February 10, 2021

# Lancers Issues Financial Report for First Three Quarters of Fiscal 2021

[Japanese GAAP] [Consolidated]

| | |
|---|---|
| Company Name | LANCERS, INC. (Stock Code: 4484) |
| Representative (title) | Yosuke Akiyoshi (President and CEO) |
| Contact (title) | Shio Konuma (Executive officer, CFO)<br>Email: disclosure@lancers.co.jp |
| Fiscal year | April 1 to March 31 |
| Current fiscal year | Fiscal 2021 (April 1, 2020, to March 31, 2021) |
| Item of note | No consolidated financial statements were prepared for the first three quarters of fiscal 2019. Therefore, year-on-year changes are not indicated for fiscal 2020 figures.<br>Diluted earnings per share is not indicated as it was a net loss per share.<br>A 100-for-1 share split was conducted on August 27, 2019. Earnings per share and profit per share are calculated assuming that the share split was conducted at the beginning of fiscal 2020. |

## 1. Results for First Three Quarters of Fiscal 2021

**(First three quarters of fiscal 2021 is from April 1, 2020, to December 31, 2020)**

(1) Business Results (Figures in parentheses indicate year-on-year change)

| | Net sales [million yen] | | Operating profit [million yen] | | Ordinary profit [million yen] | | Profit attributable to owners of parent [million yen] | |
|---|---|---|---|---|---|---|---|---|
| First three quarters of fiscal 2021 | 2,787 | (+14.1%) | −14 | (–) | −6 | (–) | −10 | (–) |
| First three quarters of fiscal 2020 | 2,443 | (–) | −170 | (–) | −191 | (–) | −204 | (–) |

| | Earnings per share [yen] | Diluted earnings per share [yen] |
|---|---|---|
| First three quarters of fiscal 2021 | −0.66 | – |
| First three quarters of fiscal 2020 | −17.45 | – |

(2) Financial Position

| | Total assets [million yen] | Net assets [million yen] | Equity ratio [%] |
|---|---|---|---|
| First three quarters of fiscal 2021 | 3,237 | 1,787 | 55.2 |
| Fiscal 2020 | 3,145 | 1,714 | 54.5 |

## 2. Dividends

| | Dividends per share [yen] | | | | |
|---|---|---|---|---|---|
| | Q1 | Q2 | Q3 | Q4 | Total |
| Fiscal 2020 | – | 0.00 | – | 0.00 | 0.00 |
| Fiscal 2021 | – | 0.00 | – | | |
| Fiscal 2021 [forecast] | | | | 0.00 | 0.00 |

## 3. Forecast of Results for Fiscal 2021

| | Gross merchandise value [million yen] | Net sales [million yen] | Operating profit [million yen] | Ordinary profit [million yen] | Profit attributable to owners of parent [million yen] | Profit per share [yen] |
|---|---|---|---|---|---|---|
| Fiscal 2021 | 9,300(+14.6%) | 3,880(+11.7%) | 10 (–) | 20 (–) | 10 (–) | 0.64 |

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