May 15, 2018

Company Anicom Holdings, Inc.
President Nobuaki Komori
(Securities Code : 8715 TSE 1st section)
Inquiries to Tatsuhiko Kamei
Director, General Manager,
Corporate Planning Department

Monthly Sales Report, April 2018

The following is the April 2018 monthly sales report of Anicom Insurance, Inc., which is one of the consolidated subsidiaries of Anicom Holdings, Inc..

Monthly Sales Reports FY2018 (From April 1, 2018 to March 31, 2019)

	April	May	June	July	August	September
No. of new policies	**12,380**					
(previous year)	(11,350)	(12,083)	(11,234)	(11,432)	(11,979)	(12,336)
No. of policies in force	**703,505**					
(previous year)	(640,647)	(645,791)	(650,550)	(655,712)	(660,258)	(666,917)
Renewal rate	**88.0%**	%	%	%	%	%
(previous year)	(88.2%)	(87.9%)	(88.3%)	(88.4%)	(87.6%)	(88.1%)
Net premiums written	**2,707JPYmn**	JPYmn	JPYmn	JPYmn	JPYmn	JPYmn
(previous year)	(2,428JPYmn)	(2,606JPYmn)	(2,507JPYmn)	(2,503JPYmn)	(2,554JPYmn)	(2,557JPYmn)
No. of payout cases	**245,178**					
(previous year)	(216,779)	(247,999)	(258,624)	(249,930)	(269,553)	(263,978)
Amount of net claims paid*	**1,404JPYmn**	JPYmn	JPYmn	JPYmn	JPYmn	JPYmn
(previous year)	(1,187JPYmn)	(1,356JPYmn)	(1,406JPYmn)	(1,355JPYmn)	(1,436JPYmn)	(1,383JPYmn)
No. of hospitals accepting Anicom	**6,282**					
(previous year)	(6,104)	(6,111)	(6,116)	(6,126)	(6,136)	(6,147)

*Shows "net claims paid" for the month. It is not equal to "claims incurred", which E/I loss ratio calculations are based on in our financial reports.

	October	November	December	January	February	March
No. of new policies (previous year)	(12,353)	(11,595)	(12,592)	(12,776)	(11,347)	(12,288)
No. of policies in force (previous year)	(672,512)	(677,607)	(682,513)	(689,044)	(693,622)	(698,566)
Renewal rate (previous year)	% (88.5%)	% (88.5%)	% (88.3%)	% (88.4%)	% (88.5%)	% (88.6%)
Net premiums written (previous year)	JPYmn (2,643JPYmn)	JPYmn (2,582JPYmn)	JPYmn (2,691JPYmn)	JPYmn (2,768JPYmn)	JPYmn (2,637JPYmn)	JPYmn (2,809JPYmn)
No. of payout cases (previous year)	(266,319)	(255,424)	(249,756)	(251,567)	(239,702)	(236,883)
Amount of net claims paid* (previous year)	JPYmn (1,420JPYmn)	JPYmn (1,394JPYmn)	JPYmn (1,390JPYmn)	JPYmn (1,404JPYmn)	JPYmn (1,372JPYmn)	JPYmn (1,387JPYmn)
No. of hospitals accepting Anicom (previous year)	(6,155)	(6,158)	(6,178)	(6,188)	(6,247)	(6,265)