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Consolidated Financial Results for the Six Months Ended September 30, 2019 [Japanese GAAP]

November 11,2019

Company name: HAZAMA ANDO CORPORATION
Stock exchange listing: Tokyo Stock Exchange
Code number: 1719
URL: http://www.ad-hzm.co.jp/
Representative: Masato Fukutomi, Representative Director and President
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Phone: +81-3-6234-3699
Scheduled date of filing quarterly securities report: November 11,2019
Scheduled date of commencing dividend payments: December 4,2019
Availability of supplementary briefing material on quarterly financial results: Yes
Schedule of quarterly financial results briefing session: Yes (For analysts and financial institutions)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Six Months Ended September 30, 2019 (April 1, 2019 to September 30, 2019)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Six months ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
September 30, 2019	176,209	4.5	11,820	75.4	11,471	85.9	7,678	310.8
September 30, 2018	168,610	(10.0)	6,737	(64.5)	6,172	(66.4)	1,869	(85.1)

(Note) Comprehensive income: Six months ended September 30, 2019: ¥7,393 million [232.0%]
Six months ended September 30, 2018: ¥2,226 million [(83.9)%]

	Basic earnings per share	Diluted earnings per share
Six months ended	Yen	Yen
September 30, 2019	38.44	38.43
September 30, 2018	9.70	9.29

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of September 30, 2019	360,285	137,997	38.1
As of March 31, 2019	349,656	133,682	38.0

(Reference) Equity: As of September 30, 2019: ¥137,187 million
As of March 31, 2019: ¥132,807 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2019	—	15.00	—	15.00	30.00
Fiscal year ending March 31, 2020	—	15.00			
Fiscal year ending March 31, 2020 (Forecast)			—	15.00	30.00

(Note) Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2020 (April 1, 2019 to March 31, 2020)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	418,800	16.3	30,100	27.0	29,600	31.6	20,200	127.9	101.12

(Note) Revision to the financial results forecast announced most recently: No

*** Notes:**

(1) Changes in significant subsidiaries during the six months ended September 30, 2019 (changes in specified subsidiaries resulting in changes in scope of consolidation): No

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
1) Changes in accounting policies due to the revision of accounting standards: No
2) Changes in accounting policies other than 1) above: No
3) Changes in accounting estimates: No
4) Retrospective restatement: No

(4) Total number of issued shares (common shares)
1) Total number of issued shares at the end of the period (including treasury shares):
September 30, 2019: 200,343,397 shares
March 31, 2019: 200,343,397 shares
2) Total number of treasury shares at the end of the period:
September 30, 2019: 597,083 shares
March 31, 2019: 566,830 shares
3) Average number of shares during the period:
Six months ended September 30, 2019: 199,761,150 shares
Six months ended September 30, 2018: 192,761,280 shares

The Company has adopted a performance-linked stock remuneration plan using a trust. The Company's shares held by the trust (397,766 shares) are included in the total number of treasury shares at the end of the period and the average number of shares during the period is calculated and stated taking into account shares held by the trust.

* Explanation of the proper use of financial results forecast and other notes

(1) The earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and certain assumptions deemed reasonable. Actual results may differ significantly due to a wide range of factors.

1. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Million yen)

	As of March 31, 2019	As of September 30, 2019
Assets		
Current assets		
Cash and deposits	120,302	128,972
Notes receivable, accounts receivable from completed construction contracts and other	118,753	124,209
Securities	15,999	15,999
Costs on construction contracts in progress	7,755	10,558
Other inventories	5,030	4,517
Other	18,297	13,193
Allowance for doubtful accounts	(12)	(13)
Total current assets	286,127	297,437
Non-current assets		
Property, plant and equipment		
Land	15,057	15,057
Other, net	11,870	11,779
Total property, plant and equipment	26,928	26,837
Intangible assets	2,013	1,552
Investments and other assets		
Investment securities	22,442	22,360
Deferred tax assets	8,427	8,531
Other	3,717	3,567
Allowance for doubtful accounts	(0)	(0)
Total investments and other assets	34,587	34,458
Total non-current assets	63,528	62,848
Total assets	349,656	360,285

(Million yen)

	As of March 31, 2019	As of September 30, 2019
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	72,623	72,194
Short-term borrowings	19,139	18,011
Current portion of bonds	357	391
Income taxes payable	2,437	4,083
Advances received on construction contracts in progress	46,014	51,678
Provision for warranties for completed construction	1,886	2,400
Provision for bonuses	2,386	2,430
Provision for loss on construction contracts	1,733	1,733
Provision for loss on damage due to fire	7,743	7,432
Other	37,582	36,119
Total current liabilities	191,904	196,476
Non-current liabilities		
Bonds payable	711	837
Long-term borrowings	9,064	10,930
Deferred tax liabilities	46	46
Retirement benefit liability	12,959	12,731
Provision for environmental measures	151	151
Provision for management board incentive plan trust	107	93
Other	1,027	1,018
Total non-current liabilities	24,069	25,810
Total liabilities	215,973	222,287
Net assets		
Shareholders' equity		
Share capital	17,006	17,006
Capital surplus	19,927	19,926
Retained earnings	92,945	97,576
Treasury shares	(255)	(282)
Total shareholders' equity	129,622	134,227
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	4,482	4,101
Deferred gains or losses on hedges	(3)	(1)
Foreign currency translation adjustment	62	80
Remeasurements of defined benefit plans	(1,356)	(1,220)
Total accumulated other comprehensive income	3,184	2,959
Share acquisition rights	4	4
Non-controlling interests	869	806
Total net assets	133,682	137,997
Total liabilities and net assets	349,656	360,285

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

(Quarterly Consolidated Statements of Income)

(Six Months Ended September 30)

(Million yen)

	For the six months ended September 30, 2018	For the six months ended September 30, 2019
Net sales		
Net sales of completed construction contracts	156,367	165,491
Sales in other businesses	12,242	10,718
Total net sales	168,610	176,209
Cost of sales		
Cost of sales of completed construction contracts	139,644	143,471
Cost of sales in other businesses	11,265	9,436
Total cost of sales	150,909	152,907
Gross profit		
Gross profit on completed construction contracts	16,723	22,019
Gross profit - other business	977	1,282
Total gross profit	17,701	23,301
Selling, general and administrative expenses	10,963	11,481
Operating profit	6,737	11,820
Non-operating income		
Dividend income	212	161
Other	230	155
Total non-operating income	442	316
Non-operating expenses		
Interest expenses	230	221
Foreign exchange losses	117	224
Provision of allowance for doubtful accounts	280	―
Other	378	220
Total non-operating expenses	1,007	665
Ordinary profit	6,172	11,471
Extraordinary income		
Gain on sales of non-current assets	48	64
Gain on sales of investment securities	―	110
Total extraordinary income	48	174
Extraordinary losses		
Loss on damage due to fire	3,121	249
Loss on litigation	120	20
Loss on valuation of investment securities	―	45
Total extraordinary losses	3,242	315
Profit before income taxes	2,978	11,330
Income taxes	1,108	3,732
Profit	1,869	7,598
Profit (loss) attributable to non-controlling interests	0	(80)
Profit attributable to owners of parent	1,869	7,678

(Quarterly Consolidated Statements of Comprehensive Income)

(Six Months Ended September 30)

(Million yen)

	For the six months ended September 30, 2018	For the six months ended September 30, 2019
Profit	1,869	7,598
Other comprehensive income		
Valuation difference on available-for-sale securities	411	(380)
Deferred gains or losses on hedges	5	1
Foreign currency translation adjustment	(129)	37
Remeasurements of defined benefit plans	70	136
Total other comprehensive income	357	(204)
Comprehensive income	2,226	7,393
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,266	7,453
Comprehensive income attributable to non-controlling interests	(40)	(59)

(3) Quarterly Consolidated Statements of Cash Flows

(Six Months Ended September 30)

(Million yen)

	For the six months ended September 30, 2018	For the six months ended September 30, 2019
Cash flows from operating activities		
Profit before income taxes	2,978	11,330
Depreciation	866	868
Loss on damage due to fire	3,121	249
Increase (decrease) in allowance for doubtful accounts	259	1
Increase (decrease) in provision for warranties for completed construction	△258	513
Increase (decrease) in provision for loss on construction contracts	3,659	0
Increase (decrease) in retirement benefit liability	△115	△32
Interest and dividend income	△261	△220
Interest expenses	230	221
Foreign exchange losses (gains)	△322	139
Loss (gain) on sales of investment securities	—	△110
Loss (gain) on valuation of investment securities	—	45
Loss (gain) on sales of property, plant and equipment	△48	△64
Decrease (increase) in trade receivables	△12,428	△5,547
Decrease (increase) in costs on construction contracts in progress	△1,114	△2,796
Decrease (increase) in other inventories	△967	508
Decrease (increase) in advances paid	△1,253	△182
Increase (decrease) in trade payables	△7,640	△400
Increase (decrease) in advances received on construction contracts in progress	1,538	5,664
Increase (decrease) in deposits received	3,647	386
Increase (decrease) in accrued consumption taxes	△8,566	292
Other, net	△3,399	3,494
Subtotal	△20,073	14,361
Interest and dividends received	266	258
Interest paid	△225	△247
Compensation for damage paid	△157	△982
Income taxes paid	△4,314	△1,990
Net cash provided by (used in) operating activities	△24,504	11,398
Cash flows from investing activities		
Payments into time deposits	△10,359	△1,159
Proceeds from withdrawal of time deposits	526	1,240
Purchase of short-term and long-term investment securities	△27	△536
Proceeds from sales of short-term and long-term investment securities	—	275
Purchase of property, plant and equipment	△356	△571
Proceeds from sales of property, plant and equipment	109	97
Proceeds from sales of intangible assets	—	289
Other, net	237	101
Net cash provided by (used in) investing activities	△9,870	△263

(Million yen)

	For the six months ended September 30, 2018	For the six months ended September 30, 2019
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	△5,180	17
Proceeds from long-term borrowings	8,564	5,230
Repayments of long-term borrowings	△2,514	△4,485
Proceeds from issuance of bonds	555	358
Redemption of bonds	△220	△197
Dividends paid	△2,803	△3,002
Dividends paid to non-controlling interests	—	△3
Other, net	△20	△87
Net cash provided by (used in) financing activities	△1,619	△2,171
Effect of exchange rate change on cash and cash equivalents	299	△162
Net increase (decrease) in cash and cash equivalents	△35,695	8,801
Cash and cash equivalents at beginning of period	139,190	135,093
Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation	35	—
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	—	△84
Cash and cash equivalents at end of period	103,530	143,810

2. (Reference) Quarterly Non-Consolidated Financial Statements

(1) Quarterly Non-Consolidated Balance Sheets

(Million yen)

	As of March 31, 2019	As of September 30, 2019
Assets		
Current assets		
Cash and deposits	112,892	121,636
Notes receivable, accounts receivable from completed construction contracts and other	115,855	122,085
Securities	15,999	15,999
Costs on construction contracts in progress	8,092	10,156
Other inventories	1,650	1,792
Other	17,965	12,989
Allowance for doubtful accounts	(11)	(12)
Total current assets	272,443	284,648
Non-current assets		
Property, plant and equipment		
Land	13,696	13,696
Other, net	9,574	9,344
Total property, plant and equipment	23,270	23,040
Intangible assets	1,781	1,337
Investments and other assets		
Investment securities	25,001	24,799
Deferred tax assets	7,253	7,399
Other	3,381	3,265
Allowance for doubtful accounts	(0)	(0)
Total investments and other assets	35,637	35,464
Total non-current assets	60,689	59,843
Total assets	333,132	344,491

(Million yen)

	As of March 31, 2019	As of September 30, 2019
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	71,900	71,403
Short-term borrowings	19,053	17,925
Current portion of bonds	357	391
Income taxes payable	2,267	3,756
Advances received on construction contracts in progress	45,048	51,086
Provision for warranties for completed construction	1,888	2,397
Provision for bonuses	2,260	2,304
Provision for loss on construction contracts	1,724	1,725
Provision for loss on damage due to fire	7,743	7,432
Other	33,794	32,887
Total current liabilities	186,038	191,311
Non-current liabilities		
Bonds payable	711	837
Long-term borrowings	8,422	10,330
Provisions for retirement benefits	9,976	9,984
Provision for environmental measures	151	151
Provision for management board incentive plan trust	107	93
Other	925	949
Total non-current liabilities	20,295	22,347
Total liabilities	206,333	213,659
Net assets		
Shareholders' equity		
Share capital	17,006	17,006
Capital surplus	19,992	19,992
Retained earnings	85,573	90,013
Treasury shares	(255)	(282)
Total shareholders' equity	122,316	126,729
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	4,478	4,098
Total valuation and translation adjustments	4,478	4,098
Share acquisition rights	4	4
Total net assets	126,798	130,832
Total liabilities and net assets	333,132	344,491

(2) Quarterly Non-Consolidated Statements of Income

(Six Months Ended September 30)

(Million yen)

	For the six months ended September 30, 2018	For the six months ended September 30, 2019
Net sales		
Net sales of completed construction contracts	154,577	161,663
Sales in other businesses	1,751	2,213
Total net sales	156,328	163,876
Cost of sales		
Cost of sales of completed construction contracts	138,034	140,353
Cost of sales in other businesses	1,489	1,833
Total cost of sales	139,524	142,186
Gross profit		
Gross profit on completed construction contracts	16,543	21,309
Gross profit - other business	261	379
Total gross profit	16,804	21,689
Selling, general and administrative expenses	10,177	10,543
Operating profit	6,627	11,146
Non-operating income	784	522
Non-operating expenses	990	648
Ordinary profit	6,421	11,020
Extraordinary income	—	153
Extraordinary losses	3,242	315
Profit before income taxes	3,178	10,858
Income taxes	1,034	3,415
Profit	2,143	7,442

3. Supplementary Information

(1) Results for the six months ended September 30, 2019 and forecasts for full year

1. Non-consolidated

(Unit: Million yen. Rounded down to the unit)

Items		Results for the six months ended September 30, 2018	Six months ended September 30, 2019		Full year	
			Forecasts (announced in May 2019)	Results	Results for the fiscal year ended March 31, 2019	Forecasts for the fiscal year ending March 31, 2020 (announced in May 2019)
Orders received	Civil engineering	99,253	69,000	115,661	192,178	150,000
	Building construction	112,350	150,000	111,205	235,473	280,000
	Total orders received	211,604	219,000	226,866	427,651	430,000
Net sales of completed construction contracts	Civil engineering	55,475	62,000	55,943	118,790	145,000
	Building construction	99,101	103,500	105,719	208,858	240,000
	Total net sales of completed construction contracts	154,577	165,500	161,663	327,649	385,000
Gross profit on completed construction contracts	Civil engineering	10,820 [19.5%]	10,750 [17.3%]	11,586 [20.7%]	24,083 [20.3%]	24,600 [17.0%]
	Building construction	5,722 [5.8%]	9,700 [9.4%]	9,723 [9.2%]	18,279 [8.8%]	24,000 [10.0%]
	Total gross profit on completed construction contracts	16,543 [10.7%]	20,450 [12.4%]	21,309 [13.2%]	42,363 [12.9%]	48,600 [12.6%]

Gross sales	**156,328**	**167,500**	**163,876**	**332,699**	**390,000**
Gross profit	16,804 [10.7%]	20,700 [12.4%]	21,689 [13.2%]	43,068 [12.9%]	49,200 [12.6%]
Selling, general and administrative expenses	10,177	10,200	10,543	20,502	20,100
Operating profit	**6,627** [4.2%]	**10,500** [6.3%]	**11,146** [6.8%]	**22,565** [6.8%]	**29,100** [7.5%]
Non-operating income/expenses [Interest income/expenses]	(206) [384]	(150) [150]	(125) [236]	(840) [381]	(300) [100]
Ordinary profit	**6,421** [4.1%]	**10,350** [6.2%]	**11,020** [6.7%]	**21,724** [6.5%]	**28,800** [7.4%]
Extraordinary income/losses	(3,242)	(50)	(162)	(9,527)	(100)
Profit before income taxes	3,178 [2.0%]	10,300 [6.1%]	10,858 [6.6%]	12,197 [3.7%]	28,700 [7.4%]
Tax expenses	1,034	3,200	3,415	3,719	8,900
Profit	**2,143** [1.4%]	**7,100** [4.2%]	**7,442** [4.5%]	**8,477** [2.5%]	**19,800** [5.1%]

2. Consolidated

(Unit: Million yen. Rounded down to the unit)

Items	Results for the six months ended September 30, 2018	Six months ended September 30, 2019		Full year	
		Forecasts (announced in May 2019)	Results	Results for the fiscal year ended March 31, 2019	Forecasts for the fiscal year ending March 31, 2020 (announced in May 2019)
Gross sales	**168,610**	**179,800**	**176,209**	**359,971**	**418,000**
Selling, general and administrative expenses	10,963	11,000	11,481	22,099	21,700
Operating profit	**6,737** [4.0%]	**10,800** [6.0%]	**11,820** [6.7%]	**23,692** [6.6%]	**30,100** [7.2%]
Ordinary profit	**6,172** [3.7%]	**10,400** [5.8%]	**11,471** [6.5%]	**22,495** [6.2%]	**29,600** [7.1%]
Profit attributable to owners of parent	**1,869** [1.1%]	**7,000** [3.9%]	**7,678** [4.4%]	**8,862** [2.5%]	**20,200** [4.8%]

(2) Non-consolidated orders received, net sales, and year-end backlog

(Orders received for the construction business) (Unit: Million yen, %)

Category		For the six months ended September 30, 2018		For the six months ended September 30, 2019		Increase/decrease		Results for the fiscal year ended March 31, 2019	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic civil engineering	Government sector	21,152	[22.6]	15,359	[15.5]	(5,793)	(27.4)	82,613	[46.3]
	Private sector	72,545	[77.4]	84,027	[84.5]	11,482	15.8	95,847	[53.7]
	Total	93,698	44.3	99,386	43.8	5,688	6.1	178,460	41.7
Domestic building construction	Government sector	10,500	[10.2]	4,732	[4.6]	(5,768)	(54.9)	38,739	[17.8]
	Private sector	92,190	[89.8]	97,721	[95.4]	5,530	6.0	179,255	[82.2]
	Total	102,691	48.5	102,454	45.2	(237)	(0.2)	217,995	51.0
Domestic	Government sector	31,653	[16.1]	20,091	[10.0]	(11,561)	(36.5)	121,352	[30.6]
	Private sector	164,735	[83.9]	181,749	[90.0]	17,013	10.3	275,103	[69.4]
	Total	196,389	92.8	201,840	89.0	5,451	2.8	396,455	92.7
Overseas	Civil engineering	5,555	[36.5]	16,274	[65.0]	10,718	192.9	13,717	[44.0]
	Building construction	9,659	[63.5]	8,751	[35.0]	(907)	(9.4)	17,478	[56.0]
	Total	15,214	7.2	25,025	11.0	9,810	64.5	31,196	7.3
Sum total	Civil engineering	99,253	[46.9]	115,661	[51.0]	16,407	16.5	192,178	[44.9]
	Building construction	112,350	[53.1]	111,205	[49.0]	(1,145)	(1.0)	235,473	[55.1]
	Total	211,604	100.0	226,866	100.0	15,262	7.2	427,651	100.0

(Net sales for the construction business) (Unit: Million yen, %)

Category		For the six months ended September 30, 2018		For the six months ended September 30, 2019		Increase/decrease		Results for the fiscal year ended March 31, 2019	
		Amount	%	Amount	%	Amount	% change	%	Amount
Domestic civil engineering	Government sector	33,891	[64.7]	35,667	[69.5]	1,776	5.2	70,268	[63.4]
	Private sector	18,488	[35.3]	15,621	[30.5]	(2,867)	(15.5)	40,530	[36.6]
	Total	52,380	33.9	51,288	31.7	(1,091)	(2.1)	110,798	33.8
Domestic building construction	Government sector	14,139	[16.0]	14,675	[15.1]	536	3.8	26,931	[14.3]
	Private sector	74,381	[84.0]	82,455	[84.9]	8,074	10.9	161,429	[85.7]
	Total	88,520	57.3	97,130	60.1	8,610	9.7	188,361	57.5
Domestic	Government sector	48,030	[34.1]	50,342	[33.9]	2,312	4.8	97,200	[32.5]
	Private sector	92,870	[65.9]	98,077	[66.1]	5,206	5.6	201,960	[67.5]
	Total	140,900	91.2	148,419	91.8	7,518	5.3	299,160	91.3
Overseas	Civil engineering	3,095	[22.6]	4,655	[35.2]	1,559	50.4	7,991	[28.1]
	Building construction	10,581	[77.4]	8,588	[64.8]	(1,993)	(18.8)	20,497	[71.9]
	Total	13,676	8.8	13,243	8.2	(433)	(3.2)	28,488	8.7
Sum total	Civil engineering	55,475	[35.9]	55,943	[34.6]	468	0.8	118,790	[36.3]
	Building construction	99,101	[64.1]	105,719	[65.4]	6,617	6.7	208,858	[63.7]
	Total	154,577	100.0	161,663	100.0	7,085	4.6	327,649	100.0

(Year-end backlog for the construction business) (Unit: Million yen, %)

Category		For the six months ended September 30, 2018		For the six months ended September 30, 2019		Increase/decrease		Results for the fiscal year ended March 31, 2019	
		Amount	%	Amount	%	Amount	% change	%	Amount
Domestic civil engineering	Government sector	139,569	[55.4]	144,345	[44.2]	4,775	3.4	164,653	[59.2]
	Private sector	112,441	[44.6]	182,108	[55.8]	69,666	62.0	113,702	[40.8]
	Total	252,011	53.0	326,453	56.0	74,442	29.5	278,355	53.7
Domestic building construction	Government sector	26,560	[13.6]	32,063	[14.9]	5,503	20.7	42,006	[20.0]
	Private sector	168,022	[86.4]	183,305	[85.1]	15,283	9.1	168,040	[80.0]
	Total	194,583	40.9	215,369	36.9	20,786	10.7	210,046	40.5
Domestic	Government sector	166,130	[37.2]	176,409	[32.6]	10,278	6.2	206,659	[42.3]
	Private sector	280,464	[62.8]	365,414	[67.4]	84,949	30.3	281,742	[57.7]
	Total	446,595	93.9	541,823	92.9	95,228	21.3	488,401	94.2
Overseas	Civil engineering	13,477	[46.6]	28,012	[67.9]	14,534	107.8	16,558	[55.5]
	Building construction	15,465	[53.4]	13,252	[32.1]	(2,213)	(14.3)	13,271	[44.5]
	Total	28,943	6.1	41,265	7.1	12,321	42.6	29,830	5.8
Sum total	Civil engineering	265,489	[55.8]	354,466	[60.8]	88,976	33.5	294,914	[56.9]
	Building construction	210,048	[44.2]	228,621	[39.2]	18,573	8.8	223,318	[43.1]
	Total	475,538	100.0	583,088	100.0	107,549	22.6	518,232	100.0

(Net sales for other businesses) (Unit: Million yen, %)

Category	For the six months ended September 30, 2018	For the six months ended September 30, 2019	Increase/decrease		Results for the fiscal year ended March 31, 2019
	Amount	Amount	Amount	% change	Amount
Other businesses	1,751	2,213	462	26.4	5,050