February 10, 2022

Company name: RAKUS Co., Ltd.

Stock exchange listing: Tokyo

Stock code: 3923 URL https://www.rakus.co.jp/en/

Representative: Representative Director and President Takanori Nakamura

Inquiries: Director, Strategic Planning Department Yoshifumi Matsushima

# Notice Regarding Monthly Sales in March 2022 (Jan.)

1. Monthly sales (Consolidated) (million yen)

| Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 1,513 | 1,504 | 1,595 | 1,590 | 1,603 | 1,666 | 1,733 | 1,785 | 1,846 | 1,849 | | |

2. Monthly sales (Consolidated) year on year (%)

| Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 131.7 | 134.8 | 133.6 | 134.6 | 134.2 | 134.6 | 132.3 | 136.4 | 136.2 | 133.2 | | |

3. Cloud business sales year on year (%)

| Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 137.1 | 139.2 | 137.6 | 138.2 | 134.4 | 135.0 | 134.9 | 135.8 | 137.0 | 134.0 | | |

4. IT outsourcing business sales year on year (%)

| Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 113.6 | 117.8 | 120.2 | 120.7 | 133.7 | 132.8 | 122.8 | 139.2 | 132.7 | 129.6 | | |

5. Cloud business monthly recurring revenue (million yen)

| Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 1,116 | 1,135 | 1,165 | 1,191 | 1,213 | 1,244 | 1,277 | 1,316 | 1,362 | 1,397 | | |

6. Raku Raku Seisan year on year (%)

| Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 138.0 | 141.4 | 138.3 | 139.4 | 133.1 | 135.2 | 135.7 | 137.0 | 142.4 | 134.7 | | |

The figures are preliminary figures and may not be subject to accounting audits and may be revised at a later date.