Corporate Flash

November 8, 2019

Treasure Factory Announces Monthly Sales Summary (October 2019) (Non-Consolidated)

Name	Treasure Factory Co., Ltd. (Securities Code: 3093)

	Net Sales (%)		No. of Stores		
	All Stores	Existing Stores	Stores Newly Opened	Stores Closed	Total Stores
Mar. 2019	108.3	105.1	2	0	124 (4)
Apr. 2019	105.4	101.5	1	0	125 (4)
May 2019	108.7	104.6	0	0	125 (4)
Jun. 2019	107.8	104.7	0	0	125 (4)
Jul. 2019	101.8	99.1	1	0	126 (4)
Aug. 2019	110.5	105.6	1	0	127 (4)
First Half Total	107.0	103.4	5	0	127 (4)
Sep. 2019	109.6	105.0	0	0	127 (4)
Oct. 2019	97.5	92.8	1	0	128 (4)
Nov. 2019					
Dec. 2019					
Jan. 2020					
Feb. 2020					
Second Half Total					
Fiscal Year Total					

*Figures for net sales indicate the year-on-year comparison
*Figures in parenthesis indicate the number of franchise stores

[Monthly comment]
In October, net sales totaled 92.8% for existing stores compared with the previous year and 97.5% for all stores. The factors behind this are the effect of the temporary closure of all stores in the Kanto region due to Typhoon No. 19, sluggish sales of apparel due to high temperatures, and the negative impact of the consumption tax rate hike on sales of fashion items, home appliances, furniture, etc. for which last-minute demand was seen ahead of the hike.

[Information on opening and closing stores]
Treasure Factory Style (fashion): One store opened in Meguro on October 26
Treasure Factory (general): One store in Ageo was closed on October 31. It will be relocated to Okegawa and reopened on November 23 after undergoing renovation.

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