Translation

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June 8, 2021

Company Name: Money Forward, Inc.
Representative: Yosuke Tsuji
Representative Director, President and CEO
(Securities Code: 3994,
Stock Exchange: TSE Mothers)
Inquiries: Naoya Kanesaka
Director, Executive Officer and CFO
(TEL: +81-3-6453-9160)

Notice Regarding Establishment of a Joint Venture (Consolidated Subsidiary)

Money Forward, Inc. (Representative Director, President and CEO, Yosuke Tsuji, hereinafter the "Company"), Money Forward Kessai, Inc. (Representative Director and President, Naomichi Tomiyama, hereinafter "Money Forward Kessai") which is the subsidiary of the Company, and MUFG Bank, Ltd. (President and CEO, Junichi Hanzawa, hereinafter "MUFG Bank") have concluded a contract to establish a joint venture which aims to offer online factoring and invoicing BPO services for SMEs.

1. Purpose for establishing the joint venture

The joint venture will work to provide new financial services with the following features, with the aim of enabling more SME customers to receive financial services that meet their needs.

- It will automate the screening process by accumulating credit data and utilizing know-how, reduce the time required for screening compared to conventional methods and enable customers to raise funds immediately when needed.
- By providing a convenient web application, customers can easily apply for the services and receive the results of the screening process online, without face-to-face contact.
- It will propose financing on terms more suited to the needs of customers.

MUFG Bank will provide financial knowledge and customer referral to the joint venture based on its comprehensive strength as a group including its trust and credibility. Money Forward Kessai will provide knowledge on the development of credit screening models, etc. The Company will promote the services to its SME customers.

In addition, the joint venture plans to provide an invoicing BPO services mainly targeting corporate customers of Mitsubishi UFJ Financial Group.

2. Overview of the joint venture to be established (scheduled)

Company name	Biz Forward, Inc.
Location	21F Tamachi Station Tower S, 3-1-21 Shibaura, Minato-ku, Tokyo
Title and name of representative	Representative Director, Naomichi Tomiyama
Business	Online factoring and invoicing BPO services
Amount of capital	200 million yen
Establishment date	The summer of 2021

Fiscal year end		November
Net assets		400 million yen
Total assets		400 million yen
Major shareholders and shareholding ratio		The Company：51% MUFG Bank：49%
Relationship with the Company	Capital relationship	The joint venture is a subsidiary of the Company.
	Personal relationship	Some of the directors and employees of the Company will be seconded to the joint venture.
	Business relationship	Part of the trademark rights of the Company will be transferred to the joint venture.

3. Overview of MUFG Bank

Company name		MUFG Bank, Ltd.		
Location		2-7-1, Marunouchi, Chiyoda-ku, Tokyo		
Title and name of representative		President and CEO, Junichi Hanzawa		
Business		Comprehensive financial services		
Amount of capital		1,711,958 million yen (as of March 31, 2020)		
Establishment date		August 15, 1919		
Relationship with the Company	Capital relationship	None.		
	Personal relationship	None.		
	Business relationship	The Company has loan contracts and other banking transactions with MUFG Bank. The Company uses API service offered by MUFG Bank.		
Operating results and financial position of MUFG Bank over the past 3 years				
Fiscal year		March 2018	March 2019	March 2020
Net assets (million yen)		12,708,722	12,869,567	12,285,505
Total assets (million yen)		239,228,925	253,312,157	270,418,512
Net assets per share (yen)		964.46	987.52	960.19
Ordinary income (million yen)		4,277,820	4,863,987	5,338,180
Ordinary profit (million yen)		901,550	851,241	711,942
Profit attributable to owners of parent (million yen)		575,260	612,437	97,921
Earnings per share (million yen)		46.57	49.58	7.92
Dividend per share (yen) * Dividend in kind is excluded.		31.92	8.51	26.16

4. Main schedule for establishing of the joint venture

Contract date	June 8, 2021
Establishment date	The summer of 2021（scheduled）

Commencement date of business	The spring of 2022（scheduled）

5. Future outlook

The joint venture is expected to start its operation in the spring of 2022, and the impact on the consolidated business results of the Company’s group for the current fiscal year is expected to be immaterial.