April 25, 2018

Company: DyDo Group Holdings, Inc.
Representative: Tomiya Takamatsu, President
(Code 2590 on the First Section of the Tokyo Stock Exchange)
Inquiries: Naokazu Hasegawa, Corporate Officer and
General Manager of Corporate Communication Department

Monthly Sales Report, April FY2018

(From March 21, 2018 to April 20, 2018)

The following is monthly sales of Domestic Beverage Business (preliminary figures based on logistics package, compared to previous year).

	Feb.	Mar.	Apr.	Q1	May	Jun.	Jul.	Q2	H1
Bussiness days									
Number of bussiness days	22	20	23	65	20	23	22	65	130
Year-to-year change	+1	±0	±0	+1	△1	+1	±0	±0	+1
Volume of Sales (Percentage change from previous year)									
Coffee beverages	101.2%	92.1%	96.2%	96.4%					
Tea-flavored beverages	107.4%	105.2%	109.4%	107.4%					
Carbonated beverages	65.4%	103.9%	105.3%	96.4%					
Mineral water types	111.8%	111.3%	122.0%	116.2%					
Fruit beverages	88.6%	80.5%	82.0%	83.3%					
Sports drinks	83.0%	90.2%	104.2%	94.8%					
Drinkable preparations	98.8%	100.6%	101.5%	100.4%					
Other beverages	78.1%	105.0%	182.7%	116.2%					
Total	98.5%	95.5%	101.9%	98.9%					

	Aug.	Sep.	Oct.	Q3	Nov.	Dec.	Jan.	Q4	H2	Cumulative performance for this term
Bussiness days										
Number of bussiness days	20	23	21	64	22	22	17	61	125	255
Year-to-year change	+1	±0	△1	±0	+1	±0	△2	△1	△1	±0
Volume of Sales (Percentage change from previous year)										
Coffee beverages										96.4%
Tea-flavored beverages										107.4%
Carbonated beverages										96.4%
Mineral water types										116.2%
Fruit beverages										83.3%
Sports drinks										94.8%
Drinkable preparations										100.4%
Other beverages										116.2%
Total										98.9%

Preliminary figures based on the latest data.
Where there is discrepancy between the preliminary and actual figures, corrections will be reflected the following monthly report.

Topics:

◆ Management & IR

March 30	DyDo Group Holdings to invest in Global Healthcare Fund I (tentative name)
April 13	Convocation of the 43rd Annual General Meeting of Shareholders Please see related materials at: https://www.dydo-ghd.co.jp/en/ir/data/general_meeting
	Voting Results of 43rd Annual General Meeting of Shareholders
	Submission of corporate governance report
April 16	Beginning of Payment of End of Term Dividends for the 43rd Fiscal Year (Ended January 2018)
	Submission of Annual Securities Report for the 43rd Fiscal Year (Ended January 2018) (Japanese Only)
	Submission of Internal Controls Report (Japanese Only)
	Submission of Extraordinary Report (Japanese Only)

◆ Products, Vending Machines, International Business and CSR

Products

Product image					
Product name	"Waka-Gokochi" series Sekai-ichi Apple and Ogonto Peach Mix		Yuzu Citrus Lemon	Yuzu Citrus Lemon Cider	Hyuganatsu Citrus Cider
Quantity/price(exc. tax)	280mℓ/115 yen	350mℓ/130 yen	500mℓ/140 yen	500mℓ/140 yen	500mℓ/130 yen
Launch date	March 5	March 12		March 12	April 16

DyDo adds products to meet growing demand for healthy drinks!
Company launches new foods with function claims under its "DyDo Blend" and "miu" brands

The market for foods with function claims has been growing steadily in recent years as demand for healthy products rises. We believe that we can tap latent potential for growth by adding new product categories in response to diversifying consumer needs and by offering easier-to-drink, more delicious products.

As part of that effort, DyDo DRINCO launched new foods with function claims under its flagship "DyDo Blend" and "miu" brands on April 2.

Going forward, we will continue to offer high-quality products with added surprise to deliver distinctively DyDo taste and wellness to customers based on our group slogan of "Offering delicious products for the sound mind and body."

"Limits absorption of sugar and fats in foods."



[Foods with function claims]
"DyDo Blend Smart Blend Black Supervised by the World's Top Barista*"
*Pete Licata, 14th World Barista Championship Winner
(Submitted labeling on foods with functional claims is not included in the

"Limits absorption of sugar and fats in foods."



[Foods with function claims]
"miu Sparkling Water Plus"

CSR

DyDo holds the FY2017 DyDo Challenge Awards as part of an effort to cultivate a corporate culture that embraces challenges

On March 16, DyDo DRINCO held an event to announce the results of the FY2017 DyDo Challenge Awards, a program created with the goal of cultivating a corporate culture that embraces challenges and encouraging employees to do the same.

Out of a range of challenges undertaken over the last year, four initiatives were recognized with the DyDo Challenge Award, which honors activities that improved corporate value, while nine ideas received the DyDo Challenge Idea Award, which is granted to challenging ideas submitted by employees and chosen for implementation starting during FY2018.

Going forward, we will continue to foster a corporate culture that embraces challenges and to bring happiness to everyone involved with the DyDo Group through the DyDo Challenge program as part of our commitment to facilitating the growth of both the company and its employees.



▲ Participants in the event announcing the FY2017 DyDo Challenge Awards

*The next "Monthly Sales Report, May FY2018" is scheduled to be released on May 25, 2018.