TOKYO OHKA KOGYO CO., LTD.
Supplemental Data of Business Results
— The 1st Half of Fiscal Year ending Dec. 2020—

Aug. 6, 2020
TOKYO OHKA KOGYO CO., LTD.

© 2020 TOKYO OHKA KOGYO CO., LTD.

Summary

(Millions of yen)

	FY2019/12 1H	FY2020/12 1H		
			Change	%
Net sales	48,932	57,203	+8,271	+16.9
Operating income	4,428	6,664	+2,236	+50.5
Ordinary income	4,407	6,785	+2,378	+54.0
Profit attributable to owners of parent	2,924	4,639	+1,715	+58.7

- Average exchange rate (US$) :
  ¥109.0／$ (FY2019/12 1H) ⇒ ¥107.1／$ (FY2020/12 1H)
- Net sales: Increased 16.9% year on year due to increased sales of electronic functional materials, etc. for Taiwan and South Korea supported by strong demand for semiconductors
- Operating income : Increased 50.5% year on year due to an increase in net sales
- Profit attributable to owners of parent :
  Increased 58.7% year on year due to an increase in operating income

© 2020 TOKYO OHKA KOGYO CO., LTD.

Results by Business Segment

(Millions of yen)

	FY2019/12 1H	FY2020/12 1H		
			Change	%
Net sales	48,932	57,203	+8,271	+16.9
Material business	47,791	55,964	+8,172	+17.1
Electronic functional materials	27,847	32,095	+4,247	+15.3
High purity chemicals	19,903	23,816	+3,912	+19.7
Other	40	52	+12	+30.1
Equipment business	1,141	1,239	+98	+8.6
Operating income	4,428	6,664	+2,236	+50.5
Material business	6,423	9,190	+2,766	+43.1
Equipment business	(270)	(294)	(23)	–
Eliminations and corporate	(1,724)	(2,231)	(506)	–

© 2020 TOKYO OHKA KOGYO CO., LTD.

Balance Sheets

(Millions of yen)

	As of June 30, 2020	v.s. December 31, 2019
Current Assets	97,655	+4,373
Cash and deposits	51,239	+4,833
Notes and accounts receivable	23,679	(208)
Inventories	17,755	+315
Property, plant and equipment	53,399	(1,657)
Intangible assets	590	(71)
Investments and other assets	36,811	(673)
Current Liabilities	20,846	+530
Notes and accounts payable	11,493	+1,148
Long-Term Liabilities	14,562	+125
Total net asset	153,048	+1,314
Total asset	188,456	+1,970

Buildings and structures (364)
Machinery +840
Furniture and fixtures (362)
Land (277)
Construction in progress (1,490)

Long-term debt (152)

Retained earnings +2,106
Treasury stock +399
Unrealized loss on available-for-sale securities (502)
Foreign currency translation adjustments (564)

© 2020 TOKYO OHKA KOGYO CO., LTD.

Cash Flows

(Millions of yen)

	FY2019/12 1H	FY2020/12 1H
Cash flows from operating activities	+5,205	+11,461
Income before income taxes and minority interests	+4,379	+6,924
Depreciation	+3,546	+3,702
Decrease (increase) in trade notes and accounts receivable	+1,307	+156
Decrease (increase) in inventories	(1,707)	(485)
Decrease (increase) in trade notes and accounts payable	(1,648)	+1,058
Increase (decrease) in advances received	+265	(33)
Income taxes paid	(1,158)	(781)
Cash flows from investing activities	(5,873)	+11,750
Cash flows from financing activities	(3,247)	(3,414)
Translation adjustments	(699)	(381)
Net increase (decrease) in cash and cash equivalents	(4,615)	+19,415

Major breakdown
Refund of long-term deposits
+14,000
Purchases of property, plant and equipment
(3,197)

Major breakdown
Proceeds from sales of treasury stock
+153
Dividends paid (incl. minority shareholders)
(3,377)

© 2020 TOKYO OHKA KOGYO CO., LTD.

Earnings Forecasts (Full-year)

(Millions of yen)

	FY2019/12	FY2020/12 Forecasts		
			Change	%
Net sales	102,820	111,700	+8,879	+8.6
Operating income	9,546	13,800	+4,253	+44.6
Ordinary income	9,707	14,100	+4,392	+45.3
Profit attributable to owners of parent	5,410	9,600	+4,189	+77.4

- Exchange rate assumptions (US$) :
  ¥108.1／$ (2019/12) ⇒ ¥105.0 ／$ (2020/12 2H)
- Net sales :
  Forecast to increase 8.6% year on year while incorporating the slowdown in the semiconductor market
- Operating income :
  Forecast to increase 44.6% year on year with a continued upward trend in profit in 2H despite an increase in corporate expenses
- Profit attributable to owners of parent :
  Forecast to increase 77.4% year on year due to an increase in operating income as well as a rebound from declined profit attributable to owners of the parent in FY2019/12

© 2020 TOKYO OHKA KOGYO CO., LTD.

Performance Forecasts by Business Segment

(Millions of yen)

	FY2019/12	FY2020/12 Forecasts		
			Change	%
Net sales	102,820	111,700	+8,879	+8.6
Material business	98,986	108,700	+9,713	+9.8
Electronic functional materials	58,249	62,700	+4,450	+7.6
High purity chemicals	40,674	45,900	+5,225	+12.8
Equipment business	3,833	3,000	(833)	(21.7)
Operating income	9,546	13,800	+4,253	+44.6
Material business	13,462	18,700	+5,237	+38.9
Equipment business	(286)	(300)	(13)	–
Eliminations and corporate	(3,628)	(4,600)	(971)	–

© 2020 TOKYO OHKA KOGYO CO., LTD.

Capital Investments/Depreciation/R&D

(Millions of yen)

	FY2019/12	FY2020/12 Forecast		
			Change	%
Capital Investments	14,183	6,800	(7,383)	(52.1)
Depreciation	7,216	6,700	(516)	(7.2)
R&D	8,879	9,600	+720	+8.1

© 2020 TOKYO OHKA KOGYO CO., LTD.

www.tok.co.jp/eng

(Note)

This presentation material contains forward-looking statements that describe future prospects of TOKYO OHKA KOGYO CO., LTD. (the Company) in terms of business planning, earnings and management strategies. Such statements are based on management's judgement, derived from information available to it at the time such information was prepared. Readers are cautioned not to rely solely on these forward-looking statements, as actual results and strategies may differ substantially according to changes in the Company's business environment.

tok

© 2020 TOKYO OHKA KOGYO CO., LTD.