May 10, 2021

Company name	AEON CO., LTD.
Listings	The First Section of Tokyo Stock Exchange
Security code	8267
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AEON Monthly Operating Performance of Major Consolidated Companies in April 2021

April Sales Trends:- Although specialty stores (other than those selling daily necessities) at 28 facilities in four prefectures were closed from the 25th, following the declaration of a state of emergency, the impact of this on April sales trends was offset by the absence of the impact of the state of emergency declared in early April last year (the impact on sales included increased sales for outings-related food products and daily necessities but decreased specialty store sales due to the temporary closures of specialty stores in malls). To be able to provide local community members with daily necessities, the General Merchandise Store Business and Supermarket Business continued to operate their facilities while ensuring thoroughgoing implementation of infectious disease control measures.

- At General Merchandise Store Business company, AEON Retail, same-store food products section sales exceeded results for both April 2020 and April 2019 due to growth in sales of mainly daily necessities, liquor, and marine products targeted at capturing dine-in demand. Non-food product categories have also seen significant sales growth due to efforts to capture areas of demand that are expanding due to COVID-19. Hobby-related product category sales were up 28% compared to April 2020 and up 13% compared to April 2019 due to efforts to capture stay-at-home demand. Sporsium sales corners, which have now been rolled out to every Aeon Retail store in response to growing health promotion-related demand, saw significant sales growth with sales up 124% compared to April 2020 and up 43% compared to April 2019. Additionally, the increase in the amount of time people spend at home also led to considerable sales growth for the gardening and greenery product category.
- The major Supermarket Business companies also achieved same-store sales that generally exceeded those for April 2019 by capturing dine-in demand, despite the absence of the year-earlier sales boost.
- Health & Wellness Business company Welcia Holdings' cumulative same-store sales for March and April were up year-on-year. This was due to strong same-store sales performance from prescription drugs, which were up 8.8% year-on year for April, sustaining the brisk sales performance in March, despite the absence of the considerable growth in same-store sales of goods seen in April 2020, when sales were up 7.4% year-on-year.
- Services and Specialty Store Business companies' results were up significantly year-on-year due to the absence of the impact on performance of the temporary closures of a large number of stores in 2020. Apparel specialty store Cox strived to create and expand new areas of demand, opening in April two limited-time-only "Mask.com" stores selling fashionable masks, and bolstering its range of products that can be paired with masks that are purchased as gifts.
- The new AEON Group Medium-term Management Plan (FY2021-FY2025) was announced on April 9. The plan is targeted at facilitating sustainable, circular economy-focused management in which AEON's growth in local communities directly leads to the enrichment of local community life. For further details please visit the webpage below:
https://www.aeon.info/en/ir/policy/strategy/

(Unit : %)

FY2021	YoY sales	March	April	May	June	July	August	September	October	November	December	January	February
AEON Retail Co., Ltd.	All stores	102.5	114.5										
	Same stores	101.9	114.6										
AEON Hokkaido Corporation	All stores	104.2	104.7										
	Same stores	103.0	104.1										
AEON KYUSHU CO., LTD.	All stores	238.5	272.0										
	Same stores	102.6	105.0										
Maxvalu Tokai Co., Ltd.	All stores	98.7	94.4										
	Same stores	96.0	92.4										
Maxvalu Nishinihon Co., Ltd.	All stores	195.7	190.9										
	Same stores	97.2	95.5										
MINISTOP CO., LTD.	All stores	98.8	106.5										
	Same stores	99.1	105.6										
WELCIA HOLDINGS CO., LTD.	All stores	106.7	104.2										
	Same stores	101.8	98.7										
COX CO., LTD.	All stores	115.0	174.1										
	Same stores	116.3	346.6										
GFOOT CO., LTD.	All stores	115.2	203.9										
	Same stores	117.6	213.6										

※Figures above are based on each company's disclosure policy.

※1. Maxvalu Nishinihon Co., Ltd. was merged with marunaka CO., LTD. and SANYO MARUNAKA CO., Ltd. on 1st March 2021.

※2. AEON Kyushu Co., Ltd. was merged with Maxvalu Kyushu Co., Ltd. on 1st September 2020.

※3. The results of United Super Markets Holdings Inc. and AEON Fantasy Co., Ltd. will be announced on the AEON website at a later date.
https://www.aeon.info/ir/library/monthly/

«YoY difference in number of days in the month»

①National holidays This year: April 29th (Thu.). Last year: April 29th (Wed.).

②Customer gratitude day: This year: April 20th (Tue.), 30th (Fri.). Last year: April 20th (Mon.), 30th (Thu.).