March 25, 2019

Company: DyDo Group Holdings, Inc.
Representative: Tomiya Takamatsu, President
(Code 2590 on the First Section of the Tokyo Stock Exchange)
Inquiries: Naokazu Hasegawa, Corporate Officer and
General Manager of Corporate Communication Department

Monthly Sales Report, February FY2019

(From February 21, 2019 to March 20, 2019)

The following is monthly sales of Domestic Beverage Business (preliminary figures based on logistics package, compared to previous year).

	Feb.	Mar.	Apr.	Q1	May	Jun.	Jul.	Q2	H1
Bussiness days									
Number of bussiness days	22	20	22	64	18	23	21	62	126
Year-to-year change	±0	±0	△1	△1	△2	±0	△1	△3	△4
Volume of Sales (Percentage change from previous year)									
Coffee beverages	91.7%	96.6%							
Tea-flavored beverages	99.6%	102.9%							
Carbonated beverages	149.2%	127.6%							
Mineral water types	112.3%	96.4%							
Fruit beverages	92.5%	113.0%							
Sports drinks	67.1%	106.5%							
Drinkable preparations	104.1%	89.9%							
Other beverages	174.8%	140.4%							
Total	99.3%	102.4%							

	Aug.	Sep.	Oct.	Q3	Nov.	Dec.	Jan.	Q4	H2	Cumulative performance for this term
Bussiness days										
Number of bussiness days	19	23	20	62	23	22	17	62	124	250
Year-to-year change	△1	±0	△1	△2	+1	±0	±0	+1	△1	△5
Volume of Sales (Percentage change from previous year)										
Coffee beverages										94.1%
Tea-flavored beverages										101.1%
Carbonated beverages										134.4%
Mineral water types										103.1%
Fruit beverages										103.2%
Sports drinks										89.9%
Drinkable preparations										96.5%
Other beverages										158.1%
Total										100.9%

Preliminary figures based on the latest data.
Where there is discrepancy between the preliminary and actual figures, corrections will be reflected the following monthly report.

Topics:

◆ Management & IR

March 4	Announcement of financial results for FY2018
	Notice of selection of new candidates for the position of outside corporate auditor (Japanese only)
	Approach to Reducing the Minimum Investment and Associated Basic Policy (Japanese only)
March 15	Overview of the Results of an Evaluation of the Effectiveness of the Board of Directors
	Submission of Corporate Governance Report (Japanese only)
March 26	Publication of notice of convocation of the 44th Annual General Meeting of Shareholders on the company's website
April 16（Scheduled）	The 44th Annual General Meeting of Shareholders
April 17（Scheduled）	Start of payment of end of term dividends for the 44th fiscal year

◆ Products, Vending Machines, International Business and CSR

Products

Industry-first![*1] DyDo introduces original-design "MOCHI-GOKOCHI (ComforGrip)" bottles that are easier to hold and feel more pleasing in the hand[*2]

DyDo and FANCL launch four products in the "Calorie Limit For the Mature Aged" tea series designed to satisfy the mind and body alike

March 25, DyDo DRINCO and FANCL CORPORATION launched four new jointly developed products: "Calorie Limit For the Mature Aged SUKKIRI MUTO KOCHA (Unsweetened Tea)," "Calorie Limit For the Mature Aged HATOMUGI BURENDO CHA (Unsweetened Tea [Japanese])," "Calorie Limit For the Mature Aged HATOMUGI BURENDO CHA HATSUGA GENMAI IRI (Unsweetened Tea [Japanese])," and "Calorie Limit For the Mature Aged GYOKURO-JITATE RYOKUTYA PURASU (Unsweetened Tea [Japanese])."

●Key features of the "Calorie Limit For the Mature Aged" tea series delivered jointly by DyDo DRINCO and FANCL

- Products in the "Calorie Limit For the Mature Aged" tea series developed jointly by DyDo DRINCO and FANCL have sold briskly since first becoming available in the fall of 2016.
- Newly launched "Calorie Limit For the Mature Aged SUKKIRI MUTO KOCHA (Unsweetened Tea)" goes perfectly with snacks such as bread and sandwiches.
- In an industry-first, the new products come in original-design bottles that are easier to hold. Reflecting our philosophy of "Offering delicious products for sound mind and body," they taste delicious and are pleasing to hold while drinking.



▲"Calorie Limit For the Mature Aged" tea series

*1 According to research by DyDo DRINCO.
*2 "MOCHI-GOKOCHI (ComforGrip)" is an expression created by DyDo DRINCO to reflect the fact that the new bottles are easier to hold and feel more pleasing in the hand, as verified by a "neuro-study" of consumer psychology and unconscious behavior based on measurement of how neurological responses. ComforGrip is used for products sold in 500 mL plastic bottles only.

Product image						
Product name	DyDo Blend Supervised by WORLD BARISTA CHAMPION Series (Left) KOKU-BUKA Low Sugar/(Center)Low Sugar/(Right) Black			DyDo Blend FUNBAR	DyDo Blend COFFEE KANTEISHI (Left) ICE COFFEE (Right) ICE LATTE	
Quantity/price(exc. tax)	185g/115 yen	260g/130 yen	275g/124 yen	185g/115 yen	250g/115 yen	
Launch date	March 4	March 11	March 11	March 11	March 11	

Product image							
Product name	(Left) miu MASUKATTO & YOGURUTO (Flavored Water) (Right) miu +sports BLUE OASIS (Isotonic Drinks)		(Left) UME YOROSHI (Fruit Juice) (Right) KOKU Grand time KUCHIDOKE RICCHI AISU BANIRA (Dessert Drinks)		ZEITAKU-KOUCHA (Left)HIRINGU TAIMU JASUMIN TEI (Unsweetened Tea [Japanese]) (Center)HIRINGU TAIMU FURAWA TEI with MASUKATTO (Unsweetened Tea [Japanese]) (Right) RIFURESSHU TAIMU AISU TEI Low Sugar		
Quantity/price(exc. tax)	550mℓ/124 yen	500mℓ/130 yen	280mℓ/115 yen	250g/115 yen	500mℓ/140 yen	500mℓ/140 yen	500mℓ/120 yen
Launch date	March 11		March 18		March 11	March 18	March 25

*The next "Monthly Sales Report, March FY2019" is scheduled to be released on April 25, 2019.