April 15, 2020
H2O Retailing Corporation

Monthly Sales Report
March, 2020

(% : year on year)

	March
Consolidated Sales	78.6
Department Store Business	63.1

◆Hankyu Hanshin Department Stores, Inc.

Sales of each store (% : year on year)

	March
Hankyu Main Store	58.7
Hanshin Umeda Main Store	57.5
Total of branch stores	99.4
Total stores	72.0
Existing stores	62.0

Number of customers (% : year on year)

	March
Total stores	74.3
Existing stores	61.5

Sales of each category (% : year on year)

	March
Men's clothing	62.7
Women's clothing	58.7
Children's clothing	63.2
Other clothing	62.4
Clothing	60.6
Accessories, bags and others	60.9
Household merchandise	68.5
Foods	85.4
Restaurants & cafés	46.7
General merchandise	66.4
Service	66.2
Other	–
Total	72.0

Branch stores (% : year on year)

	March
Senri Hankyu	76.5
Takatsuki Hankyu	–
Kawanishi Hankyu	76.8
Takarazuka Hankyu	79.4
Nishinomiya Hankyu	70.4
Sanda Hankyu	81.5
Kobe Hankyu	–
Hakata Hankyu	61.0
Hankyu Men's Tokyo	61.8
Oi Hankyu Food Hall	95.0
Tsuzuki Hankyu	57.8
Amagasaki Hanshin	84.1
Hanshin Nishinomiya	80.6
Hanshin Mikage	86.2

◆Izumiya Co., Ltd.

(% : year on year)

	March
Total stores	96.5
Existing stores	97.2

◆Hankyu Oasis Co., Ltd.

(% : year on year)

	March
Total stores	105.0
Existing stores	102.6