March 17, 2020

To whom it may concern:

Company Name: GA technologies Co., Ltd.
Representative: RYO HIGUCHI, President and Chief Executive Officer
(Code Number:3491 Tokyo Stock Exchange-Mothers)
Contact: TAKEO HASHIMOTO, Executive Officer and Chief Accounting Officer
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(Correction) Notice concerning the partial correction of the "FY2021.10 1Q Financial Results presentation material"

GA technologies Co., Ltd. announces the following correction of part of the content stated in the "FY2021.10 1Q Financial Results presentation material" announced on March 15th, 2021. Corrections are as described below.

1. Corrections
   (After correction) ARPA trend YoY+2%
   FY10/20 (8th year) 1Q 135
   FY10/21 (9th year) 1Q 138

   (Before correction) ARPA trend YoY+11%
   FY10/20 (8th year) 1Q 138
   FY10/21 (9th year) 1Q 153

2. Details of the corrections
   Please refer to the attachment below. The corrected figures are underlined:

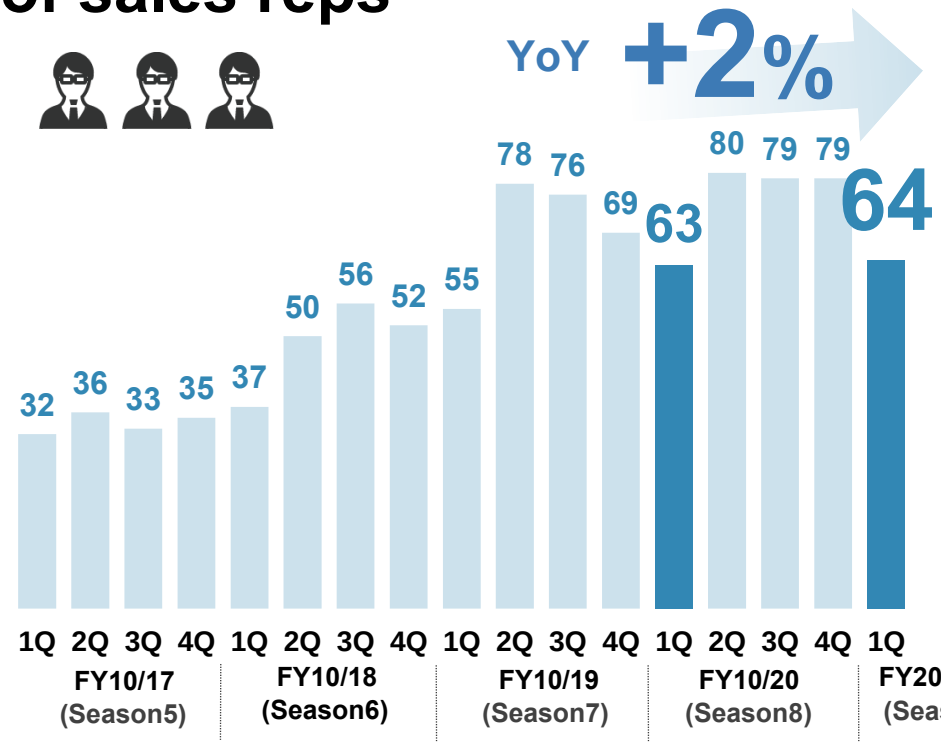
Before correction

Trends in the Number of Sales agents of the iBuyer Business and ARPA *2

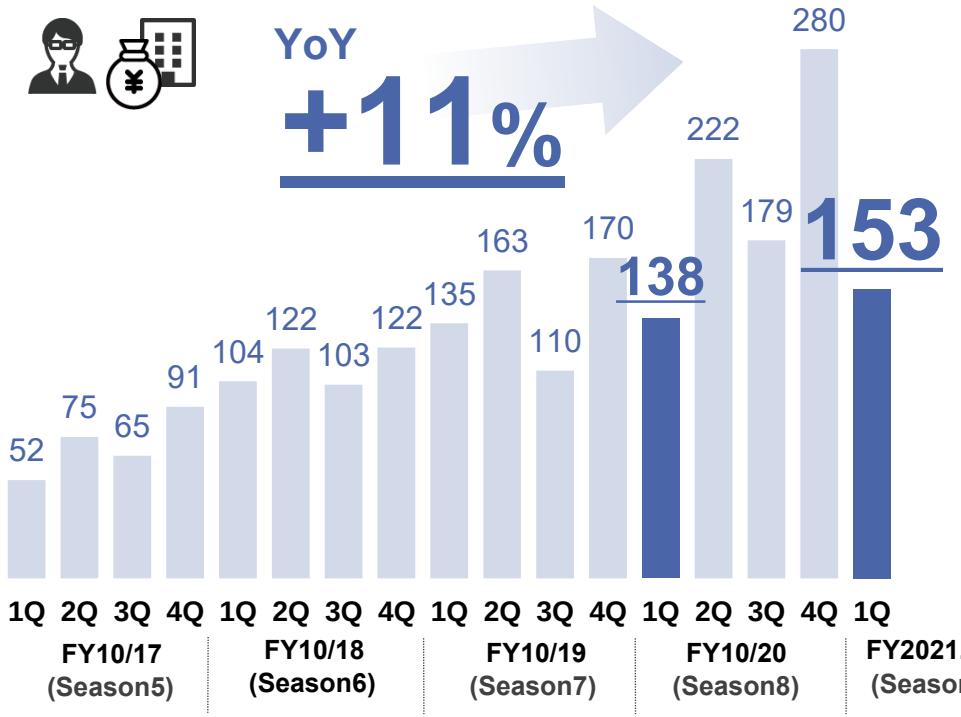
Due to the transfer of sales agents to CS, and the supplier (procurement) division, the number of sales agents has fallen by 15 agents since the last quarter.

Enhanced recruitment activity is planned in the second quarter and beyond, as we expect to reach total sales agent of 90-100 agents by the end of the fiscal year, which includes the new graduates joining in April. ARPA (Average Revenue Per Agent) improved to reach the highest ever for 1Q.

Trends in the number of sales reps *1 (People)



Trends in ARPA *3 (Million)



*1) Number of full-time sales employees at the end of the period *2) ARPA = Average Revenue Per Agent
*3) Net sales of RENOSY iBuyer business/Number of sales reps of RENOSY iBuyer business at the end of the previous quarter

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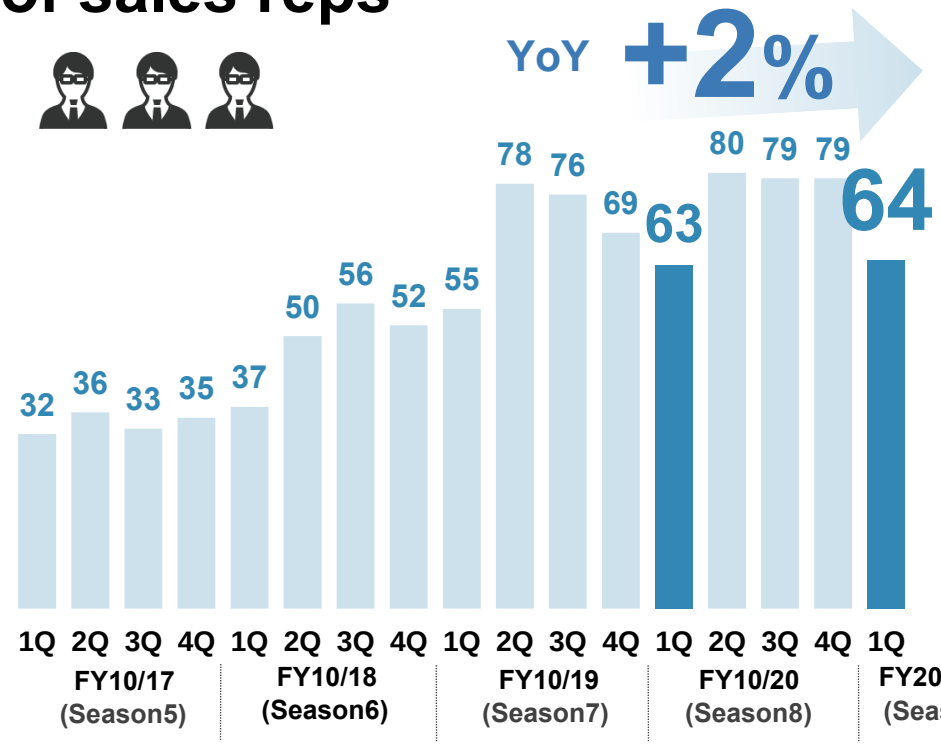
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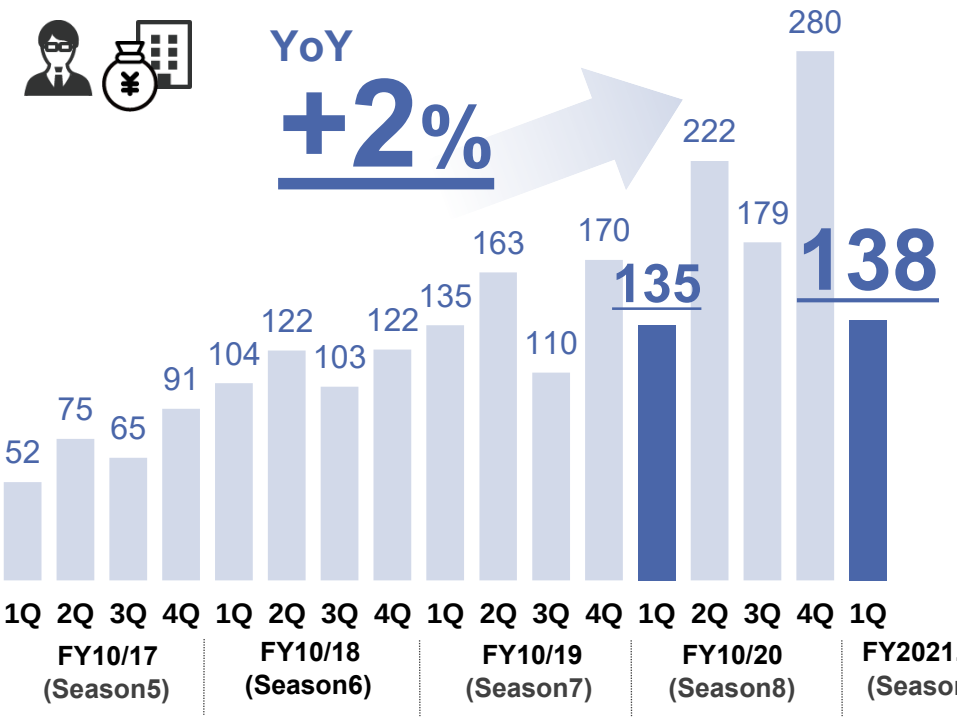
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