	90.7		
Utility expenses	10,836	105.2	10,202	94.1	8,473	83.1		
Others	36,935	100.0	36,173	97.9	34,406	95.1		
Operating income	10,226	100.8	7,411	72.5	4,341	58.6	5,000	115.2

Sales results of major stores (Millions of yen)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Ikebukuro (flagship store)	187,330	101.6	190,018	101.4	186,597	98.2		
Yokohama	112,986	102.8	114,200	101.1	109,690	96.1		
Chiba	76,908	97.4	76,053	98.9	73,381	96.5		
Kobe	46,045	100.6	46,757	101.5	45,197	96.7		
Hiroshima	43,049	100.2	43,115	100.2	41,438	96.1		
Shibuya	40,211	101.8	42,376	105.4	41,779	98.6		
Omiya	34,572	100.9	33,654	97.3	33,058	98.2		

Note: Store sales include corporate sales.

Sales by product category (Millions of yen)

	Fiscal Year Ended Feb. 28, 2015			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ended Feb. 28, 2017			Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	790,244	100.1	100.0	790,708	100.1	100.0	747,951	94.6	100.0	696,200	93.1
Merchandise sales	569,717	99.1	72.1	561,435	98.5	71.0	524,410	93.4	70.1		
Apparel	328,008	97.8	41.5	317,260	96.7	40.1	291,470	91.9	39.0		
Household goods	80,217	98.4	10.2	81,115	101.1	10.3	75,770	93.4	10.1		
Food	161,491	102.3	20.4	163,059	101.0	20.6	157,168	96.4	21.0		
Tnenants	180,085	103.2	22.8	188,554	104.7	23.8	183,696	97.4	24.6		
Corporate sales	40,440	100.7	5.1	40,718	100.7	5.1	39,844	97.9	5.3		

Existing store sales increase (%)

	Fiscal Year Ended Feb. 28, 2015	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ended Feb. 28, 2017	Fiscal Year Ending Feb. 28, 2018 (Forecast)
Existing store sales increase	+0.1	±0.0	(2.7)	(0.5)

Gross profit margin by product category (%)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		Change		Change		Change		Change
Total	24.6	(0.2)	24.3	(0.3)	23.9	(0.4)	24.2	+0.3
Apparel	28.9	±0.0	28.7	(0.2)	28.2	(0.5)		
Household goods	23.9	(0.3)	23.7	(0.2)	23.6	(0.1)		
Food	16.2	(0.1)	16.2	±0.0	16.0	(0.2)		

Ⅳ. Food Services

Seven & i Food Systems

Financial results (Millions of yen)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	80,932	103.1	83,839	103.6	82,562	98.5	83,200	100.8
Net sales	80,685	103.3	83,680	103.7	82,394	98.5	83,100	100.9
Gross profit from operation	53,008	101.0	53,658	101.2	52,516	97.9		
SG&A expenses	52,844	102.3	52,636	99.6	52,001	98.8		
Advertising expenses	919	90.6	998	108.6	1,124	112.6		
Salaries and wages	31,414	102.6	30,791	98.0	30,224	98.2		
Land and building rent	7,565	100.2	7,570	100.1	7,643	101.0		
Depreciation and amortization	701	166.1	823	117.5	866	105.2		
Utility expenses	4,430	95.6	4,016	90.6	3,540	88.2		
Others	7,812	105.3	8,435	108.0	8,600	102.0		
Operating income	163	19.7	1,021	625.1	515	50.4	600	116.4

Sales by division (Millions of yen)

	Fiscal Year Ended Feb. 28, 2015			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ended Feb. 28, 2017			Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Total	80,685	103.3	100.0	83,680	103.7	100.0	82,394	98.5	100.0	83,100	100.9
Restaurant division	62,496	101.6	77.5	62,797	100.5	75.0	60,790	96.8	73.8		
Meal provision service division	12,231	117.8	15.2	15,227	124.5	18.2	16,422	107.8	19.9		
Fast food division	5,957	96.3	7.4	5,655	94.9	6.8	5,181	91.6	6.3		

[Restaurant division*] Existing store sales increase (%)

	Fiscal Year Ended Feb. 28, 2015	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ended Feb. 28, 2017	Fiscal Year Ending Feb. 28, 2018 (Forecast)
Existing store sales increase	+1.7	(0.2)	(2.8)	+3.4
Number of customers	(0.5)	(3.5)	±0.0	
Average spending per customer	+2.2	+3.4	(2.8)	

[Restaurant division*] Gross profit margin (%)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017		Fiscal Year Ending Feb. 28, 2018 (Forecast)	
		Change		Change		Change		Change
Gross profit margin	68.8	(0.6)	68.2	(0.6)	68.4	+0.2	68.0	(0.4)

* From the fiscal year ending February 28, 2018, the restaurant division will comprise only the Denny's brand, with Famil and other brands being concentrated in the in-store and specialty store division, renamed from the fast food division
Accordingly, existing store sales increase and gross profit margin have been changed for past fiscal years

Ⅴ. Financial Services

Number of Seven Bank ATMs

(1) Domestic installation

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017	
		Change		Change		Change
Total	20,939	+1,545	22,388	+1,449	23,353	+965
Net ATMs in the Group	19,257	+1,176	20,373	+1,116	21,232	+859
Seven-Eleven Japan	18,710	+1,151	19,777	+1,067	20,606	+829
Ito-Yokado	316	+4	320	+4	312	(8)
York-Benimaru	83	+12	115	+32	148	+33
York Mart	66	+11	69	+3	74	+5
Others	82	(2)	92	+10	92	±0
Net ATMs outside the Group	1,682	+369	2,015	+333	2,121	+106

(2) Overseas installation

	Fiscal Year Ended Dec. 31, 2014		Fiscal Year Ended Dec. 31, 2015		Fiscal Year Ended Dec. 31, 2016	
		Change		Change		Change
North America	6,329	(847)	6,625	+296	6,227	(398)

Average number of transaction per day per ATM during the period

	Fiscal Year Ended Feb. 28, 2015	Change	Fiscal Year Ended Feb. 29, 2016	Change	Fiscal Year Ended Feb. 28, 2017	Change
Average number of transactions	101.2	(7.2)	99.2	(2.0)	95.6	(3.6)

International money transfer service (Thousands)

	Fiscal Year Ended Feb. 28, 2015	Change	Fiscal Year Ended Feb. 29, 2016	Change	Fiscal Year Ended Feb. 28, 2017	Change
Number of contract accounts	97	+38	144	+47	182	+38
Cumulative number of transfers	614	+242	803	+189	967	+164

Number of credit cards, point cards and cash cards (10 thousands)

	Fiscal Year Ended Feb. 28, 2015	Change	Fiscal Year Ended Feb. 29, 2016	Change	Fiscal Year Ended Feb. 28, 2017	Change
Credit cards	679	+1	673	(6)	670	(3)
SEVEN CARD plus / SEVEN CARD	359	+9	351	(8)	347	(4)
CLUB ON/Millennium CARD SAISON	320	(8)	322	+2	323	+1
Electronic money (*nanaco*)	3,717	+878	4,543	+826	5,350	+807

Notes: 1. SEVEN CARD plus / SEVEN CARD and CLUB ON/Millennium CARD SAISON issued represent only the number of effective card members.
2. CLUB ON/Millennium CARD SAISON does not include dedicated cards for point services, without credit functions.
3. The number of *nanaco* includes the number of mobile *nanaco* holders.

Ⅵ. Group Strategy

(1) *Seven Premium*

	Fiscal Year Ended Feb. 28, 2015	Change	Fiscal Year Ended Feb. 29, 2016	Change	Fiscal Year Ended Feb. 28, 2017	Change
Sales (billions of yen)	815.0	+145.0	1,001.0	+186.0	1,150.0	+149.0
Items	2,860	+460	3,300	+440	3,650	+350

(2) Omni-Channel sales[*1]

(Millions of yen)

	Fiscal Year Ended Feb. 28, 2015	Change	Fiscal Year Ended Feb. 29, 2016	Change	Fiscal Year Ended Feb. 28, 2017	Change
Omni-Channel sales			85,442		97,660	+12,218
Seven Net Shopping			8,659		14,104	+5,445
Seven-Meal [*2]			23,089		26,678	+3,589
Ito-Yokado			541		2,661	+2,120
Ito-Yokado's *Net Supermarket* [*2]			43,417		44,735	+1,318
Akachan Honpo			6,584		5,617	(967)
Sogo & Seibu			2,371		2,851	+480
LOFT			156		592	+436
Other			626		422	(204)

*1 Sales through the "omni7" website from September 2016.

*2 Delivery-type service while others are mail order sales-type services.

Ⅶ. Capital Expenditures, Depreciation and Amortization of Major Group Companies

(Millions of yen)

	Fiscal Year Ended Feb. 28, 2015	YOY(%)	Fiscal Year Ended Feb. 29, 2016	YOY(%)	Fiscal Year Ended Feb. 28, 2017	YOY(%)	Fiscal Year Ending Feb. 28, 2018 (Forecast)	YOY(%)
Convenience store operations								
Seven-Eleven Japan								
Total capital expenditures	129,438	104.1	124,543	96.2	125,045	100.4	180,000	143.9
Investment to new stores	84,020	97.6	79,978	95.2	74,070	92.6		
Investment to existing stores and other	43,862	119.9	37,808	86.2	45,733	121.0		
Software development	1,555	93.9	6,757	434.5	5,241	77.6		
Depreciation and amortization	47,698	122.3	51,784	108.6	58,829	113.6	67,500	114.7
7-Eleven, Inc.								
Total capital expenditures	63,226	78.8	159,772	252.7	216,776	135.7	510,000 *1	235.3
Investment to new stores and other *1	27,017	52.4	103,862	384.4	161,327	155.3		
Investment to existing stores and other	30,068	158.3	47,822	159.0	48,233	100.9		
Software development	6,139	63.5	8,087	131.7	7,216	89.2		
Depreciation and amortization	56,482	105.8	65,381	115.8	64,992	99.4	69,000	106.2
Superstore operations								
Ito-Yokado *2								
Capital expenditures	41,067	85.7	58,555	142.6	30,636	52.3	19,300	63.0
			[34,279]	[83.5]	[23,607]	[68.9]		
Investment to new stores	21,959	59.2	35,289	160.7	19,032	53.9		
			[11,013]	[50.2]	[12,003]	[109.0]		
Investment to existing stores and other	18,377	171.1	15,842	86.2	11,136	70.3		
Software development	731	731.0	7,424	-	468	6.3		
Depreciation and amortization	11,137	111.2	13,125	117.9	13,654	104.0	13,050	95.6
York-Benimaru								
Total capital expenditures	14,120	132.0	10,642	75.4	12,330	115.9	15,000	121.7
Investment to new stores	10,843	116.5	6,958	64.2	8,934	128.4		
Investment to existing stores and other	2,838	224.4	3,473	122.3	3,280	94.5		
Software development	438	336.9	212	48.4	116	54.7		
Depreciation and amortization	3,569	112.7	3,931	110.1	4,519	115.0	5,200	115.1
Department store operations								
Sogo & Seibu								
Total capital expenditures	12,762	105.0	12,650	99.1	11,773	93.1	13,000	110.4
Investment to new stores	-	-	-	-	-	-		
Investment to existing stores and other	9,389	88.9	10,735	114.3	10,977	102.3		
Software development	3,373	211.7	1,916	56.8	796	41.5		
Depreciation and amortization	11,996	101.7	11,751	98.0	10,664	90.7	10,300	96.6

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction.
An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.
2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond, and goodwill and others due to the acquisition of stores, etc.
3. Depreciation and amortization include amortization on intangible assets.

*1. The forecast for the fiscal year ending February 28, 2018 at 7-Eleven, Inc. includes the acquisition of part of the retail business of Sunoco LP.

*2. [ ] Figures reflect securitization of assets of new stores at Ito-Yokado.

■Store Informatior

Ⅰ. Store Openings and Closures of Major Group Companies

	Fiscal Year Ended Feb. 28, 2015	Change	Fiscal Year Ended Feb. 29, 2016	Change	Fiscal Year Ended Feb. 28, 2017	Change	Fiscal Year Ending Feb. 28, 2018 (Forecast)	Change
Convenience store operations								
Seven-Eleven Japan	17,491	+1,172	18,572	+1,081	19,422	+850	20,122	+700
Openings	1,602		1,651		1,682		1,600	
Closures	430		570		832		900	
Relocations, etc.	347		450		670			
Terminations of contract	83		120		162			
7-Eleven, Inc.[*1,4]	8,297	+5	8,500	+203	8,707	+207	9,895[*4]	+1,188
Openings	238		344		356		1,408	
Closures	233		141		149		220	
SEVEN-ELEVEN (BEIJING)[*1]	175	+25	187	+12	219	+32	259	+40
Openings	32		15		40		50	
Closures	7		3		8		10	
SEVEN-ELEVEN (TIANJIN)[*1]	60	+4	70	+10	82	+12	111	+29
Openings	10		16		18		35	
Closures	6		6		6		6	
SEVEN-ELEVEN (CHENGDU)[*1]	66	(13)	60	(6)	67	+7	87	+20
Openings	10		5		16		29	
Closures	23		11		9		9	
Superstore operations								
Ito-Yokado	181	+2	182	+1	171	(11)	164	(7)
Openings	3		3		4		1	
Closures	1		2		15		8	
York-Benimaru	200	+7	205	+5	213	+8	224	+11
Openings	8		6		9		13	
Closures	1		1		1		2	
York Mart	76	+2	76	±0	78	+2	78	±0
Openings	2		4		2		1	
Closures	0		4		0		1	
Hua Tang Yokado Commercial[*1]	6	(3)	5	(1)	2	(3)	2	±0
Openings	0		0		0		0	
Closures	3		1		3		0	
Chengdu Ito-Yokado[*1]	6	+1	6	±0	6	±0	7	+1
Openings	1		0		0		1	
Closures	0		0		0		0	
Akachan Honpo	99	+6	103	+4	106	+3	109	+3
Openings	7		8		8		7	
Closures	1		4		5		4	
Department store operations								
Sogo & Seibu	24	±0	23	(1)	19	(4)	19	±0
Openings	0		0		0		0	
Closures	0		1		4		0	
LOFT[*2]	94	+5	102	+8	109	+7	112	+3
Openings	6		10		8		5	
Closures	1		2		1		2	
Food services								
Seven & i Food Systems	846	+6	851	+5	815	(36)	802	(13)
Restaurant division	392	+6	389	(3)	386	(3)	385	(1)
Openings	10		5		5		6	
Closures	4		8		8		7	
Meal provision service division	265	+11	275	+10	270	(5)	269	(1)
Fast food division	189	(11)	187	(2)	159	(28)	148	(11)

Note: Changes in number of stores represent the net change from the beginning of the fiscal year.

*1. Figures are as of the end of December.

*2. The number of LOFT stores includes 11 franchised stores for FY2015, 14 franchised stores for FY2015, 16 franchised stores for FY2016.

*3. From the fiscal year ending February 28, 2018, the restaurant division will comprise only the Denny's brand, with Famil and other brands being concentrated in the in-store and specialty store division, renamed from the fast food division. Accordingly, the number of stores for past fiscal years has been restated.

*4. The forecast for the fiscal year ending February 28, 2018 at 7-Eleven, Inc. includes the acquisition of part of the retail business of Sunoco LP.

Ⅱ. Store Information of Convenience Store Operations

Domestic Store Network

	Feb. 2015	Feb. 2016	Feb. 2017	Change
Hokkaido	922	941	959	+18
Aomori	-	27	49	+22
Iwate	113	124	131	+7
Miyagi	368	381	389	+8
Akita	60	75	85	+10
Yamagata	170	173	173	±0
Fukushima	406	410	420	+10
Ibaraki	618	629	632	+3
Tochigi	397	411	422	+11
Gunma	446	458	456	(2)
Saitama	1,068	1,109	1,140	+31
Chiba	951	1,006	1,055	+49
Tokyo	2,281	2,396	2,483	+87
Kanagawa	1,244	1,319	1,361	+42
Niigata	402	407	407	±0
Toyama	115	127	130	+3
Ishikawa	104	116	126	+10
Fukui	58	65	67	+2
Yamanashi	180	194	207	+13
Nagano	431	440	442	+2
Gifu	158	163	167	+4
Shizuoka	640	678	703	+25
Aichi	947	996	1,018	+22
Mie	96	119	138	+19
Shiga	215	220	228	+8
Kyoto	268	301	320	+19
Osaka	902	1,014	1,140	+126
Hyogo	547	615	682	+67
Nara	114	128	141	+13
Wakayama	59	67	77	+10
Tottori	-	4	16	+12
Shimane	12	23	43	+20
Okayama	277	286	295	+9
Hiroshima	512	540	566	+26
Yamaguchi	277	292	307	+15
Tokushima	85	89	90	+1
Kagawa	91	101	101	±0
Ehime	50	77	97	+20
Kochi	-	21	34	+13
Fukuoka	835	893	937	+44
Saga	172	180	185	+5
Nagasaki	145	159	172	+13
Kumamoto	271	290	308	+18
Oita	143	151	157	+6
Miyazaki	171	179	182	+3
Kagoshima	170	178	184	+6
Total	17,491	18,572	19,422	+850

Global Seven-Eleven Store Network

[Consolidated subsidiaries]

	Feb. 2015	Feb. 2016	Feb. 2017	Change
Japan	17,491	18,572	19,422	+850
North America *	8,297	8,500	8,707	+207
U.S.A.	7,803	7,995	8,193	+198
Canada	494	505	514	+9
Hawaii	60	63	63	±0
China [Beijing]	175	187	219	+32
China [Tianjin]	60	70	82	+12
China [Chengdu]	66	60	67	+7
Sub-total	26,149	27,452	28,560	+1,108

* Figures for "North America" are the number of franchised stores and directly operated stores operated by 7-Eleven, Inc.

[Area licensees]

	Dec. 2014	Dec. 2015	Dec. 2016	Change
South Korea	7,231	8,000	8,556	+556
China [Hong Kong and others]*	1,652	1,727	1,814	+87
China [Shanghai]	76	81	102	+21
China [Shandong]	25	32	38	+6
China [Chongqing]	10	25	35	+10
Taiwan	5,040	5,029	5,107	+78
Thailand	8,127	8,832	9,542	+710
Philippines	1,282	1,602	1,995	+393
Malaysia	1,745	1,944	2,122	+178
Singapore	493	458	417	(41)
Indonesia	187	187	155	(32)
Australia	611	626	646	+20
UAE	-	2	7	+5
U.S.A.	289	305	307	+2
Mexico	1,826	1,879	1,878	(1)
Norway	156	156	154	(2)
Sweden	192	185	183	(2)
Denmark	190	189	187	(2)
Sub-total	29,132	31,259	33,245	+1,986

* Figures for China [Hong Kong and others] include Guang Dong Province and Macau.

	Feb. 2015	Feb. 2016	Feb. 2017	Change
Total worldwide	55,281	58,711	61,805	+3,094

Notes: 1. Figures for overseas stores are as of the end of December.

2. As of Feb. 28, 2017, Seven-Eleven Japan operates in 46 prefectures out of 47 prefectures in Japan.
As of Feb. 28, 2017, the number of 7-Eleven stores around the world including area licensees are 62,053 stores.

Ⅲ. Store Information of Superstore Operations

(1) Ito-Yokado

【Results for the fiscal year ended February 28, 2017】 (Square meters)

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	*Shokuhinkan* Minowa [S&B] (food specialty store)	Tokyo	Apr. 22, 2016	983	983
	Seven Park Ario Kashiwa	Chiba	Apr. 25, 2016	65,000	11,143
	Shokuhinkan LaLaport Shonan-Hiratsuka (food specialty store)	Kanagawa	Oct. 6, 2016	2,258	2,057
	Shokuhinkan Umejima (food specialty store)	Tokyo	Dec. 2, 2016	2,405	1,751
Closures	THE PRICE Senju [S&B]	Tokyo	Apr. 10, 2016	-	3,540
	Shokuhinkan Honmoku (food specialty store)	Kanagawa	Jul. 18, 2016	-	2,625
	Togoshi	Tokyo	Aug. 21, 2016	-	1,524
	Shokuhinkan Kurashiki (food specialty store)	Okayama	Aug. 31, 2016	-	2,522
	THE PRICE Warabi	Saitama	Oct. 2, 2016	-	4,725
	Sakado	Saitama	Oct. 16, 2016	-	6,627
	THE PRICE Higashi-Matsuyama	Saitama	Oct. 30, 2016	-	2,066
	Kawagoe [S&B]	Saitama	Oct. 30, 2016	-	4,131
	Toyohashi	Aichi	Jan. 9, 2017	-	11,200
	Fujioka	Gunma	Jan. 29, 2017	-	6,705
	Rokujizou	Kyoto	Feb. 19, 2017	-	11,387
	Atsugi	Kanagawa	Feb. 19, 2017	-	10,613
	Higashi-Narashino	Chiba	Feb. 26, 2017	-	12,042
	Inuyama	Aichi	Feb. 26, 2017	-	6,201
	Okayama	Okayama	Feb. 28, 2017	-	13,830

【Plan for the fiscal year ending February 28, 2017】 (Square meters)

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Closures	Hadano	Kanagawa	Mar. 5, 2017	-	4,511
	Shokuhinkan Takaido (food specialty store)	Tokyo	Mar. 12, 2017	-	875
	Kamiooka	Kanagawa	Mar. 20, 2017	-	9,055
	Hirohata	Hyogo	Mar. 26, 2017	-	13,466
	Shinurayasu	Chiba	May, 2017	-	14,276

Five closures above have been decided in the fiscal year ended February 28, 2017.

In addition to the above, 1 store will be opened, and 3 stores will be closed in the fiscal year ending February 28, 2018.

Notes: S&B stands for Scrap & Build.

(2) York-Benimaru

【Results for the fiscal year ended February 28, 2017】 (Square meters)

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	Sendai-Tagonishi	Miyagi	Mar. 25, 2016	2,110	1,933
	Tome-Nakada	Miyagi	Jun. 24, 2016	2,080	1,892
	Shiogama-Kitahama	Miyagi	Jul. 22, 2016	1,990	1,818
	Sendai-Nishinodaira	Miyagi	Aug. 25, 2016	2,124	1,911
	Otsu	Ibaraki	Nov. 18, 2016	2,015	1,831
	Tomatsuri	Tochigi	Nov. 25, 2016	1,973	1,790
	Ootawara-Sumiyoshi	Tochigi	Jan. 20, 2017	2,406	2,209
	Furukawa-Nakazato	Miyagi	Jan. 27, 2017	2,091	1,920
	Yamagata-Shimojyomachi	Yamagata	Feb. 17, 2017	1,707	1,553
Closure	Furukawa	Miyagi	Jan. 22, 2017	2,392	1,972

【Plan for the fiscal year ending February 28, 2017】 (Square meters)

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	Tsuchiuraikutamachi	Ibaraki	Mar. 17, 2017	2,034	1,834
	Shintomioka	Fukushima	Mar. 30, 2017	1,090	1,050

In addition to the above, 11 stores will be opened and 2 stores will be closed in the fiscal year ending February 28, 2018.

(3) China [Superstores]

【Results for the fiscal year ended February 28, 2017】 (Square meters)

	Store name	Location	Date	Sales floor space
Closures	Daxing	Beijing	Jun. 30, 2016	17,498
	Shilipu	Beijing	Oct. 31, 2016	23,000
	Sanlitun	Beijing	Dec. 18, 2016	2,100

【Plan for the fiscal year ending February 28, 2018】

	Store name	Location	Date	Sales floor space
Opening	Meishan	Meishan	Jan. 12, 2017	21,650

Ⅳ. Store Information of Department Store Operations

(Square meters)

	Store name	Location	Date	Sales floor space
Closures	Sogo Kashiwa	Chiba	Sep. 30, 2016	28,096
	SEIBU Asahikawa	Hokkaido	Sep. 30, 2016	30,043
	SEIBU Yao	Osaka	Feb. 28, 2017	38,169
	SEIBU Tsukuba	Ibaraki	Feb. 28, 2017	26,905

Ⅴ. Number of Stores by Type

Seven-Eleven Japan

	Fiscal Year Ended Feb. 28, 2015			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ended Feb. 28, 2017		
		Change	Composition (%)		Change	Composition (%)		Change	Composition (%)
Number of stores	17,491	+1,172	100.0	18,572	+1,081	100.0	19,422	+850	100.0
Franchised stores	17,021	+1,142	97.3	18,071	+1,050	97.3	18,977	+906	97.7
Type A	4,353	+20	24.9	4,448	+95	24.0	4,554	+106	23.4
Type C	12,668	+1,122	72.4	13,623	+955	73.4	14,423	+800	74.3
Directly operated stores	470	+30	2.7	501	+31	2.7	445	(56)	2.3
Open 24 hours	17,105	+1,065	97.8	18,023	+918	97.0	18,679	+656	96.2
With liquor license	17,307	+1,148	98.9	18,327	+1,020	98.7	19,146	+819	98.6
With cigarette license	16,708	+1,230	95.5	17,731	+1,023	95.5	18,582	+851	95.7

7-Eleven, Inc.

	Fiscal Year Ended Dec. 31, 2014			Fiscal Year Ended Dec. 31, 2015			Fiscal Year Ended Dec. 31, 2016		
		Change	Composition (%)		Change	Composition (%)		Change	Composition (%)
Number of stores	8,297	+5	100.0	8,500	+203	100.0	8,707	+207	100.0
Franchised stores	6,390	+171	77.0	6,752	+362	79.4	7,008	+256	80.5
BCP stores [Type A]*	432	+22	5.2	446	+14	5.2	452	+6	5.2
Type C	5,958	+149	71.8	6,306	+348	74.2	6,556	+250	75.3
Directly operated stores	1,907	(166)	23.0	1,748	(159)	20.6	1,699	(49)	19.5
With Gasoline station	3,165	(135)	38.1	3,168	+3	37.3	3,374	+206	38.8

* BCP stands for Business Conversion Program.

Ⅵ. Sales Floor Space

Seven-Eleven Japan (Square meters)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space (square meters)	2,278,784	108.2	2,439,550	107.1	2,566,701	105.2

7-Eleven, Inc. (Square meters)

	Fiscal Year Ended Dec. 31, 2014		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Dec. 31, 2016	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space (square meters)	1,384,023	100.3	1,454,825	105.1	1,458,783	100.3

Ito-Yokado (Square meters)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	2,832,235	100.5	2,802,078	98.9	2,776,875	99.1
Directly managed floor space	1,630,246	99.4	1,590,958	97.6	1,508,282	94.8
Weighted average floor space	1,643,647	100.4	1,591,697	96.8	1,573,791	98.9
Sales per square meters (thousands of yen)	572	95.8	585	102.4	564	96.3

York-Benimaru (Square meters)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	628,639	103.6	640,667	101.9	656,950	102.5
Directly managed floor space	485,123	103.4	494,201	101.9	505,269	102.2
Weighted average floor space*	464,772	104.1	479,684	103.2	491,259	102.4
Sales per square meters (thousands of yen)	721	100.0	727	100.8	733	100.8

* Excluding floor space of the stores which has been closed.

Sogo & Seibu (Square meters)

	Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ended Feb. 28, 2017	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	870,584	100.2	871,437	100.1	770,189	88.4
Weighted average floor space	869,159	100.2	870,909	100.2	803,825	92.3
Sales per square meters (thousands of yen)	909	100.0	907	99.8	930	102.5

Notes: Sales per square meters = Merchandise sales ÷ Weighted average floor space

Ⅴ. Number of Stores by Type

Seven-Eleven Japan

	Fiscal Year Ended Feb. 28, 2015	Change	Fiscal Year Ended Feb. 29, 2016	Change	Fiscal Year Ended Feb. 28, 2017	Change
Payment acceptance service						
Number of transactions (thousands)	418,845	103.9	439,138	104.8	460,585	104.9
Total value of transactions (million yen)	4,346,959	107.6	4,579,660	105.4	4,691,738	102.4
Inventory turnover (days)*1	10.4	+0.5	10.5	+0.1	10.9	+0.4
Full-time employees (term-end)	7,191	+624	8,054	+863	8,562	+508

Ito-Yokado

(Square meters)

	Fiscal Year Ended Feb. 28, 2015	YOY(%)	Fiscal Year Ended Feb. 29, 2016	YOY(%)	Fiscal Year Ended Feb. 28, 2017	YOY(%)
Full-time employees (term-end)*2	33.3	+4.2	34.7	+1.4	26.9	(7.8)
Loss ratio (%)*3	9.5	+0.5	9.7	(0.1)	7.2	(2.2)
Full-time employees (term-end)	8,029	(260)	7,820	(209)	7,654	(166)
Full-time employees (average)	7,472	(391)	7,136	(336)	6,949	(187)
Part-time employees*4	28,571	(302)	28,556	(15)	27,540	(1,016)
Ratio to total (%)	79.3	+0.7	80.0	+0.7	79.9	(0.1)
Sales per employee (thousands of yen)*5	26,074	(540)	26,099	+25	25,716	(383)

York-Benimaru

(Square meters)

	Fiscal Year Ended Feb. 28, 2015	YOY(%)	Fiscal Year Ended Feb. 29, 2016	YOY(%)	Fiscal Year Ended Feb. 28, 2017	YOY(%)
Full-time employees (term-end)*2	13.9	±0.0	14.1	+0.2	13.8	(0.3)
Loss ratio (%)*3	6.0	(0.5)	5.7	(0.3)	5.6	(0.1)
Full-time employees (term-end)	2,614	+76	2,660	+46	2,685	+25
Full-time employees (average)	2,648	+69	2,704	+56	2,731	+27
Part-time employees*4	10,984	+255	11,168	+184	11,353	+185
Ratio to total (%)	80.6	±0.0	80.5	(0.1)	80.6	+0.1
Sales per employee (thousands of yen)*5	24,607	+392	25,156	+549	25,581	+425

Sogo & Seibu

(Square meters)

	Fiscal Year Ended Feb. 28, 2015	YOY(%)	Fiscal Year Ended Feb. 29, 2016	YOY(%)	Fiscal Year Ended Feb. 28, 2017	YOY(%)
Full-time employees (term-end)	3,883	(219)	3,671	(212)	3,269	(402)
Full-time employees (average)	3,988	(314)	3,832	(156)	3,533	(299)
Part-time employees*4	5,395	+286	5,652	+257	5,317	(335)
Ratio to total (%)	57.4	+3.1	59.5	+2.1	60.0	+0.5

Seven & i Food Systems

(Square meters)

	Fiscal Year Ended Feb. 28, 2015	YOY(%)	Fiscal Year Ended Feb. 29, 2016	YOY(%)	Fiscal Year Ended Feb. 28, 2017	YOY(%)
Full-time employees (term-end)	1,372	+71	1,420	+48	1,395	(25)
Full-time employees (average)	1,378	+69	1,421	+43	1,427	+6
Part-time employees*4	10,013	+39	9,453	(560)	8,938	+515
Ratio to total (%)	87.9	(0.5)	86.9	(1.0)	86.2	(0.7)

*1 Average inventory for the period ÷ Average daily sales

*2 Inventories at the end of period (Cost basis) ÷ Cost of merchandise sales × Annual operating days

*3 Loss ratio = (Markdown ＋ Abandonment) ÷ Merchandise sales

*4 Part-time employees are counted by adjusting their working hours to a 163-hour a month.

*5 Merchandise sales ÷ Weighted average floor space (excluding floor space of the stores which has been closed)

The information disclosed by the Company may contain forward-looking statements. These statements are based on management's judgment in accordance with materials available to the Company at the time of disclosure, with future projections based on certain assumptions. The forward-looking statements therefore incorporate various risks, estimates, and uncertainties, and as such, actual results and performance may differ from the future outlook included in disclosed information due to various factors, such as changes in business operations and the financial situation going forward.