August 10, 2023
ExaWizards Inc. (TSE 4259)

Notice of our Business Alliance with TAKARA PRINTING CO., LTD.

We hereby announce that ExaWizards (“the Company”) decided at today’s Management Meeting to enter into a business alliance (the "Business Alliance") with TAKARA PRINTING CO., LTD. (Head office: Toshima-ku, Tokyo; Representative Director: Seiichiro Akutsu, hereinafter referred to as "TAKARA PRINTING") a member of the TAKARA & COMPANY Group and a major disclosure support provider of disclosure-related systems for listed companies.

This Business Alliance will allow the two companies to work together to develop innovative services and products, including sales representation for the launch of "exaBase IR Assistant powered by ChatGPT" ("exaBase IR Assistant"). This Business Alliance will also allow for the development of AI technology and DX for disclosure operations, from accounting practices for closing accounts to IR activities after announcements. We will introduce "Disclosure Tech" to listed companies in Japan by developing and providing innovative services and products that introduce AI technology and DX for disclosure operations, from accounting practices for financial statements to IR activities after announcements. Our goal is to use technology to support the disclosure-related practices of listed companies, improve their operational productivity, enhance the quality of disclosure at earnings announcements and general shareholders' meetings, and to enhance engagement in proactive dialogue with global capital markets.

1. Background of the Business Alliance

We have been strengthening our product development to improve the productivity of white-collar workers at Japanese companies through the use of AI and other technologies. On May 10, 2023 we announced "exaBase IR Assistant" an IR business efficiency improvement support service utilizing ChatGPT.
（https://exawizards.com/en/archives/24226）

The exaBase IR Assistant uses IR documents, other data sources, and the Chat GPT API (an interactive AI provided by OpenAI in the U.S.) to predict questions and propose responses (including company-specific information) for financial results briefings, general shareholders meetings, press conferences, and other events. Product development has been underway since May in parallel with trial use at many companies, and a commercial

version is scheduled for launch in September.

TAKARA PRINTING is an innovator in supporting the disclosure practices of Japanese companies, with expertise and disclosure support services for listed companies. TAKARA PRINTING's core product is "X-Smart / WizLabo," a system that prepares disclosure documents, and TAKARA PRINTING has a strong customer base with 2,226 of the approximately 3,900 listed companies in Japan. Recently, TAKARA PRINTING has been strengthening its post-disclosure IR-related services and is enhancing English-language disclosure for client companies by preparing integrated reports, voluntary materials, and translation and interpretation services. They are also making great strides in the innovation of disclosure support systems technology, and their growth strategy is to enhance their online and web services.

These two companies have agreed to a business alliance to jointly develop and cooperate in marketing innovative services and products that introduce AI technologies and DX, utilizing the strengths and products of both companies for disclosure operations. Through this alliance, we will create "Disclosure Tech" to provide consistent support for the disclosure practices of listed companies, from working with disclosure figures, incorporating them into financial statements, and post-disclosure investor relations activities.

It is increasingly important to communicate with global capital markets. The spread of the Stewardship Code and Corporate Governance Code has increased increased scrutiny of P/B ratios and human capital disclosures, and has increased investor proposals at shareholder meetings. This business alliance with TAKARA PRINTING will allow us to utilize technology to encourage and support active capital market communications by operating companies and surrounding stakeholders.

2. Outline of the Business Alliance

Through this Business Alliance, TAKARA PRINTING and the Company will leverage each other's domain expertise in customer base, products, sales strategies, customer support, and technological and business development capabilities in the digital and AI domains to create "Disclosure Tech," primarily through the following initiatives.

1. Sales collaboration and representation with TAKARA PRINTING for the launch of exaBase IR Assistant in September 2023
2. Ongoing discussions for joint development and implementations in Disclosure Tech
3. Introduction of "exaBase Generative AI powered by GPT-4" and "exaBase IR Assistant" to promote DX within TAKARA PRINTING

The two companies will expand collaboration across many fields over the medium- to long-term to expand mutual business and improve productivity at Japanese companies.

3.Company Outline (as of August 1, 2023)

(1)	Name	TAKARA PRINTING CO., LTD.		
(2)	Head Office	28-8, Takada 3-chome, Toshima-ku, Tokyo		
(3)	Representative	AKUTSU Seiichiro, President and Representative Director		
(4)	Business	・Initial Public Offering (IPO) related services such as stock listing application documents ・Services related to the Financial Instruments and Exchange Law and Investment Trust Law ・Services related to the Companies Act, such as notices of convocation of general meetings of shareholders ・Voluntary disclosure-related services such as investor relations (IR), shareholder relations (SR) including business reports and shareholder newsletters		
(5)	Capital	200 million yen		
(6)	Date Established	December, 2019		
(7)	Major Shareholders and Shareholding Ratio	TAKARA & COMPANY LTD. 100%		
(8)	Relationships between the Company and the counterpart company	Capital Relations	Not applicable.	
		Human relations	Not applicable.	
		Business Relationship	Not applicable.	
		Status as a related party	The company is not a related party of the Company.	
(9)	Operating results and financial positions of the counterpart company for the past three years.			
Fiscal Year End		Year ending May 31, 2020	Year ending May 31, 2021	Year ending May 31, 2022
Net Assets		4,725 million yen	5,490 million yen	5,073 million yen
Total Assets		9,408 million yen	11,429 million yen	10,503 million yen
Net Assets Per Share		4,725,630.20 yen	5,490,820.34 yen	5,073,929.01 yen
Sales		7,066 million yen	18,056 million yen	17,534 million yen
Ordinary income		112 million yen	2,018 million yen	2,362 million yen
Net income		90 million yen	1,300 million yen	1,151 million yen
EPS		90,385.18 yen	1,300,190.14 yen	1,551,574.14 yen

(Notes)

1. Since the company was established on December 2, 2019, the fiscal year ending May 2020 is from December 2, 2019 to May 31, 2020
2. Information is based on non-consolidated financial results
3. Operating income and dividend per share are not disclosed

4. Business Alliance Schedule

(1) Date of management meeting	August 10, 2023
(2) Date of conclusion of business alliance agreement	August 10, 2023
(3) Date of business alliance commencement	August 10, 2023

5. Future Outlook

The impact of this business alliance on the Company's business performance for the current fiscal year is currently under review, but the Company believes that it will enhance their corporate value in the medium- to long-term. If the need for timely disclosure arises in the future, we will promptly disclose whatever information is required.

(Reference) Consolidated earnings forecast for the current fiscal year (announced on May 11, 2023) and consolidated results for the previous fiscal year.

(Millions of Yen)

	Consolidated Sales	Consolidated Operating Income
Consolidated Earnings Forecast for the Current Fiscal Year (Year ending March 31, 2024)	7,000	(370)
Consolidated Results for the Previous Fiscal Year (Year ending March 31, 2023)	5,591	(378)

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