To whom it may concern:

November 5, 2020

Company name: Inabata & Co., Ltd.
Representative: Katsutaro Inabata, Director, President
(Stock code: 8098, First Section of the Tokyo Stock Exchange)
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Notice Concerning Differences Between Earnings Forecasts and Actual Results for Six Months Ended September 30, 2020, and Revisions to Consolidated Earnings Forecasts for Full Year

Inabata & Co., Ltd. (the "Company") hereby announces that there are differences between its earnings forecasts for the six months ended September 30, 2020 (from April 1, 2020 to September 30, 2020), which were announced on August 6, 2020, and its actual results for the said period.

In addition, the Company announces that it has revised its full-year consolidated earnings forecasts, as below, in light of the recent trend in its earnings.

1. Differences between earnings forecasts and actual results for six months ended September 30, 2020

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecasts (A)	260,000	4,000	4,400	3,800	63.13
Actual results (B)	267,188	6,212	6,948	5,851	97.20
Difference (B - A)	7,188	2,212	2,548	2,051	–
Difference (%)	2.8	55.3	57.9	54.0	–
(Reference) Results of the six months ended September 30, 2019	307,615	7,126	7,941	6,738	111.39

2. Revisions to consolidated earnings forecasts for full year ending March 31, 2021

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecasts (A)	550,000	9,500	10,000	8,500	141.20
Revised forecasts (B)	550,000	12,000	12,700	10,500	174.43
Change (B - A)	0	2,500	2,700	2,000	–
Change (%)	0.0	26.3	27.0	23.5	–
(Reference) Results of the year ended March 31, 2020	600,312	13,229	14,211	11,415	188.82

3. Reason for the revisions

With regard to the consolidated earnings for the six months of the fiscal year ending March 31, 2021, although the impact of COVID-19 is different in each country in which we operate, we assumed in our earnings forecasts announced on August 6, 2020 that there would be a gradual recovery in the economic environment in Japan and the rest of the world over the next few months up to the end of March, 2021, with no sudden downturn in the economy as experienced in the first three months of the fiscal year. However, operating profit, ordinary profit, and profit attributable to owners of parent greatly exceeded the previously announced forecasts due to the recovery in the second quarter exceeding our initial expectations, as well as a decrease in selling, general, and administrative expenses, including the reversal of allowance for doubtful accounts.

The consolidated earnings forecasts for the fiscal year ending March 31, 2021 have also been revised based on the current situation and the consolidated earnings for the six months of the fiscal year ending March 31, 2021.