November 9, 2017

Kintetsu World Express, Inc.

Notice of Differences between the Consolidated Earnings Forecast and Results for the First Six Months, and Revision of Earnings Forecast

Kintetsu World Express, Inc. announces differences between the consolidated earnings forecasts for the first six months of the fiscal year ending March 31, 2018, released on May 11, 2017, and the results announced today.

Also, we have made the following revisions to our consolidated earnings forecasts for the fiscal year ending March 31, 2018, announced on May 11, 2017.

1. Differences between the Consolidated Earnings Forecasts and the Results for the First Six Months for the Fiscal Year Ending March 31, 2018.

(Millions of yen)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of the parent	Net income per share
Previous forecasts(A) (Announced on May 11, 2017)	243,000	5,300	5,100	1,100	¥15.28
Results(B)	262,450	6,877	6,909	2,471	¥34.33
Differences (B) – (A)	19,450	1,577	1,809	1,371	—
Change (%)	8.0	29.8	35.5	124.7	—
(Ref.) First six months ended September 30, 2016	227,362	4,287	4,691	1.177	¥16.35

2. Revision of Consolidated Earnings Forecasts for the fiscal year ending March 31, 2018

(Millions of yen)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of the parent	Net income per share
Previous forecasts(A) (Announced on May 11, 2017)	500,000	13,500	13,000	5,000	¥69.45
Revised forecasts(B)	525,000	15,000	15,000	5,500	¥76.39
Differences (B) – (A)	25,000	1,500	2,000	500	—
Change (%)	5.0	11.1	15.4	10.0	—
(Ref.) Year ended March 31, 2017	474,330	13,075	13,036	4,487	¥62.33

3. Reason of the differences and the revision

During the first six months ended September 30, 2017, the Group secured bigger volume than expected. This was a result of our group-wide efforts toward volume growth as well as strong demand mainly for electronics-related products including semiconductor and electronic components.

Also, as the total handling volume is expected to increase with continuing strong demand, the consolidated earnings forecasts for the year ending March 31, 2018 were also revised as above.

(Note) Cautionary Statement concerning Earnings Forecasts

The forecasts above are based on information currently available. Actual performance may differ from the above forecasts due to various factors.