September 14, 2020

Company name: RAKUS Co., Ltd.

Stock exchange listing: Tokyo

Stock code: 3923 URL https://www.rakus.co.jp/en/

Representative: Representative Director and President Takanori Nakamura

Inquiries: Director, Strategic Planning Department Yoshifumi Matsushima

# Notice Regarding Monthly Sales in March 2021 (Aug.)

1. Monthly sales (Consolidated) (In million yen)

| Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 1,149 | 1,116 | 1,194 | 1,181 | 1,194 | | | | | | | |

2. Monthly sales (Consolidated) year on year (%)

| Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 136.1 | 130.2 | 134.3 | 126.4 | 130.5 | | | | | | | |

3. Cloud business sales year on year (%)

| Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 136.7 | 133.6 | 134.9 | 133.6 | 137.3 | | | | | | | |

4. IT outsourcing business sales year on year (%)

| Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 134.1 | 118.7 | 132.1 | 104.9 | 106.9 | | | | | | | |

5. Cloud business monthly recurring revenue (In million yen)

| Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 807 | 824 | 842 | 865 | 890 | | | | | | | |

6. Raku Raku Seisan year on year (%)

| Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 146.1 | 139.1 | 143.7 | 136.1 | 143.3 | | | | | | | |

The figures are preliminary figures and may not be subject to accounting audits and may be revised at a later date.