Consolidated Financial Statements for 3Q of FY3/2018〔IFRS〕

February 13, 2018

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(Millions of yen: Rounded to less than one million yen)

1.Financial Highlights (Apr 1. 2017 – Dec 31. 2017)

（１）Results of Operations

(Percentages are shown as YoY changes)

	Sales		Operating income		Income before income tax		Quarterly income		Attributable to owners of the parent		Total Quarterly comprehensive income	
		%		%		%		%		%		%
3Q of FY3/2018	7,414	48.5	2,492	47.0	2,476	45.6	1,447	42.4	1,447	42.4	1,447	42.4
3Q of FY3/2017	4,994	-	1,695	-	1,700	-	1,016	-	1,016	-	1,016	-

	Quarter basic earnings per share	Quarter diluted earnings per share
	(yen)	(yen)
3Q of FY3/2018	13.16	12.99
3Q of FY3/2017	9.69	9.38

Note: After considering the impact of stock split

（２）Financial Position

	Total assets	Total equity	Attributable to owners of the parent	Ratio of equity attributable to owners of the parent to total assets(%)
3Q of FY3/2018	16,798	10,655	10,655	63.4
FY3/2017	14,116	6,596	6,596	46.7

2. Dividends

	Dividends per share				
	First quarter	Second quarter	Third quarter	Fourth quarter	Total
	(yen)	(yen)	(yen)	(yen)	(yen)
FY3/2017	-	0.00	-	0.00	0.00
FY3/2018	-	0.00	-		
FY3/2018 (Forecasted)				0.00	0.00

Note:Revision of forecasts on the dividends: No
After considering the impact of stock split.

3. Consolidated Business Forecast

(Percentages are shown as YoY changes)

	Sales		Operating income		Net income		Attributable to owners of the parent		Quarter basic earnings per share
		%		%		%		%	(yen)
FY3/2018	10,500	39.4	3,220	29.7	1,930	31.0	1,930	31.0	18.06

Note:Revision of forecasts on the dividends: No
After considering the impact of stock split.

* Notes

（1）Significant changes in scope of consolidation: No

（2）Changes in accounting policies and accounting estimates

① Changes in accounting policies required by IFRSs: No

② Changes in accounting policies other than those in ①: No

③ Changes in accounting estimates: No

（3） Number of shares issued (common stock)

① Number of shares issued (including treasury stock)

② Number of shares of treasury stock

③ Number of average shares outstanding during nine-month period (April-December)

(Shares)

3Q of FY3/2018	110,972,000	FY3/2017	106,902,400
3Q of FY3/2018	90	FY3/2017	90
3Q of FY3/2018	109,930,441	3Q of FY3/2017	104,731,818

* This consolidated financial report is not subject to review procedures.

* Note to forecasts on the consolidated results of operations and other items

Descriptions regarding the future are estimated based on the information that the Company is able to obtain at the present point in time and assumptions which are deemed to be reasonable. However, actual results may be different due to various factors.

（1） Consolidated Balance Sheet

Thousands of yen

	March 31, 2017	Dec 31, 2017
Assets		
Current assets		
Cash and cash equivalents	5,872,990	6,051,523
Trade and other receivables	1,410,906	1,202,595
Other	171,346	88,453
Total current assets	7,455,241	7,342,571
Non-current assets		
Tangible fixed assets	167,389	165,823
Goodwill	5,425,607	5,459,621
Intangible asset	725,901	902,154
Other financial assets	189,271	2,791,465
Deferred tax assets	131,818	117,817
Other	20,779	18,706
Total non-current assets	6,660,765	9,455,586
Total assets	14,116,006	16,798,157

Thousands of yen

	March 31, 2017	Dec 31, 2017
Liabilities		
Current liabilities		
Short-term loans	1,804,916	1,679,916
Operating and other liabilities	595,587	545,082
Other financial liabilities	485,986	590,510
Income taxes payable	711,306	608,206
Allowance	117,531	119,617
Other	475,606	624,244
Total current liabilities	4,190,933	4,167,576
Non-current liabilities		
Long-term loans	3,170,623	1,910,686
Allowance	46,356	51,531
Deferred tax liabilities	112,591	13,507
Total non-current liabilities	3,329,570	1,975,724
Total liabilities	7,520,503	6,143,299
Net assets		
Share capital	1,213,361	2,527,857
Share premium	1,209,224	2,513,992
Retained earnings	4,141,297	5,600,215
Treasury shares	△48	△48
Other	31,668	12,841
Total equity attributable to owners of the parent	6,595,503	10,654,857
Total net assets	6,595,503	10,654,857
Total liabilities and net assets	14,116,006	16,798,157

（2）Consolidated Statements of Profit or Loss and Comprehensive income

Consolidated Statements of Profit or Loss

3Q Consolidated Period

Thousands of yen

	Apr 1, 2016 – Dec 31. 2016	Apr 1. 2017 – Dec 31. 2017
Sales	4,993,799	7,413,719
Cost of sales	△479,192	△1,245,436
Gross profit	4,514,607	6,168,284
Selling, general and administrative expenses	△2,838,801	△3,714,468
Other revenue	31,347	38,889
Other expense	△11,670	△553
Operating income	1,695,484	2,492,152
Financial revenue	10,479	364
Financial expense	△6,220	△16,823
Income before income tax	1,699,761	2,475,693
Income taxes-current	△684,053	△1,028,841
Quarterly income	1,015,707	1,446,852
Attribution of net income		
Owner of the parent company	1.015,707	1,446,852
Non-controlling interest	-	-
		Yen
Quarterly earnings per share		
Quarter basic earnings per share	9.69	13.16
Quarter diluted earnings per share	9.38	12.99

Consolidated Statements of Profit or Loss and Comprehensive income

3Q consolidated accounting period

Thousands of yen

	Oct 1, 2016 – Dec 31. 2016	Oct 1. 2017 – Dec 31. 2017
Sales	1,739,503	2,476,622
Cost of sales	△171,912	△418,889
Gross profit	1,567,591	2,057,734
Selling, general and administrative expenses	△977,446	△1,271,240
Other revenue	10,314	24,355
Other expense	-	△59
Operating income	600,459	810,790
Financial revenue	7,430	82
Financial expense	△1,971	△1,810
Income before income tax	605,918	809,062
Income taxes-current	△226,944	△324,689
Quarterly income	378,973	484,373
Attribution of net income		
Owner of the parent company	378,973	484,373
Non-controlling interest	-	-
		Yen
Quarterly earnings per share		
Quarter basic earnings per share	3.58	4.37
Quarter diluted earnings per share	3.48	4.33

Consolidated Statements of Comprehensive Income

3Q Consolidated Period

Thousands of yen

	Apr 1. 2016 – Dec 31. 2016	Apr 1. 2017 – Dec 31. 2017
Quarterly income	1,015,707	1,446.852
Quarterly comprehensive income	1,015,707	1,446,852
Total quarterly comprehensive income attributed		
Owner of the parent company	1,015,707	1,446,852
Non-controlling interest	-	-

Consolidated Statements of Comprehensive Income

3Q consolidated accounting period

Thousands of yen

	Oct 1. 2016 – Dec 31. 2016	Oct 1. 2017 – Dec 31. 2017
Quarterly income	378,973	484,373
Quarterly comprehensive income	378,973	484,373
Total quarterly comprehensive income attributed		
Owner of the parent company	378,973	484,373
Non-controlling interest	-	-

（3）Consolidated Statements of Changes in Equity

Apr 1. 2016 – dec 31. 2016

Thousands of yen

	Equity attributable to owners of the parent					
	Share capital	Share premium	Retained earnings	other	Total equity attributable to owners of the parent	Total net assets
Balance on 1st April 2016	531,366	531,366	2,645,252	66,282	3,774,266	3,774,266
Quarterly income	-	-	1,015,707	-	1,015,707	1,015,707
Quarterly comprehensive income	-	-	1,015,707	-	1,015,707	1,015,707
Issuance of new shares	674,702	671,306	-	-	1,346,009	1,346,009
Issuance of Stock Acquisition Rights	-	-	-	833	833	833
Exercise of stock acquisition rights	-	-	-	△9,385	△9,385	△9,385
Stock compensation transaction	-	-	-	8,795	8,795	8,795
Transfer from other components to retained earnings	-	-	22,791	△22,791	-	-
Total transaction amount with owner	674,702	671,306	22,791	△22,547	1,346,252	1,346,252
Balance on 31th Dec 2016	1,206,068	1,2202,673	3,683,750	43,734	6,136,225	6,136,225

Apr 1. 2017 – Dec 31. 2017

Thousands of yen

	Equity attributable to owners of the parent						
	Share capital	Share premium	Retained earnings	Treasury shares	other	Total equity attributable to owners of the parent	Total net assets
Balance on 1st April 2017	1,213,361	1,209,224	4,141,297	△48	31,668	6,595,503	6,595,503
Quarterly income	-	-	1,446,852	-	-	1,446,852	1,446,852
Quarterly comprehensive income	-	-	1,446,852	-	-	1,446,852	1,446,852
Issuance of new shares	1,314,495	1,304,768	-	-	-	2,619,263	2,619,263
Exercise of stock acquisition rights	-	-	-	-	△6,762	△6,762	△6,762
Transfer from other components to retained earnings	-	-	12,066	-	△12,066	-	-
Total transaction amount with owner	1,314,495	1,304,768	12,066	-	△18,827	2,612,502	2,612,502
Balance on 31th Dec 2017	2,527,857	2,513,992	5,600,215	△48	12,841	10,654,857	10,654,857

（4）3Q Consolidated Statement of Cash Flows

Thousands of yen

	April 1, 2016 – Dec 31. 2016	Apr 1. 2017 – Dec 31. 2017
Cash flows from operating activities		
Income before income tax	1,699,761	2,475,693
Depreciation and amortization	113,924	187,385
Financial revenue and finance expense	△4,277	16,459
Stock compensation expense	8,795	-
Other expense	9,949	-
Decrease in trade and other receivables	10,903	96,911
Decrease increase in trade and other payables	16,141	△45,390
Decrease in deposits	58,534	105,059
Other	175,192	236,611
Subtotal	2,088,921	3,072,727
Interest and dividends received	203	196
Interest paid	△6,537	△6,547
Income taxes paid	△735,925	△1,113,363
Income taxes refunded	-	2,871
Net cash provided by operating activities	1,346,662	1,955,855
Cash flows from investing activities		
Purchase of tangible fixed assets	△8,641	△39,664
Purchase of intangible fixed assets	△107,626	△314,667
Proceeds from the sale of investment securities	349,986	-
Payment due to deposit of deposit / security deposit	△133,250	△13,877
Proceeds from deposit of deposit / security deposit	-	61,809
Payment for business transfer	-	△80,000
Payment for acquisition of money trusts	△1,336,720	△2,593,710
Decrease from acquisition of control over subsidiaries	△258,308	-
Other	17,089	-
Net cash used in investing activities	△1,477,470	△2,980,110
Cash flows from financing activities		
Net change in short-term borrowings	△500,000	-
Proceeds from long-term borrowings	3,268,300	-
Repayment of long-term borrowings	△2,409,994	△1,384,937
Proceeds from issuance of shares by exercising stock acquisition rights	1,318,548	2,601,694
Payment amount for new share issue expenses	-	△14,000
Proceeds from issue of new shares	4,695	-
Net cash provided by financing activitie	1,681,549	1,202,757
Increase in cash and cash equivalents	1,550,741	178,533
Cash and cash equivalents at the beginning of the period	3,987,732	5,872,990
Cash and cash equivalents at the end of the period	5,538,472	6,051,523