Valuence

Press Release May 18, 2020



A New Normal for the Reuse Experience

Nanboya *Quick Sell* Launches Nationwide in Japan

Get Appraisals via Video Chat From the Comfort of Your Home ～Sell and Receive Cash in One Call

The Valuence Group offers *life-changing value* tailored to all our stakeholders, encouraging every person in the world to *live true to yourself*. Striving to build a global presence, the Valuence Group launched *Quick Sell* nationwide in Japan on May 15. Quick Sell is a service offered by Nanboya allowing customers owning luxury brand items to conduct video chats with concierges (appraisers) to discuss selling and receive appraisals for their items. Customers can even sell their items and receive cash from Nanboya through this same service. Nanboya is operated by Valuence Japan, Inc. (Minato-ku, Tokyo; Kei Fujita, representative director and president).

The same in-person experience with even greater comfort and ease.

The spread of COVID-19 has brought change to consumer lifestyles and what was normal so recently has changed in radical ways. In response to calls to refrain from non-essential travel outside the home, the Valuence Group has suspended operations at certain buying offices and customers themselves are using Valuence services with less frequency. At the same time, consumer use of by-mail services is rising.

The group expects demand for contactless services to continue to grow. This is why group luxury brand item buying business Nanboya introduced the new Quick Sell service. Even in these uncertain times, Nanboya is committed to offering reuse experiences to as many consumers as possible. Quick Sell allows consumers the same in-person buying office experience via online video chat, providing even greater comfort and ease.

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Receive Appraisals and Sell Your Items via Video Chat, All From the Comfort of Your Home

Quick Sell allows customers who own luxury brand items to request an appraisal from a Nanboya concierge (appraiser) via smartphone or PC to discuss the sale of their item. Using the consumer's smartphone or PC camera, the Nanboya concierge will provide an appraisal on the spot. Customers can even complete the sale process from home. A designated carrier will be sent to the customer's home to collect the item. Once the item has been given a final inspection at a Nanboya buying office, funds will be released to a bank account designated by the customer.



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The Valuence Group and Nanboya understand that in the coming post-COVID-19 and With-COVID-19 society, the need for high-value-added services provided online will only become stronger. In any circumstance, Nanboya strives to provide buying offices available and comfortable for all customers. Therefore, Nanboya has been busy creating the new normal in the reuse experience, expanding services that adapt flexibly to change, while contributing to a more sustainable society.

Quick Sell Overview

- Availability: Japan (nationwide)
- Hours: 11:00-19:00
- Eligible Categories: Watches, bags, jewelry, precious metals, etc.
- Service URL: : https://nanboya.com/quicksell/

*In some cases, appraisals of precious metals or jewelry may be difficult to provide via video chat. Thank you for your understanding.

Valuence Japan, Inc.

https://www.valuence.inc/japan/

- Established: September 10, 2019
- Representative Director and President: Kei Fujita
- Head Office: Shinagawa season terrace 28F, 1-2-70 Konan, Minato-ku, Tokyo, 108-0075
- Business lines: Purchase and sales of luxury brand goods, precious metals, gems, etc.

*Valuence Japan Inc. is a group company of Valuence Holdings Inc. (securities code: 9270).

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