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May 11, 2021

Consolidated Financial Results for the Fiscal Year Ended March 31, 2021 <under Japanese GAAP>

Company name: **KATITAS Co., Ltd.** Listing: Tokyo Stock Exchange
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Scheduled date of ordinary general meeting of shareholders: June 25, 2021
Scheduled date to commence dividend payments: June 11, 2021
Scheduled date to file annual securities report: June 25, 2021
Preparation of supplementary material on financial results: Yes
Holding of financial results presentation meeting: Yes (for institutional investors)

(Millions of yen with fractional amounts discarded, unless otherwise noted)

1. Consolidated financial results for the fiscal year ended March 31, 2021 (from April 1, 2020 to March 31, 2021)

(1) Consolidated operating results (Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2021	97,735	8.6	11,343	12.1	11,125	12.4	7,440	43.3
March 31, 2020	89,978	10.6	10,121	11.2	9,895	13.2	5,190	(12.4)

Note: Comprehensive income Fiscal year ended March 31, 2021: ¥7,440 million [43.3%]
Fiscal year ended March 31, 2020: ¥5,190 million [(12.4%)]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ordinary profit to total assets	Operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2021	96.85	95.35	29.3	20.4	11.6
March 31, 2020	67.98	66.58	24.8	19.6	11.2

Reference: Share of profit (loss) of entities accounted for using equity method
Fiscal year ended March 31, 2021: ¥– million Fiscal year ended March 31, 2020: ¥– million

Note: The Company conducted a 2-for-1 share split of common shares on April 1, 2020. “Basic earnings per share” and “diluted earnings per share” have been calculated under the assumption that this share split was conducted at the beginning of the previous fiscal year.

Reference: (Percentages indicate year-on-year changes.)

	Adjusted profit attributable to owners of parent		Adjusted basic earnings per share	
Fiscal year ended	Millions of yen	%	Yen	%
March 31, 2021	7,464	11.9	97.16	11.2
March 31, 2020	6,671	12.6	87.36	10.9

Notes: 1. KATITAS Co., Ltd. (the “Company”) uses adjusted profit attributable to owners of parent and adjusted basic earnings per share as important management indicators. Regarding each indicator, please see the following “* Proper use of earnings forecasts, and other special matters, Notes regarding “Reference” in summary information.”
2. The Company conducted a 2-for-1 share split of common shares on April 1, 2020. “Diluted earnings per share” have been calculated under the assumption that this share split was conducted at the beginning of the previous fiscal year.

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2021	55,520	28,243	50.6	364.40
March 31, 2020	53,435	22,737	42.3	294.94

Reference: Equity As of March 31, 2021: ¥28,091 million
As of March 31, 2020: ¥22,623 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2021	14,724	(21)	(4,731)	19,109
March 31, 2020	2,392	(23)	(625)	9,137

2. Dividends

	Annual dividends per share					Total amount of cash dividends (annual)	Payout ratio (consolidated)	Dividends to net assets (consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2020	–	27.00	–	27.00	54.00	2,066	39.7	9.9
Fiscal year ended March 31, 2021	–	13.50	–	16.00	29.50	2,270	30.5	8.9
Fiscal year ending March 31, 2022 (Forecast)	–	16.00	–	16.00	32.00		30.0	

Notes: 1. The Company conducted a 2-for-1 share split of common shares on April 1, 2020. However, for the fiscal year ended March 31, 2020, the actual amount of dividends before the share split is stated.
2. The Company revised the year-end dividend for the fiscal year ended March 31, 2021 from ¥13.5 to ¥16.0. For details, please refer to "Notice of Revisions to Dividend Forecast (Dividend Increase) for the Fiscal Year Ended March 31, 2021" released on April 27, 2021.

3. Consolidated earnings forecasts for the fiscal year ending March 31, 2022 (from April 1, 2021 to March 31, 2022)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2021	50,665	2.8	6,207	8.8	6,097	9.2	4,073	9.7	52.83
Fiscal year ending March 31, 2022	103,622	6.0	12,509	10.3	12,293	10.5	8,210	10.3	106.50

* Notes

(1) Changes in significant subsidiaries during the fiscal year ended March 31, 2021 (changes in specified subsidiaries resulting in the change in scope of consolidation): None

(2) Changes in accounting policies, changes in accounting estimates, and restatement
a. Changes in accounting policies in accordance with changes in accounting standards, etc.: None
b. Changes in accounting policies due to other reasons: None
c. Changes in accounting estimates: None
d. Restatement: None

(3) Number of issued shares (common shares)

a. Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2021	78,650,640 shares
As of March 31, 2020	78,650,640 shares

b. Number of treasury shares at the end of the period

As of March 31, 2021	1,561,493 shares
As of March 31, 2020	1,943,572 shares

c. Average number of shares outstanding during the period

For the fiscal year ended March 31, 2021	76,828,721 shares
For the fiscal year ended March 31, 2020	76,360,570 shares

Note: The Company conducted a 2-for-1 share split of common shares on April 1, 2020. "Total number of issued shares at the end of the period," "number of treasury shares at the end of the period," and "average number of shares outstanding during the period" have been calculated under the assumption that this share split was conducted at the beginning of the previous fiscal year.

*** Financial results reports are outside the scope of audits conducted by certified public accountants or audit corporations.**

*** Proper use of earnings forecasts, and other special matters**

Caution regarding forward-looking statements and others

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. Consequently, the statements herein do not constitute assurances regarding the Company's actual results. Actual financial and other results may differ substantially from the statements herein due to various factors. Please refer to "1. Overview of operating results and others, (4) Future outlook" on page 3 of the attached materials for the suppositions that form the assumptions for the earnings forecasts and cautions regarding the use of the earnings forecasts.

Notes regarding "Reference" in summary information

1. Adjusted profit attributable to owners of parent = Profit attributable to owners of parent + Advisory fees + Differences in consumption taxes, etc. – Adjustment of tax, etc. for adjusted items
2. Adjusted basic earnings per share = Adjusted profit attributable to owners of parent / Average number of shares outstanding during the period
3 Adjusted profit attributable to owners of parent is a financial indicator that the Company and its subsidiaries (collectively, the "Group") consider useful for evaluating the performance of the Group for investors. Effects of items that are nonrecurring (items that are not considered to be indicative of the results of ordinary operating activities, or items that do not appropriately indicate the Group's performance to competitors) are excluded from this financial indicator.
4. Adjusted profit attributable to owners of parent excludes some items that affect profit, and its utilization as an analysis tool is significantly restricted. Consequently, there is a possibility that the indicator may not be comparable with the same or similar indicator of other companies in the same industry because of differences in calculation method, thereby decreasing the usefulness of the indicator.

(Means of access to contents of financial results presentation meeting)

The Company plans to hold a briefing for institutional investors on Tuesday, May 11, 2021.

The presentation materials will be posted on the Company's website on the day of the presentation meeting.

Attached Materials

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1. Overview of operating results and others

(1) Overview of operating results for the fiscal year under review

During the fiscal year under review, the Japanese economy faced harsh conditions due to the continued stagnation of economic activities and weak personal consumption associated with the impact of COVID-19. In addition, the economic outlook remained uncertain given the declaration of another state of emergency in April 2021.

The Group aims to provide a "Fourth Option" as an alternative to newly built, "as-is" pre-owned, and rental houses, mainly targeting the middle- and lower- income market in regional cities and urban suburbs. We deal with pre-owned single-family houses that competitors find challenging to bring to market and sell them after refurbishing and adding value to properties that are difficult to live in as they are.

Sales remained firm from May 2020 due to a solid willingness to buy inexpensive, high-quality houses and the addition of the need for an improvement in living environments reflecting an increase in time spent at home, although the number of inquiries from customer decreased due to the first declaration of a state of emergency in April 2020 following the COVID-19 outbreak. The Group bolstered existing measures such as contracts during refurbishing and took new measures including open house viewings by appointment. As a result, the contract rate improved and the number of properties sold increased.

In terms of purchases, purchase negotiations did not progress smoothly in the first half until September 2020, as sellers wishing to avoid contact with real estate agents entering their house for purchase assessments tended to become reluctant to sell following the first declaration of a state of emergency. However, the number of inquiries from customers desiring purchase assessments increased as a result of our efforts to step up promotions to promote purchases, and the number of purchases remained above the level of the previous year in the second half from October 2020.

In terms of profit, the gross margin improved 0.5 points year on year due to limited price reductions and discounts associated with the improvement in the contract rate. Regarding selling, general and administrative expenses, while the Group decided to pay an account settlement special bonus of ¥238 million to increase the motivation of employees to achieve stable growth in the future, other expenses continued to be operated with a strong cost awareness. As a result, the operating margin improved 0.4 points from the previous fiscal year.

As a result, during the fiscal year under review, the number of properties sold was 6,155, up 6.1% year on year, net sales were ¥97,735 million, up 8.6% year on year, operating profit was ¥11,343 million, up 12.1% year on year, ordinary profit was ¥11,125 million, up 12.4% year on year, and profit attributable to owners of parent was ¥7,440 million, up 43.3% year on year.

The Group's sole reportable segment is the "used housing refurbishing and remodeling business." Other businesses have been omitted due to a lack of materiality.

(2) Overview of financial position for the fiscal year under review

(i) Current assets

Current assets as of March 31, 2021 amounted to ¥53,467 million, an increase of ¥2,120 million compared to ¥51,346 million at the end of the previous fiscal year. This was mainly due to an increase of ¥9,971 million in cash and deposits, offsetting decreases of ¥7,080 million in real estate for sale and real estate for sale in process and ¥568 million in income taxes receivable.

(ii) Non-current assets

Non-current assets as of March 31, 2021 amounted to ¥2,053 million, a decrease of ¥35 million compared to ¥2,089 million at the end of the previous fiscal year. This was mainly due to a decrease of ¥198 million in goodwill, offsetting increases of ¥21 million in property, plant and equipment and ¥152 million in deferred tax assets.

(iii) Current liabilities

Current liabilities as of March 31, 2021 amounted to ¥8,615 million, a decrease of ¥2,721 million compared to ¥11,336 million at the end of the previous fiscal year. This was mainly due to decreases of ¥2,000 million in short-term borrowings and ¥1,985 million in accrued consumption taxes, despite increases of ¥141 million in accounts payable - trade, ¥662 million in income taxes payable and ¥216 million in provision for bonuses.

(iv) Non-current liabilities

Non-current liabilities as of March 31, 2021 amounted to ¥18,662 million, a decrease of ¥699 million compared to ¥19,361 million at the end of the previous fiscal year. This was mainly due to a decrease of ¥730 million in long-term borrowings.

(v) Net assets
Net assets as of March 31, 2021 amounted to ¥28,243 million, an increase of ¥5,505 million compared to ¥22,737 million at the end of the previous fiscal year. This was mainly due to the recording of ¥7,440 million in profit attributable to owners of parent, and payment of dividends of surplus of ¥2,072 million. As a result, the equity-to-asset ratio was 50.6%.

(3) Overview of cash flows for the fiscal year under review
The balance of cash and cash equivalents (hereinafter, "cash") as of March 31, 2021 increased by ¥9,971 million from the end of the previous fiscal year to ¥19,109 million.
The situation and factors related to cash flows for the fiscal year under review are as follows.

(Cash flows from operating activities)
Net cash provided by operating activities was ¥14,724 million in the fiscal year ended March 31, 2021, up 515.6% year on year. This was mainly due to the posting of profit before income taxes of ¥11,073 million and a decrease of ¥7,065 million in inventories, offsetting a decrease of ¥1,985 million in accrued consumption taxes and income taxes paid of ¥2,988 million.

(Cash flows from investing activities)
Net cash used in investing activities was ¥21 million, down 10.1% year on year. This was mainly due to purchase of property, plant and equipment of ¥13 million.

(Cash flows from financing activities)
Net cash used in financing activities was ¥4,731 million, up 655.9% year on year. This was mainly due to net decrease in short-term borrowings of ¥2,000 million, repayments of long-term borrowings of ¥750 million and dividends paid of ¥2,072 million.

(4) Future outlook
Given that a state of emergency was declared again in April 2021 and that COVID-19 still poses a threat, economic conditions are expected to remain uncertain going forward.
However, we expect that customer needs for improved living environments, particularly the purchase of an inexpensive, high-quality house, will remain firm.
In this environment, the Group will aim for more stable growth by further improving the inventory turnover ratio and the gross margin, although the Group was dealing with an inventory shortage as of April 2021. The Group will also continue to focus on increasing the number of purchases while maintaining a purchase policy focused on quality.
The Group will strive to realize its growth strategy of increasing its sales workforce and improving productivity through the recruitment of new graduates, while reducing the workload by improving operations on the sales field.
Based on these initiatives, for the fiscal year ending March 31, 2022, the Company forecasts consolidated net sales of ¥103,622 million, up 6.0% year on year, operating profit of ¥12,509 million, up 10.3%, ordinary profit of ¥12,293 million, up 10.5% year on year, and profit attributable to owners of parent of ¥8,210 million, up 10.3% year on year.

(5) Basic policy on profit distribution and dividends for the years ended March 31, 2021 and ending March 31, 2022
The Company recognizes the return of profit to its shareholders as a key management priority.
The distribution of surplus by the Company is determined by the Board of Directors. For the fiscal year ended March 31, 2021, the Company will pay an annual dividend of ¥29.5 per share (interim dividend of ¥13.5 and year-end dividend of ¥16.0). As announced in the "Notice of Revisions to Dividend Forecast (Dividend Increase) for the Fiscal Year Ended March 31, 2021" released on April 27, 2021, the Company increased the year-end dividend from ¥13.5 to ¥16.0.
With respect to dividends for the fiscal year ending March 31, 2022, the Company plans to pay an annual dividend of ¥32 per share (interim dividend of ¥16.0 and year-end dividend of ¥16.0) in light of its earnings forecasts.
We will target a consolidated dividend payout ratio of 30% or more, thereby achieving ongoing profit distributions paid out twice annually in the form of an interim dividend and a fiscal year-end dividend.

2. Basic approach to the selection of accounting standards
The Group uses Japanese accounting standards to facilitate comparison with sector peer companies in Japan.

3. Consolidated financial statements and significant notes thereto

(1) Consolidated balance sheet

(Millions of yen)

	As of March 31, 2020	As of March 31, 2021
Assets		
Current assets		
Cash and deposits	9,137	19,109
Real estate for sale	28,659	19,656
Real estate for sale in process	11,851	13,774
Income taxes receivable	582	13
Other	1,117	916
Allowance for doubtful accounts	(2)	(2)
Total current assets	51,346	53,467
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	149	149
Land	516	528
Other, net	27	36
Total property, plant and equipment	693	714
Intangible assets		
Goodwill	595	396
Other	30	29
Total intangible assets	625	426
Investments and other assets		
Deferred tax assets	561	713
Other	221	207
Allowance for doubtful accounts	(12)	(8)
Total investments and other assets	770	912
Total non-current assets	2,089	2,053
Total assets	53,435	55,520

(Millions of yen)

	As of March 31, 2020	As of March 31, 2021
Liabilities		
Current liabilities		
Accounts payable - trade	2,909	3,051
Short-term borrowings	2,000	–
Current portion of long-term borrowings	750	730
Income taxes payable	1,779	2,441
Accrued consumption taxes	2,034	48
Provision for bonuses	113	329
Construction warranty reserve	256	287
Provision for loss on litigation	1	0
Provision for loss on disaster	–	9
Other	1,492	1,716
Total current liabilities	11,336	8,615
Non-current liabilities		
Long-term borrowings	19,250	18,520
Provision for retirement benefits for directors (and other officers)	80	94
Other	31	47
Total non-current liabilities	19,361	18,662
Total liabilities	30,698	27,277
Net assets		
Shareholders' equity		
Share capital	3,778	3,778
Capital surplus	3,640	3,640
Retained earnings	16,154	21,435
Treasury shares	(950)	(763)
Total shareholders' equity	22,623	28,091
Share acquisition rights	113	152
Total net assets	22,737	28,243
Total liabilities and net assets	53,435	55,520

(2) Consolidated statement of income and consolidated statement of comprehensive income

Consolidated statement of income

(Millions of yen)

	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
Net sales	89,978	97,735
Cost of sales	69,962	75,545
Gross profit	20,016	22,189
Selling, general and administrative expenses	9,894	10,845
Operating profit	10,121	11,343
Non-operating income		
Commission income	9	7
Insurance income	2	3
Discount revenue	–	8
Income of compensation	–	13
Other	17	12
Total non-operating income	29	45
Non-operating expenses		
Interest expenses	189	208
Commission for syndicated loans	39	34
Other	27	20
Total non-operating expenses	256	262
Ordinary profit	9,895	11,125
Extraordinary income		
Gain on sales of non-current assets	6	–
Total extraordinary income	6	–
Extraordinary losses		
Loss on retirement of non-current assets	0	0
Impairment loss	7	3
Loss on disaster	4	–
Differences in consumption taxes, etc.	2,014	48
Total extraordinary losses	2,027	51
Profit before income taxes	7,874	11,073
Income taxes - current	3,198	3,786
Refund of income taxes	(562)	–
Income taxes - deferred	47	(152)
Total income taxes	2,683	3,633
Profit	5,190	7,440
Profit attributable to owners of parent	5,190	7,440

Consolidated statement of comprehensive income

(Millions of yen)

	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
Profit	5,190	7,440
Comprehensive income	5,190	7,440
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,190	7,440

(3) Consolidated statements of changes in equity

Fiscal year ended March 31, 2020 (from April 1, 2019 to March 31, 2020)

(Millions of yen)

	Shareholders' equity					Share acquisition rights	Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of current period	3,778	3,640	13,088	(1,233)	19,273	74	19,348
Changes of items during period							
Dividends of surplus			(2,020)		(2,020)		(2,020)
Profit attributable to owners of parent			5,190		5,190		5,190
Purchase of treasury shares				(0)	(0)		(0)
Exercise of share acquisition rights		(104)		283	179		179
Transfer from retained earnings to capital surplus		104	(104)		–		–
Net changes in items other than shareholders' equity						38	38
Total changes of items during period	–	–	3,066	283	3,349	38	3,388
Balance at end of current period	3,778	3,640	16,154	(950)	22,623	113	22,737

Fiscal year ended March 31, 2021 (from April 1, 2020 to March 31, 2021)

(Millions of yen)

	Shareholders' equity					Share acquisition rights	Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of current period	3,778	3,640	16,154	(950)	22,623	113	22,737
Changes of items during period							
Dividends of surplus			(2,072)		(2,072)		(2,072)
Profit attributable to owners of parent			7,440		7,440		7,440
Purchase of treasury shares				(0)	(0)		(0)
Exercise of share acquisition rights		(87)		186	99		99
Transfer from retained earnings to capital surplus		87	(87)		–		–
Net changes in items other than shareholders' equity						38	38
Total changes of items during period	–	–	5,280	186	5,467	38	5,505
Balance at end of current period	3,778	3,640	21,435	(763)	28,091	152	28,243

(4) Consolidated statement of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
Cash flows from operating activities		
Profit before income taxes	7,874	11,073
Depreciation	47	40
Impairment loss	7	3
Amortization of goodwill	198	198
Increase (decrease) in allowance for doubtful accounts	(1)	(3)
Increase (decrease) in provision for bonuses	(149)	216
Increase (decrease) in construction warranty reserve	0	31
Increase (decrease) in provision for retirement benefits for directors (and other officers)	17	14
Increase (decrease) in provision for loss on litigation	0	(0)
Increase (decrease) in provision for loss on disaster	–	9
Interest expenses	189	208
Loss (gain) on sales of property, plant and equipment	(6)	–
Loss on retirement of non-current assets	0	0
Loss on disaster	4	–
Share-based remuneration expenses	42	42
Decrease (increase) in inventories	(3,696)	7,065
Decrease (increase) in trade receivables	(3)	(2)
Increase (decrease) in trade payables	(196)	141
Increase (decrease) in accrued consumption taxes	2,034	(1,985)
Other, net	(359)	868
Subtotal	6,003	17,920
Interest paid	(190)	(208)
Payments associated with disaster loss	(3)	–
Income taxes paid	(3,418)	(2,988)
Net cash provided by (used in) operating activities	2,392	14,724
Cash flows from investing activities		
Purchase of property, plant and equipment	(16)	(13)
Proceeds from sales of property, plant and equipment	10	–
Collection of loans receivable	0	0
Purchase of investment securities	(10)	–
Other, net	(8)	(8)
Net cash provided by (used in) investing activities	(23)	(21)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	2,000	(2,000)
Repayments of short-term borrowings	(750)	(750)
Repayments of finance lease obligations	(7)	(7)
Dividends paid	(2,019)	(2,072)
Purchase of treasury shares	(0)	(0)
Proceeds from disposal of treasury shares	151	99
Net cash provided by (used in) financing activities	(625)	(4,731)
Net increase (decrease) in cash and cash equivalents	1,742	9,971
Cash and cash equivalents at beginning of period	7,395	9,137
Cash and cash equivalents at end of period	9,137	19,109

(5) Notes to consolidated financial statements

(Notes on premise of going concern)

No items to report.

(Segment information, etc.)

Segment information

The Group's sole reportable segment is the "used housing refurbishing and remodeling business." Other businesses have been omitted due to a lack of materiality.

Related Information

1. Information by product and service

   This information has been omitted as net sales to external customers in a single product or service category account for more than 90% of net sales recorded in the consolidated statement of income.

2. Information by region

   (1) Net sales

   This information has been omitted as net sales to external customers in Japan is more than 90% of net sales recorded in the consolidated statement of income.

   (2) Property, plant and equipment

   This information has been omitted as the amount of property, plant and equipment located in Japan is more than 90% of property, plant and equipment in the consolidated balance sheet.

3. Information by major customer

   This information has been omitted as there is no major external customer that accounts for 10% or more of the net sales recorded in the consolidated statement of income.

Information regarding impairment loss of non-current assets by reportable segment

Fiscal year ended March 31, 2020 (from April 1, 2019 to March 31, 2020)

The Group's sole reportable segment is the "used housing refurbishing and remodeling business." Other businesses have been omitted due to a lack of materiality.

Fiscal year ended March 31, 2021 (from April 1, 2020 to March 31, 2021)

The Group's sole reportable segment is the "used housing refurbishing and remodeling business." Other businesses have been omitted due to a lack of materiality.

Information regarding amortization of goodwill and unamortized balance by reportable segment

The Group's sole reportable segment is the "used housing refurbishing and remodeling business." Other businesses have been omitted due to a lack of materiality.

Information regarding gain on negative goodwill by reporting segment

No items to report.

(Per share information)

	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
Net assets per share (yen)	294.94	364.40
Basic earnings per share (yen)	67.98	96.85
Diluted earnings per share (yen)	66.58	95.35

Notes: 1. The Company conducted a 2-for-1 share split of common shares on April 1, 2020. Net assets per share, basic earnings per share and diluted earnings per share have been calculated under the assumption that this share split was conducted at the beginning of the previous fiscal year.

2. The basis for calculating basic earnings per share and diluted earnings per share is as follows. The number of common shares has been converted to show the number after the share split.

	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
Basic earnings per share		
Profit attributable to owners of parent (millions of yen)	5,190	7,440
Amounts not attributable to common shareholders (millions of yen)	–	–
Profit attributable to owners of parent related to common shares (millions of yen)	5,190	7,440
Average number of common shares outstanding during the period (share)	76,360,570	76,828,721
Diluted earnings per share		
Increase in the number of common shares (share)	1,601,932	1,208,335
(Share acquisition rights in the above (share))	(1,601,932)	(1,208,335)
Overview of potential shares not included in the calculation of diluted earnings per share because of absence of dilutive effect.	–	–

(Significant subsequent events)

No items to report.