H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2020)

＜Consolidated results＞

(% : year on year)

	April	May	June	July	August	September
Consolidated Sales	**99.8**	**99.7**	**99.3**	**97.8**	**100.7**	**115.3**
Department Store Business	101.0	100.2	101.8	101.0	102.5	121.6

＜Hankyu Hanshin Department Stores, Inc.＞

●Sales of each store

(% : year on year)

	April	May	June	July	August	September
Hankyu Main Store	104.6	100.4	107.6	103.8	106.7	129.5
Hanshin Umeda Main Store	84.9	100.5	79.1	95.9	96.4	121.7
Branch Stores	101.2	99.7	102.0	97.9	97.8	107.2
Total stores	101.0	100.2	101.8	101.0	102.5	121.3
Total (not including Hanshin Umeda Main Store)	103.4	100.1	105.4			

◆Branch stores

(% : year on year)

	April	May	June	July	August	September
Senri Hankyu	99.3	97.2	99.4	96.1	96.3	111.9
Kawanishi Hankyu	99.8	97.8	99.6	96.3	93.2	109.7
Takarazuka Hankyu	101.8	99.1	100.3	100.6	98.2	104.0
Nishinomiya Hankyu	103.2	100.2	107.0	98.4	101.9	116.6
Sanda Hankyu	100.5	106.0	95.0	100.5	101.3	105.8
Hakata Hankyu	105.0	104.1	103.2	101.0	96.3	105.2
Hankyu Men's Tokyo	87.3	87.4	99.0	88.0	101.1	100.1
Oi Hankyu Food Hall	102.9	102.7	100.0	99.5	100.6	100.4
Tsuzuki Hankyu	102.7	97.0	97.7	94.5	99.2	99.3
Amagasaki Hanshin	103.8	101.7	102.4	99.7	97.5	102.1
Hanshin Nishinomiya	100.5	99.3	101.2	100.0	98.4	106.0
Hanshin Mikage	100.2	99.5	89.1	108.9	96.3	102.6

●Number of customers

(% : year on year)

	April	May	June	July	August	September
Total stores	101.8	102.6	90.5	96.0	95.7	103.2

●Sales of each category

(% : year on year)

	April	May	June	July	August	September
Men's clothing	102.4	98.7	107.9	96.8	109.5	114.3
Women's clothing	96.7	94.1	101.0	99.8	95.5	115.8
Children's clothing	99.6	93.2	100.7	100.0	102.6	115.0
Other clothing	85.8	90.3	100.6	94.6	100.7	115.6
Clothing	97.6	95.1	103.2	98.3	100.9	115.2
Accessories, bags and others	103.3	102.1	106.2	102.3	103.1	133.3
Household merchandise	74.6	92.9	101.7	101.4	106.3	132.5
Foods	102.9	101.7	97.0	101.5	98.8	103.0
Restaurant & café	105.8	106.9	94.2	97.1	98.2	107.5
General merchandise	105.9	103.9	102.6	102.9	111.0	147.0
Service	102.9	105.2	109.7	124.2	118.4	156.4
Other	98.4	112.8	87.4	79.1	–	–
Total	101.0	100.2	101.8	101.0	102.5	121.3

＜Izumiya Co., Ltd.＞

(% : year on year)

	April	May	June	July	August	September
Total stores	96.4	99.5	99.6	90.4	97.9	101.1
Existing stores	94.6	97.2	96.5	87.9	95.7	99.2

＜Hankyu Oasis Co., Ltd.＞

(% : year on year)

	April	May	June	July	August	September
Total stores	94.4	93.6	94.7	92.7	95.6	97.2
Existing stores	97.0	94.9	94.1	91.6	92.2	94.0

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2020)

＜Consolidated results＞

(% : year on year)

	October	November	December	January	February	March
Consolidated Sales	**90.9**	**97.1**				
Department Store Business	86.3	94.5				

＜Hankyu Hanshin Department Stores, Inc.＞

●Sales of each store

(% : year on year)

	October	November	December	January	February	March
Hankyu Main Store	84.2	94.1				
Hanshin Umeda Main Store	84.9	93.4				
Branch Stores	124.7	133.7				
Total stores	97.5	107.4				
Total (not including Hanshin Umeda Main Store)						
Existing stores (not including Kobe Hankyu and Takatsuki Hankyu)	85.5	94.6				

◆Branch stores

(% : year on year)

	October	November	December	January	February	March
Senri Hankyu	88.8	95.9				
Takatsuki Hankyu	–	–				
Kawanishi Hankyu	84.8	93.8				
Takarazuka Hankyu	91.5	98.5				
Nishinomiya Hankyu	89.1	95.9				
Sanda Hankyu	93.9	103.2				
Kobe Hankyu	–	–				
Hakata Hankyu	88.5	96.2				
Hankyu Men's Tokyo	77.1	91.2				
Oi Hankyu Food Hall	96.4	101.7				
Tsuzuki Hankyu	91.7	96.5				
Amagasaki Hanshin	96.1	99.6				
Hanshin Nishinomiya	92.2	98.8				
Hanshin Mikage	95.6	103.9				

●Number of customers

(% : year on year)

	October	November	December	January	February	March
Total stores	111.7	112.2				
Existing stores	93.2	94.1				

●Sales of each category

(% : year on year)

	October	November	December	January	February	March
Men's clothing	85.2	96.9				
Women's clothing	90.7	103.0				
Children's clothing	95.7	105.2				
Other clothing	78.5	95.5				
Clothing	88.3	100.4				
Accessories, bags and others	86.7	98.4				
Household merchandise	90.8	101.6				
Foods	111.8	112.5				
Restaurant & café	95.9	103.3				
General merchandise	85.5	97.8				
Service	100.9	119.5				
Other	-	–				
Total	97.5	107.4				

＜Izumiya Co., Ltd.＞

(% : year on year)

	October	November	December	January	February	March
Total stores	88.1	93.2				
Existing stores	86.5	93.1				

＜Hankyu Oasis Co., Ltd.＞

(% : year on year)

	October	November	December	January	February	March
Total stores	95.5	99.2				
Existing stores	92.5	95.2				