December 14, 2018

Company Anicom Holdings, Inc.
Representative Director Nobuaki Komori
(Securities Code : 8715 TSE 1st section)
Inquiries to Tatsuhiko Kamei
Managing Executive Officer

Monthly Sales Report, November 2018

The following is the November 2018 monthly sales report of Anicom Insurance, Inc., which is one of the consolidated subsidiaries of Anicom Holdings, Inc..

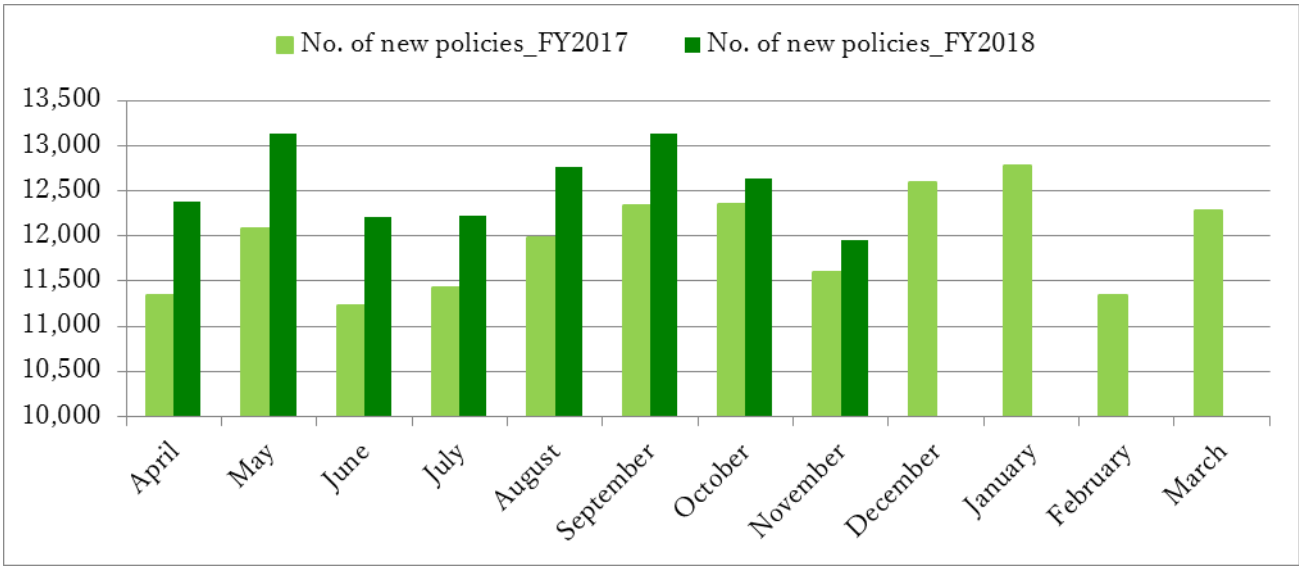
Monthly Sales Reports FY2018 (From April 1, 2018 to March 31, 2019)

	April	May	June	July	August	September
No. of new policies	12,380	13,131	12,215	12,224	12,761	13,141
(previous year)	(11,350)	(12,083)	(11,234)	(11,432)	(11,979)	(12,336)
No. of policies in force	703,505	708,967	713,896	719,091	724,409	729,842
(previous year)	(640,647)	(645,791)	(650,550)	(655,712)	(660,258)	(666,917)
Renewal rate	88.0%	88.3%	88.2%	87.9%	88.2%	87.9%
(previous year)	(88.2%)	(87.9%)	(88.3%)	(88.4%)	(87.6%)	(88.1%)
Net premiums written	2,707JPYmn	2,890JPYmn	2,777JPYmn	2,737JPYmn	2,790JPYmn	2,792JPYmn
(previous year)	(2,428JPYmn)	(2,606JPYmn)	(2,507JPYmn)	(2,503JPYmn)	(2,554JPYmn)	(2,557JPYmn)
No. of payout cases	245,178	260,117	268,572	266,164	285,426	273,979
(previous year)	(216,779)	(247,999)	(258,624)	(249,930)	(269,553)	(263,978)
Amount of net claims paid*	1,404JPYmn	1,460JPYmn	1,507JPYmn	1,497JPYmn	1,609JPYmn	1,533JPYmn
(previous year)	(1,187JPYmn)	(1,356JPYmn)	(1,406JPYmn)	(1,355JPYmn)	(1,436JPYmn)	(1,383JPYmn)
No. of hospitals accepting Anicom	6,282	6,296	6,304	6,319	6,340	6,353
(previous year)	(6,104)	(6,111)	(6,116)	(6,126)	(6,136)	(6,147)

*Shows "net claims paid" for the month. It is not equal to "claims incurred", which E/I loss ratio calculations are based on in our financial reports.

	October	November	December	January	February	March
No. of new policies	12,637	11,962				
(previous year)	(12,353)	(11,595)	(12,592)	(12,776)	(11,347)	(12,288)
No. of policies in force	734,255	738,172				
(previous year)	(672,512)	(677,607)	(682,513)	(689,044)	(693,622)	(698,566)
Renewal rate	88.1%	87.9%	%	%	%	%
(previous year)	(88.5%)	(88.5%)	(88.3%)	(88.4%)	(88.5%)	(88.6%)
Net premiums written	2,854JPYmn	2,780JPYmn	JPYmn	JPYmn	JPYmn	JPYmn
(previous year)	(2,643JPYmn)	(2,582JPYmn)	(2,691JPYmn)	(2,768JPYmn)	(2,637JPYmn)	(2,809JPYmn)
No. of payout cases	274,862	283,597				
(previous year)	(266,319)	(255,424)	(249,756)	(251,567)	(239,702)	(236,883)
Amount of net claims paid*	1,546JPYmn	1,628JPYmn	JPYmn	JPYmn	JPYmn	JPYmn
(previous year)	(1,420JPYmn)	(1,394JPYmn)	(1,390JPYmn)	(1,404JPYmn)	(1,372JPYmn)	(1,387JPYmn)
No. of hospitals accepting Anicom	6,361	6,366				
(previous year)	(6,155)	(6,158)	(6,178)	(6,188)	(6,247)	(6,265)

No. of new policies



No. of policies in force

