Supplementary Financial Information For the Six Months ended September 30, 2024

November 13, 2024

MIRAIT ONE Corporation

1. Financial Results

Units: bil. yen	FYE March 2024	FYE March 2025			FYE March 2024		FYE March 2025	
	Q2 actual results (a)	Q2 actual results (b)	YoY Change		Full-year Results (c)	Progress (a)／(c)	Full-year Forecast (d)	Progress (b)／(d)
			Amount (b) – (a)	% (b)／(a)				
Orders received	262.1	319.2	+57.1	+21.8%	549.0	47.7%	580.0	55.0%
Net sales	216.6	249.9 ※1 [227.4]	+33.3 [+10.8]	+15.4% [+5.0%]	518.3 [505.3]	41.8% [42.9%]	570.0	43.8%
Gross profit (Gross profit margin)	21.8 (10.1%)	32.6 (13.0%)	+10.8 (+2.9p)	+49.5%	61.7 (11.9%)	35.3%	83.0 (14.6%)	39.3%
SG&A (SG&A ratio)	19.4 (9.0%)	27.9 (11.2%)	+8.5 (+2.2p)	+43.8%	43.9 (8.5%)	44.2%	56.0 (9.8%)	49.8%
[※2 EBITDA (EBITDA ratio)	7.1 (3.3%)	11.1 (4.4%)	+4.0 (+1.1p)	+56.3%	28.0 (5.4%)	25.4%	40.0 (7.0%)	27.8%]
Operating income (Operating income ratio)	2.4 (1.1%)	4.7 (1.9%)	+2.3 (+0.8p)	+95.8%	17.8 (3.4%)	13.5%	27.0 (4.7%)	17.4%
Ordinary income (Ordinary income ratio)	3.1 (1.4%)	4.9 (2.0%)	+1.8 (+0.6p)	+58.1%	18.6 (3.6%)	16.7%	28.0 (4.9%)	17.5%
Profit attributable to owners of parent (Profit margin)	0.2 (0.1%)	1.4 (0.6%)	+1.2 (+0.5p)	+600.0%	12.5 (2.4%)	1.6%	18.0 (3.2%)	7.8%
Construction account carried forward	268.2	322.7	+54.5	+20.3%	253.4	—	—	—

※1 The figures in [ ] represent values excluding the results of Kokusai Kogyo Co., Ltd

※2 EBITDA ： Operating income + Depreciation and amortization + goodwill amortization

2. Orders Received, Net Sales by business segment

Orders received Units : bil. Yen	FYE March 2024	FYE March 2025			FYE March 2024		FYE March 2025	
	Q2 actual results (a)	Q2 actual results (b)	YoY Change		Full-year Results (c)	Progress (a)／(c)	Full-year Forecast (d)	Progress (b)／(d)
			Amount (b) – (a)	% (b)／(a)				
Corporate/Environmental and social infrastructure domain	143.8	201.3	+57.5	+40.0%	315.2	45.6%	368.5	54.6%
Environmental & social innovation business	75.3	118.8	+43.5	+57.8%	174.5	43.2%	227.0	52.3%
ICT solution business	68.5	82.5	+14.0	+20.4%	140.7	48.7%	141.5	58.3%
Telecommunications infrastructure domain	118.3	117.9	-0.4	-0.3%	233.8	50.6%	211.5	55.7%
NTT business	92.4	97.0	+4.6	+5.0%	189.2	48.8%	174.5	55.6%
Multi-carrier business	25.9	20.9	-5.0	-19.3%	44.6	58.1%	37.0	56.5%
Total	262.1	319.2	+57.1	+21.8%	549.0	47.7%	580.0	55.0%

Orders received (※2MIRAI (future) domains) %	FYE March 2025 Q1 actual results	FYE March 2024 Full-year Results	FYE March 2025 Full-year Forecast
MIRAI domains composition ratio	45%	38%	45%

Net sales Units : bil. Yen	FYE March 2024	FYE March 2025			FYE March 2024		FYE March 2025	
	Q2 actual results (a)	Q2 actual results (b)	YoY Change		Full-year Results (c)	Progress (a)／(c)	Full-year Forecast (d)	Progress (b)／(d)
			Amount (b) – (a)	% (b)／(a)				
Corporate/Environmental and social infrastructure domain	115.0	147.3	+32.3	+28.1%	286.9	40.1%	351.0	42.0%
Environmental & social innovation business	53.4	85.1 ※1 [62.6]	+31.7 [+9.2]	+59.4% [+17.2%]	143.8 [130.8]	37.1% [40.8%]	208.5	40.8%
ICT solution business	61.6	62.2	+0.6	+1.0%	143.1	43.0%	142.5	43.6%
Telecommunications infrastructure domain	101.6	102.6	+1.0	+1.0%	231.4	43.9%	219.0	46.8%
NTT business	80.1	85.4	+5.3	+6.6%	181.8	44.1%	175.5	48.7%
Multi-carrier business	21.5	17.2	-4.3	-20.0%	49.6	43.3%	43.5	39.5%
Total	216.6	249.9	+33.3	+15.4%	518.3	41.8%	570.0	43.8%

Net sales (※2MIRAI (future) domains) %	FYE March 2025 Q1 actual results	FYE March 2024 Full-year Results	FYE March 2025 Full-year Forecast
MIRAI domains composition ratio	44%	35%	43%

※1 The figures in [ ] represent values excluding the results of Kokusai Kogyo Co., Ltd

※2 MIRAI (future) domains：We are working on growth fields that we should focus on in the future (①Urban and regional development, corporate Dx and GX business, ②Green energy business, ③Software business, and ④Global business) as "MIRAI (future) domains."

3. Construction account carried forward by business segment

Construction account carried forward Units:bil. Yen	FYE March 2024	FYE March 2025		
	Q2 actual results (a)	Q2 actual results (b)	YoY Change	
			Amount (b) – (a)	% (b)／(a)
Corporate/Environmental and social infrastructure domain	171.8	225.2	+53.4	+31.1%
Environmental & social innovation business	123.3	165.8	+42.5	+34.5%
ICT solution business	48.5	59.4	+10.9	+22.5%
Telecommunications infrastructure domain	96.4	97.5	+1.1	+1.1%
NTT business	62.1	68.9	+6.8	+11.0%
Multi-carrier business	34.3	28.6	-5.7	-16.6%
合　計	268.2	322.7	+54.5	+20.3%

We have released on our website the "Action to implement management that is conscious of cost of capital and stock price", as requested by the Tokyo Stock Exchange.
(https://ir.mirait-one.com/en/realizing/index.html)

4. Gross profit by business segment

Gross profit (Gross profit margin) Units:bil. Yen	FYE March 2024	FYE March 2025			FYE March 2024		FYE March 2025	
	Q2 actual results (a)	Q2 actual results (b)	YoY Change		Full-year Results (c)	Progress (a) /(c)	Full-year Forecast (d)	Progress (b)／(d)
			Amount (b) – (a)	% (b)／(a)				
Environmental & social innovation business	2.9 (5.4%)	10.2 (12.0%)	+7.3 (+6.6p)	+251.7%	14.3 (9.9%)	20.3%	29.0 (13.9%)	35.2%
ICT solution business	6.8 (11.0%)	8.8 (14.1%)	+2.0 (+3.1p)	+29.4%	16.4 (11.5%)	41.5%	23.0 (16.1%)	38.3%
Telecommunications infrastructure domain	12.1 (11.9%)	13.6 (13.3%)	+1.5 (+1.4p)	+12.4%	31.0 (13.4%)	39.0%	31.0 (14.2%)	43.9%
Total	21.8 (10.1%)	32.6 (13.0%)	+10.8 (+2.9p)	+49.5%	61.7 (11.9%)	35.3%	83.0 (14.6%)	39.3%

Precautionary Statement

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.
The actual business results could be significantly different from those stated in this handout due to changes in conditions.
As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT ONE Corporation