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Fuyo General Lease Announces Summary of Results for the First Three Months of the Fiscal Year Ending March 31, 2021

Fuyo General Lease Co., Ltd. today announced a summary of results for the first three months of the fiscal year ending March 31, 2021 (fiscal 2020). This announcement should be read in conjunction with the Consolidated Financial Report for the First Three Months of the Fiscal Year Ending March 31, 2021 (Fiscal 2020), also released today.

1. Overview of Results for the First Three Months of Fiscal 2020 (Consolidated)

Total revenues, operating profit, ordinary profit and profit attributable to the owners of a parent all exceeded the results of the same period of the previous year. Additionally, total revenues, operating profit and ordinary profit set record highs for the first 3 months.

The balance of operating assets (after deducting unrealized installment income) increased by 148 billion yen (6.2%) year-on-year to 2,532 billion yen by making Yamato Lease Co., Ltd. a consolidated subsidiary.

Summary of Consolidated Operating Results for the First Three Months of Fiscal 2020

(April 1-June 30, 2020)

(¥ millions)

	Q1 FY2020	YoY change		Full-year forecast
		Amount	%	
Total revenues	179,019	14,053	8.5%	720,000
Operating profit	9,574	258	2.8%	42,000
Ordinary profit	10,219	295	3.0%	45,000
Profit attributable to owners of parent	6,196	36	0.6%	27,000

2. Year-on-year Comparison (Consolidated)

A comparison of operating results for the first three months of fiscal 2020 with the same period of the previous fiscal year is as follows:

(¥100 million; amounts are rounded to the nearest 100 million yen)

	Q1 FY2019 Apr. 2019–June 2019	Q1 FY2020 Apr. 2020–June 2020	YoY change	
			Amount	%
Total revenues	1,650	1,790	141	8.5
Total costs	1,475	1,592	117	7.9
Interest expenses	24	26	2	10.6
Gross profit	174	198	24	13.7
Selling, general and administrative expenses	81	103	21	26.3
Credit-related costs	2	6	4	238.8
Operating profit	93	96	3	2.8
Non-operating income	6	6	0	6.1
Reversal of credit-related costs	0	1	0	98.2
Ordinary profit	99	102	3	3.0
Extraordinary gains	(0)	(0)	(0)	—
Profit before income taxes	99	102	3	2.7
Profit attributable to owners of parent	62	62	0	0.6

Basic earnings per share	¥204.23	¥206.71		
Net assets per share	¥9,204.20	¥9,297.39		

Note:

Calculation of year-on-year amount and percentage changes are derived from figures that include fractions less than 100 million yen.

3. Segment Results (Consolidated)

Operating results for each segment for the first three months of fiscal 2020 were as follows.

Fiscal 2020 Q1 Consolidated Operating Results (April 1, 2020 – June 30, 2020)

(¥100 million; amounts are rounded to the nearest 100 million yen)

	Revenues	Costs	Profit before interest expenses	Interest expenses	Gross profit
Lease	1,167	1,038	129	14	115
Installment Sales	131	127	4	1	3
Lease and Installment Sales total	1,298	1,165	133	14	119
Financing	50	1	49	11	38
Other	442	400	43	1	42
Total	1,790	1,566	224	26	198

For reference:

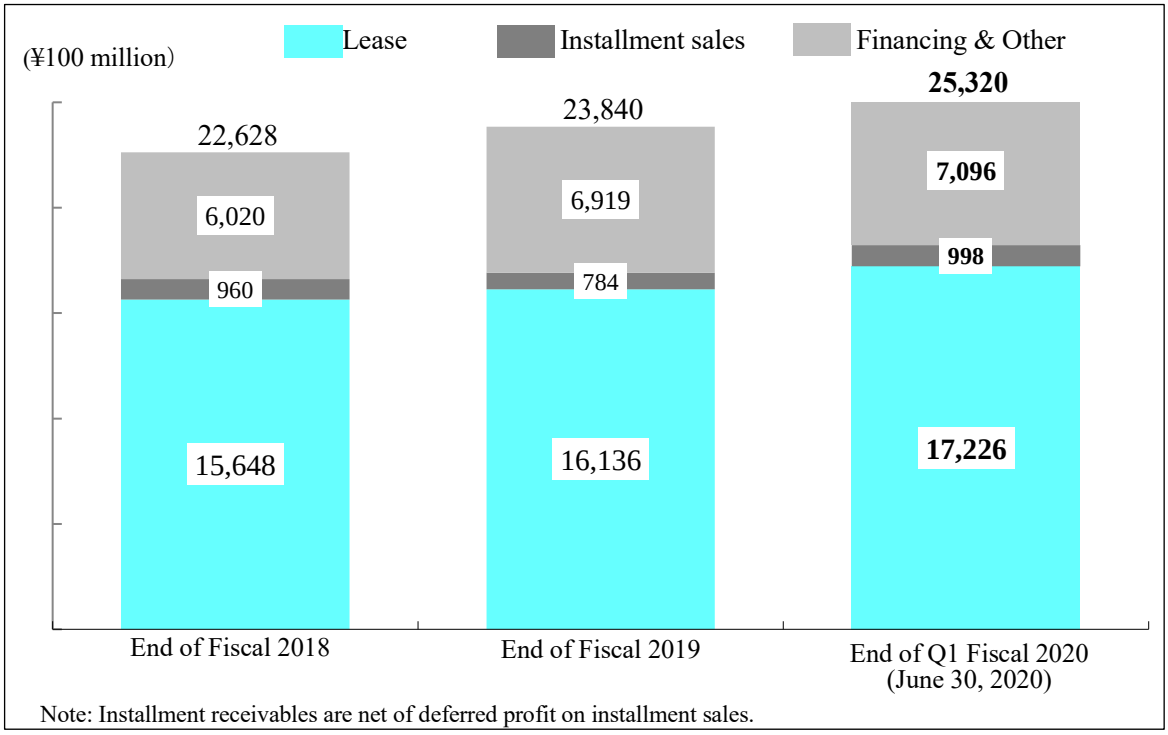
Fiscal 2019 Q1 Consolidated Operating Results (April 1, 2019 – June 30, 2019)

(¥100 million; amounts are rounded to the nearest 100 million yen)

		Revenues	Costs	Profit before interest expenses	Interest expenses	Gross profit
	Lease	1,127	1,000	127	13	115
	Installment Sales	91	87	4	1	3
Lease and Installment Sales total		1,218	1,087	132	13	118
Financing		33	1	32	10	23
Other		398	364	34	0	33
Total		1,650	1,452	198	24	174

4. Operating Assets (Consolidated)

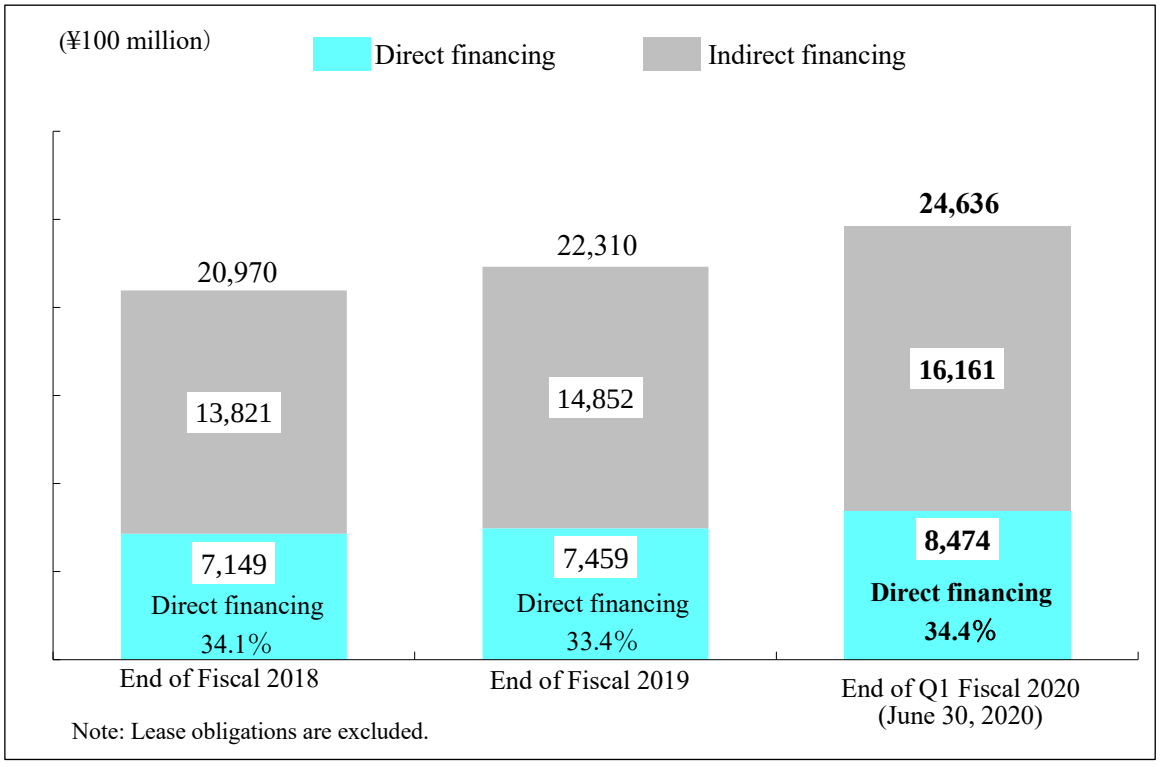
Total operating assets at June 30, 2020 were ¥2,532 billion, up ¥148 billion, or 6.2%, from the end of fiscal 2019 (March 31, 2020).



Note: Installment receivables are net of deferred profit on installment sales.

5. Fund Procurement (Consolidated)

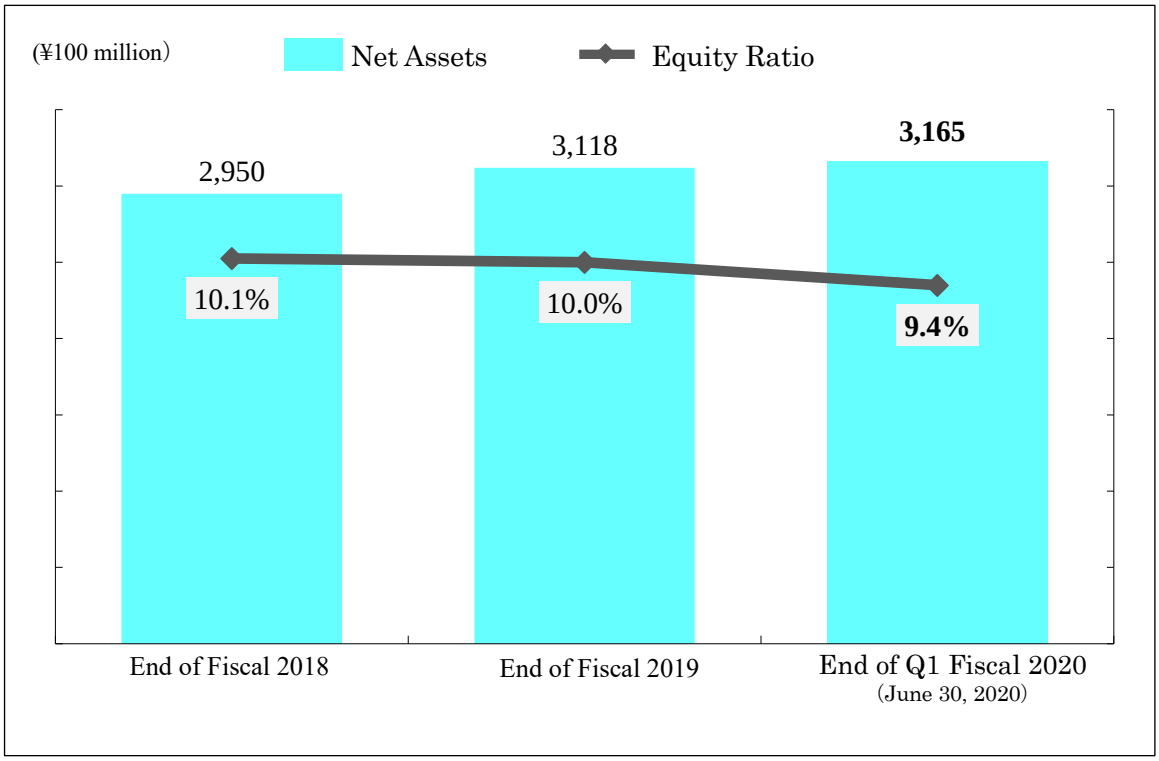
The funding balance at June 30, 2020 was ¥2,463.6 billion, up ¥232.6 billion, or 10.4%, from the end of fiscal 2019 (March 31, 2020). Direct financing provided 34.4% of total funds procured.



Note: Lease obligations are excluded.

6. Status of Net Assets (Consolidated)

Net assets increased 4.7 billion yen (1.5%) to 316.5 billion yen from the end of previous fiscal year. The equity ratio became 9.4% from an increase in cash and deposits to secure liquidity on hand and an increase in total assets accompanying the conversion of Yamato Lease Co., Ltd. to a consolidated subsidiary.



7. Consolidated Full-year Earnings Forecast and Dividend Forecast for Fiscal 2020

The Company's consolidated full-year earnings forecast and cash dividend forecast for fiscal 2020 are unchanged from those announced on May 8, 2020.

(1) Consolidated Full-year Earnings Forecast for Fiscal 2020

(¥ millions, except per share amounts)

	Total revenues	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
Full year	720,000	42,000	45,000	27,000	¥900.84

(2) Cash Dividend Forecast for Fiscal 2020

	Interim results	Year-end	Full year
Dividend per share	¥110.00	¥110.00	¥220.00

Note: The above forecasts are based on currently available data and are subject to change due to various factors.

Reference: Newly Executed Contract Volume in the Lease Segment, by Equipment Type (Consolidated)

(¥100 million)

	Q1 FY2019	Q1 FY2020
IT & Office Equipment	528	446
Industrial Machinery	166	51
Civil Engineering & Construction Machinery	30	23
Transportation Equipment	108	85
Medical Devices	76	51
Commercial/Services Equipment	75	62
Other	711	511
Total	1,694	1,228

Composition

