Supplementary Financial Information for the Nine Months ended December 31, 2020

February 10, 2021

MIRAIT Holdings Corporation

1. Financial Results

Units: bil. yen	FYE March 2020	FYE March 2021			FYE March 2020		FYE March 2021	
	Q3 actual results (a)	Q3 actual results (b)	YoY Change		Full-year Results (c)	Progress (a)／(c)	Full-year Plan (d)	Progress (b)／(d)
			Amount (b)－(a)	% (b)／(a)				
Orders received	334.5	351.2	+ 16.7	+ 5.0%	446.5	74.9%	450.0	78.0%
Net sales	288.5	304.4	+ 15.9	+ 5.5%	441.1	65.4%	445.0	68.4%
Gross profit (Gross profit margin)	31.2 (10.8%)	37.5 (12.3%)	+ 6.3 (+1.5p)	+ 20.2%	52.1	59.9%	53.3	70.4%
SG&A (SG&A ratio)	22.1 (7.7%)	22.1 (7.3%)	- 0.0 (-0.4p)	- 0.0%	30.1	73.4%	30.3	72.9%
Operating income (Operating income ratio)	9.0 (3.1%)	15.4 (5.1%)	+ 6.4 (+2.0p)	+ 71.1%	21.9	41.1%	23.0	67.0%
Ordinary Income (Ordinary income ratio)	10.3 (3.6%)	16.9 (5.6%)	+ 6.6 (+2.0p)	+ 64.1%	23.2	44.4%	24.3	69.5%
Profit attributable to owners of parent (Profit margin)	6.3 (2.2%)	13.9 (4.6%)	+ 7.6 (+2.5p)	+ 120.6%	15.2	41.4%	18.0	77.2%
Construction account carried forward	191.0	259.4	+68.4	—	150.3	—	—	—

* Figures are rounded down to one decimal place (bil. yen)

2. Orders Received and Net Sales by Business Category

Orders received Units: bil. Yen	FYE March 2020	FYE March 2021			FYE March 2020		FYE March 2021	
	Q3 actual results	Q3 actual results			Full-year Results		Full-year Plan	
	(a)	(b)	YoY Change (b)－(a)	Percentage change (b)／(a)	(c)	Progress (a)／(c)	(d)	Progress (b)／(d)
NTT Business	113.8	118.8	+ 5.0	+ 4.4%	154.8	73.5%	156.0	76.2%
Multi-carrier business	81.8	82.7	+ 0.9	+ 1.1%	106.2	77.0%	102.0	81.1%
Environmental & social innovation business	38.6	35.8	- 2.8	- 7.3%	54.3	71.1%	59.0	60.7%
ICT solution business	100.2	113.8	+ 13.6	+ 13.6%	131.0	76.5%	133.0	85.6%
Total	334.5	351.2	+ 16.7	+ 5.0%	446.5	74.9%	450.0	78.0%

Net sales Units: bil. Yen	FYE March 2020	FYE March 2021			FYE March 2020		FYE March 2021	
	Q3 actual results	Q3 actual results			Full-year Results		Full-year Plan	
	(a)	(b)	YoY Change (b)－(a)	Percentage change (b)／(a)	(c)	Progress (a)／(c)	(d)	Progress (b)／(d)
NTT Business	102.2	107.4	+ 5.2	+ 5.1%	156.3	65.4%	155.0	69.3%
Multi-carrier business	61.5	65.3	+ 3.8	+ 6.2%	97.2	63.3%	100.0	65.3%
Environmental & social innovation business	43.3	38.0	- 5.3	- 12.2%	66.7	64.9%	59.0	64.4%
ICT solution business	81.3	93.5	+ 12.2	+ 15.0%	120.8	67.3%	131.0	71.4%
Total	288.5	304.4	+ 15.9	+ 5.5%	441.1	65.4%	445.0	68.4%

* Figures are rounded down to one decimal place (bil. yen).

Precautionary Statement

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.
The actual business results could be significantly different from those stated in this handout due to changes in conditions.
As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT Holdings Corporation