February 2, 2021

Company name:	Plenus Co., Ltd.	Stock exchange listing: Tokyo	
Stock code:	9945	URL: https://www.plenus.co.jp/	
Representative:	President and Representative Director	Tatsuo Shioi	
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January 2021 Plenus Monthly IR Report

▼Disclosure standard

※Monthly Flash Report is updated on the second business day of every month.
When correction is required, the report is updated with amended data on the second business day of the following month.

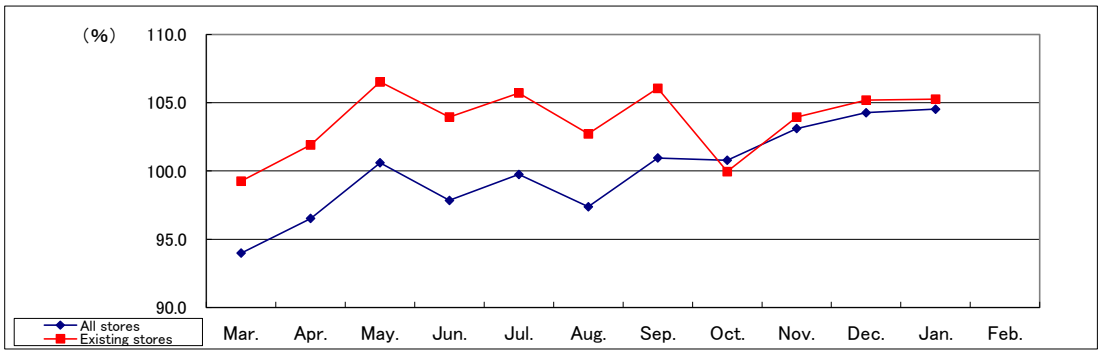
※Due to COVID-19, some stores have been temporaryclosed in April and May 2020.

※Existing stores include stores that have reduced operating hours.

▼Year-on-year changes in store sales(Directly managed areas) [FY2020]

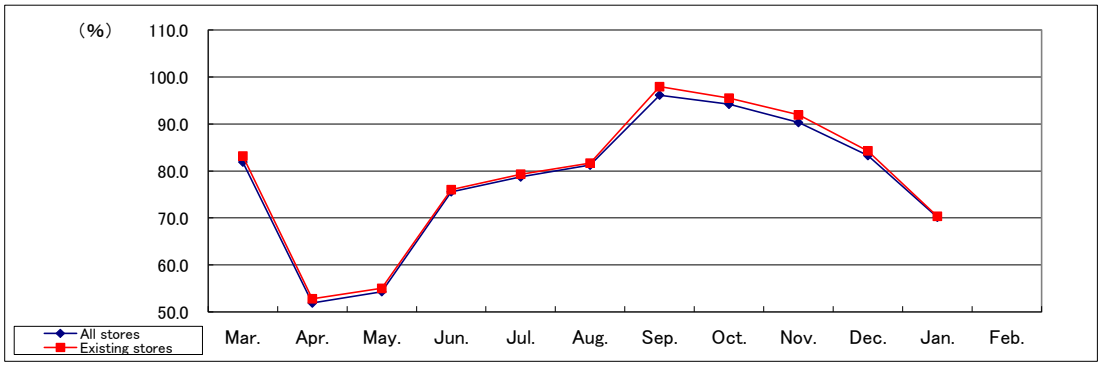
(%)

■Hotto Motto	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total
All stores	94.0	96.5	100.6	97.8	99.7	97.4	101.0	100.8	103.1	104.3	104.5		99.9
Existing stores	99.3	101.9	106.5	103.9	105.7	102.7	106.0	100.0	103.9	105.2	105.3		103.7



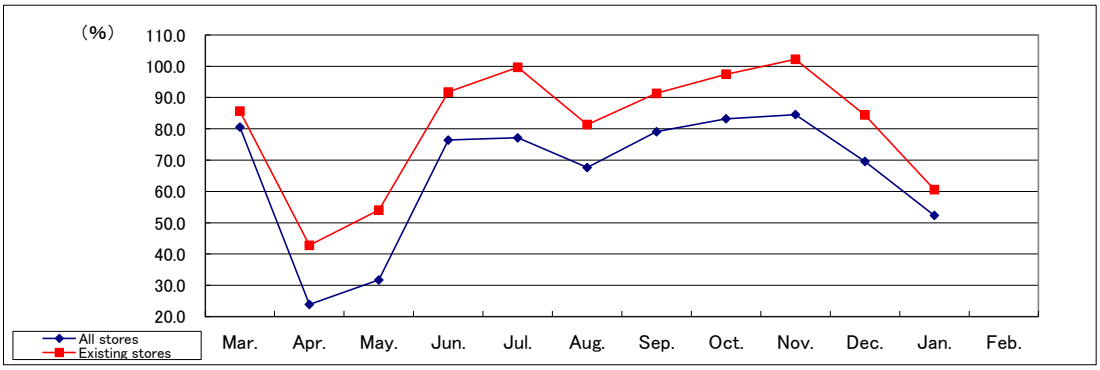
(%)

■YAYOI	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total
All stores	81.9	51.9	54.3	75.6	78.7	81.2	96.2	94.2	90.3	83.3	70.2		78.0
Existing stores	83.2	52.8	55.0	76.0	79.3	81.7	97.9	95.5	91.9	84.3	70.4		78.5



(%)

■MK RESTAURANTS	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total
All stores	80.6	23.9	31.7	76.4	77.1	67.6	79.1	83.2	84.6	69.6	52.3		66.2
Existing stores	85.7	42.8	54.0	91.7	99.7	81.4	91.3	97.5	102.2	84.5	60.6		85.9



▼Change in the number of stores[FY2020]

■Hotto Motto	FY2019	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total
Regular chain	—	0	0	0	1	0	0	0	1	1	0	1		4
Partner chain	—	0	0	0	0	0	0	0	0	0	0	0		0
Franchise chain	—	0	0	0	1	0	0	0	0	0	0	0		1
Store openings	—	0	0	0	2	0	0	0	1	1	0	1		5
Regular chain	—	(19)	0	(1)	0	0	0	0	(1)	0	0	0		(21)
Partner chain	—	(1)	0	0	0	0	0	0	0	(1)	0	0		(2)
Franchise chain	—	(1)	(7)	0	(1)	(2)	(1)	0	(1)	0	(2)	0		(15)
Store closures	—	(21)	(7)	(1)	(1)	(2)	(1)	0	(2)	(1)	(2)	0		(38)
Regular chain	—	9	12	8	0	(4)	(8)	(7)	(17)	(7)	(11)	(3)		(28)
Partner chain	—	(5)	(2)	(3)	(3)	(5)	0	(3)	(6)	(4)	(7)	(6)		(44)
Franchise chain	—	(4)	(10)	(5)	3	9	8	10	23	11	18	9		72
Transfer	—	—	—	—	—	—	—	—	—	—	—	—		—
Regular chain	711	701	713	720	721	717	709	702	685	679	668	666		—
Partner chain	187	181	179	176	173	168	168	165	159	154	147	141		—
Franchise chain	1,629	1,624	1,607	1,602	1,605	1,612	1,619	1,629	1,651	1,662	1,678	1,687		—
Number of stores	2,527	2,506	2,499	2,498	2,499	2,497	2,496	2,496	2,495	2,495	2,493	2,494		—

※The franchise chain includes the district headquarters

■YAYOI	FY2019	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total
Regular chain	—	1	1	0	1	3	1	1	0	0	0	0		8
Partner chain	—	0	0	0	0	0	0	0	0	0	0	0		0
Franchise chain	—	0	0	0	1	0	0	0	0	0	0	0		1
Store openings	—	1	1	0	2	3	1	1	0	0	0	0		9
Regular chain	—	(1)	(1)	0	0	(1)	(13)	(2)	0	0	0	0		(18)
Partner chain	—	0	0	0	0	0	0	0	0	0	0	0		0
Franchise chain	—	0	0	0	0	0	0	0	0	0	0	0		0
Store closures	—	(1)	(1)	0	0	(1)	(13)	(2)	0	0	0	0		(18)
Regular chain	—	2	0	0	7	11	6	2	2	4	4	0		38
Partner chain	—	1	0	0	0	0	0	0	0	(1)	(2)	0		(2)
Franchise chain	—	(3)	0	0	(7)	(11)	(6)	(2)	(2)	(3)	(2)	0		(36)
Transfer	—	—	—	—	—	—	—	—	—	—	—	—		—
Regular chain	233	235	235	235	243	256	250	251	253	257	261	261		—
Partner chain	30	31	31	31	31	31	31	31	31	30	28	28		—
Franchise chain	119	116	116	116	110	99	93	91	89	86	84	84		—
Number of stores	382	382	382	382	384	386	374	373	373	373	373	373		—

※The franchise chain includes the district headquarters

■MK RESTAURANTS	FY2019	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total
Store openings	—	1	0	0	0	0	0	0	0	0	0	0		1
Store closures	—	0	(7)	0	0	0	0	0	0	0	0	0		(7)
Number of stores	32	33	26	26	26	26	26	26	26	26	26	26		—

■Total number of group stores in Japan

Number of stores	**2,941**	**2,921**	**2,907**	**2,906**	**2,909**	**2,909**	**2,896**	**2,895**	**2,894**	**2,894**	**2,892**	**2,893**		**—**

＜Notes＞

- PC stores are chain stores where management of directly-operated stores is entrusted to partners under the management consignment system.
- Unit FC stores are franchise stores under contract conditions where buildings and facilities are prepared and leased to franchisees by our company for openning businesses .
  The number of unit FC stores is as follows : 1,323 stores out of 1,687 "Hotto Motto" FC stores. 75 stores out of 84 "YAYOI" FC stores.

■Total number of overseas group stores

	FY2019	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.
China	3	2	2	2	2	2	2	2	2	2	2	2	
Korea	10	10	10	10	10	10	10	10	10	10	11	11	
Singapore	1	1	1	1	1	1	1	1	1	1	1	1	
Hotto Motto	**14**	**13**	**13**	**13**	**13**	**13**	**13**	**13**	**13**	**13**	**14**	**14**	
Thailand	198	198	199	199	199	199	197	196	196	195	194	194	
Singapore	10	9	9	9	9	9	9	10	10	9	9	9	
Australia	6	6	6	6	6	6	6	6	6	6	6	6	
Taiwan	21	21	20	20	20	21	21	21	21	21	21	21	
USA	3	3	3	3	3	3	3	3	3	4	4	4	
Philippines	5	5	5	5	5	5	5	5	5	5	6	6	
Malaysia	2	2	2	2	2	2	2	2	3	3	4	4	
YAYOI	**245**	**244**	**244**	**244**	**244**	**245**	**243**	**243**	**244**	**243**	**244**	**244**	
Number of stores	**259**	**257**	**257**	**257**	**257**	**258**	**256**	**256**	**257**	**256**	**258**	**258**	