October 27, 2022

Company name: Duskin Co., Ltd.
Name of representative: Hiroyuki Okubo, Representative Director President and CEO
(Securities code: 4665; TSE Prime Market)
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Notice Concerning Revision to Financial Results Forecasts for the First Six Months of the Fiscal Year Ending March 31, 2023

Duskin Co., Ltd. (the "Company") hereby announces that it has decided, at a meeting of the Board of Directors held on October 27, 2022, to revise its financial results forecasts for the first six months of FY2022 (April 1, 2022 to September 30, 2022; the "current half year"), which were disclosed on May 13, 2022, as described below.

1. Details of the revision

a Forecast of consolidated financial results

(millions of yen)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Profit per share
Previously announced forecast (A)	81,900	4,000	5,000	3,500	70.80
Revised forecast (B)	81,900	5,300	6,700	4,400	89.01
Change (B−A)	-	1,300	1,700	900	-
Change (%)	-	32.5	34.0	25.7	-
(Reference) Actual results for first half of FY2021 (Six months ended September 30, 2021)	80,213	6,346	7,504	5,175	104.46

b Forecast of non-consolidated financial results

(millions of yen)

	Net sales	Operating profit	Ordinary profit	Profit	Profit per share
Previously announced forecast (A)	65,900	2,600	5,200	3,900	78.89
Revised forecast (B)	66,300	3,900	7,300	5,700	115.30
Change (B−A)	400	1,300	2,100	1,800	-
Change (%)	0.6	50.0	40.4	46.2	-
(Reference) Actual results for first half of FY2021 (Six months ended September 30, 2021)	64,865	4,849	7,598	5,721	115.49

2. Reason for the revision

During the current half year, sales increased compared to the same period of the previous fiscal year across all business segments. While sales of the Direct Selling Group are expected to be slightly lower than the forecast, above-forecast sales are expected for the Food Group and in Other Businesses. In the Food Group, Mister Donut's performance remains strong, and in Other Businesses, the overseas food business is performing well

after suffering a continued adverse impact from the coronavirus crisis. Consequently, consolidated sales will in general meet the forecast announced at the beginning of FY2022. On the other hand, profit is expected to exceed the forecast at all levels, resulting from our endeavors to cut costs. The Company has therefore decided to revise its financial results forecasts for the current half year.

At present, the sales forecast for the second half of FY2022 (October 1, 2022 to March 31, 2023) remains unchanged from that at the beginning of FY2022 due to the growing economic uncertainty, primarily driven by exchange market trends and the international situation. Profit is expected to be more affected by soaring raw-material prices than assumed at the beginning of FY2022. While we have made progress according to plan regarding the adoption of RFID electronic tags, our most important strategic investment, gross profit will be less than forecast at the beginning of FY2022, and so will profit at other levels. As a result, full-year profit at all levels is expected to reach the forecast announced at the beginning of FY2022, and the Company has decided to maintain the initial forecast of a decrease in profit compared to the previous fiscal year.

Note: The above forecasts are based on information available as of the date of announcement of this notice. Actual financial results may differ from the forecasts due to various future factors. If any revisions to the forecasts become necessary, we will announce them promptly.

For media inquiries on this matter, please contact:
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