August 13, 2018

Company Anicom Holdings, Inc.
Representative Director Nobuaki Komori
(Securities Code : 8715 TSE 1st section)
Inquiries to Tatsuhiko Kamei
Managing Executive Officer

Monthly Sales Report, July 2018

The following is the July 2018 monthly sales report of Anicom Insurance, Inc., which is one of the consolidated subsidiaries of Anicom Holdings, Inc..

Monthly Sales Reports FY2018 (From April 1, 2018 to March 31, 2019)

	April	May	June	July	August	September
No. of new policies	12,380	13,131	12,215	12,224		
(previous year)	(11,350)	(12,083)	(11,234)	(11,432)	(11,979)	(12,336)
No. of policies in force	703,505	708,967	713,896	719,091		
(previous year)	(640,647)	(645,791)	(650,550)	(655,712)	(660,258)	(666,917)
Renewal rate	88.0%	88.3%	88.2%	87.9%	%	%
(previous year)	(88.2%)	(87.9%)	(88.3%)	(88.4%)	(87.6%)	(88.1%)
Net premiums written	2,707JPYmn	2,890JPYmn	2,777JPYmn	2,737JPYmn	JPYmn	JPYmn
(previous year)	(2,428JPYmn)	(2,606JPYmn)	(2,507JPYmn)	(2,503JPYmn)	(2,554JPYmn)	(2,557JPYmn)
No. of payout cases	245,178	260,117	268,572	266,164		
(previous year)	(216,779)	(247,999)	(258,624)	(249,930)	(269,553)	(263,978)
Amount of net claims paid*	1,404JPYmn	1,460JPYmn	1,507JPYmn	1,497JPYmn	JPYmn	JPYmn
(previous year)	(1,187JPYmn)	(1,356JPYmn)	(1,406JPYmn)	(1,355JPYmn)	(1,436JPYmn)	(1,383JPYmn)
No. of hospitals accepting Anicom	6,282	6,296	6,304	6,319		
(previous year)	(6,104)	(6,111)	(6,116)	(6,126)	(6,136)	(6,147)

*Shows "net claims paid" for the month. It is not equal to "claims incurred", which E/I loss ratio calculations are based on in our financial reports.

	October	November	December	January	February	March
No. of new policies (previous year)	(12,353)	(11,595)	(12,592)	(12,776)	(11,347)	(12,288)
No. of policies in force (previous year)	(672,512)	(677,607)	(682,513)	(689,044)	(693,622)	(698,566)
Renewal rate (previous year)	% (88.5%)	% (88.5%)	% (88.3%)	% (88.4%)	% (88.5%)	% (88.6%)
Net premiums written (previous year)	JPYmn (2,643JPYmn)	JPYmn (2,582JPYmn)	JPYmn (2,691JPYmn)	JPYmn (2,768JPYmn)	JPYmn (2,637JPYmn)	JPYmn (2,809JPYmn)
No. of payout cases (previous year)	(266,319)	(255,424)	(249,756)	(251,567)	(239,702)	(236,883)
Amount of net claims paid* (previous year)	JPYmn (1,420JPYmn)	JPYmn (1,394JPYmn)	JPYmn (1,390JPYmn)	JPYmn (1,404JPYmn)	JPYmn (1,372JPYmn)	JPYmn (1,387JPYmn)
No. of hospitals accepting Anicom (previous year)	(6,155)	(6,158)	(6,178)	(6,188)	(6,247)	(6,265)