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# Consolidated Financial Results for the Three Months Ended March 31, 2021 [Japanese GAAP]

May 14, 2021

Company name: Kinjiro Co.,Ltd.
Stock exchange listing: Tokyo
Code number: 4013
URL: https://www.kinjiro-e.com/
Representative: Minoru Kamura President
Contact: Shinichi Tanaka Executive Officer
Phone: 052-249-9200
Scheduled date of filing quarterly securities report: May 14, 2021
Scheduled date of commencing dividend payments: -
Availability of supplementary briefing material on quarterly financial results: Yes
Schedule of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down)

1. Consolidated Financial Results for the Three Months Ended March 31, 2021 (January 01, 2021 to March 31, 2021)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|---|---|---|---|---|---|---|---|---|
| Three months ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| March 31, 2021 | 860 | - | 106 | - | 107 | - | 74 | - |
| March 31, 2020 | - | - | - | - | - | - | - | - |

(Note) Comprehensive income: Three months ended March 31, 2021: ¥ 73 million [ -%]
Three months ended March 31, 2020: ¥ - million [ -%]

| | Basic earnings per share | Diluted earnings per share |
|---|---|---|
| Three months ended | Yen | Yen |
| March 31, 2021 | 7.14 | - |
| March 31, 2020 | - | - |

(2) Consolidated Financial Position

| | Total assets | Net assets | Capital adequacy ratio |
|---|---|---|---|
| As of | Million yen | Million yen | % |
| March 31, 2021 | 10,753 | 9,761 | 90.8 |
| December 31, 2020 | 10,984 | 9,896 | 90.1 |

(Reference) Equity: As of March 31, 2021: ¥ 9,761 million
As of December 31, 2020: ¥ 9,896 million

2. Dividends

| | Annual dividends | | | | |
|---|---|---|---|---|---|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended December 31, 2020 | - | 0.00 | - | 20.00 | 20.00 |
| Fiscal year ending December 31, 2021 | - | | | | |
| Fiscal year ending December 31, 2021 (Forecast) | | 0.00 | - | 17.00 | 17.00 |

(Note) Revision to the forecast for dividends announced most recently: No

(Note) Breakdown of the 1st quarter dividend for the fiscal year ending December 31, 2021 :

Commemorative dividend 10.00 yen

Special dividend 10.00 yen

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2021(January 01, 2021 to December 31, 2021)

(% indicates changes from the previous corresponding period.)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Basic earnings per share |
|---|---|---|---|---|---|---|---|---|---|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Six months ended June 30, 2021 | 1,916 | 8.5 | 161 | (53.4) | 162 | (53.2) | 113 | (50.4) | 10.85 |
| Full year | 4,415 | 28.6 | 827 | 47.1 | 827 | 61.7 | 574 | 74.3 | 55.09 |

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

(1) Changes in significant subsidiaries during the three months ended March 31, 2021 (changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name: )

Exclusion: - (Company name: )

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

March 31, 2021: 10,420,000 shares

December 31, 2020: 10,420,000 shares

2) Total number of treasury shares at the end of the period:

March 31, 2021: - shares

December 31, 2020: - shares

3) Average number of shares during the period:

Three months ended March 31, 2021: 10,420,000 shares

Three months ended March 31, 2020: 7,483,461 shares

Quarterly Consolidated Financial Statements

Quarterly Consolidated Balance Sheets

(Thousand yen)

| | As of December 31,2020 | As of March 31,2021 |
|---|---|---|
| Assets | | |
| Current assets | | |
| Cash and deposits | 9,234,228 | 8,720,260 |
| Notes and accounts receivable - trade | 587,143 | 580,008 |
| Inventories | 67,688 | 56,262 |
| Other | 56,484 | 84,602 |
| Allowance for doubtful accounts | - | (3) |
| Total current assets | 9,945,545 | 9,441,129 |
| Non-current assets | | |
| Property, plant and equipment | 372,739 | 605,936 |
| Intangible assets | | |
| Software | 118,970 | 86,020 |
| Software in progress | 261,938 | 322,302 |
| Other | 1,856 | 10,856 |
| Total intangible assets | 382,766 | 419,180 |
| Investments and other assets | | |
| Other | 284,482 | 288,014 |
| Allowance for doubtful accounts | (1,220) | (1,220) |
| Total investments and other assets | 283,262 | 286,794 |
| Total non-current assets | 1,038,768 | 1,311,912 |
| Total assets | 10,984,313 | 10,753,041 |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 71,397 | 81,334 |
| Current portion of long-term borrowings | 44,592 | 44,592 |
| Income taxes payable | 181,915 | 47,678 |
| Provision for bonuses | - | 66,236 |
| Unearned revenue | 224,721 | 211,092 |
| Other | 282,337 | 283,049 |
| Total current liabilities | 804,964 | 733,983 |
| Non-current liabilities | | |
| Long-term borrowings | 94,451 | 83,303 |
| Provision for retirement benefits for directors (and other officers) | 50,976 | 39,028 |
| Retirement benefit liability | 120,408 | 117,759 |
| Asset retirement obligations | 17,036 | 17,095 |
| Total non-current liabilities | 282,872 | 257,187 |
| Total liabilities | 1,087,836 | 991,170 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 4,099,300 | 4,099,300 |
| Capital surplus | 4,056,450 | 4,056,450 |
| Retained earnings | 1,738,240 | 1,604,239 |
| Total shareholders' equity | 9,893,990 | 9,759,989 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | (34) | (31) |
| Foreign currency translation adjustment | 2,521 | 1,912 |
| Total accumulated other comprehensive income | 2,486 | 1,881 |
| Total net assets | 9,896,477 | 9,761,871 |
| Total liabilities and net assets | 10,984,313 | 10,753,041 |

## Quarterly Consolidated Statements of Income and Comprehensive Income

### Quarterly Consolidated Statements of Income (For the three months)

(Thousand yen)

| | For the three months ended March 31,2021 |
|---|---|
| Net sales | 860,139 |
| Cost of sales | 325,739 |
| Gross profit | 534,399 |
| Selling, general and administrative expenses | 427,486 |
| Operating profit | 106,913 |
| Non-operating income | |
| Interest income | 39 |
| Foreign exchange gains | 350 |
| Other | 25 |
| Total non-operating income | 415 |
| Non-operating expenses | |
| Interest expenses | 74 |
| Other | 31 |
| Total non-operating expenses | 106 |
| Ordinary profit | 107,222 |
| Profit before income taxes | 107,222 |
| Income taxes | 32,822 |
| Profit | 74,399 |
| Profit attributable to owners of parent | 74,399 |

Quarterly Consolidated Statements of Comprehensive Income (For the three months)

(Thousand yen)

| | For the three months ended March 31,2021 |
|---|---|
| Profit | 74,399 |
| Other comprehensive income | |
| Valuation difference on available-for-sale securities | 2 |
| Foreign currency translation adjustment | (608) |
| Total other comprehensive income | (605) |
| Comprehensive income | 73,793 |
| Comprehensive income attributable to | |
| Comprehensive income attributable to owners of parent | 73,793 |