February 25, 2019

Company: DyDo Group Holdings, Inc.
Representative: Tomiya Takamatsu, President
(Code 2590 on the First Section of the Tokyo Stock Exchange)
Inquiries: Naokazu Hasegawa, Corporate Officer and
General Manager of Corporate Communication Department

Monthly Sales Report, February FY2019

(From January 21, 2019 to February 20, 2019)

The following is monthly sales of Domestic Beverage Business (preliminary figures based on logistics package, compared to previous year).

	Feb.	Mar.	Apr.	Q1	May	Jun.	Jul.	Q2	H1
Bussiness days									
Number of bussiness days	22	20	22	64	18	23	21	62	126
Year-to-year change	±0	±0	△1	△1	△2	±0	△1	△3	△4
Volume of Sales (Percentage change from previous year)									
Coffee beverages	91.7%								
Tea-flavored beverages	99.6%								
Carbonated beverages	149.2%								
Mineral water types	112.3%								
Fruit beverages	92.5%								
Sports drinks	67.1%								
Drinkable preparations	104.1%								
Other beverages	174.8%								
Total	99.3%								

	Aug.	Sep.	Oct.	Q3	Nov.	Dec.	Jan.	Q4	H2	Cumulative performance for this term
Bussiness days										
Number of bussiness days	19	23	20	62	23	22	17	62	124	250
Year-to-year change	△1	±0	△1	△2	+1	±0	±0	+1	△1	△5
Volume of Sales (Percentage change from previous year)										
Coffee beverages										91.7%
Tea-flavored beverages										99.6%
Carbonated beverages										149.2%
Mineral water types										112.3%
Fruit beverages										92.5%
Sports drinks										67.1%
Drinkable preparations										104.1%
Other beverages										174.8%
Total										99.3%

Preliminary figures based on the latest data.
Where there is discrepancy between the preliminary and actual figures, corrections will be reflected the following monthly report.

Topics:

◆ Management & IR

March 4（Scheduled）	Announcement of financial results for FY2018

GPIF includes DyDo report in its list of excellent integrated reports and most-improved integrated reports

The DyDo Group Holdings Integrated Report 2018 was included in a list of “Excellent Integrated Reports and Most-improved Integrated Reports Selected by GPIF’s Asset Managers Entrusted with Domestic Equity Investment” that was announced on January 25. The inclusion marks the second time in two years that the report was chosen as a most-improved integrated report, and its first time to be chosen as an excellent integrated report.

Going forward, we will continue to work to disclose information about our management philosophy, business models, strategies, governance, and other topics in an integrated manner and to increase our corporate value by improving the quality of dialog, organizing our approach to management through that process, reflecting on what can be improved, and using those findings to undertake new action.

The Integrated Report is available at the following link:
https://www.dydo-ghd.co.jp/en/ir/data/integrated_report



▲ DyDo Group Holdings Integrated Report 2018

◆ Products, Vending Machines, International Business and CSR

Products

Introducing Part 2 of a popular product line!
Popular designs from Rilakkuma products of the past are now drinks!
DyDo DRINCO announced three new Rilakkuma products with fun designs, bringing the total to 12

Product image	 © 2019 San-X Co., Ltd. All Rights Reserved.	 © 2019 San-X Co., Ltd. All Rights Reserved.	 © 2019 San-X Co., Ltd. All Rights Reserved.
Product name	RILAKKUMA-NO OCHA（Unsweetened Tea (Japanese)）	RILAKKUMA-NO TENNENSUI（Water）	RILAKKUMA-NO TANSANSUI（Unsweetened Carbonated Water）
Quantity/price(exc. tax)	500mℓ/130 yen	500mℓ/105 yen	500mℓ/110 yen
Launch date	February 25		

Product image						
Product name	HA-NO-CHA Supervised by NIHON-ICHI-NO CHASHI (Unsweetened Tea (Japanese))		OISHI MUGICHA (Unsweetened Tea (Japanese))	PuruSsh!! ZERI × SUPAKURINGU (Carbonated Drinks) (Left) HOJUN APPURU (Center) VITA ENERGY (Right) MERON KURIMU SODA		TOROKERU PICHI NEKUTA (Fruit Juice)
Quantity/price(exc. tax)	275g/115 yen	500mℓ/130 yen	600mℓ/120 yen	270g/139 yen	280g/115 yen	270g/115 yen
Launch date	March 4	February 18	February 18	February 25		February 25

Vending Machines

Now customers can charge their smartphones at vending machines
DyDo DRINCO launches trial of free phone charging service in Tokyo

On February 8, DyDo DRINCO began a trial of a free service that lets users charge their smartphones for free using power from vending machines.

The trial seeks to assist people who need to make a call or take a photograph in an emergency by providing an environment in which customers can easily charge their smartphones if their battery is about to die. We plan to roll out the service in up to 10 locations in Tokyo.

Going forward, DyDo will continue to embrace the challenge of creating new value that can be provided by vending machines that do more than just sell drinks.



▲A smartphone being charged

*The next “Monthly Sales Report, March FY2019” is scheduled to be released on March 25, 2019.