The original disclosure in Japanese was released on Aug. 4, 2022 at 15:30 (GMT+9)

Consolidated Financial Statements for the Year Ended June 30, 2022
FY2023 (April 1, 2022 - March 31, 2023) [UNAUDITED]

Company name: Takara Holdings Inc.
Stock exchange listings: Tokyo Stock Exchange (PRIME section)
Code number: 2531
URL: https://www.takara.co.jp/
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Quarterly statement filing date(as planned): August 10, 2022

Notes: 1. The accompanying financial statements have been prepared in accordance with accounting principles and practices generally accepted in Japan.
2. Amounts are rounded down to the nearest million yen.

1. Results for the year ended June 30, 2022 (April 1, 2022 - June 30, 2022)

(1) Consolidated operating results

Note: Percentages indicated changes from the same period of the previous fiscal year.

	Three months ended June 30, 2022		Three months ended June 30, 2021	
	(Millions of yen)	(%)	(Millions of yen)	(%)
Net sales	77,782	13.0	68,806	5.2
Operating income (loss)	8,894	(27.9)	12,339	538.6
Ordinary income (loss)	9,253	(27.4)	12,742	482.6
Net income (loss) attributable to owners of the parent	5,241	(2.0)	5,349	362.7
Net income (loss) per share (Yen)	26.51		27.06	
Fully diluted net income per share (Yen)	-		-	
Note: Comprehensive income (loss)	13,091	(1.1)	13,237	-

(2) Consolidated financial position

	As of June 30, 2022	As of March 31, 2022
	(Millions of yen)	(Millions of yen)
Total assets	352,157	362,438
Net assets	228,748	224,555
Equity ratio (%)	52.0	49.8
(Reference) Equity	183,053	180,420

2. Dividends

	Dividend per share (Yen)		
	Year ended March 31, 2022	Year ending March 31, 2023	Year ending March 31, 2023 (Forecast)
First quarter end	-	-	-
Second quarter end	-	-	-
Third quarter end	-	-	-
Year end	37.00	-	31.00
Annual	37.00	-	31.00

Note: Correction of dividend forecast from the most recent dividend forecast: Yes

3. Forecast for the year ending March 31, 2023 (April 1, 2022 - March 31, 2023)

Note: Percentages indicated changes from the same period of the previous fiscal year.

	Six months ending September 30, 2022		Year ending March 31, 2023	
	(Millions of yen)	(%)	(Millions of yen)	(%)
Net sales	159,000	12.6	322,000	7.0
Operating income (loss)	16,700	(22.7)	31,700	(26.9)
Ordinary income (loss)	17,200	(21.4)	32,300	(25.3)
Net income (loss) attributable to owners of the parent	9,100	(9.5)	17,300	(16.7)
Net income per share (Yen)	46.03		87.50	

Note: Correction of financial forecast from the most recent financial forecast: Yes

4. Others

(1) Material changes in subsidiaries during this period
(Changes in specified subsidiaries that caused a change in the scope of consolidation): No

(2) Accounting procedures specific to quarterly consolidated financial statements : No

(3) Changes in accounting policies, accounting estimates and retrospective restatement

1) Changes based on revisions of accounting standard: No

2) Changes other than ones based on revisions of accounting standard: No

3) Changes in accounting estimates: No

4) Restatement: No

(4) Number of outstanding shares (common stock)

1) Number of outstanding shares at the end of each period (Treasury stocks are included):

As of June 30, 2022 : 199,699,743 shares

As of March 31, 2022 : 199,699,743 shares

2) Number of treasury stocks at the end of each period:

As of June 30, 2022 : 1,995,577 shares

As of March 31, 2022 : 1,995,577 shares

3) Average number of outstanding shares in each period

Three months ended June 30, 2022 : 197,704,166 shares

Three months ended June 30, 2021 : 197,704,261 shares

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1. Qualitative Information for the Three Months Ended June 30, 2022

(1) Consolidated Financial Results

In the three months ended June 30, 2022, net sales increased 13.0% year on year to ¥77,782 million, gross profit decreased 3.0% year on year to ¥27,488 million, and SG&A expenses increased 16.2% year on year to ¥18,593 million. Operating income decreased 27.9% year on year to ¥8,894 million, ordinary income decreased 27.4% year on year to ¥9,253 million, and net income attributable to owners of the parent decreased 2.0% year on year to ¥5,241 million.

Results by business segment were as follows.

[Takara Shuzo]

In the three months ended June 30, 2022, sales increased due to an increase in sales of shochu, light-alcohol refreshers, and *Hon Mirin*, despite a decrease in sales of sake compared to the previous fiscal year.

As a result, net sales for Takara Shuzo increased 3.9% year on year to ¥30,941 million. Cost of sales increased 7.0% year on year to ¥23,767 million, mainly due to the impact of rising resource and raw material prices, and gross profit decreased 5.5% year on year to ¥7,174 million. SG&A expenses decreased 0.8% year on year to ¥6,065 million due to a decrease in personnel expenses and transportation costs, despite an increase in advertising expenses and promotion expenses. Operating income was down 25.0% year on year to ¥1,108 million.

[Takara Shuzo International Group]

In the three months ended June 30, 2022, net sales of the Overseas Alcoholic Beverages Business increased year on year mainly due to continued growth in sales of whiskey in the U.K. and the U.S. as well as an increase in sales of sake. Net sales of the Japanese Food Wholesale Business in overseas markets also increased as the eating and drinking establishment market continued to perform well.

As a result, net sales for the Takara Shuzo International Group increased 39.4% year on year to ¥29,371 million. Cost of sales increased 41.2% year on year to ¥20,234 million, mainly due to the impact of continuing high sea freight costs. Consequently, gross profit increased 35.7% year on year to ¥9,136 million. SG&A expenses were up 31.4% year on year to ¥6,562 million, primarily due to an increase in personnel expenses and transportation costs, and operating income was up 47.9% year on year to ¥2,573 million.

[Takara Bio Group]

In the three months ended June 30, 2022, although sales of gene therapy decreased year on year, sales of reagents, instruments, and CDMO decreased year on year due to a decline in demand related to COVID-19.

As a result, net sales for the Takara Bio Group decreased 7.7% year on year to ¥14,102 million. Cost of sales increased 86.4% year on year to ¥3,977 million, mainly due to a change in sales mix. Consequently, gross profit decreased 22.9% year on year to ¥10,124 million. SG&A expenses were up 20.6% year on year to ¥5,586 million, primarily due to an increase in personnel expenses and R&D expenses. Operating income decreased 46.6% year on year to ¥4,537 million.

[Other]

In the three months ended June 30, 2022, net sales of the Other segment increased 6.4% year on year to ¥8,064 million due to continued strong import and sale of wine. Cost of sales increased 5.5% year on year to ¥6,856 million. Consequently, gross profit increased 11.9% year on year to ¥1,207 million. SG&A expenses rose 4.6% year on year to ¥474 million due to an increase in transportation costs, and operating income was up 17.2% year on year to ¥732 million.

Breakdown of sales results by product category

Segment / Product category	Equivalent Period of Previous Fiscal Year (From April 1, 2021, to June 30, 2021) Amount (Millions of yen)	Period under Review (From April 1, 2022, to June 30, 2022) Amount (Millions of yen)	YoY Comparison (%)
Takara Shuzo			
Shochu	10,654	10,821	1.6
Sake	2,500	2,395	(4.2)
Light-alcohol refreshers	9,109	9,707	6.6
Other alcoholic beverages	1,319	1,399	6.0
Hon Mirin	2,131	2,251	5.7
Other seasonings	2,053	2,127	3.6
Raw alcohol, etc.	2,025	2,239	10.5
Total	29,794	30,941	3.9
Takara Shuzo International Group			
Overseas Alcoholic Beverages Business	3,299	3,848	16.7
Japanese Food Wholesales Business in overseas markets	18,064	25,980	43.8
Other	16	2,797	—
Elimination of intra-Group transaction on consolidation	(310)	(3,256)	—
Total	21,068	29,371	39.4
Takara Bio Group			
Reagents	12,520	12,043	(3.8)
Instruments	390	267	(31.3)
CDMO	1,955	1,291	(33.9)
Gene therapy	406	499	22.9
Total	15,272	14,102	(7.7)
Reported segment total	66,134	74,415	12.5
Other	7,578	8,064	6.4
Segment total	73,712	82,479	11.9
Sales not allocated to business segments and intersegment transactions	(4,906)	(4,696)	—
Total	68,806	77,782	13.0

Notes: 1. Amounts include alcohol tax.

2. Net sales of GMP grade (for manufacturing regenerative medical products) reagents, etc., which had been included in Takara Bio Group's "Reagents" until the fiscal year ended March 31, 2022, will be included in "Gene therapy" from the period under review. The results for the equivalent period of the previous fiscal year presented in this table have been restated to reflect this change.

(2) Consolidated Financial Position

As of June 30, 2022, current assets were ¥222,578 million, a decrease of ¥9,745 million compared with that at the end of the previous fiscal year. This was primarily due to a decrease in cash and deposits of ¥17,770 million, partially offset by increases in notes and accounts receivable-trade of ¥1,750 million, merchandise and finished goods of ¥4,497 million, and other in current assets such as accounts receivable-other of ¥2,670 million. Noncurrent assets were ¥129,579 million, a decrease of ¥535 million compared with that at the end of the previous fiscal year.

As a result, total assets were ¥352,157 million, a decrease of ¥10,280 million compared with that at the end of the previous fiscal year.

As of June 30, 2022, current liabilities were ¥64,968 million, a decrease of ¥14,183 million compared with that at the end of the previous fiscal year. This was primarily due to decreases in current portion of bonds of ¥10,000 million and income

taxes payable of ¥3,789 million. Noncurrent liabilities were ¥58,440 million, a decrease of ¥290 million compared with that at the end of the previous fiscal year.

As a result, total liabilities were ¥123,408 million, a decrease of ¥14,473 million compared with that at the end of the previous fiscal year.

As of June 30, 2022, total net assets were ¥228,748 million, an increase of ¥4,192 million compared with that at the end of the previous fiscal year. This was primarily due to increases in foreign currency translation adjustment of ¥4,958 million and noncontrolling interests of ¥1,559 million, despite a decrease in retained earnings of ¥2,073 million due to net income attributable to owners of the parent of ¥5,241 million and cash dividends paid of ¥7,315 million.

As a result, the equity ratio totaled 52.0%, compared with 49.8% at the end of the previous fiscal year.

(3) Qualitative Information Regarding Consolidated Forecasts

The Company has revised the consolidated results forecasts for the six months ending September 30, 2022, and the fiscal year ending March 31, 2023, published on May 12, 2022, in view of recent circumstances.

With regard to the net sales for the fiscal year ending March 31, 2023, at the Takara Shuzo International Group, on top of the eating and drinking establishment market in the Japanese Food Wholesale Business in overseas markets that is performing strong, the sales through the retail channels are solid as well, and the Overseas Alcoholic Beverages Business is also expected to perform well, with the exception of China, which is under strict COVID-19 regulations. Moreover, net sales are expected to exceed the initial forecast, partially due to the depreciation of the yen. Takara Shuzo plans to revise its prices in October, therefore demand is expected to rise ahead of schedule in September, resulting in an increase in sales in the first half of the fiscal year and a decrease in sales in the second half. Nevertheless, as the full-year forecast is expected to unfold almost exactly as planned, overall consolidated net sales for the Takara Group are expected to exceed the initial forecast.

In terms of profit, the Takara Shuzo International Group expects gross profit to increase due to an increase in net sales, and operating income is expected to exceed the initial forecast, despite an increase in SG&A expenses. Takara Shuzo expects operating income to be in line with the plan, as increases in costs due to soaring energy and raw material prices, as well as the depreciation of the yen, will be offset by price revisions and new products. As a result, operating income, ordinary income, and net income attributable to owners of the parent are expected to exceed the initial forecast for the Takara Group as a whole.

Moreover, the forecast for the Takara Bio Group remains unchanged from the previous forecast announced on May 12, 2022.

For further details of the revision to the consolidated business result forecast, please refer to “Notice Concerning the Revision of Consolidated Business Results Forecast and Dividend Forecast (Dividend Increase) for the Fiscal Year Ending March 31, 2023,” announced today (August 4, 2022). Also, for the details of forecasts for each business segment, please refer to pages 8/14-13/14 in “Supplement for the Consolidated Quarterly Financial Statements.”

(Consolidated Results Forecasts for the six months ending September 30, 2022)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of the parent	Net income per share
Previous forecast (A) (Published May 12, 2022)	(Millions of yen) 146,000	(Millions of yen) 15,000	(Millions of yen) 15,400	(Millions of yen) 8,100	(Yen) 40.97
Revised forecast (B)	159,000	16,700	17,200	9,100	46.03
Difference (B－A)	13,000	1,700	1,800	1,000	－
Difference (%)	8.9	11.3	11.7	12.3	－
Reference: Business results for previous fiscal year (Cumulative total for the six months ended September 30, 2021)	141,213	21,616	21,884	10,050	50.84

(Full-Year Consolidated Results Forecasts for the fiscal year ending March 31, 2023)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of the parent	Net income per share
Previous forecast (A) (Published May 12, 2022)	(Millions of yen) 301,000	(Millions of yen) 30,000	(Millions of yen) 30,400	(Millions of yen) 16,000	(Yen) 80.93
Revised forecast (B)	322,000	31,700	32,300	17,300	87.50
Difference (B－A)	21,000	1,700	1,900	1,300	－
Difference (%)	7.0	5.7	6.3	8.1	－
Reference: Business results for previous fiscal year (Ended March 31, 2022)	300,918	43,354	43,230	20,769	105.05

2. Consolidated Quarterly Financial Statements and Primary Notes

(1) Consolidated Balance Sheets

(Millions of Yen)

	As of Mar. 31, 2022	As of June 30, 2022
Assets		
Current assets		
Cash and deposits	80,445	62,675
Notes and accounts receivable-trade	70,260	72,011
Securities	1,179	535
Merchandise and finished goods	63,172	67,670
Work in process	2,012	2,262
Raw materials and supplies	7,458	6,970
Other	8,243	10,914
Allowance for doubtful accounts	(449)	(461)
Total current assets	232,323	222,578
Noncurrent assets		
Property, plant and equipment	79,747	80,454
Intangible assets		
Goodwill	10,070	10,394
Other	5,290	5,248
Total intangible assets	15,360	15,643
Investments and other assets		
Investment securities	29,228	28,246
Other	5,843	5,298
Allowance for doubtful accounts	(64)	(64)
Total investments and other assets	35,006	33,480
Total noncurrent assets	130,114	129,579
Total assets	362,438	352,157

(Millions of Yen)

	As of Mar. 31, 2022	As of June 30, 2022
Liabilities		
Current liabilities		
Notes and accounts payable-trade	20,973	20,740
Short-term loans payable	5,497	4,907
Current portion of bonds	10,000	—
Accrued alcohol tax	7,172	6,793
Accrued expenses	5,579	5,327
Income taxes payable	6,602	2,812
Provision for bonuses	3,161	4,118
Other provision	355	310
Other	19,809	19,957
Total current liabilities	79,151	64,968
Noncurrent liabilities		
Bonds payable	20,000	20,000
Long-term loans payable	15,248	15,177
Lease obligations	3,005	3,043
Net defined benefit liability	8,944	8,943
Other	11,531	11,276
Total noncurrent liabilities	58,730	58,440
Total liabilities	137,882	123,408
Net assets		
Shareholders' equity		
Capital stock	13,226	13,226
Capital surplus	2,499	2,534
Retained earnings	149,933	147,860
Treasury stock	(1,682)	(1,682)
Total shareholders' equity	163,976	161,938
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	12,216	11,568
Deferred gains or losses on hedges	412	735
Foreign currency translation adjustment	4,330	9,289
Remeasurements of defined benefit plans	(515)	(478)
Total accumulated other comprehensive income	16,443	21,114
Noncontrolling interests	44,135	45,694
Total net assets	224,555	228,748
Total liabilities and net assets	362,438	352,157

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

(Consolidated Statements of Income)

(For the Three Months Ended June 30, 2022 and 2021)

(Millions of Yen)

	FY2022 (April 1, 2021 – June 30, 2021)	FY2023 (April 1, 2022 – June 30, 2022)
Net sales	68,806	77,782
Cost of sales	40,470	50,294
Gross profit	28,335	27,488
Selling, general and administrative expenses	15,995	18,593
Operating income	12,339	8,894
Nonoperating income		
Dividends income	293	425
Other	275	258
Total nonoperating income	568	683
Nonoperating expenses		
Interest expenses	80	75
Foreign exchange losses	—	145
Other	85	103
Total nonoperating expenses	166	324
Ordinary income	12,742	9,253
Extraordinary income		
Gain on sale of noncurrent assets	1	251
Insurance claim income	—	652
National subsidies	49	—
Total extraordinary income	50	903
Extraordinary loss		
Loss on sale and retirement of noncurrent assets	45	10
Loss on voluntary product recall	1,576	—
Other	49	12
Total extraordinary losses	1,671	22
Income before income taxes	11,122	10,134
Income taxes-current	3,707	2,499
Income taxes-deferred	(437)	551
Total income taxes	3,270	3,051
Net income	7,851	7,083
Net income attributable to the noncontrolling interest	2,502	1,841
Net income attributable to owners of the parent	5,349	5,241

(Consolidated Statements of Comprehensive Income)

(For the Three Months Ended June 30, 2022 and 2021)

(Millions of Yen)

	FY2022 April 1, 2021– June 30, 2021)	FY2023 (April 1, 2022 – June 30, 2022)
Net income	7,851	7,083
Other comprehensive income		
Valuation difference on available-for-sale securities	(332)	(648)
Deferred gains or losses on hedges	(17)	323
Foreign currency translation adjustment	5,703	6,291
Remeasurements of defined benefit plans	32	41
Total other comprehensive income	5,385	6,008
Comprehensive income	13,237	13,091
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of the parent	9,510	9,912
Comprehensive income attributable to noncontrolling interest	3,726	3,178

(3) Notes to Consolidated Financial Statements

(Notes on Premise of Going Concern)

No items to report.

(Notes on Material Changes in Shareholders' Equity)

No items to report.

(Segment Information)

I. Equivalent Period of Previous Fiscal Year (From April 1, 2021 to June 30, 2021)

1. Net sales and Income (Loss) by Reported Segment

(Millions of yen)

	Reported Segment				Other (Note: 1)	Total	Adjustment (Note: 2)	Amount recognized in consolidated quarterly statements of income (Note: 3)
	Takara Shuzo	Takara Shuzo International Group	Takara Bio Group	Subtotal				
Net sales								
External customers	29,548	20,994	15,272	65,814	2,991	68,806	-	68,806
Intersegment	245	74	0	320	4,586	4,906	(4,906)	-
Total	29,794	21,068	15,272	66,134	7,578	73,712	(4,906)	68,806
Segment income (loss)	1,478	1,740	8,504	11,722	624	12,347	(7)	12,339

Notes: 1. Other includes business segments that are not part of reported segments, such as the real estate rental business, the transportation business, and the wine import and sale business.

2. Segment income (loss) comprises intersegment eliminations of ¥9 million and loss of the Company not allocated to business segments of ¥(16) million.

3. Segment income has been adjusted to the operating income of consolidated quarterly statements of income.

2. Information on Impairment Loss on Noncurrent Assets, Goodwill, etc. by Reportable Segment

No items to report.

II. Period under Review (From April 1, 2022, to June 30, 2022)

1. Net sales and Income (Loss) by Reported Segment

(Millions of yen)

	Reported Segment				Other (Note: 1)	Total	Adjustment (Note: 2)	Amount recognized in consolidated quarterly statements of income (Note: 3)
	Takara Shuzo	Takara Shuzo International Group	Takara Bio Group	Subtotal				
Net sales								
External customers	30,734	29,336	14,101	74,172	3,610	77,782	-	77,782
Intersegment	207	34	0	242	4,454	4,696	(4,696)	-
Total	30,941	29,371	14,102	74,415	8,064	82,479	(4,696)	77,782
Segment income (loss)	1,108	2,573	4,537	8,219	732	8,952	(57)	8,894

Notes: 1. Other includes business segments that are not part of reported segments, such as the real estate rental business, the transportation business, and the wine import and sale business.

2. Segment income (loss) comprises intersegment eliminations of ¥25 million and loss of the Company not allocated to business segments of ¥(83) million.

3. Segment income has been adjusted to the operating income of consolidated quarterly statements of income.

2. Information on Impairment Loss on Noncurrent Assets, Goodwill, etc. by Reportable Segment

No items to report.

(Revenue Recognition)

Information on breakdown of revenue from contracts with customers

Equivalent Period of Previous Fiscal Year (From April 1, 2021 to June 30, 2021)

(Millions of yen)

	Reported Segment				Other (Note)	Total
	Takara Shuzo	Takara Shuzo International Group	Takara Bio Group	Subtotal		
Alcoholic Beverages Business	29,548	2,931	-	32,479	1,039	33,519
Japanese Food Wholesales Business in overseas markets	-	18,063	-	18,063	-	18,063
Bio	-	-	15,272	15,272	-	15,272
Other	-	-	-	-	1,800	1,800
Revenue earned from contracts with customers	29,548	20,994	15,272	65,814	2,840	68,654
Other revenue	-	-	-	-	151	151
Net sales to external customers	29,548	20,994	15,272	65,814	2,991	68,806

Note: Other includes business segments that are not part of reported segments, under which revenue from the import and sale of wine and from freight delivery services is included in “Revenue earned from contracts with customers,” and revenue from real estate rental is included in “Other revenue” based on ASBJ Statement No. 13 “Accounting Standard for Lease Transactions.”

Period under Review (From April 1, 2022, to June 30, 2022)

(Millions of yen)

	Reported Segment				Other (Note)	Total
	Takara Shuzo	Takara Shuzo International Group	Takara Bio Group	Subtotal		
Alcoholic Beverages Business	30,734	3,356	-	34,090	1,630	35,721
Japanese Food Wholesales Business in overseas markets	-	25,980	-	25,980	-	25,980
Bio	-	-	14,101	14,101	-	14,101
Other	-	-	-	-	1,827	1,827
Revenue earned from contracts with customers	30,734	29,336	14,101	74,172	3,458	77,630
Other revenue	-	-	-	-	151	151
Net sales to external customers	30,734	29,336	14,101	74,172	3,610	77,782

Note: Other includes business segments that are not part of reported segments, under which revenue from the import and sale of wine and from freight delivery services is included in “Revenue earned from contracts with customers,” and revenue from real estate rental is included in “Other revenue” based on ASBJ Statement No. 13 “Accounting Standard for Lease Transactions.”

2023年3月期
第1四半期決算短信補足資料

Supplement for the Consolidated Financial Statements
for the First Quarter Ended June 30, 2022

1. 宝ホールディングス(連結)
Takara Holdings Inc. -Consolidated-
グループ別要約損益計算書
Consolidated Statements of Income by Business Group (Summary)

2. 宝酒造
Takara Shuzo
要約損益計算書
Statements of Income (Summary)

3. 宝酒造インターナショナルグループ
Takara Shuzo International Group
要約損益計算書
Statements of Income (Summary)

4. タカラバイオグループ
Takara Bio Group
要約損益計算書
Statements of Income (Summary)

5. 6年間の財務サマリー(グループ別)
Six-Year Financial Summary by Business Group

6. 2023年3月期 第1四半期　参考資料
Reference Data for the First Quarter Ended June 30, 2022

7. 2023年3月期 業績予想
Financial forecast for the year ending March 31, 2023

8. 2023年3月期　参考資料
Reference Data for the year ending March 31, 2023

宝ホールディングス株式会社
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将来見通しに関する注意事項

この資料中の当社および当社グループの現在の計画、見通し、戦略、確信などのうち、歴史的事実でないものは、将来の業績に関する見通しであり、これらは現時点において入手可能な情報から得られた当社経営陣の判断に基づくものですが、重大なリスクや不確実性を含んでいる情報から得られた多くの仮定および考えに基づきなされたものであります。実際の業績は、さまざまな要素によりこれら予測とは大きく異なる結果となり得ることをご承知おきください。

実際の業績に影響を与える要素には、経済情勢、特に消費動向、為替レートの変動、法律・行政制度の変化、競合会社の価格・製品戦略による圧力、当社の既存製品および新製品の販売力の低下、生産中断、当社の知的所有権に対する侵害、急速な技術革新、重大な訴訟における不利な判決等がありますが、業績に影響を与える要素はこれらに限定されるものではありません。

Forward-Looking Statements

Statements in this document, other than those based on historical fact, concerning the current plans, prospects, strategies and expectations of the Company and its Group represent forecasts of future results. While such statements are based on the conclusions of management according to information available at the time of writing, they reflect many assumptions and opinions derived from information that includes major risks and uncertainties. Actual results may vary significantly from these forecasts due to various factors.

Factors that could influence actual results include, but are not limited to, economic conditions, especially trends in consumer spending, as well as exchange rate fluctuations, changes in laws and government systems, pressure from competitors' prices and product strategies, declines in selling power of the Company's existing and new products, disruptions to production, violations of the Company's intellectual property rights, rapid advances in technology and unfavorable verdicts in major litigation.

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1. 宝ホールディングス(連結) :Takara Holdings Inc. -Consolidated-

グループ別要約損益計算書 :Consolidated Statements of Income by Business Group (Summary)

(百万円 :Millions of Yen)

	2022年3月期 第1四半期	2023年3月期 第1四半期 Apr. 1, 2022 - Jun. 30, 2022		
	実績(a) FY2022(1stQ) Actual(a)	実績(b) FY2023(1stQ) Actual(b)	増減(b-a) Change (b-a)	率(b/a-1) YOY% (b/a-1)
宝酒造 Takara Shuzo	29,794	30,941	1,147	3.9%
宝酒造インターナショナルグループ Takara Shuzo International Group	21,068	29,371	8,302	39.4%
タカラバイオ グループ Takara Bio Group	15,272	14,102	△ 1,169	△7.7%
その他 Other	7,578	8,064	485	6.4%
調整額 Adjustment	△ 4,906	△ 4,696	209	―
売上高 Net sales	68,806	77,782	8,976	13.0%
売上原価 Cost of sales	40,470	50,294	9,823	24.3%
売上総利益 Gross profit	28,335	27,488	△ 847	△3.0%
運送費、保管料 Transportation and storage	2,881	3,121	239	8.3%
広告宣伝費 Advertising	568	629	61	10.8%
販売促進費 Sales promotion	816	869	52	6.4%
研究開発費 Research and development	1,384	1,952	568	41.1%
管理費、その他 Other, net	10,344	12,020	1,675	16.2%
販売費及び一般管理費 SG&A expenses	15,995	18,593	2,597	16.2%
宝酒造 Takara Shuzo	1,478	1,108	△ 370	△25.0%
宝酒造インターナショナルグループ Takara Shuzo International Group	1,740	2,573	833	47.9%
タカラバイオ グループ Takara Bio Group	8,504	4,537	△ 3,966	△46.6%
その他 Other	624	732	107	17.2%
調整額 Adjustment	△ 7	△ 57	△ 50	―
営業利益(△:損失) Operating income(Δ:loss)	12,339	8,894	△ 3,445	△27.9%
受取利息・配当金 Interest and Dividends income	326	464	137	42.2%
その他営業外収益 Other, net	242	219	△ 22	△9.3%
営業外収益 Non-operating income	568	683	115	20.2%
支払利息 Interest and discounts expenses	80	75	△ 5	△6.4%
その他営業外費用 Other, net	85	249	163	191.7%
営業外費用 Non-operating expenses	166	324	158	95.7%
経常利益(△:損失) Ordinary income(Δ:loss)	12,742	9,253	△ 3,489	△27.4%
特別利益 Extraordinary income	50	903	852	―
特別損失 Extraordinary loss	1,671	22	△ 1,648	△98.6%
税金等調整前四半期純利益(△:損失) Income before income taxes(Δ:loss)	11,122	10,134	△ 987	△8.9%
法人税、住民税及び事業税 Current income taxes	3,707	2,499	△ 1,207	△32.6%
法人税等調整額 Deferred income taxes	△ 437	551	988	―
四半期純利益(△:損失) Net income(Δ:loss)	7,851	7,083	△ 768	△9.8%
非支配株主に帰属する四半期純利益(△:損失) Net income attributable to the noncontrolling interest(Δ:loss)	2,502	1,841	△ 660	△26.4%
親会社株主に帰属する四半期純利益(△:損失) Net income attributable to owners of the parent(Δ:loss)	5,349	5,241	△ 107	△2.0%
設備投資額(有形・無形) Capital expenditures	3,775	1,050	△ 2,725	△72.2%
減価償却費(有形・無形) Depreciation and Amortization	1,985	2,143	157	7.9%
のれん償却額 Amortization of goodwill	212	226	13	6.2%

営業外収益 Non-operating income	受取配当金 425、受取生命保険配当金 51 など Dividends income 425, Dividends income of life insurance 51, etc.
営業外費用 Non-operating expenses	支払利息 75 (支払利息 59、社債利息 15)、為替差損 145 など Interest expense 75 (Interest expense 59, Interest on bonds 15), Foreign exchange losses 145, etc.
特別利益 Extraordinary income	受取保険金 652 など Insurance income 652, etc.
特別損失 Extraordinary loss	固定資産除売却損 10 など Loss on sales and retirement of nocurrent assets 10, etc.

2. 宝酒造 :Takara Shuzo

要約損益計算書 :Statements of Income (Summary)

（百万円 :Millions of Yen）

	2022年3月期 第1四半期 実績(a) FY2022(1stQ) Actual(a)	2023年3月期 第1四半期 Apr. 1, 2022 - Jun. 30, 2022 実績(b) FY2023(1stQ) Actual(b)	増減(b-a) Change (b-a)	率(b/a-1) YOY% (b/a-1)
焼酎 Shochu	10,654	10,821	166	1.6%
清酒 Sake	2,500	2,395	△ 105	△ 4.2%
ソフトアルコール飲料 Light-alcohol refreshers	9,109	9,707	598	6.6%
その他酒類 Other liquors	1,319	1,399	79	6.0%
本みりん Hon Mirin	2,131	2,251	120	5.7%
その他調味料 Other seasonings	2,053	2,127	74	3.6%
原料用アルコール等 Raw alcohol	2,025	2,239	213	10.5%
売上高 Net sales	29,794	30,941	1,147	3.9%
売上原価 Cost of sales	22,203	23,767	1,564	7.0%
売上総利益 Gross profit	7,590	7,174	△ 416	△ 5.5%
運送費、保管料 Transportation and storage	2,092	2,026	△ 66	△ 3.2%
広告宣伝費 Advertising	533	586	52	9.8%
販売促進費 Sales promotion	489	540	50	10.3%
研究開発費 Research and development	87	91	3	4.1%
管理費、その他 Other, net	2,908	2,821	△ 87	△ 3.0%
販売費及び一般管理費 SG&A expenses	6,112	6,065	△ 46	△ 0.8%
営業利益（△：損失） Operating income(Δ:loss)	1,478	1,108	△ 370	△ 25.0%
営業外収益 Non-operating income	118	166	47	40.1%
営業外費用 Non-operating expenses	62	203	140	226.7%
経常利益（△：損失） Ordinary income(Δ:loss)	1,534	1,071	△ 463	△ 30.2%
特別利益 Extraordinary gain	—	—	—	—
特別損失 Extraordinary loss	1,587	3	△ 1,583	△ 99.8%
税金等調整前四半期純利益（△：損失） Income before income taxes(Δ:loss)	△ 52	1,067	1,120	—
法人税、住民税及び事業税 Current income taxes	453	568	115	25.5%
法人税等調整額 Deferred income taxes	△ 467	△ 227	240	—
四半期純利益（△：損失） Net income(Δ:loss)	△ 38	725	764	—

設備投資額（有形・無形） Capital expenditures	154	233	78	50.9%
減価償却費（有形・無形） Depreciation and Amortization	623	587	△ 35	△ 5.7%

3. 宝酒造インターナショナルグループ :Takara Shuzo International Group

要約損益計算書 :Statements of Income (Summary)

（百万円 :Millions of Yen）

	2022年3月期 第1四半期	2023年3月期 第1四半期 Apr. 1, 2022 - Jun. 30, 2022		
	実績(a) FY2022(1stQ) Actual(a)	実績(b) FY2023(1stQ) Actual(b)	増減(b-a) Change (b-a)	率(b/a-1) YOY% (b/a-1)
海外酒類事業 Overseas Alcoholic beverages business	3,299	3,848	549	16.7%
海外日本食材卸事業 Japanese food wholesale business in overseas markets	18,064	25,980	7,916	43.8%
その他 Other	16	2,797	2,781	—
連結消去 Elimination	△ 310	△ 3,256	△ 2,945	—
売上高 Net sales	21,068	29,371	8,302	39.4%
売上原価 Cost of sales	14,333	20,234	5,901	41.2%
売上総利益 Gross profit	6,735	9,136	2,401	35.7%
運送費、保管料 Transportation and storage	675	1,015	339	50.3%
広告宣伝費 Advertising	19	30	10	54.3%
販売促進費 Sales promotion	161	205	43	27.1%
管理費、その他 Other, net	4,138	5,311	1,173	28.3%
販売費及び一般管理費 SG&A expenses	4,995	6,562	1,567	31.4%
海外酒類事業 Overseas Alcoholic beverages business	1,074	967	△ 106	△ 9.9%
海外日本食材卸事業 Japanese food wholesale business in overseas markets	1,050	1,980	929	88.4%
その他 Other	△ 242	2,518	2,761	—
連結消去 Elimination	△ 142	△ 2,892	△ 2,750	—
営業利益（△：損失） Operating income(Δ:loss)	1,740	2,573	833	47.9%
営業外収益 Non-operating income	67	36	△ 31	△ 46.2%
営業外費用 Non-operating expenses	63	47	△ 16	△ 25.7%
経常利益（△：損失） Ordinary income(Δ:loss)	1,743	2,562	819	47.0%
特別利益 Extraordinary gain	0	0	△ 0	△ 30.4%
特別損失 Extraordinary loss	11	0	△ 11	△ 97.2%
税金等調整前四半期純利益（△：損失） Income before income taxes(Δ:loss)	1,732	2,563	830	47.9%
法人税、住民税及び事業税 Current income taxes	451	743	292	64.7%
法人税等調整額 Deferred income taxes	6	86	80	—
四半期純利益（△：損失） Net income(Δ:loss)	1,275	1,732	457	35.9%
非支配株主に帰属する四半期純利益（△：損失） Net income attributable to the noncontrolling interest(Δ:loss)	128	285	156	122.3%
親会社株主に帰属する四半期純利益（△：損失） Net income attributable to owners of the parent(Δ:loss)	1,146	1,447	300	26.2%

設備投資額（有形・無形） Capital expenditures	199	342	143	71.8%
減価償却費（有形・無形） Depreciation and Amortization	406	435	28	7.0%
のれん償却額 Amortization of goodwill	92	93	1	1.7%

4. タカラバイオグループ :Takara Bio Group

要約損益計算書 :Statements of Income (Summary)

（百万円 :Millions of Yen）

	2022年3月期 第1四半期	2023年3月期 第1四半期 Apr. 1, 2022 - Jun. 30, 2022		
	実績(a) FY2022(1stQ) Actual(a)	実績(b) FY2023(1stQ) Actual(b)	増減(b-a) Change (b-a)	率(b/a-1) YOY% (b/a-1)
試薬 Reagents	12,520	12,043	△ 477	△ 3.8%
機器 Instruments	390	267	△ 122	△ 31.3%
受託 CDMO	1,955	1,291	△ 663	△ 33.9%
遺伝子医療 Gene Therapy	406	499	92	22.9%
売上高 Net sales	15,272	14,102	△ 1,169	△ 7.7%
売上原価 Cost of sales	2,133	3,977	1,843	86.4%
売上総利益 Gross profit	13,138	10,124	△ 3,013	△ 22.9%
運送費、保管料 Transportation and storage	212	150	△ 62	△ 29.4%
広告宣伝費 Advertising	13	10	△ 2	△ 20.5%
販売促進費 Sales promotion	180	131	△ 48	△ 27.0%
研究開発費 Research and development	1,294	1,859	564	43.6%
管理費、その他 Other, net	2,932	3,434	502	17.1%
販売費及び一般管理費 SG&A expenses	4,633	5,586	952	20.6%
営業利益（△：損失） Operating income(Δ:loss)	8,504	4,537	△ 3,966	△ 46.6%
営業外収益 Non-operating income	94	78	△ 16	△ 17.1%
営業外費用 Non-operating expenses	19	23	3	18.1%
経常利益（△：損失） Ordinary income(Δ:loss)	8,579	4,593	△ 3,986	△ 46.5%
特別利益 Extraordinary income	49	902	852	—
特別損失 Extraordinary loss	67	16	△ 51	△ 75.6%
税金等調整前四半期純利益（△：損失） Income before income taxes(Δ:loss)	8,561	5,479	△ 3,082	△ 36.0%
法人税、住民税及び事業税 Current income taxes	2,462	875	△ 1,587	△ 64.5%
法人税等調整額 Deferred income taxes	55	667	612	—
四半期純利益（△：損失） Net income(Δ:loss)	6,044	3,936	△ 2,107	△ 34.9%
非支配株主に帰属する四半期純利益（△：損失） Net income attributable to the noncontrolling interest(Δ:loss)	18	28	10	56.3%
親会社株主に帰属する四半期純利益（△：損失） Net income attributable to owners of the parent(Δ:loss)	6,025	3,907	△ 2,118	△ 35.1%
設備投資額（有形・無形） Capital expenditures	3,313	451	△ 2,861	△ 86.4%
減価償却費（有形・無形） Depreciation and Amortization	808	979	171	21.2%
のれん償却額 Amortization of goodwill	120	132	11	9.7%

(注)2022年3月期まで「試薬」に含めていたGMPグレード（再生医療等製品製造用）の試薬類等の売上高を、2023年3月期より「遺伝子医療」に加えております。
本表の2022年3月期実績は、当該変更を反映して組み替えております。

5. 6年間の財務サマリー(グループ別) :Six-Year Financial Summary by Business Group

宝ホールディングス(連結) :Takara Holdings Inc. -Consolidated-

(百万円 :Millions of Yen)

		2018年3月期 第1四半期 FY2018 (1stQ)	2019年3月期 第1四半期 FY2019 (1stQ)	2020年3月期 第1四半期 FY2020 (1stQ)	2021年3月期 第1四半期 FY2021 (1stQ)	2022年3月期 第1四半期 FY2022 (1stQ)	2023年3月期 第1四半期 FY2023 (1stQ)	前期対比 Change from FY2022(1stQ) 増減 Change	率 YOY%
売上高	Net sales	63,368	66,969	67,317	65,378	68,806	77,782	8,976	13.0%
売上原価	Cost of sales	38,705	40,387	40,844	40,020	40,470	50,294	9,823	24.3%
(売上高原価率)	(Ratio to Net sales)	61.1%	60.3%	60.7%	61.2%	58.8%	64.7%	+5.9pt	10.0%
売上総利益	Gross profit	24,662	26,582	26,473	25,358	28,335	27,488	△ 847	△ 3.0%
販売費及び一般管理費	SG&A expenses	22,588	22,582	22,924	23,426	15,995	18,593	2,597	16.2%
(売上高販管費率)	(Ratio to Net sales)	35.6%	33.7%	34.1%	35.8%	23.2%	23.9%	+0.7pt	3.0%
営業利益(△:損失)	Operating income(Δ:loss)	2,074	4,000	3,548	1,932	12,339	8,894	△ 3,445	△ 27.9%
(売上高営業利益率)	(Ratio to Net Sales)	3.3%	6.0%	5.3%	3.0%	17.9%	11.4%	-6.5pt	△ 36.1%
販売促進費、販売促進引当金繰入	Sales promotion and allowance for s.p.	8,886	8,426	8,676	8,718	816	869	52	6.4%
(売上高販促費率)	(Ratio to Net sales)	14.0%	12.6%	12.9%	13.3%	1.2%	1.1%	-0.1pt	△ 6.9%
研究開発費	R&D expenses	1,201	1,111	1,037	1,262	1,384	1,952	568	41.1%
(売上高研究開発費率)	(Ratio to Net sales)	1.9%	1.7%	1.5%	1.9%	2.0%	2.5%	+0.5pt	25.5%
設備投資額(有形・無形)	Capital expenditures	946	1,085	1,613	1,550	3,775	1,050	△ 2,725	△ 72.2%
減価償却費(有形・無形)	Depreciation and Amortization	1,522	1,578	1,637	1,995	1,985	2,143	157	7.9%
のれん償却額	Amortization of goodwill	194	215	213	217	212	226	13	6.2%

宝酒造 :Takara Shuzo

(百万円 :Millions of Yen)

		2018年3月期 第1四半期 FY2018 (1stQ)	2019年3月期 第1四半期 FY2019 (1stQ)	2020年3月期 第1四半期 FY2020 (1stQ)	2021年3月期 第1四半期 FY2021 (1stQ)	2022年3月期 第1四半期 FY2022 (1stQ)	2023年3月期 第1四半期 FY2023 (1stQ)	前期対比 Change from FY2022(1stQ) 増減 Change	率 YOY%
売上高	Net sales	36,029	36,772	36,009	37,601	29,794	30,941	1,147	3.9%
売上原価	Cost of sales	21,665	22,161	21,868	23,015	22,203	23,767	1,564	7.0%
(売上高原価率)	(Ratio to Net sales)	60.1%	60.3%	60.7%	61.2%	74.5%	76.8%	+2.3pt	3.1%
売上総利益	Gross profit	14,363	14,610	14,140	14,586	7,590	7,174	△ 416	△ 5.5%
販売費及び一般管理費	SG&A expenses	14,212	13,759	13,967	13,854	6,112	6,065	△ 46	△ 0.8%
(売上高販管費率)	(Ratio to Net sales)	39.4%	37.4%	38.8%	36.8%	20.5%	19.6%	-0.9pt	△ 4.4%
営業利益(△:損失)	Operating income(Δ:loss)	151	851	172	731	1,478	1,108	△ 370	△ 25.0%
(売上高営業利益率)	(Ratio to Net sales)	0.4%	2.3%	0.5%	1.9%	5.0%	3.6%	-1.4pt	△ 28.4%
販売促進費、販売促進引当金繰入	Sales promotion and allowance for s.p.	8,561	8,152	8,418	8,535	489	540	50	10.3%
(売上高販促費率)	(Ratio to Net sales)	23.8%	22.2%	23.4%	22.7%	1.6%	1.7%	+0.1pt	9.1%
設備投資額(有形・無形)	Capital expenditures	315	79	642	188	154	233	78	50.9%
減価償却費(有形・無形)	Depreciation and Amortization	516	527	540	693	623	587	△ 35	△ 5.7%

宝酒造インターナショナルグループ :Takara Shuzo International Group

(百万円 :Millions of Yen)

		2018年3月期 第1四半期 FY2018 (1stQ)	2019年3月期 第1四半期 FY2019 (1stQ)	2020年3月期 第1四半期 FY2020 (1stQ)	2021年3月期 第1四半期 FY2021 (1stQ)	2022年3月期 第1四半期 FY2022 (1stQ)	2023年3月期 第1四半期 FY2023 (1stQ)	前期対比 Change from FY2022(1stQ) 増減 Change	率 YOY%
売上高	Net sales	16,450	18,270	19,819	18,616	21,068	29,371	8,302	39.4%
売上原価	Cost of sales	11,683	12,721	14,259	13,237	14,333	20,234	5,901	41.2%
(売上高原価率)	(Ratio to Net sales)	71.0%	69.6%	71.9%	71.1%	68.0%	68.9%	+0.9pt	1.3%
売上総利益	Gross profit	4,767	5,549	5,559	5,379	6,735	9,136	2,401	35.7%
販売費及び一般管理費	SG&A expenses	3,807	4,399	4,881	5,245	4,995	6,562	1,567	31.4%
(売上高販管費率)	(Ratio to Net sales)	23.1%	24.1%	24.6%	28.2%	23.7%	22.3%	-1.4pt	△ 5.7%
営業利益(△:損失)	Operating income(Δ:loss)	960	1,150	678	133	1,740	2,573	833	47.9%
(売上高営業利益率)	(Ratio to Net sales)	5.8%	6.3%	3.4%	0.7%	8.3%	8.8%	+0.5pt	5.6%
設備投資額(有形・無形)	Capital expenditures	322	261	607	934	199	342	143	71.8%
減価償却費(有形・無形)	Depreciation and Amortization	230	247	292	352	406	435	28	7.0%
のれん償却額	Amortization of goodwill	85	92	87	93	92	93	1	1.7%

タカラバイオグループ :Takara Bio Group

(百万円 :Millions of Yen)

		2018年3月期 第1四半期 FY2018 (1stQ)	2019年3月期 第1四半期 FY2019 (1stQ)	2020年3月期 第1四半期 FY2020 (1stQ)	2021年3月期 第1四半期 FY2021 (1stQ)	2022年3月期 第1四半期 FY2022 (1stQ)	2023年3月期 第1四半期 FY2023 (1stQ)	前期対比 Change from FY2022(1stQ) 増減 Change	率 YOY%
売上高	Net sales	6,355	8,847	8,650	6,938	15,272	14,102	△ 1,169	92.3%
売上原価	Cost of sales	2,245	3,491	2,734	2,234	2,133	3,977	1,843	186.4%
(売上高原価率)	(Ratio to Net sales)	35.3%	39.5%	31.6%	32.2%	14.0%	28.2%	+14.2pt	–
売上総利益	Gross profit	4,109	5,355	5,916	4,703	13,138	10,124	△ 3,013	77.1%
販売費及び一般管理費	SG&A expenses	3,846	3,811	3,664	4,009	4,633	5,586	952	120.6%
(売上高販管費率)	(Ratio to Net sales)	60.5%	43.1%	42.4%	57.8%	30.3%	39.6%	+9.3pt	–
営業利益(△:損失)	Operating income(Δ:loss)	262	1,544	2,251	693	8,504	4,537	△ 3,966	53.4%
(売上高営業利益率)	(Ratio to Net sales)	4.1%	17.5%	26.0%	10.0%	55.7%	32.2%	-23.5pt	–
研究開発費	R&D expenses	1,103	1,014	939	1,172	1,294	1,859	564	143.6%
(売上高研究開発費率)	(Ratio to Net sales)	17.4%	11.5%	10.9%	16.9%	8.5%	13.2%	+4.7pt	–
設備投資額(有形・無形)	Capital expenditures	174	678	361	281	3,313	451	△ 2,861	13.6%
減価償却費(有形・無形)	Depreciation and Amortization	580	669	677	815	808	979	171	121.2%
のれん償却額	Amortization of goodwill	109	123	125	123	120	132	11	109.7%

6. 2023年3月期 第1四半期 参考資料 :Reference Data for the First Quarter Ended June 30, 2022

① 為替前提及び売上高に対する為替レート変動の影響 :Exchange rates and effect of change in exchange rates on net sales

◆為替前提(海外子会社P/L換算用) :Exchange rates for the income statement of oversea subsidiaries

(円 : Yen)

	2022年3月期 第1四半期	2023年3月期 第1四半期 Apr. 1, 2022 - Jun. 30, 2022	
	実績(a) FY2022(1stQ) Actual(a)	実績(b) FY2023(1stQ) Actual(b)	前期差 Change(b-a)
米ドル : US dollar	106.09	116.34	10.25
ポンド: Pound	146.32	155.96	9.64
ユーロ: Euro	127.80	130.40	2.60
人民元: Yuan	16.38	18.31	1.93
100ウォン: 100 Won	9.52	9.64	0.12
インドルピー: Rupee	1.46	1.55	0.09
ｽｳｪｰﾃﾞﾝｸﾛｰﾅ :Sweden krona	12.63	12.44	△ 0.19
ｼﾝｶﾞﾎﾟｰﾙﾄﾞﾙ :Singapore dollar	79.62	86.01	6.39
ｵｰｽﾄﾗﾘｱﾄﾞﾙ :Australian dollar	81.94	84.23	2.29

◆売上高に対する為替レート変動の影響額 :Effect of change in exchange rates on net sales

(百万円 :Millions of Yen)

	対前期 Change from FY2022(1stQ)
宝ホールディングス 計 Net sales of Takara Holdings Inc. -Consolidated-	2,484
宝酒造ｲﾝﾀｰﾅｼｮﾅﾙｸﾞﾙｰﾌﾟ 計 Net sales of Takara Shuzo International Group	1,799
海外酒類事業 Overseas Alcoholic beverages business	300
海外日本食材卸事業 Japanese food wholesale business in overseas markets	1,542
その他および調整額 Other / Adjustment	△ 43
タカラバイオグループ 計 Net sales of Takara Bio Group	684
試薬 Reagents	623
機器 Instruments	3
受託サービス CDMO	19
遺伝子医療 Gene Therapy	37

② 海外売上高比率の推移 :Change in overseas sales ratio

(百万円 :Millions of Yen)

	2022年3月期第1四半期 実績 FY2022(1stQ) Actual			2023年3月期第1四半期 実績 FY2023(1stQ) Actual		
	売上高計 Net Sales	海外売上高 Overseas Sales	海外売上高比率 Overseas Sales Ratio	売上高計 Net Sales	海外売上高 Overseas Sales	海外売上高比率 Overseas Sales Ratio
宝酒造 Takara Shuzo	29,794	—	—	30,941	—	—
宝酒造ｲﾝﾀｰﾅｼｮﾅﾙｸﾞﾙｰﾌﾟ Takara Shuzo International Group	21,068	20,959	99.5%	29,371	29,335	99.9%
タカラバイオグループ Takara Bio Group	15,272	8,317	54.5%	14,102	8,736	62.0%
その他および調整額 Other / Adjustment	2,671	—	—	3,367	—	—
宝ホールディングス(連結) Takara Holdings Inc. -Consolidated-	68,806	29,276	42.5%	77,782	38,072	48.9%

③ 宝酒造インターナショナルグループおよびタカラバイオグループの主要子会社の業績 :Financial Forecast of major subsidiaries

		2022年3月期第1四半期 実績 FY2022(1stQ) Actual		2023年3月期第1四半期 実績 FY2023(1stQ) Actual	
		売上高 Net Sales	営業利益 Operating income(Δ:loss)	売上高 Net Sales	営業利益 Operating income(Δ:loss)
米国宝酒造	千 US ドル :Thousands of US dollar	8,942	1,548	11,485	1,479
Takara Sake USA Inc.	百 万 円 :Millions of Yen	948	164	1,336	172
宝酒造食品	千 元 :Thousands of Yuan	13,848	989	9,657	△ 144
Takara Shuzo Foods Co.,Ltd.	百 万 円 :Millions of Yen	226	16	176	△ 2
トマーチン	千 ポ ン ド :Thousands of Pound	6,757	3,192	7,402	2,417
The Tomatin Distillery Co.,Ltd	百 万 円 :Millions of Yen	988	467	1,154	377
エイジ・インターナショナル	千 US ドル :Thousands of US dollar	9,022	4,202	8,803	4,119
AGE INTERNATIONAL,INC.	百 万 円 :Millions of Yen	957	445	1,024	479
フーデックスグループ	千 ユ ー ロ :Thousands of Euro	47,334	4,858	61,461	6,426
FOODEX Group	百 万 円 :Millions of Yen	6,049	620	8,014	838
タザキフーズ	千 ポ ン ド :Thousands of Pound	10,461	642	16,517	630
TAZAKI FOODS LTD.	百 万 円 :Millions of Yen	1,530	93	2,576	98
ミューチャルトレーディング	千 US ドル :Thousands of US dollar	84,829	1,389	116,175	6,531
Mutual Trading Co., Inc.	百 万 円 :Millions of Yen	8,999	147	13,515	759
ニッポンフード	千 AUS ドル :Thousands of Australian dollar	13,527	1,070	14,313	1,124
Nippon Food Supplies Company Pty Ltd	百 万 円 :Millions of Yen	1,108	87	1,205	94
東京共同貿易 Tokyo Mutual Trading Co., Ltd.	百 万 円 :Millions of Yen	2,081	97	4,346	246
タカラバイオヨーロッパS.A.S. (連結)	千 ユ ー ロ :Thousands of Euro	17,383	3,729	10,554	2,165
Takara Bio Europe S.A.S. Consolidated	百 万 円 :Millions of Yen	2,221	476	1,376	282
宝生物工程(大連)	千 元 :Thousands of Yuan	83,407	27,017	86,668	30,499
Takara Biotechnology (Dalian) Co.,Ltd.	百 万 円 :Millions of Yen	1,366	442	1,586	558
宝日医生物技術(北京)	千 元 :Thousands of Yuan	188,826	34,115	154,335	25,553
Takara Biomedical Technology (Beijing) Co., Ltd.	百 万 円 :Millions of Yen	3,092	558	2,825	467
タカラコリアバイオメディカル	百 万 ウ ォ ン :Millions of Won	2,875	420	3,598	419
Takara Korea Biomedical Inc.	百 万 円 :Millions of Yen	273	40	346	40
タカラバイオDSSインド	千 インドルピー :Thousands of Rupee	185,964	33,620	370,550	47,251
DSS Takara Bio India Private Limited	百 万 円 :Millions of Yen	271	49	574	73
タカラバイオUSA	千 US ドル :Thousands of US dollar	29,483	3,744	38,106	9,023
Takara Bio USA, Inc.	百 万 円 :Millions of Yen	3,127	397	4,433	1,049

④ 宝酒造 売上総利益増減要因 :Factors of change in Gross profit of Takara Shuzo

(百万円 :Millions of Yen)

	対前期増減 Change from FY2022(1stQ)		
	増減計 Total Change	売上差 Change in quantities	構成差 Change in sales composition
売上総利益 計 Gross profit	△ 416	+292	△ 709
(主な内訳)			
焼酎 Shochu	△ 109	+37	△ 147
清酒 Sake	△ 36	△ 24	△ 11
ソフトアルコール飲料 Light-alcohol refreshers	△ 48	+185	△ 233
本みりん Hon Mirin	△ 4	+35	△ 40
(参考)原価コストダウン Reference :Cost reduction	△ 947	※上記構成差に含む *Included in change in sales composition	

※利益の増加要因を「+」、減少要因を「△」で表示

*An increasing factor and a decreasing factor on profit are shown 「+」 and 「△」, respectively

⑤ 宝ホールディングス(連結)要約損益計算書(p.1)における「その他」の内訳

Breakdown of "Other" segment in the Consolidated Statements of Income of Takara Holdings Inc. (Summary) (p.1)

(百万円 :Millions of Yen)

	2022年3月期第1四半期 実績 FY2022(1stQ) Actual		2023年3月期第1四半期 実績 FY2023(1stQ) Actual	
	売上高 Net Sales	営業利益 Operating income(Δ:loss)	売上高 Net Sales	営業利益 Operating income(Δ:loss)
物流事業 Transportation	3,532	180	3,449	145
宝ホールディングス(不動産事業) Takara Holdings (Real estate business)	125	104	124	102
その他 Other	3,919	339	4,490	484
「その他」計 Total "Other"	7,578	624	8,064	732

7. 2023年3月期 業績予想 :Financial forecast for the year ending March 31, 2023

① 2023年3月期第2四半期累計 : The Second Quarter Ending September 30, 2022

宝ホールディングス(連結) :Takara Holdings Inc. -Consolidated-

(百万円、% :Millions of Yen / %)

	売上高 Net sales	営業利益 Operating income	経常利益 Ordinary income	親会社株主に帰属する四半期純利益 Net income attributable to owners of the parent	1株当り四半期純利益 Net income per share
					円 銭 Yen
前回発表予想(2022年5月12日発表)(A) Previous forecast (A) (May 12, 2022, announcement)	146,000	15,000	15,400	8,100	40.97
今回修正予想 (B) Revised forecast (B)	159,000	16,700	17,200	9,100	46.03
増 減 額 (B−A) Difference (B−A)	13,000	1,700	1,800	1,000	−
増 減 率 (%) Difference (%)	8.9%	11.3%	11.7%	12.3%	−
ご参考:前期実績(2022年3月期第2四半期) Reference: Previous business results(the Second Quarter Ended September 30, 2021)	141,213	21,616	21,884	10,050	50.84

宝酒造 :Takara Shuzo

(百万円、% :Millions of Yen / %)

	売上高 Net sales	営業利益 Operating income	経常利益 Ordinary income	四半期純利益 Net income
前回発表予想(2022年5月12日発表)(A) Previous forecast (A) (May 12, 2022, announcement)	58,350	1,332	1,474	980
今回修正予想 (B) Revised forecast (B)	61,932	1,557	1,700	1,135
増 減 額 (B−A) Difference (B−A)	3,582	225	226	155
増 減 率 (%) Difference (%)	6.1%	16.9%	15.3%	15.8%
ご参考:前期実績(2022年3月期第2四半期) Reference: Previous business results(the Second Quarter Ended September 30, 2021)	57,633	2,270	2,321	552

宝酒造インターナショナルグループ :Takara Shuzo International Group

(百万円、% :Millions of Yen / %)

	売上高 Net sales	営業利益 Operating income	経常利益 Ordinary income	親会社株主に帰属する四半期純利益 Net income attributable to owners of the parent
前回発表予想(2022年5月12日発表)(A) Previous forecast (A) (May 12, 2022, announcement)	54,336	4,336	4,294	2,712
今回修正予想 (B) Revised forecast (B)	63,595	5,570	5,644	3,458
増 減 額 (B−A) Difference (B−A)	9,259	1,234	1,350	746
増 減 率 (%) Difference (%)	17.0%	28.5%	31.4%	27.5%
ご参考:前期実績(2022年3月期第2四半期) Reference: Previous business results(the Second Quarter Ended September 30, 2021)	46,734	4,304	4,226	2,709

(参考)タカラバイオグループは2022年5月12日に発表した前回予想を据え置いております。

タカラバイオグループ :Takara Bio Group

(百万円、% :Millions of Yen / %)

	売上高 Net sales	営業利益 Operating income	経常利益 Ordinary income	親会社株主に帰属する四半期純利益 Net income attributable to owners of the parent
2022年5月12日発表予想 (A) Previous forecast (A) (May 12, 2022, announcement)	27,744	8,641	8,726	6,354
前期実績(2022年3月期第2四半期)(B) Previous business results(the Second Quarter Ended September 30, 2021)	31,551	14,105	14,241	10,009
増 減 額 (A−B) Difference (A−B)	△ 3,807	△ 5,464	△ 5,515	△ 3,655
増 減 率 (%) Difference (%)	△ 12.1%	△ 38.7%	△ 38.7%	△ 36.5%

② 2023年3月期通期 : The Year Ending March 31, 2023

宝ホールディングス（連結）:Takara Holdings Inc. -Consolidated-

（百万円、% :Millions of Yen / %）

	売上高 Net sales	営業利益 Operating income	経常利益 Ordinary income	親会社株主に帰属する当期純利益 Net income attributable to owners of the parent	1株当り当期純利益 Net income per share
					円 銭 Yen
前回発表予想（2022年5月12日発表）（A） Previous forecast (A) (May 12, 2022, announcement)	301,000	30,000	30,400	16,000	80.93
今回修正予想（B） Revised forecast (B)	322,000	31,700	32,300	17,300	87.50
増減額（B－A） Difference (B－A)	21,000	1,700	1,900	1,300	－
増減率（%） Difference (%)	7.0%	5.7%	6.3%	8.1%	－
ご参考：前期実績（2023年3月期） Reference: Previous business results(Year Ended March 31, 2023)	300,918	43,354	43,230	20,769	105.05

宝酒造 :Takara Shuzo

（百万円、% :Millions of Yen / %）

	売上高 Net sales	営業利益 Operating income	経常利益 Ordinary income	当期純利益 Net income
前回発表予想（2022年5月12日発表）（A） Previous forecast (A) (May 12, 2022, announcement)	120,377	4,234	4,297	2,712
今回修正予想（B） Revised forecast (B)	119,781	4,236	4,301	2,713
増減額（B－A） Difference (B－A)	△ 596	2	4	1
増減率（%） Difference (%)	△ 0.5%	0.0%	0.1%	0.0%
ご参考：前期実績（2023年3月期） Reference: Previous business results(Year Ended March 31, 2023)	119,710	4,135	4,070	1,948

宝酒造インターナショナルグループ :Takara Shuzo International Group

（百万円、% :Millions of Yen / %）

	売上高 Net sales	営業利益 Operating income	経常利益 Ordinary income	親会社株主に帰属する当期純利益 Net income attributable to owners of the parent
前回発表予想（2022年5月12日発表）（A） Previous forecast (A) (May 12, 2022, announcement)	114,035	9,100	9,044	5,604
今回修正予想（B） Revised forecast (B)	135,488	10,800	10,858	6,885
増減額（B－A） Difference (B－A)	21,453	1,700	1,814	1,281
増減率（%） Difference (%)	18.8%	18.7%	20.1%	22.9%
ご参考：前期実績（2023年3月期） Reference: Previous business results(Year Ended March 31, 2023)	102,186	8,472	8,461	5,368

（参考）タカラバイオグループは2022年5月12日に発表した前回予想を据え置いております。

タカラバイオグループ :Takara Bio Group

（百万円、% :Millions of Yen / %）

	売上高 Net sales	営業利益 Operating income	経常利益 Ordinary income	親会社株主に帰属する当期純利益 Net income attributable to owners of the parent
2022年5月12日発表予想（A） Previous forecast (A) (May 12, 2022, announcement)	55,300	15,000	15,100	10,600
前期実績（2022年3月期）（B） Previous business results(Year Ended March 31, 2022)	67,699	28,902	28,459	19,849
増減額（A－B） Difference (A－B)	△ 12,399	△ 13,902	△ 13,359	△ 9,249
増減率（%） Difference (%)	△ 18.3%	△ 48.1%	△ 46.9%	△ 46.6%

8. 2023年3月期 参考資料 :Reference Data for the year ending March 31, 2023

①【第2四半期累計】宝酒造

【Financial forecast for The Second Quarter Ended September 30, 2022】Takara Shuzo

（百万円 :Millions of Yen）

	2022年3月期 第2四半期 FY2022(1Q-2Q)	2023年3月期第2四半期 FY2023 Apr. 1, 2022 - Sept. 30, 2022		対前期 Change from FY2022		対5/12予想 Change from forecast announced May 2022	
	実績(a) Actual (a)	5/12予想(b) Forecast announced May 2022 (b)	8/4予想(c) Forecast announced Aug. 2022 (c)	増減(c-a) Change (c-a)	率(c/a-1) YOY% (c/a-1)	増減(c-b) Change (c-b)	率(c/a-1) YOY% (c/b-1)
焼酎 Shochu	19,315	18,389	20,009	693	3.6%	1,620	8.8%
清酒 Sake	4,718	4,730	4,803	84	1.8%	73	1.5%
ソフトアルコール飲料 Light-alcohol refreshers	18,808	20,793	20,822	2,013	10.7%	29	0.1%
その他酒類 Other liquors	2,529	2,388	2,839	309	12.2%	451	18.9%
本みりん Hon Mirin	4,258	4,257	4,591	332	7.8%	334	7.8%
その他調味料 Other seasonings	4,079	4,200	4,349	269	6.6%	149	3.5%
原料用アルコール等 Raw alcohol	3,922	3,593	4,519	596	15.2%	926	25.8%
売上高 Net sales	57,633	58,350	61,932	4,298	7.5%	3,582	6.1%
売上原価 Cost of sales	43,341	44,501	48,073	4,731	10.9%	3,572	8.0%
売上総利益 Gross profit	14,291	13,849	13,859	△ 432	△ 3.0%	10	0.1%
運送費、保管料 Transportation and storage	3,977	4,050	4,176	198	5.0%	126	3.1%
広告宣伝費 Advertising	1,052	1,439	1,212	159	15.2%	△ 227	△ 15.8%
販売促進費 Sales promotion	1,059	1,242	1,091	31	2.9%	△ 151	△ 12.2%
研究開発費 Research and development	183	187	176	△ 7	△ 4.0%	△ 11	△ 5.9%
管理費、その他 Other, net	5,748	5,599	5,647	△ 101	△ 1.8%	48	0.9%
販売費及び一般管理費 SG&A expenses	12,020	12,517	12,302	281	2.3%	△ 215	△ 1.7%
営業利益(△:損失) Operating income(Δ:loss)	2,270	1,332	1,557	△ 713	△ 31.4%	225	16.9%
営業外収益 Non-operating income	178	261	325	146	82.5%	64	24.5%
営業外費用 Non-operating expenses	127	119	182	54	42.5%	63	52.9%
経常利益(△:損失) Ordinary income(Δ:loss)	2,321	1,474	1,700	△ 621	△ 26.8%	226	15.3%
特別利益 Extraordinary gain	110	—	—	△ 110	—	—	—
特別損失 Extraordinary loss	1,622	30	30	△ 1,592	△ 98.2%	—	—
税金等調整前四半期純利益(△:損失) Income before income taxes(Δ:loss)	809	1,444	1,670	860	106.3%	226	15.7%
法人税、住民税及び事業税 Current income taxes	459	464	535	278	108.5%	71	15.3%
法人税等調整額 Deferred income taxes	△ 202						
四半期純利益(△:損失) Net income(Δ:loss)	552	980	1,135	582	105.3%	155	15.8%
設備投資額(有形・無形) Capital expenditures	500						
減価償却費(有形・無形) Depreciation and Amortization	1,257	1,241	1,202	△ 55	△ 4.4%	△ 39	△ 3.1%

②【通期】宝酒造

【Financial forecast for the year ending March 31, 2023】Takara Shuzo

（百万円 :Millions of Yen）

	2022年3月期 FY2022 実績(a) Actual (a)	2023年3月期 FY2023 Apr. 1, 2022 - Mar. 31, 2023 5/12予想(b) Forecast announced May. 2022 (b)	2023年3月期 FY2023 Apr. 1, 2022 - Mar. 31, 2023 8/4予想(c) Forecast announced Aug. 2022 (c)	対前期 Change from FY2022 増減(c-a) Change (c-a)	対前期 Change from FY2022 率(c/a-1) YOY% (c/a-1)	対5/12予想 Change from forecast announced May 2022 増減(c-b) Change (c-b)	対5/12予想 Change from forecast announced May 2022 率(c/a-1) YOY% (c/b-1)
焼酎 Shochu	37,935	35,370	35,323	△ 2,612	△ 6.9%	△ 47	△ 0.1%
清酒 Sake	12,803	12,782	12,699	△ 104	△ 0.8%	△ 83	△ 0.6%
ソフトアルコール飲料 Light-alcohol refreshers	37,677	41,632	40,201	2,523	6.7%	△ 1,431	△ 3.4%
その他酒類 Other liquors	5,467	5,291	4,739	△ 728	△ 13.3%	△ 552	△ 10.4%
本みりん Hon Mirin	9,097	9,003	9,039	△ 58	△ 0.6%	36	0.4%
その他調味料 Other seasonings	8,560	8,769	8,734	173	2.0%	△ 35	△ 0.4%
原料用アルコール等 Raw alcohol	8,168	7,529	9,046	877	10.7%	1,517	20.1%
売上高 Net sales	119,710	120,377	119,781	70	0.1%	△ 596	△ 0.5%
売上原価 Cost of sales	90,898	90,781	90,904	5	0.0%	123	0.1%
売上総利益 Gross profit	28,811	29,596	28,877	65	0.2%	△ 719	△ 2.4%
運送費、保管料 Transportation and storage	8,134	8,337	7,936	△ 198	△ 2.4%	△ 401	△ 4.8%
広告宣伝費 Advertising	2,327	2,544	2,429	101	4.4%	△ 115	△ 4.5%
販売促進費 Sales promotion	2,423	2,943	2,779	355	14.7%	△ 164	△ 5.6%
研究開発費 Research and development	366	379	357	△ 9	△ 2.5%	△ 22	△ 5.8%
管理費、その他 Other, net	11,425	11,159	11,140	△ 285	△ 2.5%	△ 19	△ 0.2%
販売費及び一般管理費 SG&A expenses	24,676	25,362	24,641	△ 35	△ 0.1%	△ 721	△ 2.8%
営業利益（△：損失） Operating income(Δ:loss)	4,135	4,234	4,236	100	2.4%	2	0.0%
営業外収益 Non-operating income	281	339	404	122	43.3%	65	19.2%
営業外費用 Non-operating expenses	346	276	339	△ 7	△ 2.3%	63	22.8%
経常利益（△：損失） Ordinary income(Δ:loss)	4,070	4,297	4,301	230	5.7%	4	0.1%
特別利益 Extraordinary gain	110	—	—	△ 110	—	—	—
特別損失 Extraordinary loss	1,321	169	169	△ 1,152	△ 87.2%	—	—
税金等調整前当期純利益（△：損失） Income before income taxes(Δ:loss)	2,859	4,128	4,132	1,272	44.5%	4	0.1%
法人税、住民税及び事業税 Current income taxes	1,007	1,416	1,419	507	55.8%	3	0.2%
法人税等調整額 Deferred income taxes	△ 96						
当期純利益（△：損失） Net income(Δ:loss)	1,948	2,712	2,713	764	39.2%	1	0.0%
設備投資額（有形・無形） Capital expenditures	1,785	4,008	4,008	2,222	124.5%	—	—
減価償却費（有形・無形） Depreciation and Amortization	2,590	2,582	2,550	△ 40	△ 1.5%	△ 32	△ 1.2%

③【第2四半期累計】宝酒造インターナショナルグループ：
【Financial forecast for the Second Quarter Ended September 30, 2022】Takara Shuzo International Group

（百万円 :Millions of Yen）

	2022年3月期 第2四半期 FY2022(1Q-2Q)	2023年3月期第2四半期 FY2023 Apr. 1, 2022 - Sept. 30, 2022		対前期 Change from FY2022		対5/12予想 Change from forecast announced May 2022	
	実績(a) Actual (a)	5/12予想(b) Forecast announced May 2022 (b)	8/4予想(c) Forecast announced Aug. 2022 (c)	増減(c-a) Change (c-a)	率(c/a-1) YOY% (c/a-1)	増減(c-b) Change (c-b)	率(c/a-1) YOY% (c/b-1)
海外酒類事業 Overseas Alcoholic beverages business	7,005	7,285	8,188	1,182	16.9%	903	12.4%
海外日本食材卸事業 Japanese food wholesale business in overseas markets	40,410	47,942	56,458	16,047	39.7%	8,516	17.8%
その他 Other	29	2,439	2,810	2,780	—	371	15.2%
連結消去 Elimination	△ 710	△ 3,330	△ 3,861	△ 3,150	—	△ 531	—
売上高 Net sales	46,734	54,336	63,595	16,860	36.1%	9,259	17.0%
売上原価 Cost of sales	31,747	36,942	43,762	12,014	37.8%	6,820	18.5%
売上総利益 Gross profit	14,987	17,394	19,833	4,845	32.3%	2,439	14.0%
運送費、保管料 Transportation and storage	1,517	1,833	2,278	760	50.1%	445	24.3%
広告宣伝費 Advertising	39	62	51	11	28.5%	△ 11	△ 17.7%
販売促進費 Sales promotion	355	425	496	140	39.4%	71	16.7%
管理費、その他 Other, net	8,769	10,738	11,438	2,668	30.4%	700	6.5%
販売費及び一般管理費 SG&A expenses	10,682	13,058	14,263	3,580	33.5%	1,205	9.2%
海外酒類事業 Overseas Alcoholic beverages business	2,145	2,117	2,332	186	8.7%	215	10.2%
海外日本食材卸事業 Japanese food wholesale business in overseas markets	2,904	3,001	4,039	1,134	39.1%	1,038	34.6%
その他 Other	△ 491	1,870	2,229	2,720	—	359	19.2%
連結消去 Elimination	△ 254	△ 2,652	△ 3,031	△ 2,776	—	△ 379	—
営業利益（△：損失） Operating income(Δ:loss)	4,304	4,336	5,570	1,265	29.4%	1,234	28.5%
営業外収益 Non-operating income	81	35	142	60	73.7%	107	305.7%
営業外費用 Non-operating expenses	159	77	68	△ 91	△ 57.4%	△ 9	△ 11.7%
経常利益（△：損失） Ordinary income(Δ:loss)	4,226	4,294	5,644	1,417	33.5%	1,350	31.4%
特別利益 Extraordinary gain	2	—	5	2	93.1%	5	—
特別損失 Extraordinary loss	6	1	2	△ 4	△ 68.3%	1	100.0%
税金等調整前四半期純利益（△：損失） Income before income taxes(Δ:loss)	4,222	4,293	5,647	1,424	33.7%	1,354	31.5%
法人税等 Current income taxes, etc.	1,108	1,204	1,602	438	37.7%	398	33.1%
法人税等調整額 Deferred income taxes	55						
四半期純利益（△：損失） Net income(Δ:loss)	3,059	3,089	4,045	985	32.2%	956	30.9%
非支配株主に帰属する四半期純利益（△：損失） Net income attributable to the noncontrolling interest(Δ:loss)	349	377	587	237	67.9%	210	55.7%
親会社株主に帰属する四半期純利益（△：損失） Net income attributable to owners of the parent(Δ:loss)	2,709	2,712	3,458	748	27.6%	746	27.5%

設備投資額（有形・無形） Capital expenditures	462						
減価償却費（有形・無形） Depreciation and Amortization	837	897	1,202	365	43.7%	305	34.1%
のれん償却額 Amortization of goodwill	187	185	243	56	30.2%	58	31.7%

④【通期】宝酒造インターナショナルグループ
【Financial forecast for the year ending March 31, 2023】Takara Shuzo International Group

（百万円 :Millions of Yen）

	2022年3月期 FY2022 実績(a) Actual (a)	2023年3月期 FY2023 Apr. 1, 2022 - Mar. 31, 2023 5/12予想(b) Forecast announced May. 2022 (b)	2023年3月期 FY2023 Apr. 1, 2022 - Mar. 31, 2023 8/4予想(c) Forecast announced Aug. 2022 (c)	対前期 Change from FY2022 増減(c-a) Change (c-a)	対前期 Change from FY2022 率(c/a-1) YOY% (c/a-1)	対5/12予想 Change from forecast announced May 2022 増減(c-b) Change (c-b)	対5/12予想 Change from forecast announced May 2022 率(c/a-1) YOY% (c/b-1)
海外酒類事業 Overseas Alcoholic beverages business	14,063	15,450	17,658	3,594	25.6%	2,208	14.3%
海外日本食材卸事業 Japanese food wholesale business in overseas markets	89,728	100,364	120,018	30,289	33.8%	19,654	19.6%
その他 Other	62	2,468	2,840	2,777	—	372	15.1%
連結消去 Elimination	△ 1,668	△ 4,247	△ 5,028	△ 3,359	—	△ 781	—
売上高 Net sales	102,186	114,035	135,488	33,301	32.6%	21,453	18.8%
売上原価 Cost of sales	70,045	77,719	93,456	23,410	33.4%	15,737	20.2%
売上総利益 Gross profit	32,140	36,316	42,032	9,891	30.8%	5,716	15.7%
運送費、保管料 Transportation and storage	3,490	3,833	5,092	1,601	45.9%	1,259	32.8%
広告宣伝費 Advertising	112	142	158	45	40.8%	16	11.3%
販売促進費 Sales promotion	812	972	1,097	284	35.0%	125	12.9%
管理費、その他 Other, net	19,253	22,269	25,981	6,727	34.9%	3,712	16.7%
販売費及び一般管理費 SG&A expenses	23,667	27,216	31,232	7,564	32.0%	4,016	14.8%
海外酒類事業 Overseas Alcoholic beverages business	3,781	4,331	4,806	1,024	27.1%	475	11.0%
海外日本食材卸事業 Japanese food wholesale business in overseas markets	6,112	6,515	7,758	1,645	26.9%	1,243	19.1%
その他 Other	△ 933	1,161	1,528	2,461	—	367	31.6%
連結消去 Elimination	△ 487	△ 2,907	△ 3,293	△ 2,805	—	△ 386	—
営業利益（△：損失） Operating income(Δ:loss)	8,472	9,100	10,800	2,327	27.5%	1,700	18.7%
営業外収益 Non-operating income	297	102	250	△ 47	△ 16.0%	148	145.1%
営業外費用 Non-operating expenses	309	158	192	△ 117	△ 38.0%	34	21.5%
経常利益（△：損失） Ordinary income(Δ:loss)	8,461	9,044	10,858	2,396	28.3%	1,814	20.1%
特別利益 Extraordinary gain	3	—	5	1	66.5%	5	—
特別損失 Extraordinary loss	202	2	3	△ 199	△ 98.5%	1	50.0%
税金等調整前当期純利益（△：損失） Income before income taxes(Δ:loss)	8,261	9,042	10,860	2,598	31.5%	1,818	20.1%
法人税等 Current income taxes, etc.	2,159	2,568	2,962	852	40.4%	394	15.3%
法人税等調整額 Deferred income taxes	△ 49						
当期純利益（△：損失） Net income(Δ:loss)	6,151	6,474	7,898	1,746	28.4%	1,424	22.0%
非支配株主に帰属する当期純利益（△：損失） Net income attributable to the noncontrolling interest(Δ:loss)	783	870	1,013	229	29.3%	143	16.4%
親会社株主に帰属する当期純利益（△：損失） Net income attributable to owners of the parent(Δ:loss)	5,368	5,604	6,885	1,516	28.3%	1,281	22.9%
設備投資額（有形・無形） Capital expenditures	844	2,111	2,111	1,266	150.1%	—	—
減価償却費（有形・無形） Depreciation and Amortization	1,675	1,824	1,900	225	13.4%	76	4.2%
のれん償却額 Amortization of goodwill	374	370	394	19	5.3%	24	6.7%

⑤ 為替前提(海外子会社P/L換算用) :Exchange rates for the income statement of oversea subsidiaries

(円 : Yen)

	2022年3月期 FY2022 実績(a) Actual (a)	2023年3月期 FY2023 Apr. 1, 2022 - Mar. 31, 2023 5/12予想 Forecast announced Mar. 2022 (b)	8/4予想 Forecast announced Aug. 2022 (c)	前期差 Change(c-a)	5/12予想差 Difference(c-b)
米ドル : US dollar	109.90	113.00	128.10	18.20	15.10
ポンド: Pound	151.17	152.00	162.80	11.63	10.80
ユーロ: Euro	129.91	129.00	138.70	8.79	9.70
人民元: Yuan	17.04	17.30	18.90	1.86	1.60
100ウォン: 100 Won	9.60	9.60	10.30	0.70	0.70
インドルピー: Rupee	1.49	1.50	1.70	0.21	0.20
ｽｳｪｰﾃﾞﾝｸﾛｰﾅ :Sweden krona	12.81	13.00	13.20	0.39	0.20
ｼﾝｶﾞﾎﾟｰﾙﾄﾞﾙ :Singapore dollar	81.77	83.60	93.40	11.63	9.80
ｵｰｽﾄﾗﾘｱﾄﾞﾙ :Australian dollar	82.50	84.10	90.80	8.30	6.70

⑥ 宝酒造インターナショナルグループの主要子会社の業績 :Financial Forecast of major subsidiaries

		2022年3月期 実績 FY2022 Actual 売上高 Net Sales	営業利益 Operating income(Δ:loss)	2023年3月期 通期予想 FY2023 Forecast 売上高 Net Sales	営業利益 Operating income(Δ:loss)
米国宝酒造	千 US ドル :Thousands of US dollar	40,704	5,887	46,965	5,454
Takara Sake USA Inc.	百 万 円 :Millions of Yen	4,473	647	6,016	699
宝酒造食品	千 元 :Thousands of Yuan	62,564	4,408	50,815	12
Takara Shuzo Foods Co.,Ltd.	百 万 円 :Millions of Yen	1,066	75	960	0
トマーチン	千 ポ ン ド :Thousands of Pound	25,392	9,076	30,631	11,457
The Tomatin Distillery Co.,Ltd	百 万 円 :Millions of Yen	3,839	1,372	4,987	1,865
ｴｲｼﾞ･ｲﾝﾀｰﾅｼｮﾅﾙ	千 US ドル :Thousands of US dollar	36,954	16,935	39,643	17,627
AGE INTERNATIONAL,INC.	百 万 円 :Millions of Yen	4,061	1,861	5,078	2,258
フーデックスグループ	千 ユ ー ロ :Thousands of Euro	226,842	23,559	266,940	25,825
FOODEX Group	百 万 円 :Millions of Yen	29,469	3,061	37,025	3,582
タザキフーズ	千 ポ ン ド :Thousands of Pound	53,011	2,227	68,200	2,400
TAZAKI FOODS LTD.	百 万 円 :Millions of Yen	8,014	337	11,103	391
ミューチャルトレーディング	千 US ドル :Thousands of US dollar	418,795	16,259	500,529	21,500
Mutual Trading Co., Inc.	百 万 円 :Millions of Yen	46,026	1,787	64,118	2,754
ニッポンフード	千 AUS ドル :Thousands of Australian dollar	54,177	4,040	63,635	4,807
Nippon Food Supplies Company Pty Ltd	百 万 円 :Millions of Yen	4,470	333	5,778	437
東京共同貿易 Tokyo Mutual Trading Co., Ltd.	百 万 円 :Millions of Yen	11,679	645	13,535	702

⑦ 宝酒造 売上総利益増減要因 :Factors of change in Gross profit of Takara Shuzo

(百万円 :Millions of Yen)

	2023年3月期通期 対前期増減 Change from FY2022 増減計 Total Change	売上差 Change in quantities	構成差 Change in sales composition
売上総利益 計 Gross profit	+65	+16	+48
(参考)原価コストダウン Reference :Cost reduction	△ 4,287	※上記構成差に含む *Included in change in sales composition	

※利益の増加要因を「+」、減少要因を「△」で表示

*An increasing factor and a decreasing factor on profit are shown「+」and「△」, respectively