Supplementary Financial Information for the Fiscal year Ended March 31, 2021

May 14, 2021

MIRAIT Holdings Corporation

1. Financial Results

Units: bil. yen	FYE March 2020	FYE March 2021			FYE March 2022		
	Full-year Results (a)	Full-year Results (b)	YoY Change		Full-year Forecast (c)	YoY Change	
			Amount (b)－(a)	% (b)／(a)		Amount (c) － (b)	% (c)／(b)
Orders received	446.5	474.9	+ 28.4	+ 6.4%	480.0	+ 5.1	+ 1.1%
Net sales	441.1	463.7	+ 22.6	+ 5.1%	470.0	+ 6.3	+ 1.4%
Gross profit (Gross profit margin)	52.1 (11.8%)	60.7 (13.1%)	+ 8.6 (+ 1.3p)	+ 16.5%	62.0	+ 1.3	+ 2.1%
SG&A (SG&A ratio)	30.1 (6.8%)	30.6 (6.6%)	+ 0.5 (- 0.2p)	+ 1.7%	31.5	+ 0.9	+ 2.9%
Operating income (Operating income ratio)	21.9 (5.0%)	30.1 (6.5%)	+ 8.2 (+ 1.5p)	+ 37.4%	30.5	+ 0.4	+ 1.3%
Ordinary Income (Ordinary income ratio)	23.2 (5.3%)	31.7 (6.8%)	+ 8.5 (+ 1.5p)	+ 36.6%	32.0	+ 0.3	+ 0.9%
Profit attributable to owners of parent (Profit margin)	15.2 (3.4%)	24.2 (5.2%)	+ 9.0 (+ 1.8p)	+ 59.2%	21.0	- 3.2	- 13.2%
Construction account carried forward	150.3	161.6	+ 11.3	+ 7.5%	—	—	—

* Figures are rounded down to one decimal place (bil. yen)

2. Orders Received, Net Sales and Construction account carried forward

Orders received Units: bil. Yen	FYE March 2020	FYE March 2021			FYE March 2022		
	Full-year Results (a)	Full-year Results (b)	YoY Change Amount (b)−(a)	YoY Change % (b)／(a)	Full-year Forecast (c)	YoY Change Amount (c) − (b)	YoY Change % (c)／(b)
NTT Business	154.8	164.4	+ 9.6	+ 6.2%	159.0	- 5.4	- 3.3%
Multi-carrier Business	106.2	110.7	+ 4.5	+ 4.2%	103.0	- 7.7	- 7.0%
Environmental & social innovation business	54.3	51.0	- 3.3	- 6.1%	71.0	+ 20.0	+ 39.2%
ICT solution business	131.0	148.7	+ 17.7	+ 13.5%	147.0	- 1.7	- 1.1%
Total	446.5	474.9	+ 28.4	+ 6.4%	480.0	+ 5.1	+ 1.1%

Net sales Units: bil. Yen	FYE March 2020	FYE March 2021			FYE March 2022		
	Full-year Results (a)	Full-year Results (b)	YoY Change Amount (b)−(a)	YoY Change % (b)／(a)	Full-year Forecast (c)	YoY Change Amount (c) − (b)	YoY Change % (c)／(b)
NTT Business	156.3	157.0	+ 0.7	+ 0.4%	161.0	+ 4.0	+ 2.5%
Multi-carrier Business	97.2	98.2	+ 1.0	+ 1.0%	105.0	+ 6.8	+ 6.9%
Environmental & social innovation business	66.7	58.1	- 8.6	- 12.9%	60.0	+ 1.9	+ 3.3%
ICT solution business	120.8	150.3	+ 29.5	+ 24.4%	144.0	- 6.3	- 4.2%
Total	441.1	463.7	+ 22.6	+ 5.1%	470.0	+ 6.3	+ 1.4%

Construction account carried forward Units: bil. Yen	FYE March 2020	FYE March 2021		
	Full-year Results (a)	Full-year Results (b)	YoY Change Amount (b)−(a)	YoY Change % (b)／(a)
NTT Business	33.8	41.2	+ 7.4	+ 21.9%
Multi-carrier Business	47.6	60.1	+ 12.5	+ 26.3%
Environmental & social innovation business	41.7	34.5	- 7.2	- 17.3%
ICT solution business	27.1	25.6	- 1.5	- 5.5%
Total	150.3	161.6	+ 11.3	+ 7.5%

* Figures are rounded down to one decimal place (bil. yen).

Precautionary Statement

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.
The actual business results could be significantly different from those stated in this handout due to changes in conditions.
As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT Holdings Corporation